

TALKING POINTS PREPARED FOR SECRETARY DOLE
10TH CONGRESSIONAL DISTRICT RALLY
HICKORY, NORTH CAROLINA
SEPTEMBER 20, 1986

JOY TO BE BACK IN NORTH CAROLINA TO HELP HONOR OUR OUTSTANDING
REPUBLICAN CANDIDATES.

-- I WANT TO THANK CASS BALLENGER FOR THAT WONDERFUL INTRODUCTION
--IT MEANS A LOT COMING FROM THE MAN VOTED THE "MOST EFFECTIVE
REPUBLICAN LEGISLATOR," BY THE INSTITUTE OF GOVERNMENT SURVEY
(1981).

-- I KNOW THAT BOB WOULD BE DELIGHTED WITH THE ENTHUSIASM OF THIS
GROUP.

-- SOMETIMES I THINK BOB'S A LITTLE JEALOUS OF ME

-- BD & BED

-- WHILE DOLES MAY OCCASIONALLY DISAGREE, ONE SUBJECT WHERE WE
MOST DEFINITELY AGREE IS OUR MUTUAL RESPECT FOR SENATOR
BROYHILL.

-- HAVE THE HIGHEST REGARD FOR JIM BROYHILL -- AN EXCEPTIONAL AND
SEASONED SENATOR

- JIM BROYHILL IS NOT A BYSTANDER -- HE MAKES THINGS HAPPEN. JIM HAS A PROVEN RECORD OF LEADERSHIP IN THIS STATE -- A RECORD THAT INCORPORATES 24 YEARS OF SERVICE AND COMMITMENT. NO WONDER THEY CALL THIS "BROYHILL COUNTRY"! JIM BROYHILL HAS BEEN MORE THAN A REPRESENTATIVE FOR THE 10TH DISTRICT -- HE'S A TRADITION -- A TRADITION THAT NORTH CAROLINIANS AREN'T GOING TO PART WITH!
- FOR 24 YEARS, JIM BROYHILL HAS TAKEN YOUR IDEAS BACK TO WASHINGTON, AND JIM HAS MADE IT HIS JOB TO BRING RONALD REAGAN'S IDEAS HOME TO NORTH CAROLINA -- WHERE HE KNOWS THEY'LL BE APPRECIATED!
- EVERYONE TALKS ABOUT "FISCAL RESPONSIBILITY," BUT JIM BROYHILL DOES MORE THAN TALK -- HE GIVES "LIFE-SERVICE" -- NOT JUST

- "LIP-SERVICE" TO THE IDEA -- HE'S BEEN CALLED "ONE OF THE MOST CREATIVE PARLIAMENTARY MINDS IN CONGRESS" -- BUT WHAT I LIKE ABOUT JIM MOST IS THAT HE STICKS TO HIS PROMISES "THE DAY AFTER" -- AND "THE MONTH AFTER" -- AND "THE YEAR AFTER" -- THE VOTING IS OVER.
- TODAY THE AMERICAN PEOPLE ENJOY SINGLE DIGIT INTEREST RATES AND VIRTUALLY NO INFLATION -- AN AMERICA WHERE THE HIGHEST TAX RATES WILL BE 28 % -- WHERE ENTREPRENEURS CAN DEPEND ON ACCUMULATING CAPITAL --WHERE BUSINESS INVESTMENT TRANSLATES INTO OPPORTUNITIES FOR AMERICA'S WORKERS! NOW JIM BROYHILL KNOWS THIS DOESN'T HAPPEN BY ACCIDENT. AND I HOPE JIM BROYHILL KNOWS HE HAS PLAYED A MAJOR ROLE -- A CRITICAL PART IN RESTORING FISCAL RESPONSIBILITY IN AMERICA -- BY WORKING WITH

THE PRESIDENT OF THE UNITED STATES -- BY HELPING RONALD REAGAN MAKE HISTORY . WE'VE DONE A LOT. MUCH REMAINS.

- TO ACHIEVE PERMANENT SOLUTIONS TO PROBLEMS THAT HAVE PLAGUED US FOR DECADES, TO PUT OUR STAMP ON HISTORY, WE MUST ENSURE CONTINUED SUPPORT OF RONALD REAGAN'S PROGRAM. BROUGHT PROSPERITY, 10 MILLION NEW JOBS.
- FOR ECONOMIC EXPANSION TO CONTINUE, FOR DEFICIT REDUCTION TO CONTINUE, WE MUST RETAIN OUR REPUBLICAN MAJORITY IN THE SENATE AND MAKE GAINS IN THE HOUSE. BY WORKING TOGETHER FROM NOW UNTIL NOVEMBER AND BY ELECTING JIM BROYHILL TO THE SENATE AND CASS BALLENGER TO THE HOUSE YOU WILL NOT ONLY HAVE REPRESENTATIVES WHO ARE IN TUNE WITH THE PEOPLE OF NORTH CAROLINA, YOU CAN ALSO GIVE OUR PARTY A TERRIFIC BOOST.

- IT'S OUR TURN NOW TO HELP RONALD REAGAN MAKE HISTORY -- AND THE BEST WAY TO DO THAT IS TO SEND JIM BACK TO WASHINGTON WITH A NEW REPUBLICAN CONGRESSMEN -- CASS BALLENGER.
- THE MAJORITY IN THE HOUSE OF REPRESENTATIVES WANTS THE AMERICAN PEOPLE TO BELIEVE THAT RONALD REAGAN IS A LAME DUCK -- DOES ANYONE IN THIS AUDIENCE BELIEVE THAT RONALD REAGAN IS A LAME DUCK? -- (WAIT FOR ANSWER) -- THEN SEND THAT MESSAGE BACK TO WASHINGTON -- AND LET JIM AND CASS DELIVER IT PERSONALLY!
- HOW FORTUNATE YOU HAVE BEEN TO HAVE JIM BROYHILL IN WASHINGTON -- AND HOW FORTUNATE I WILL BE TO CONTINUE TO HAVE THE OPPORTUNITY TO WORK CLOSELY WITH HIM ON THE MANY IMPORTANT ISSUES OF THE DAY.

- JIM BROYHILL STILL HAS A LOT TO DO IN WASHINGTON -- AND CASS BALLENGER CAN'T WAIT TO GET TO CONGRESS -- THOSE OF YOU WHO KNOW CASS UNDERSTAND EXACTLY WHAT I MEAN -- THESE CANDIDATES HAVE THE KNOWLEDGE AND DETERMINATION TO MAKE THE NEXT TWO YEARS COUNT. JIM AND CASS ARE GOING TO PLAY TREMENDOUSLY IMPORTANT ROLES IN COMPLETING THE "REAGAN REVOLUTION"!
- YOU MAY NOT HAVE HEARD -- BUT THERE'S A NEW "NOISE ABATEMENT" CAMPAIGN GOING ON IN WASHINGTON -- ALL THE CARS ARE SPORTING A NEW BUMPER STICKER THAT SAYS "HONK IF YOU WANT TO RAISE TAXES."
- JIM AND CASS ARE COMMITTED TO TAX REFORM .
- LIKE TO END WITH A CALL TO ACTION -- URGE YOU TO GO OUT AND TELL YOUR FELLOW CITIZENS WHAT TRULY OUTSTANDING CANDIDATES THEY HAVE IN JIM BROYHILL, AND CASS BALLENGER -- THEN GET THEM

- TO THE POLLS IN NOVEMBER 4TH SO THE PEOPLE OF NORTH CAROLINA CAN ELECT THE BEST YOUR STATE HAS TO OFFER AND CONTINUE TO STAND FOUR-SQUARE BEHIND PRESIDENT REAGAN.
- RECENTLY, A WASHINGTON CAB DRIVER WAS TAKING SOME TOURISTS PAST THE NATIONAL ARCHIVES BUILDING, WHERE WORDS CARVED OVER THE DOOR READ, "WHAT IS PAST IS PROLOGUE." THE LITTLE GIRL IN THE FAMILY ASKED HER FATHER WHAT IT MEANT. BEFORE HE COULD REPLY, THE CABBIE SAID, "HONEY, THAT MEANS YOU AIN'T SEEN NOTHING YET!"
- SLOGAN SHOULD BE: "JIM AND CASS, YOU AIN'T SEEN NOTHING YET."
- FOR I KNOW THE PEOPLE HERE TODAY ARE READY TO PULL OUT ALL THE STOPS TO SEE YOU ELECTED ON NOVEMBER 4TH.
- YOU'VE GIVEN OF YOUR RESOURCES . . . AND YOUR EFFORTS ARE PAYING OFF. NOW YOU HAVE A CHANCE TO PUT YOUR STAMP ON

HISTORY. LET'S NOT STOP UNTIL THE LAST VOTE IS COUNTED. JIM -
- AND CASS AND ALL OUR FINE REPUBLICAN CANDIDATES DESERVE IT.
HISTORY DEMANDS IT. YOUR CHILDREN WILL REWARD IT.

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