## TALKING POINTS PREPARED FOR SECRETARY DOLE CLARK ABT RECEPTION BOSTON, MASSACHUSETTS OCTOBER 29, 1986

- -- SUCH A PLEASURE TO BE BACK IN BOSTON TO HELP SALUTE AN OUTSTANDING CANDIDATE, CLARK ABT (PRONOUNCED APT).
- -- HAS HAD A REMARKABLE CAREER IN BUSINESS AND HAS THE EXPERIENCE TO BE ABLE TO HIT THE GROUND RUNNING WHEN HE GETS TO CONGRESS.
- -- FOUNDER AND CHAIRMAN OF ABT ASSOCIATES, INCORPORATED, ONE OF THE LARGEST PRIVATE SOCIAL AND ECONOMIC POLICY RESEARCH FIRMS IN THE COUNTRY. HIS FIRM IS WELL RESPECTED AMONG WASHINGTON POLICYMAKERS. ON THE CUTTING EDGE OF DEALING WITH THE PROBLEMS OF A MODERN SOCIETY.
- -- OVER 30 YEARS EXPERIENCE DIRECTING GOVERNMENT AND INDUSTRY ENGINEERING, EVALUATION, RESEARCH, PUBLISHING AND MANAGEMENT TRAINING.
- -- AUTHUR OF NUMEROUS BOOKS AND MUNOGRAPHS ON PUBLIC POLICY.
- -- CLARK ABT HAS CONTRIBUTED TO OUR ECONOMY AS A SCIENTIST, EDUCATOR, & ENTREPRENEUR, CREATING 1,000 JOBS, BRINGING \$250 MIL, TO THE DISTRICT.
- -- WON THE THOREAU GRAND AWARD FOR LANDSCAPE ARCHITECTURE FOR HIS ABT RESEARCH PARK DESIGN & THE CAMBRIDGE COMMUNITY CONFIDENCE AWARD IN 1978 & 1979.
- -- HAS DIRECTED RESEARCH IN A VARIETY OF GOVERNMENT AREAS, INCLUDING DEFENSE, ECONOMIC DEVELOPMENT, EDUCATION, HOUSING, ENERGY, AND TRANSPORTATION.

- -- A SELF-MADE MAN -- CAME TO THE U.S. AS A 7-YEAR OLD REFUGEE FROM NAZI GERMANY. WORKED HIS WAY THROUGH SCHOOL BY TAKING A VARIETY OF JOBS --KNOWS THAT HARD WORK IS THE KEY TO SUCCESS.
- -- MEMBER OF THE REPUBLICAN STATE "SHADOW CABINET" -- SECRETARY OF ENVIRONMENTAL AFFAIRS, SECRETARY OF TRANSPORTATION.
- -- ACTIVE IN BOTH ACADEMIC AND COMMUNITY AFFAIRS. VISITING COM.

  MIT & POSTS THEATRE -- CAMBRIDGE THEATRE CO. OF BOSTON MT.

  AUBURN HOSPITAL..
- -- CLARK ABT IS AN OUTSTANDING INDIVIDUAL AND A TERRIFIC CANDIDATE FOR THE PEOPLE OF THE 8TH DISTRICT.
- -- EIGHTH DISTRICT HASN'T HAD A REPUBLICAN CONGRESSMAN FOR DECADES.
- -- IMP, OF L VOTE IN HOUSE COM,
- -- 1/2 MIL MORE VOTES...

  (THIS IS TIP O'NEIL'S DISTRICT, AND JOHN KENNEDY REPRESENTED IT BEFORE HIM) -- THIS DISTRICT IS RIPE FOR A CHANGE.
- -- PULL OUT ALL THE STOPS FOR CLARK,
- -- COMMITED TO RESPECTIVE NEEDS OF LOCAL RESIDENTS W. REGARD TO AIRPORT -- PROBS. OF PARKING & TRAFFIC.