TALKING POINTS PREPARED FOR SECRETARY DOLE WOODBURY COUNTY GOP RECEPTION SIOUX CITY, IOWA OCTOBER 22, 1986

- -- DELIGHTED TO BE IN SIOUX CITY TO VISIT WITH YOU FOR A LITTLE WHILE, BEEN STUMPING THROUGHOUT THE STATE FOR GOP CANDIDATES.
- -- HOPED I'D RUN INTO MY HUSBAND AT ONE OF THESE EVENTS, BUT WE'RE LIKE TWO SHIPS PASSING IN THE NIGHT THESE DAYS.
- -- IN SIOUX CITY TODAY TO URGE YOU TO PULL OUT ALL THE STOPS FOR OUR REPUBLICAN TICKET FROM TOP TO BOTTOM ON NOVEMBER 4. IOWANS FORTUNATE TO HAVE SUCH A FINE TEAM RUNNING THIS YEAR.
- -- BOTH BOB AND I HAVE THE OPPORTUNITY TO WORK CLOSELY WITH CHUCK GRASSLEY --BOB IN THE SENATE AND MYSELF ON THE TRANSPORTATION ISSUES IMPORTANT TO THIS STATE AND THE NATION. CHUCK IS A FORCEFUL ADVOCATE FOR IOWA, AND A SENATOR YOU CAN BE PROUD OF.
- -- ALSO FORTUNATE TO HAVE TERRY BRANSTAD AS YOUR GOVERNOR. HE IS SEEING IOWA THROUGH HARD TIMES, AND FIGHTS FOR YOU AT EVERY TURN. HE DESERVES A SECOND TERM AS YOUR GOVERNOR, AND I URGE

YOU TO DO ALL YOU CAN TO MAKE SURE HE GETS THE CHANCE TO CONTINUE TO SERVE YOU IN THE STATE HOUSE.

- -- ALSO HAVE A GOLDEN OPPORTUNITY TO PICK UP A HOUSE SEAT RIGHT HERE IN THE 6TH DISTRICT. WE NEED ALL THE REPUBLICANS WE CAN GET IN THE HOUSE IF WE ARE GOING TO GET A REPUBLICAN AGENDA ENACTED. YOU CAN DO YOUR PART IN MAKING THAT A REALITY BY SENDING FRED GRANDY TO WASHINGTON.
- -- AND YOU HAVE AN IMPRESSIVE TICKET OF LOCAL CANDIDATES. YOU KNOW, A PARTY IS ONLY AS STRONG AS IT IS AT THE GRASSROOTS. IT IS YOU WHO MAKES OUR PARTY GROW -- THE PEOPLE WHO GIVE YOUR TIME, YOUR ENERGY, YOUR COMMITMENT TO YOUR PARTY AND YOUR COMMUNITY. FROM PARTY ACTIVISTS COME CANDIDATES FOR LOCAL OFFICE, MANY WHO THEN GO ON TO STATEWIDE OR NATIONAL OFFICE.

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IF WE ARE TO EXPAND OUR PARTY'S PRESENCE ON CAPITOL HILL, WE'VE GOT TO START RIGHT HERE AT THE LOCAL LEVEL. AND HERE IN WOODBURY COUNTY, YOU ARE DOING JUST THAT.

- -- WE'VE GOT OUR WORK CUT OUT FOR US BETWEEN NOW AND ELECTION DAY,
 BUT TOGETHER WE CAN ENSURE A BIG VICTORY ON NOVEMBER 4.
- -- REMINDED ABOUT A STORY ABOUT A LITTLE BOY SELLING PUPPIES IN FRONT OF DEMOCRATIC HEADQUARTERS. A FEW WEEKS LATER, THE SAME BOY WAS SELLING PUPPIES IN FRONT OF GOP HEADQUARTERS. A REPORTER WHO HAD SEEN THE BOY EARLIER ASKED, "HOW CAN YOU DO THIS? I SAW YOU A COUPLE OF WEEKS AGO SELLING THE SAME PUPPIES AT DEMOCRATIC HEADQUARTERS!" THE LITTLE BOY QUICKLY RESPONDED, "OH, THEY'VE OPENED THEIR EYES SINCE THEN!"

IT'S OUR JOB TO OPEN A FEW MORE EYES TO THE VISION AND IDEAS OF THE REPUBLICAN PARTY. AND WHEN WE OPEN EYES, WE CAN CHANGE MINDS. LET'S ALL GET OUR FRIENDS AND NEIGHBORS TO OPEN THEIR EYES AND SEE WHAT OUTSTANDING CANDIDATES OUR PARTY HAS TO OFFER. THEN GET THEM TO THE POLLS ON NOVEMBER

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