

TALKING POINTS PREPARED FOR SECRETARY DOLE
POLK COUNTY RALLY
DES MOINES, IOWA
OCTOBER 21, 1986

- SUCH A PLEASURE TO BE WITH YOU AGAIN FOR YOUR FALL RALLY -- ENJOYED YOUR PICNIC IN JUNE. ALWAYS DELIGHTED TO WORK WITH DARLENE BLAKE, YOUR OUTSTANDING COUNTY CHAIRMAN, AND ALL OF YOU WHO GIVE SO MUCH TO OUR PARTY HERE IN POLK COUNTY AND THROUGHOUT THE STATE.
- COMING DOWN TO THE WIRE IN THIS ELECTION YEAR. -- YOU CAN BE PROUD OF YOUR GOP TICKET FROM TOP TO BOTTOM THIS YEAR. HAVE A TREMENDOUS REPUBLICAN TEAM AND A FORMIDABLE TICKET TO RUN WITH -- AND WIN WITH -- NEXT MONTH.
- PEOPLE BEGINNING TO GET EXCITED ABOUT THE ELECTION, AND THE DIFFERENCES BETWEEN REPUBLICANS AND DEMOCRATS BECOMING CLEARER TO THE VOTERS -- REMINDED ABOUT A STORY ABOUT A LITTLE BOY WHO WAS SELLING PUPPIES IN FRONT OF DEMOCRATIC HEADQUARTERS. A FEW WEEKS LATER, THE SAME BOY WAS SELLING THE SAME PUPPIES IN FRONT

OF REPUBLICAN HEADQUARTERS. A REPORTER WHO HAD SEEN THE BOY EARLIER ASKED THE BOY, "HOW CAN YOU DO THIS? I SAW YOU A COUPLE OF WEEKS AGO SELLING THE SAME PUPPIES AT THE DEMOCRATIC HEADQUARTERS. THE LITTLE BOY QUICKLY RESPONDED, "OH, THEY'VE OPENED THEIR EYES SINCE THEN."

- NOWHERE ARE THE CHOICES CLEARER THAN HERE IN IOWA.
- CHUCK GRASSLEY AN OUTSTANDING SENATOR -- I KNOW HOW MUCH BOB RESPECTS CHUCK AND NEEDS HIM TO WORK WITH HIM IN THE SENATE. LET'S MAKE HIM THE FIRST IOWA SENATOR IN OVER 20 YEARS TO BE REELECTED.
- IOWANS ALSO BLESSED WITH A GOVERNOR WHO HAS FACED THE TOUGH ISSUES HEAD ON -- TERRY BRANSTAD. HE HAS DONE A GREAT DEAL TO MAKE THE STATE'S EDUCATIONAL SYSTEM -- ALREADY RESPECTED

NATIONWIDE -- EVEN BETTER. HE IS DOING ALL HE CAN TO HELP PULL THE STATE THROUGH TOUGH ECONOMIC TIMES, AND RICHLY DESERVES A SECOND TERM TO CONTINUE TO WORK FOR YOU IN THE STATE HOUSE.

- TERRY STARTING TO PULL AHEAD IN THE POLLS. NO REASON TO GET COMPLACENT --THE ONLY POLL THAT MATTERS IS THE ONE ON NOVEMBER 4 -- DOUBLE AND REDOUBLE YOUR EFFORTS TO ENSURE THAT TERRY GETS ANOTHER TERM AS YOUR GOVERNOR.
- URGE YOUR STRONG SUPPORT FOR YOUR CONGRESSIONAL CANDIDATE, BOB LOCKHARD (LOCK'-ARD). WE NEED MORE REPUBLICANS IN THE HOUSE OF REPRESENTATIVES, AND HERE IN THE 4TH DISTRICT, YOU ARE FORTUNATE TO HAVE SUCH A QUALIFIED CANDIDATE IN BOB. (NOTE: LOCKHARD HAS WALKED THE DISTRICT CAMPAIGNING AND MEETING THE VOTERS).

- ALSO MUST SUPPORT ALL YOUR STATEWIDE AND LOCAL CANDIDATES -- HAVE AN EXCELLENT OPPORTUNITY TO REPRESENT ONE OF YOUR OWN AS SECRETARY OF STATE -- DAWN ROBERTS.
- MUST ALSO SEIZE ON THE OPPORTUNITY TO WIN CONTROL OVER THE COUNTY COURTHOUSE THIS YEAR, AND WORK TO SWEEP OUR ENTIRE SLATE OF LOCAL CANDIDATES INTO OFFICE.
- WE'VE GOT GREAT CANDIDATES, WE'VE GOT THE ISSUES AND WE'VE GOT THE MOMENTUM. BUT WE CAN'T GET COMPLACENT. MUST ALL WORK TOGETHER FROM NOW UNTIL ELECTION DAY TO ENSURE VICTORY.

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