

TALKING POINTS PREPARED FOR  
SECRETARY OF TRANSPORTATION ELIZABETH HANFORD DOLE  
REPRESENTATIVE RALPH REGULA/OHIO CHAMBER OF COMMERCE  
OCTOBER 2, 1985  
WASHINGTON, D.C.

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- \* PLEASURE TO WORK WITH RALPH REGULA.
  - \* RESPECT HIS ADVICE AND COUNSEL. ONE OF WASHINGTON'S MOST TALENTED AND CONSCIENTIOUS LEGISLATORS.  
(NOTE: HE SERVES ON COMMITTEE ON APPROPRIATIONS).

AVIATION:

- \* DEREGULATION: SINCE DEREGULATION AIRCRAFT DEPARTURES IN OHIO HAVE BEEN UP 23 PERCENT.

SAFETY:

- \* NOT DEREGULATING SAFETY.
- \* "WHITE GLOVES" INSPECTION.
- \* GAO SAFETY AUDIT: SECOND PHASE FOUND BETTER THAN 90 PERCENT COMPLIANCE WITH SAFETY STANDARDS.

- \* ALMOST 1,000 NEW CONTROLLERS BY FY 1987 -- RATE OF 40 A MONTH.  
NAS PLAN:
- \* \$11.7 BILLION MODERNIZATION PLAN.
- \* DOUBLE CAPACITY OF AIRWAYS: APOLLO MAN-ON-MOON PROJECT.

#### HIGHWAYS:

- \* STAA: HIGHWAY FUNDING TO STATES HAS NEARLY DOUBLED; HAVE REPAIRED 36,500 MILES OF ROADS AND 20,000 BRIDGES IN ALL 50 STATES AND DISTRICT OF COLUMBIA.
- \* BY COMPARISON, OHIO RECEIVED \$212.5 MILLION IN HIGHWAY FUNDS IN FY 1982, AND \$525.6 MILLION IN FISCAL YEAR 1985.
- \* YESTERDAY RELEASED TO YOUR STATE HIGHWAY DEPARTMENT OVER \$503

MILLION IN INTERSTATE AND CONSTRUCTION AND RELATED FUNDS AUTHORIZED BY CONGRESS IN THE INTERSTATE COST ESTIMATE (ICE) LEGISLATION.

#### TRUCKING DEREGULATION:

- \* FIRST STEP: MOTOR CARRIER ACT OF 1980.
- \* NUMBER OF FIRMS GROWN FROM 18,000 IN 1980 TO ALMOST 31,000 LAST YEAR.
- \* NEW PRICE AND SERVICE OPTIONS; CARRIERS MORE EFFICIENT AND INNOVATIVE.
- \* HAVE SENT TO CONGRESS LEGISLATION TO COMPLETE DEREGULATION OF THE TRUCKING INDUSTRY.
- \* ABSURDITY OF ICC'S TARIFF FILING REQUIREMENTS: TARIFFS FILED FOR JIFFY POP --ORVILLE REDENBACHER IS EXEMPT; FROZEN DINNERS ARE



NOT EXEMPT, BUT FROZEN CHICKEN AND FROZEN SEAFOOD DINNERS EXEMPT; RAILROAD TIES SAWED CROSSWISE ARE EXEMPT, BUT RAILROAD TIES SAWED LENGTHWISE ARE NOT EXEMPT.

- \* OUR BILL WILL ELIMINATE REMAINING ICC REGULATION OF TRUCKING RATES AND ENTRY AND ALL ANTITRUST IMMUNITY FOR COLLECTIVE RATEMAKING. CARRIERS WOULD BE ABLE TO CHOOSE ROUTES, RATES AND COMMODITIES THEY WISH TO CARRY.
- \* SAFETY WILL NOT BE COMPROMISED.
- \* REMAINING REGULATION UNNEEDED AND UNDESIRABLE -- PRODUCTIVITY IMPROVED.

#### HIGHWAY SAFETY:

- \* HIGHWAYS: 92 PERCENT TRANSPORTATION FATALITIES; 43,000 DEATHS/YEAR.
  - \* NEW YORK: DEATHS DOWN 18 PERCENT -- 6 MONTHS -- 97 LIVES.
  - \* MANDATORY SEAT BELTS: 14 STATES AND CALIFORNIA AWAITING GOVERNOR'S SIGNATURE.
- (NOTE: SAFETY BELT BILL PASSED FULL SENATE AND ONE HOUSE COMMITTEE THIS YEAR, BUT LEGISLATURE WENT INTO RECESS BEFORE FURTHER ACTION OCCURRED. HOUSE RECONVENES NOV. 12. GOVERNOR CELESTE SUPPORTS LAW).
- \* OVER 600 COMPANIES PARTICIPATED IN OHIO SAFETY BELT COALITION (FORMED IN JAN. 1984) PROMOTING SAFETY BELT USE.
  - \* AGE 21: 37 STATES; 13 STATES THIS YEAR ALONE.

(NOTE: OHIO LAW 19 FOR BEER AND WINE; 21 FOR OTHER ALCOHOL).

CONRAIL:

- \* 1976 -- FROM 7 BANKRUPT OR FAILING RAILROADS.
- \* TAXPAYERS SPENT SEVERAL BILLION DOLLARS; PAST FOUR YEARS HAS TURNED A PROFIT.
- \* 4 YEARS AGO CONGRESS -- PLAN FOR PRIVATE SECTOR.
- \* NORFOLK SOUTHERN -- BEST OPPORTUNITY.

(NOTE: OHIO STATE OFFICIALS HAVE BEEN VOCAL IN THEIR OPPOSITION TO THE SALE OF CONRAIL TO NS).

- \* CANTON, OHIO, CURRENTLY SERVED BY CONRAIL, NS AND CHESSIE'S B&O RAILROAD. CANTON MAJOR INTERCHANGE POINT.

(NOTE: JUSTICE DEPARTMENT HAS IDENTIFIED CANTON AS A PROBLEM MARKET THAT WOULD LOSE A COMPETITIVE ALTERNATIVE AS A RESULT OF THE SALE. JUSTICE HAS INSISTED THAT THE REMOVAL OF COMPETITION IN CANTON BE BALANCED BY INTRODUCING ANOTHER VIABLE CARRIER INTO THE CANTON MARKET.)

- \* WITH THE ADDITION OF PITTSBURGH AND LAKE ERIE RAILROAD TO CANTON AREA, SHIPPERS WILL HAVE THE SAME NUMBER OF COMPETITIVE ALTERNATIVES AVAILABLE FOR SHIPMENTS TO THE CLEVELAND AND PITTSBURGH AREA AND SHOULD NOT EXPERIENCE ANY ADVERSE COMPETITIVE EFFECTS AS A RESULT OF THE CONRAIL/NS CONSOLIDATION.

- \* WANT TO BEST SERVE CONRAIL'S 7,600 OHIO EMPLOYEES.
- \* WOULD BE GLAD TO ANSWER ANY QUESTIONS YOU MIGHT HAVE.

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