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Transportation Facts, Figures, and Findings: A Review of State Legislatures and DOTs Joung Lee, AASHTO, and Jaime Rall, National Conference of State Legislatures





Transportation Facts, Figures and Findings: A Review of State Legislatures and DOTs

Transportation Librarians Roundtable March 8, 2012

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Presentation Goals

- Review the NCSL-AASHTO project and its findings on how state legislatures and DOTs govern and pay for transportation systems
- Explore the successes and challenges of the data collection and analysis process
- Consider opportunities for collaboration with the transportation librarian and information management community





Joung Lee, AASHTO



Jaime Rall, NCSL







NCSL-AASHTO Project Team

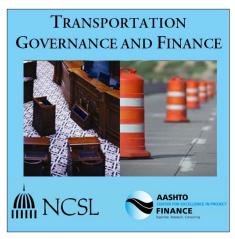
- AASHTO Center for Excellence in Project Finance
 - Supports state DOTs with finance plans and oversight tools
 - Offers training and state-of-the-art finance methods to
 - advance transportation projects and leverage funding
 Provides professional education, research services, technical assistance and information dissemination
- National Conference of State Legislatures (NCSL)
 - Bipartisan organization and an instrumentality of the states
 - Serves 7,382 state legislators and 30,000+ legislative staff
 - Provides research, testimony, technical assistance and opportunities for policymakers to exchange ideas
 Nationally recognized as a leader in state policy issues
- NCSL-AASHTO Joint Project Oversight Committee
 - 28 DOT and legislative leaders from 19 states





NCSL-AASHTO Project Overview

Project goal: To fill a knowledge gap about transportation governance and finance, especially interactions between state legislatures and state DOTs.



- Methodology: 13 months; based on original survey data from 50 states, D.C. and P.R. about state facts and leaders' opinions.
- Final report (released June 2011): Includes nationwide synthesis of state approaches, plus stateby-state profiles.

Full report available online at http://www.ncsl.org/?tabid=19117 and http://www.transportation-finance.org



Data Collection and Analysis: More Methodology Details

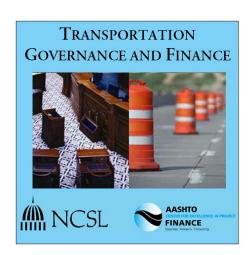
Four surveys

- Survey 1: Descriptive (fact-based), in-depth (funding and finance), distributed initially to legislative budget officers
- Survey 2: Descriptive (fact-based), in-depth (executive-legislative roles), distributed initially to legislative research offices and DOT legislative liaisons
- Survey 3: Normative (opinion-based), anonymous (DOT and legislative perspectives on each other and state approaches): distributed to state legislators and DOT executives only
- Survey 4: Descriptive (fact-based), brief questionnaire (program evaluations and audits): distributed to the National Legislative Program Evaluation Society (NLPES) only
- Also: Legislative/legal research; literature review; expert interviews; other supplemental research

NCSL-AASHTO Project Overview

What are some key takeaways?

- The U.S. system of separation of powers necessarily results in areas of overlap and tension, but also opportunities for dialogue and collaboration
- There is no "one size fits all" for state transportation decision-making; each state approach is complex and unique



What does the report NOT do?

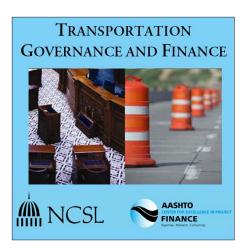
 The report offers tools and options, but does not "rank" states or advise states on which approaches to adopt





NCSL-AASHTO Project Overview

- Topic areas covered
 - Governance and oversight
 - Funding and finance
 - Communication and collaboration



We will walk through key findings in each topic area to demonstrate the project's scope and the kind of data we collected and analyzed.







Key Findings: Governance and Oversight

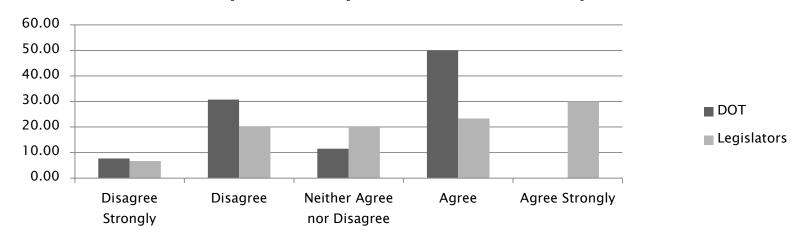
- Legislation: The legislature's power to enact laws is balanced by executive veto authority, but also by other executive involvement in the legislative process -- which varies by state.
 - DOTs in 17 states and D.C. can submit/propose legislation through office of the governor/mayor or by request to legislature
 - MassDOT can file its own bills at the governor's discretion
 - At least 5 state DOTs (Hi., N.D., Okla., Vt. and W. Va.) can draft or present bills for legislative consideration
 - Wyo. has a fully collaborative, iterative process to draft bills
 - Several state DOTs lobby the legislature; but this is prohibited in at least La. and Texas
 - In at least 5 states (Alaska, Minn., N.D., W. Va. and Wis.), DOTs must prepare fiscal notes for bills that affect them
 - Va. and Wis. DOTs also provide policy analyses





Key Findings: Governance and Oversight

- Legislative oversight of DOTs
 - Theoretically, a fundamental check and balance
 - However... Only about half of DOT executives and state legislators surveyed agreed that a legislature has a fundamental responsibility to oversee DOT operations.



 But more than 40 percent of legislators and no DOT officials surveyed think their state's DOT should be subject to additional independent oversight and accountability.







Key Findings: Governance and Oversight

Legislative oversight mechanisms

- Committee oversight
- Transportation/DOT leadership appointments
- Review of administrative rules and regulations
- Performance goals
- Program evaluation and sunset reviews
- Reporting requirements
- Legislative requests for information from DOTs
- Independent sources of transportation information

Resources to support DOT compliance

 At least 9 state DOTs have received appropriations to help them meet legislative oversight mechanisms







States face a well-documented and worsening transportation funding crisis

- ▶ Each state must address the transportation funding crisis within its unique balance of governmental powers.
- ▶ Generally a key area for overlap and tension between legislature and executive branch
- State budget flexibility is limited by federal and state requirements

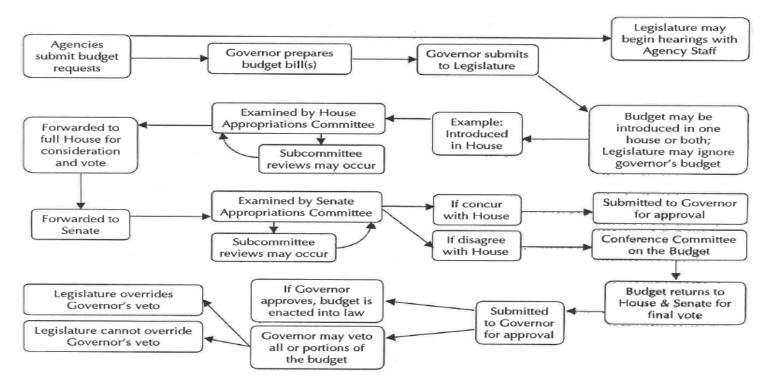






Budget and appropriations

 In all but 8 states and P.R., executive agencies such as DOTs submit budget requests to the governor and to the legislature









Federal funding

- Federal funding accounts for around 20 percent of both highway and transit funding
- As of 2006, federal funds were the largest single source of funding for highway purposes used by 17 states and D.C.*
- At least 15 states and D.C. allow some federal funds to flow to the state DOT without state legislative appropriation
- In 3 states (III., Minn. and S.D.), funds are reflected in state budgets but can be spent without legislative action
- Other states have more active legislative role by reviewing, appropriating or setting expenditure limits on federal funds





^{*} Refers only to funds used by state governments for highway purposes.



State funding

- States provide about half of all surface transportation funding
- Legislatures have more power over state revenues and appropriations

State revenue sources for roads, bridges, rail and transit

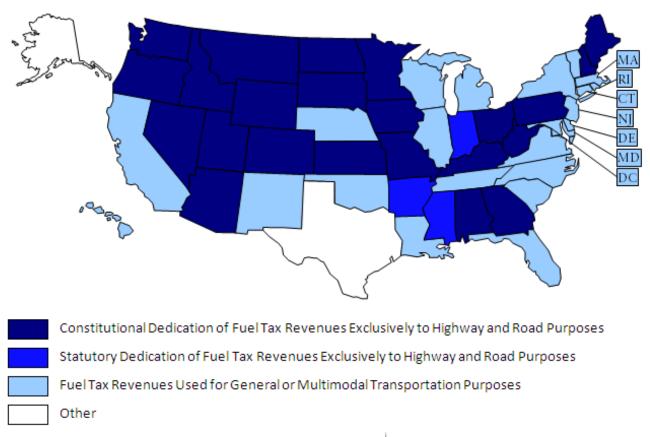
- Fuel taxes (all states + DC + PR; as of mid-2012, 6 states will index);
 largest single source of highway funds used by half the states
- Sales taxes on fuel or taxes on distributors/suppliers (14 states + PR)
- Motor vehicle or rental car sales taxes (29 states)
- Vehicle registration, license or title fees (48 states + PR)
- Vehicle or truck weight fees (37 states)
- Tolls (24 states + PR, plus non-state turnpike or tolling entities)
- General funds (34 states + DC, plus Vt. as occasional exception)
- Interest income (37 states + DC + PR)
- Other (40 states + DC + PR)







26 states restrict use of fuel tax revenues to highway and road purposes only









- Legal Protections on Revenues and Funds
 - At least 6 states (Calif., Del., N.H., Pa., Tenn. and Wis.) explicitly prohibit diversion or transfer of transportation dollars
 - Dedications and prohibitions are not always effective! At least 7 states (Ariz., Fla., Ky., Minn., N.J., N.C. and Wis.) report legislative diversions of transportation funds despite restrictions
 - Some states have a process for diversion:
 - Mont. allows diversion by 3/5 vote of legislature
 - Md. and Va. allow diversion if a plan is provided for repayment within a certain amount of time







Innovative finance

- Tools used to borrow against or leverage traditional funding sources
- Some--e.g. SIBs and debt financing instruments--require enabling legislation before a DOT can use them
- PPPs and GARVEEs may require additional legislative approval

Transportation finance mechanisms:

- General obligation or revenue bonds (44 states + DC + PR)
- GARVEE bonds (33 states + DC + PR)
- Private Activity Bonds (PABs) (6 states)
- Build America Bonds (BABs) (25 states)
- TIFIA federal credit assistance (12 states + PR)
- State Infrastructure Banks (SIBs) (34 states + PR)
- Public-private partnerships (PPPs) (authorized in 32 states + PR)
- Design-build (authorized in 38 states + PR)

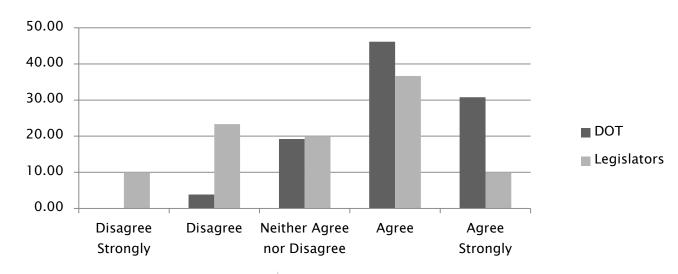




Other funding and finance topics in the report:

- Public-private partnerships
- State aid to local governments
- Retention of surplus or excess funds
- Controlling DOT costs
- Transportation planning -- for example:

Seventy-seven percent of DOT officials surveyed agreed that transportation projects are chosen based primarily on merit, not political, personal or other considerations. Responses from legislators were more divided.









Key Findings: Communication and Collaboration

- State legislators and DOT executives overwhelmingly agreed that regular, open, honest and transparent communication is one of the most important elements of effective transportation governance
- In practice, communication and collaboration differs significantly across jurisdictions

LESS ACTIVE MORE ACTIVE

- Ad hoc communication or exclusive focus on formal or statutory requirements and processes
- Engagement only during budget and appropriations process
- · Limited or no interim committee or process
- Little or no notice given before transportationrelated announcements
- Communication through a small number of persons in each organization
- Limited or no access to DOT executive management
- · Limited or no DOT legislative liaison function

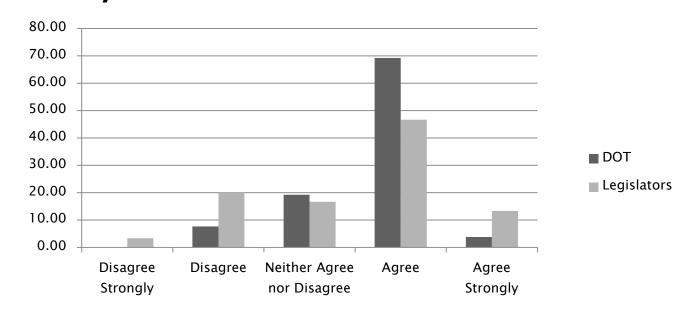
- Proactive communication, including active engagements during the interim and discussion about upcoming developments
- Formal and informal communications, including emails, district reports, meetings and phone calls
- DOT informational meetings, presentations or receptions for legislators and legislative staff
- Collaborative approach to drafting legislation and/or a process for agency fiscal notes
- Communication at all levels of both organizations
- · Access to DOT executive management
- · Dedicated, full-time DOT legislative liaisons





Key Findings: Communication and Collaboration

Seventy-three percent of DOT officials and 60 percent of legislators surveyed agreed or strongly agreed that the legislature and DOT work together effectively in their state.







Data Collection and Analysis: Successes

- Top success: Unprecedented richness and completeness of data
- Data received from all states, D.C. and P.R.
 - All states, D.C. and P.R. responded to surveys (after reminders!)
 - Substantive fact-checking feedback received from 34 states
- Meaningful data received for Survey 3 (opinion survey)
 - Anonymous surveying yielded detailed, candid responses
- It took a village!
 - Between all the surveys and fact-checking responses, more than 200 known individuals in the states contributed to this report







Data Collection and Analysis: Challenges

Top challenge: Data accuracy and consistency

- Survey respondents from same state sometimes disagreed
- Survey respondents differed from reputable other sources
- Decided to include it all and let state experts look for false positives during fact-checking -- but this wasn't perfect either...

Challenges in operationalizing concepts

 What is "state-level transportation funding?" Federal grants used by states? Tolls used by state tolling entities for those facilities only?

Differences in terminology among states

• What is an "additional sales tax on fuel"? It depends!

Nuances in terminology

 "Introducing" versus "drafting" versus "submitting" versus "proposing" versus "requesting" legislation







Data Collection and Analysis: (More) Challenges

Scope!

- A constant challenge -- aided by explicit discussion and Task Force
- Building a network of the right state contacts
 - Survey process took months longer than expected, partly due to instate staffing changes and efforts to locate the right expert(s)
- Labor-intensive data compilation and tracking
 - Survey 1 and 2 format was easiest for respondents, but hard for us
- Small sample size for Survey 3 (opinion survey)
 - 56 respondents total: 30 legislators and 26 DOT officials
- Data organization
 - Had to wrestle <u>huge</u> amount of data into comprehensible framework







Data Collection and Analysis: (More) Challenges

- Data was (and is) a "moving target"
 - Some state policies were being challenged during our analysis
 - Many last-minute changes
 - Report out of date within weeks of publication
- Presentation of sensitive state information
 - Carefully avoided potentially negative connotations
 - Fact-checking was to confirm presentation as much as facts
- True uniqueness of states
 - Apples and oranges problems, e.g. state DOT budget data
 - Not all questions were relevant to all states, causing some confusion
 - States couldn't be grouped, despite early expectations





Opportunities for Collaboration

How can the transportation librarian and information management community help us?

Data collection and review

- Additional fact-checking of this report (esp. for second printing)?
- Potential future updates of the data?
- Pertinent data related to any of our products that you come across!

Data dissemination

- NCSL and AASHTO product numerous transportation publications and other resources — how can we work together with you to get them to the professionals who need them most?
- How can we help you?
 Sharing resources? Other? You tell us!





Questions and Answers









Contact Details and Resources



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Resources

- NCSL-AASHTO report: http://www.ncsl.org/?Tabld=19117
- NCSL Transportation Program: http://www.ncsl.org/issues-research.aspx?tabs=951,72,106#951
- AASHTO Project Finance State by State 1992–2008: http://www.transportation-finance.org/tools/state_by_state/