

STATEMENT OF SECRETARY OF TRANSPORTATION BRINEGAR
TO THE UNITED STATES SHIPPERS AND FREIGHT FORWARDERS
OCTOBER 2, 1974

This is an urgent appeal to shippers and freight forwarders of the United States.

Some United States flag international airlines are currently experiencing severe financial difficulties and a wide range of steps are being taken to help deal with this situation. Because of the tremendous importance of air cargo to airline operations, you, as shipper or freight forwarder, can play a crucial role in helping our international carriers during this most difficult period.

The dependence of our U. S. flag airlines on air cargo is clear. For example, of Pan American's \$678 million in revenues on the Atlantic, \$90 million or 13.4 percent was derived from air cargo. For TWA, air cargo generates \$38 million or 8.8 percent of its \$433 in total revenues in its Atlantic operations.

The continued viability of these and other important U. S. international airlines is in large part dependent upon the continued, solid support from United States shippers and freight forwarders. This support can best be manifested by expansion of your efforts

to use the air cargo services of U. S. flag carriers in those instances where the services provided clearly meet your needs or the needs of your clients.

Because of the heavy dependence by our U. S. flag carriers on your traffic, even a slight increase in the number of shipments which you provide for each of these carriers could have a significant and immediate contribution to their cash flow.

Our U. S. flag airline system is an important national asset. It needs your continuing support.