



us Department  
Of Transportation  
**Federal Aviation  
Administration**

# Advisory Circular

## ANNOUNCEMENT OF AVAILABILITY

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<b>Subject</b> ANNOUNCEMENT OF AVAILABILITY OF INFORMATION ON FOREIGN AIRPORT PLANNING, DESIGN, CONSTRUCTION, AND TRADE OPPORTUNITIES	<b>Date</b> 10/26/84 <b>Initiated by</b> AAS-100	<b>AC No</b> 150/5360-8A <b>Change</b>
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1. PURPOSE. This advisory circular provides information on trade opportunity programs and publications relating to foreign airport planning, design, and construction.

2. CANCELLATION. Advisory Circular 150/5360-8, Announcement of Availability of Information on Foreign Airport Planning, Design, Construction, and Trade Opportunities, dated September 24, 1976, is cancelled.

3. GENERAL. The Department of Commerce's International Trade Administration has several publications and programs designed to assist foreign countries in obtaining the services of U.S. firms involved in consulting, construction, and sale of equipment. The programs and publications provide information on current foreign government and business proposals for products and services, which include airport planning, design, construction and operations. Also, purchase requests from foreign governments including requests for airport lighting and electronic equipment are listed. These trade opportunities are based on reports received from the Department of Commerce's Foreign Commercial Service and from Embassies and Consulates in other countries. The Federal Aviation Administration's Office of International Aviation also has a file of design firms, construction companies, and ground equipment suppliers. These firms are notified when foreign opportunities are identified.

4. PROGRAMS AND PUBLICATIONS.

a. The Department of Commerce's Office of International Major Projects keeps a file of design firms, construction companies, and ground equipment suppliers. These firms are notified when major international projects involving their discipline are identified. To be included on this file write to Mr. Buzz Piggot at the Office of International Major Projects, Room 1012, Department of Commerce, Washington, D.C. 20230, or telephone (202) 377-3352.

b. The Federal Aviation Administration's Office of International Aviation also keeps a computer file of design firms, construction companies, and ground equipment suppliers. These firms are notified when major international projects are identified. To be included on this file write to the Office of International Aviation (Room 1025), Federal Aviation Administration, Washington, D.C. 20590, or call (202) 426-8937 or 426-3057. Background information on each country is also available from this office.

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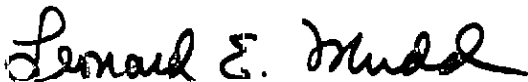
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c. The Department of Commerce's Office of Trade Information Services computer program% are designed to automatically provide subscribers with up-to-the-minute leads on requests for information, products, or services that come into any of the more than 200 United States Embassies and Consulates overseas. These leads are telexed to the Trade Opportunity Program (TOP) computer in Washington, D.C., and to the Department of Commerce District Offices. To subscribe to this service visit any Department of Commerce District Office. Subscribers can receive a weekly TOP's Bulletin, a biweekly tape, or responses automatically printed and sent for a particular category of goods or services.

d. The Department of Commerce has two publications which provide information on foreign requests for equipment and services including those related to airports. Subscription information for either of these publications may be obtained from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. The publications are

(1) Business America--published biweekly by the U.S. Department of Commerce, Washington, D.C. This publication provides leads on world business opportunities from international trade specialists in the United States Embassies and Consulates around the world.

(2) Commerce Business Daily--published 5 days a week by the U.S. Department of Commerce. It provides requests for bids, proposals, and inquiries by foreign private firms and government agencies which have expressed a" interest in purchasing products, equipment, or services.



LEONARD E MUDD

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