



International Conference on  
Transportation and Development.  
Alexandria, Virginia. June 9-12, 2019

# **ASSESSING THE SOCIO-ECONOMIC IMPLICATIONS RELATED TO THE EMERGENCE OF SHARED AUTONOMOUS VEHICLES**

Prepared by Christos Gkartzonikas M.S.,  
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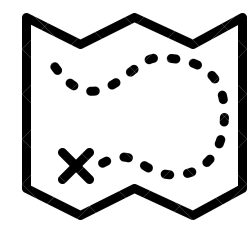
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# CURRENT AND EMERGING TRENDS



270 million  
registered vehicles  
in the US (US EPA,  
2017).



40 miles traveled  
per respondent  
(FHWA, 2015).

Slight downward  
trend since 2006 on  
annual vehicle  
miles.



Approximately 73  
million Millennials  
(18-34 years old).



Millennials drove  
20% fewer miles  
than last decade.



By 2045, increase by  
77% of people older 65  
years old and increase  
of income inequality

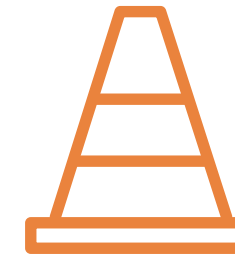
Pooled SAVs provide  
mobility for disadvantaged  
group of people and  
complement public transit.

# RESEARCH MOTIVATION



**SAVs emerging  
transportation  
mode in urban  
areas.**

**Widespread  
emergence of AVs  
could impact:**



**Widespread  
emergence of AVs  
could impact:**



**Understanding characteristics  
of distinct market segments can  
lead to smoother transition**



# RESEARCH OBJECTIVES



Assess public acceptance of AVs across disadvantaged areas:

- Identify market segments with different characteristics and different levels of adoption
- Identify transportation disadvantaged areas
- Provide best strategies and suggestions to these areas to ensure smooth transition



# SURVEY DESIGN

Metropolitan Areas

Online Distribution

400 Responses

5% of margin of error and 95% confidence level

Respondents over 18 years old

March 2018

IRB Protocol # 1701018708



Indianapolis

November 2017

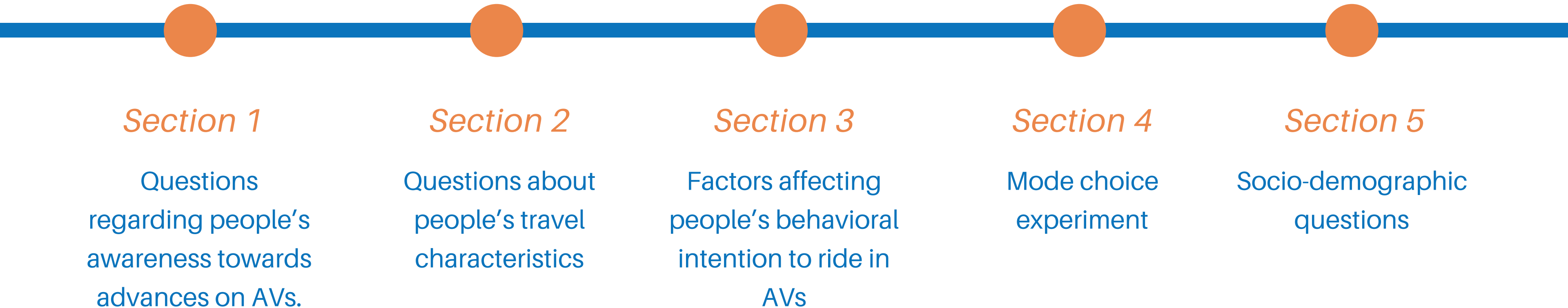
# 1801020160











Chicago




# SURVEY QUESTIONS



# SURVEY - SAMPLE

	CHICAGO	INDIANAPOLIS
Gender		
	47%	45%
	53%	55%
Modal Split		
	12%	8%
	3%	2%
	65%	81%
	2%	-
	15%	3%
	2%	6%

# MARKET SEGMENTATION ANALYSIS (MSA)



Cluster Analysis – group cases similar to each other and address heterogeneity in data set.

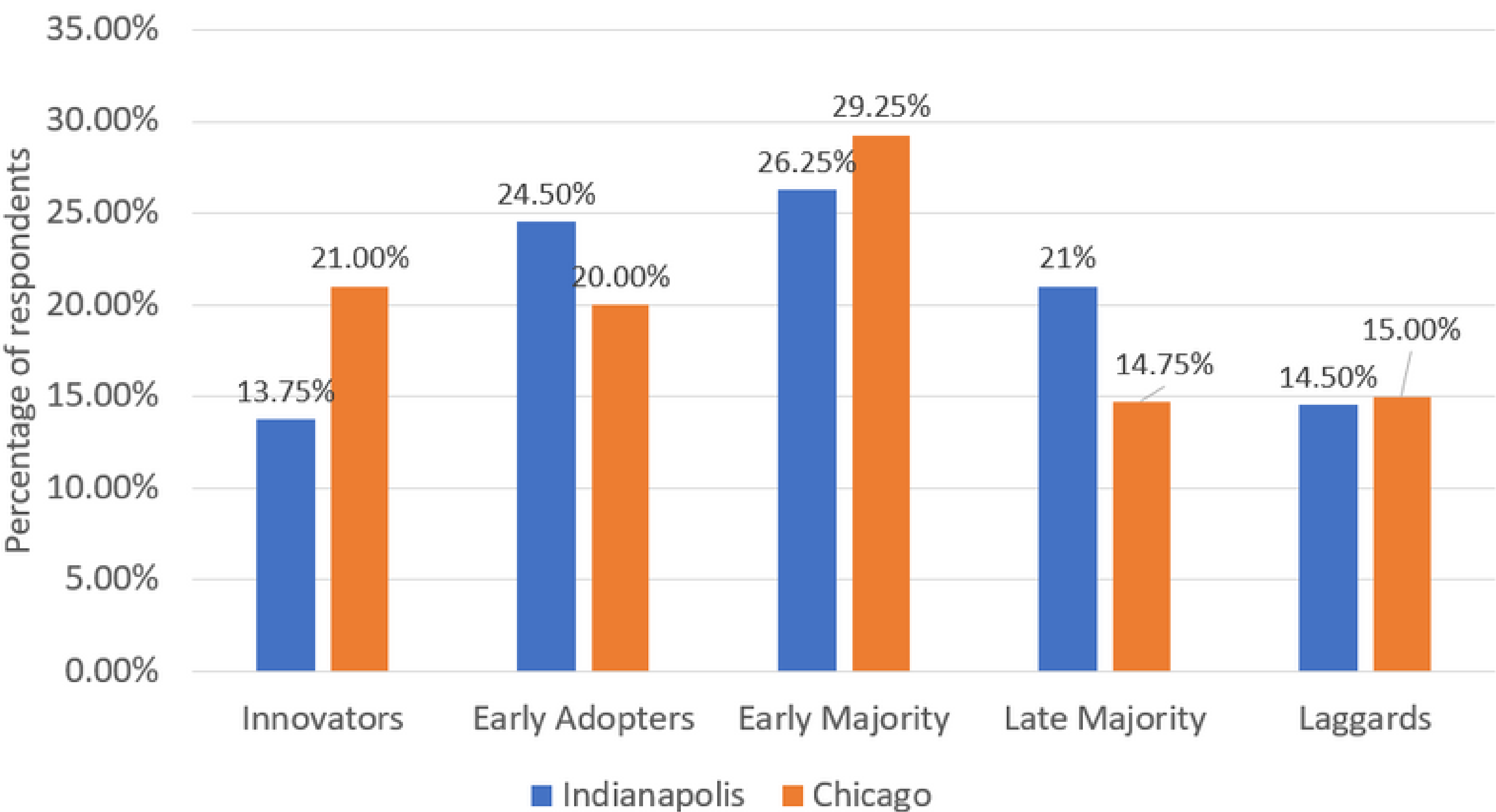
Classify respondents into distinct market segments.

Partitioning method – k-means algorithm (minimize variation within clusters).




































Five clusters: a) innovators, b) early adopters, c) early majority, d) late majority, e) laggards.

































# MARKET SEGMENTATION ANALYSIS



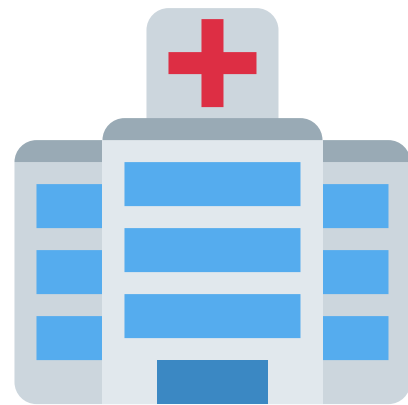
# MSA - INDIANAPOLIS

	13.75%	24.50%	26.25%	21.00%	14.50%
	Innovators	Early Adopters	Early Majority	Late Majority	Laggards
Gender		 			 
Commute Trips	 	 			
Age	<34 years old	<44 years old	35-54 years old	>45 years old	>55 years old
Income	\$\$\$\$\$	\$\$\$\$\$	\$	\$\$\$	\$\$
Vehicle Ownership	 	 	 		
Household Size	   	 	  	 	 

# MSA - CHICAGO

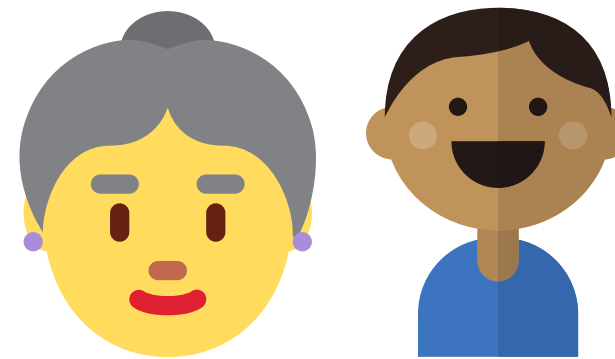
	21.00%	20.00%	29.25%	14.75%	15.00%
	Innovators	Early Adopters	Early Majority	Late Majority	Laggards
Gender		 			
Commute Trips					
Age	< 34 years old	25-34 years old	35-44 years old	45-54 years old	>55 years old
Income	\$ \$\$	\$ \$ \$ \$	\$	\$ \$ \$ \$ \$	\$ \$
Vehicle Ownership		 			
Household Size	   	 	   	 	No 

# MULTI-SPATIAL PERSPECTIVE APPROACH



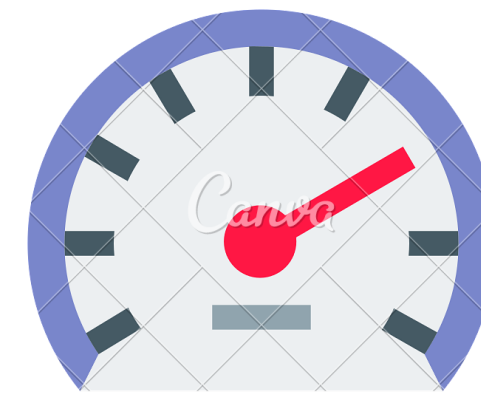
## *Accessibility*

What opportunities are close to the area?



## *Mobility*

What are the demographics of the area?



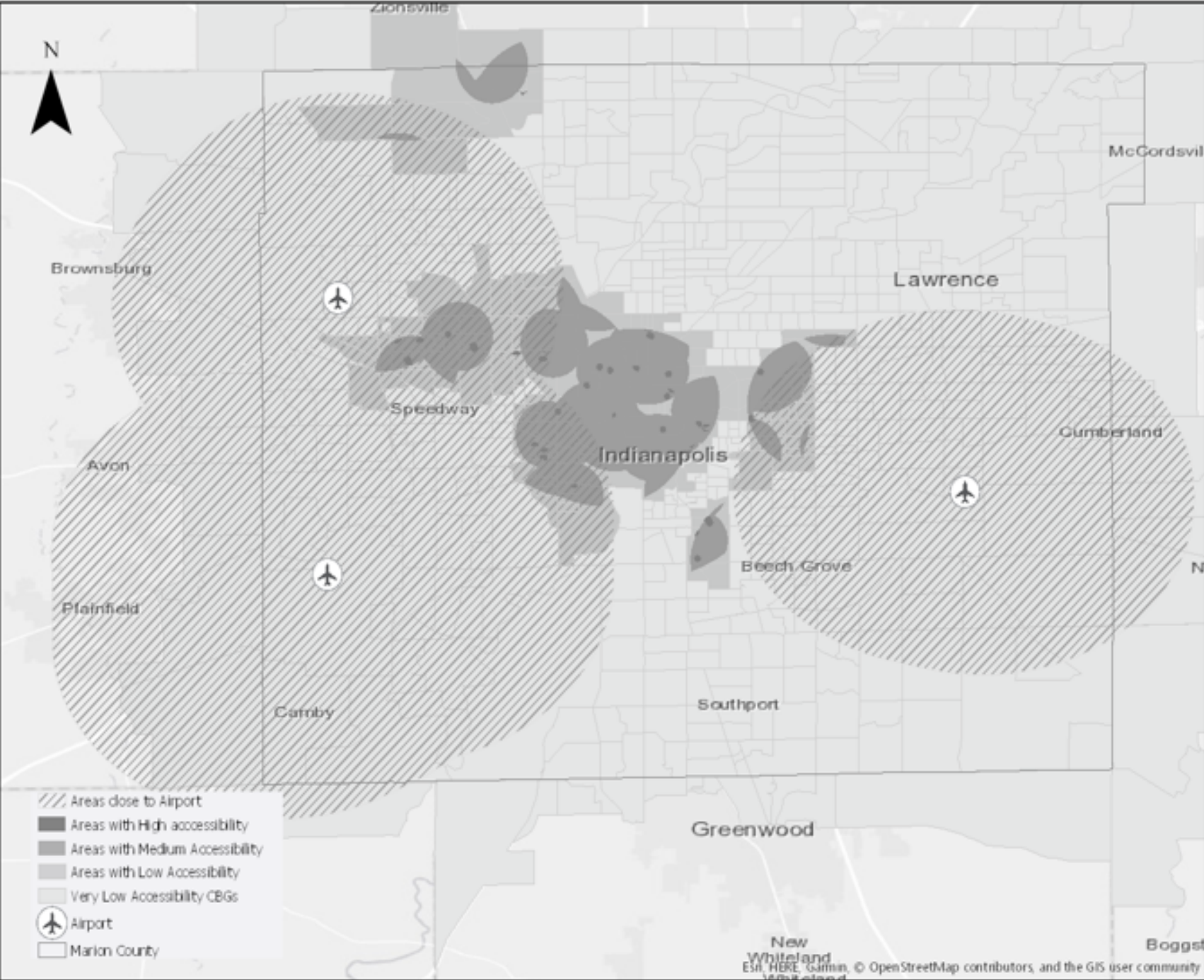
## *Outcome*

How much does a person in an certain area drive daily?

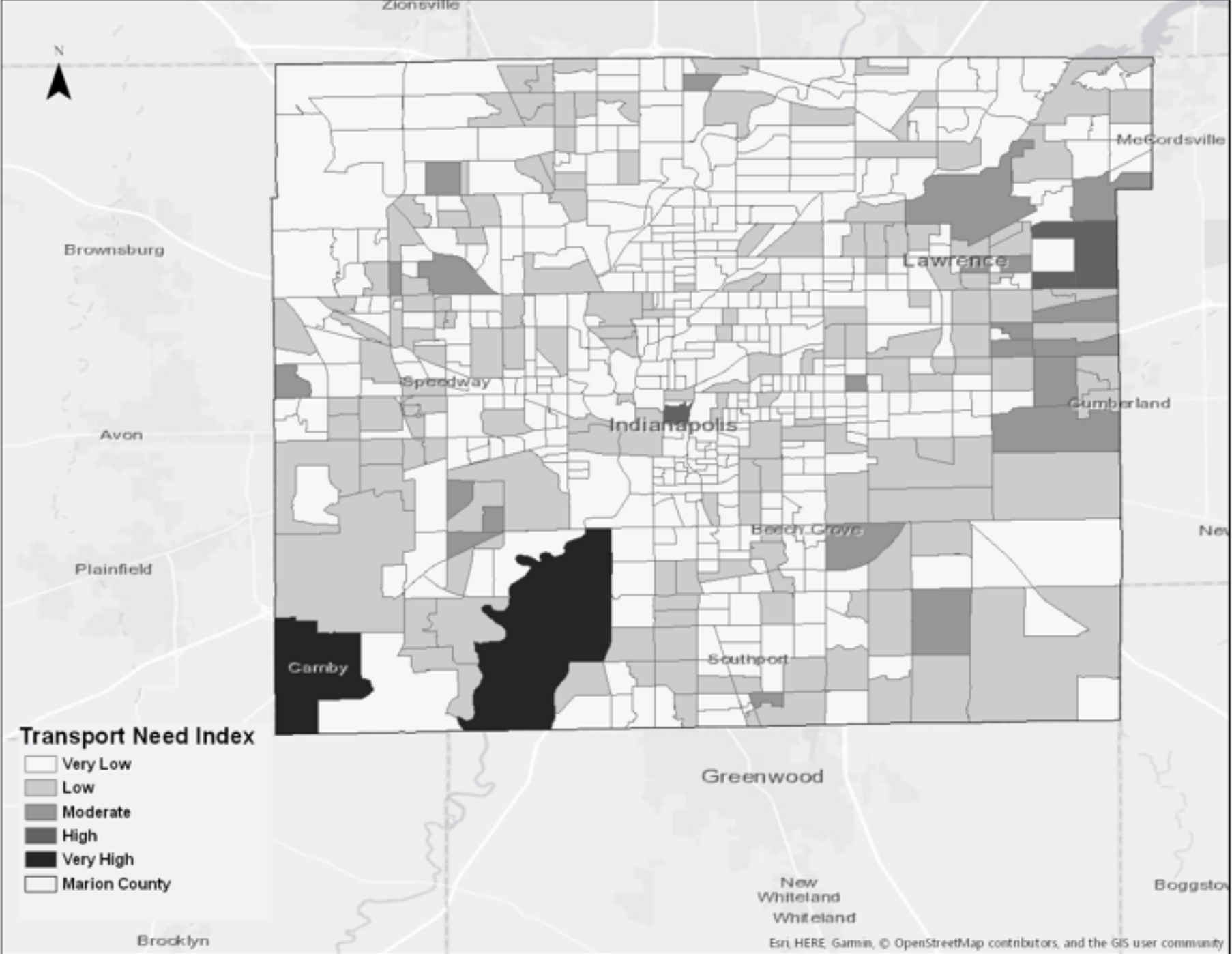
# MULTI-SPATIAL PERSPECTIVE APPROACH

## Indianapolis

### Accessibility



### Mobility





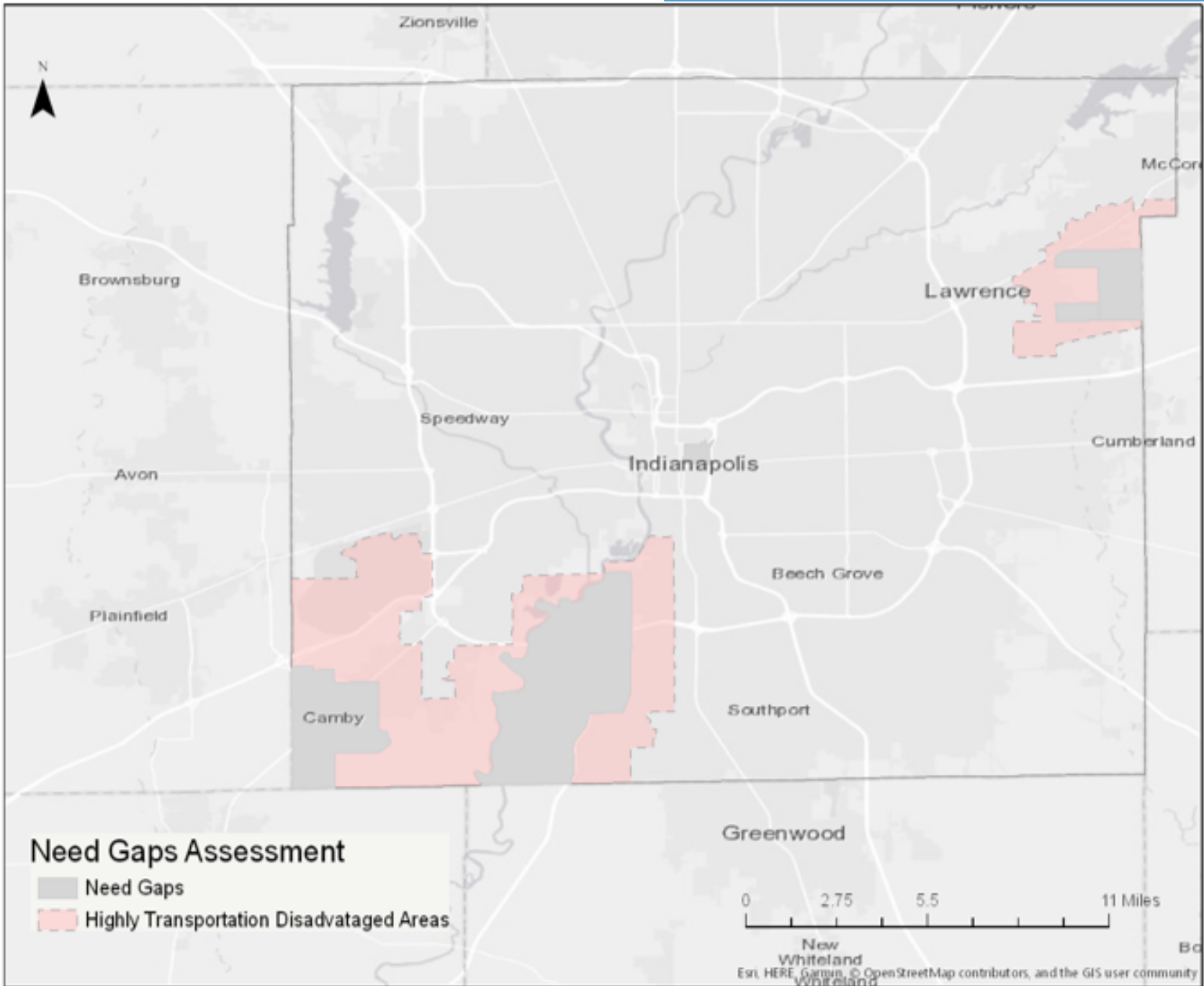
# MULTI-SPATIAL PERSPECTIVE APPROACH

## Indianapolis

Outcome-based



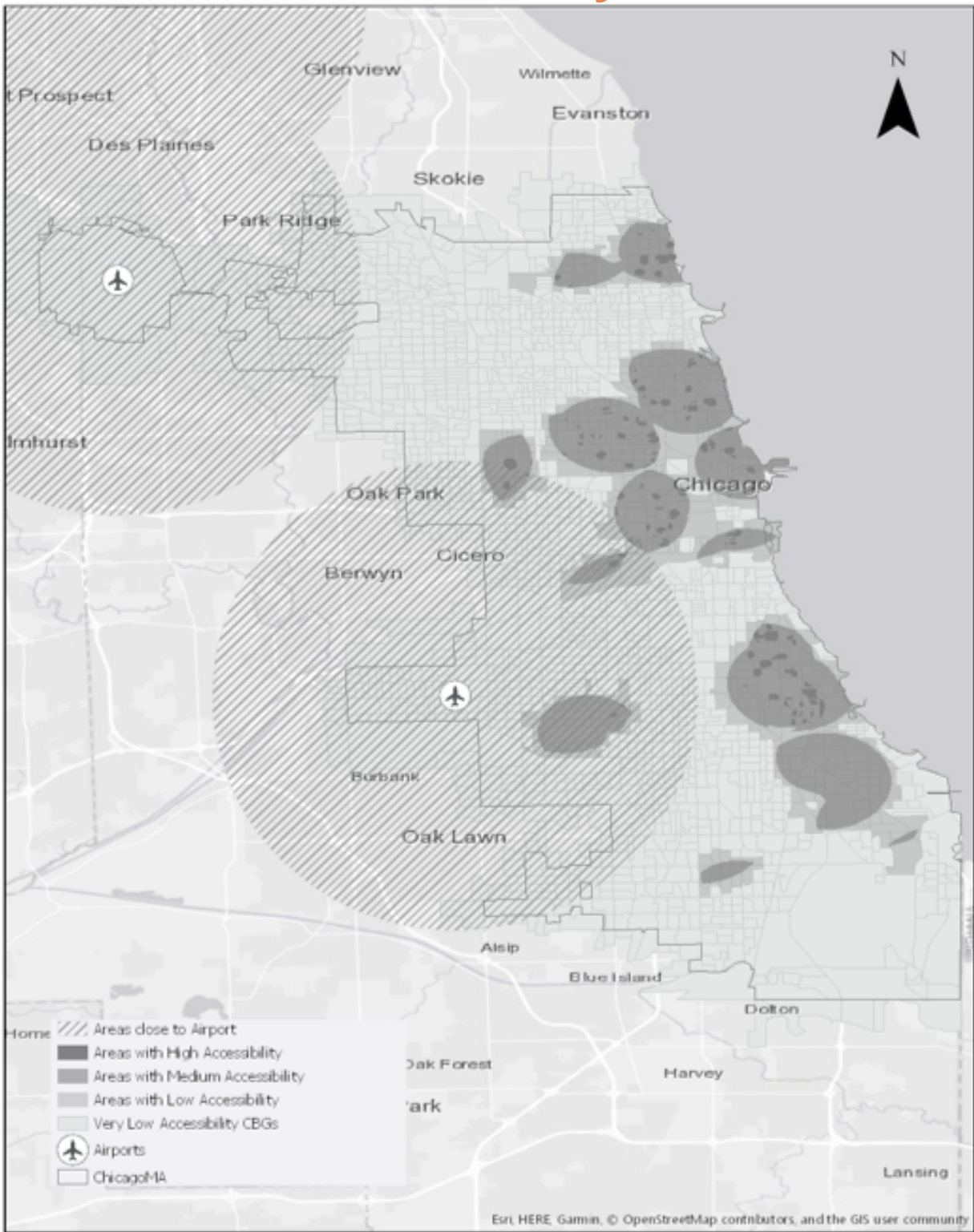
Disadvantaged areas



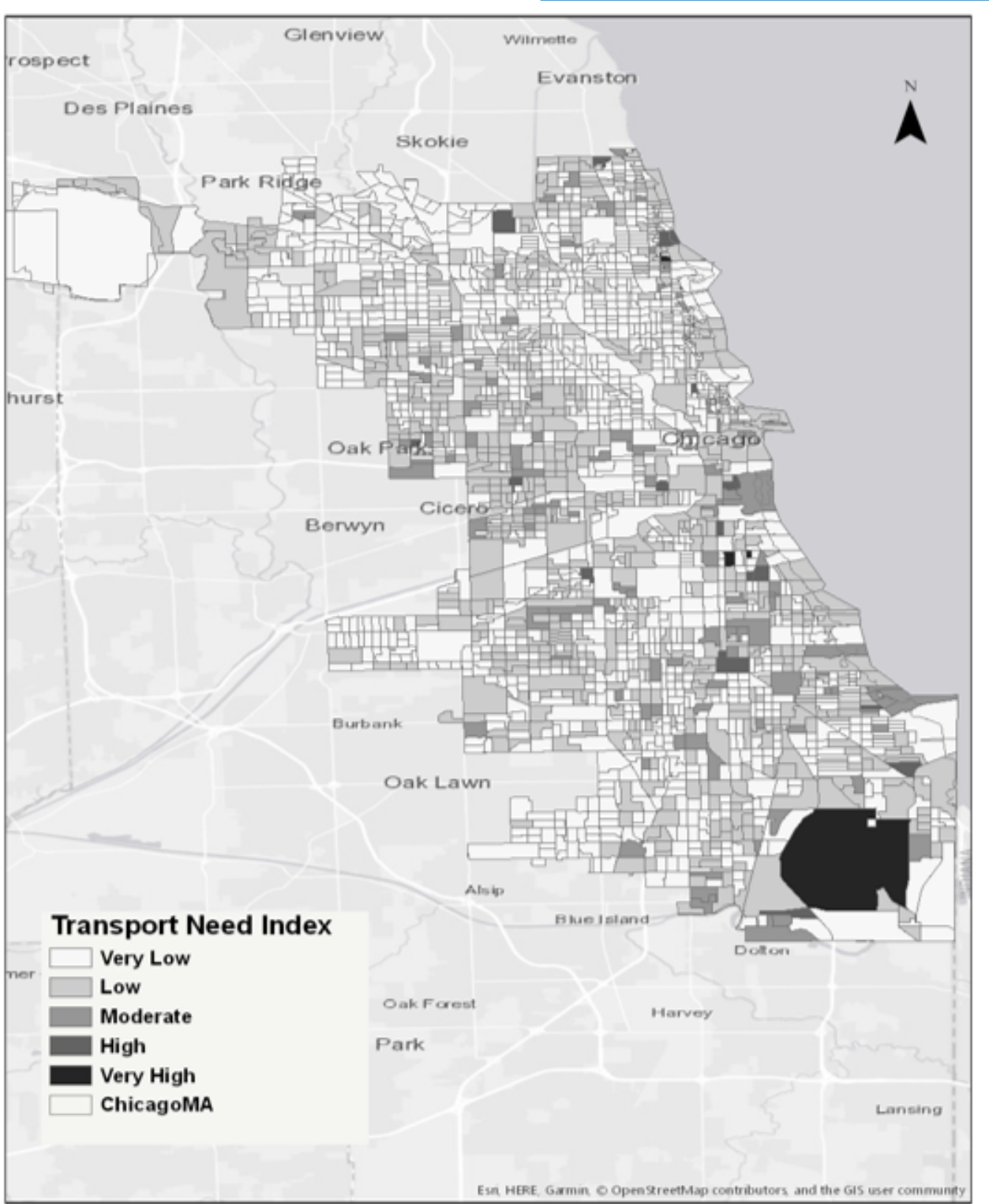
# MULTI-SPATIAL PERSPECTIVE APPROACH

## Chicago

Accessibility



Mobility

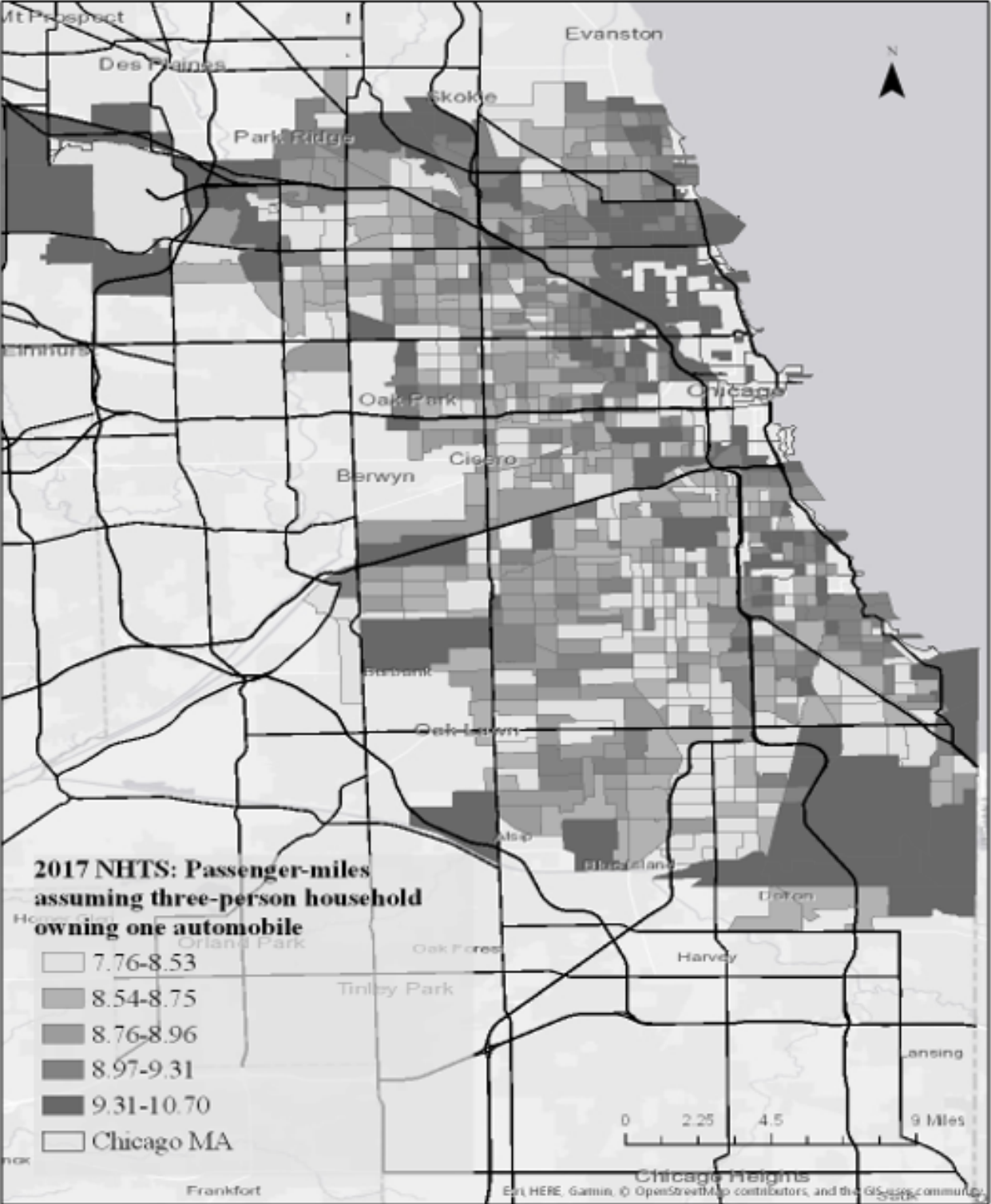




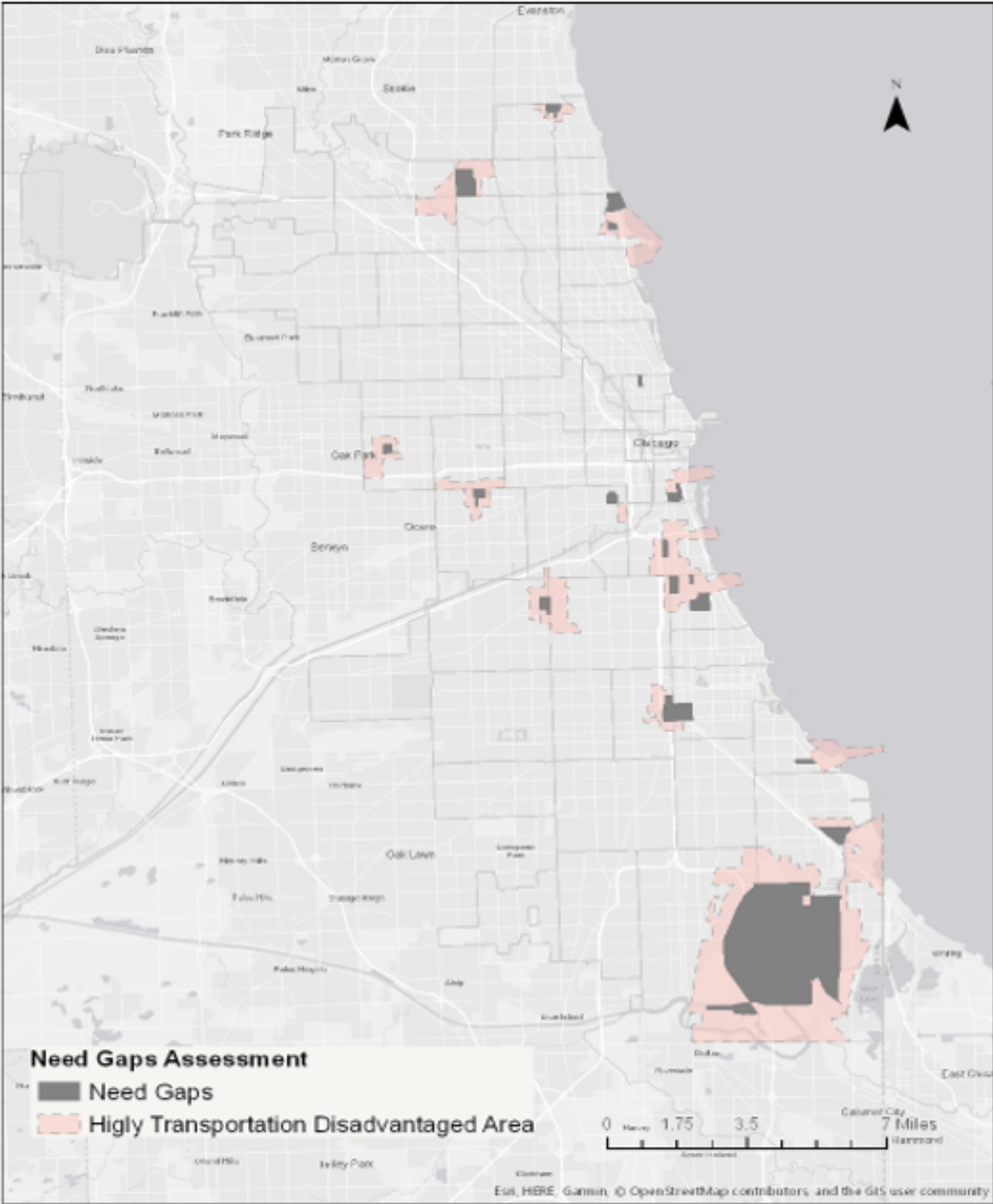
# MULTI-SPATIAL PERSPECTIVE APPROACH

## Chicago

### Outcome-based

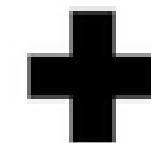
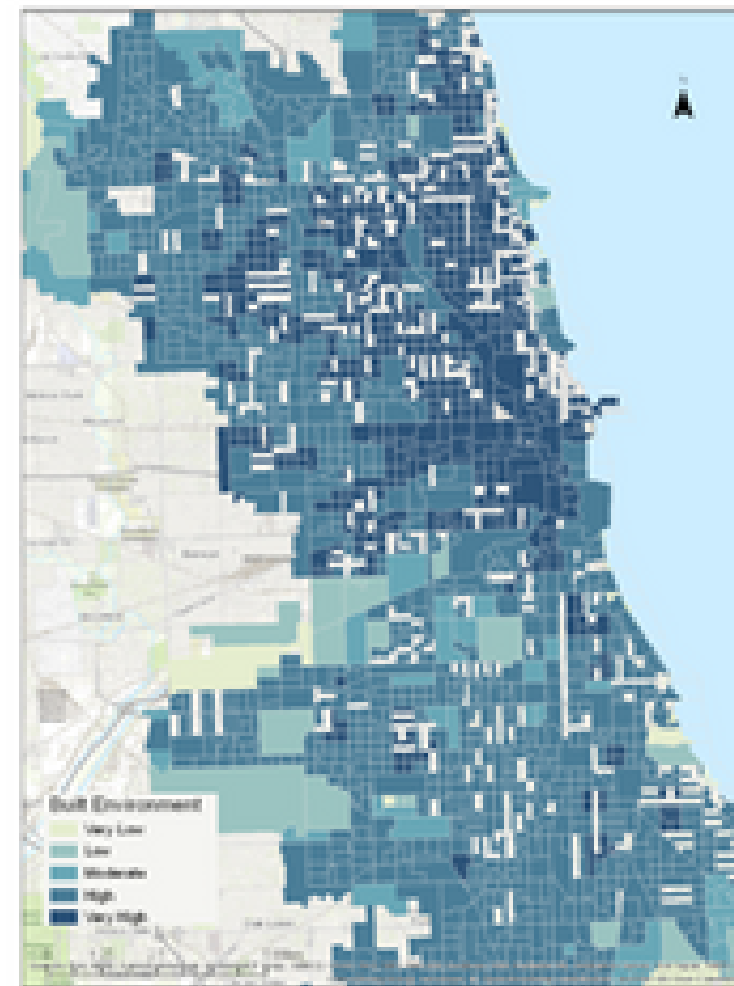
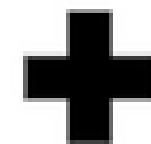
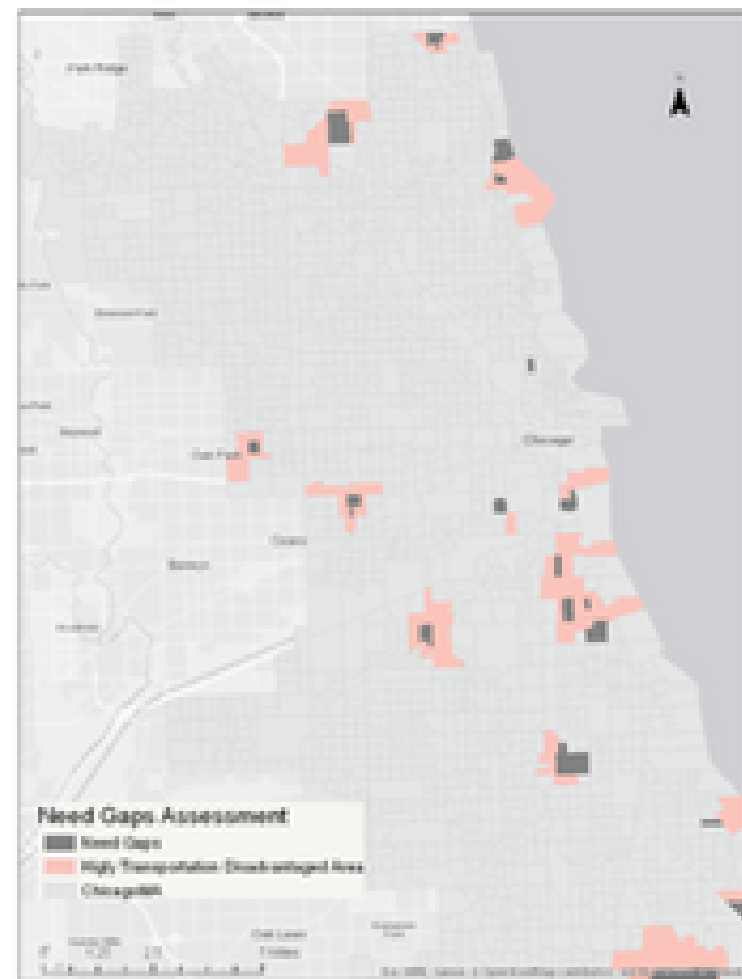
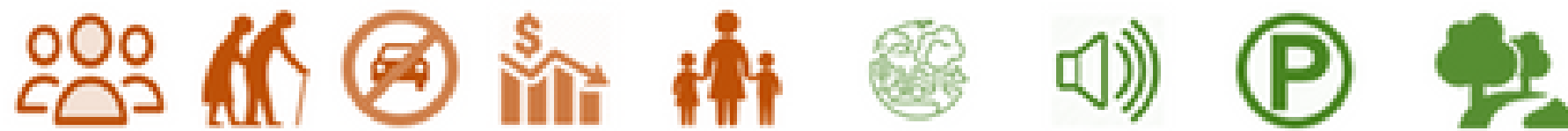


### Disadvantaged areas





# FRAMEWORK - SPATIAL MARKET SEGMENTATION



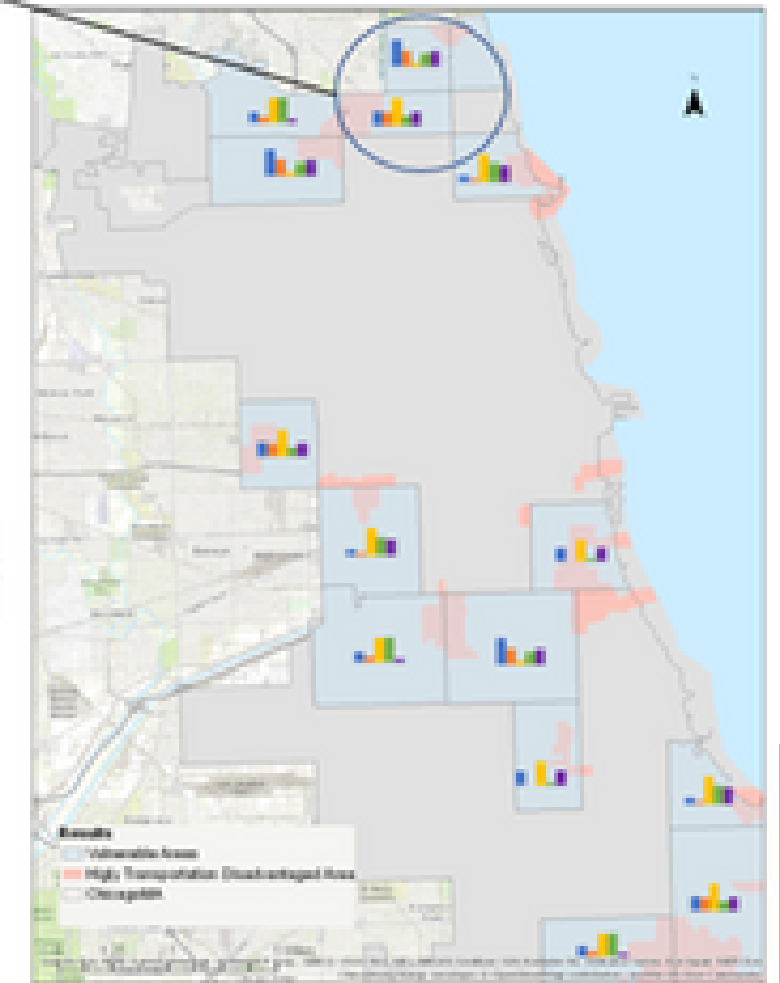
INNOVATORS

EARLY ADOPTERS


EARLY MAJORITY

LATE MAJORITY

LAGGARDS



# KEY TAKEAWAYS



Chicago seems to be more innovative than Indianapolis about the adoption of AVs.

Characteristics of late adopters are similar in both cities.

Disadvantaged areas in Indianapolis are located in the south and east part of the metropolitan area.

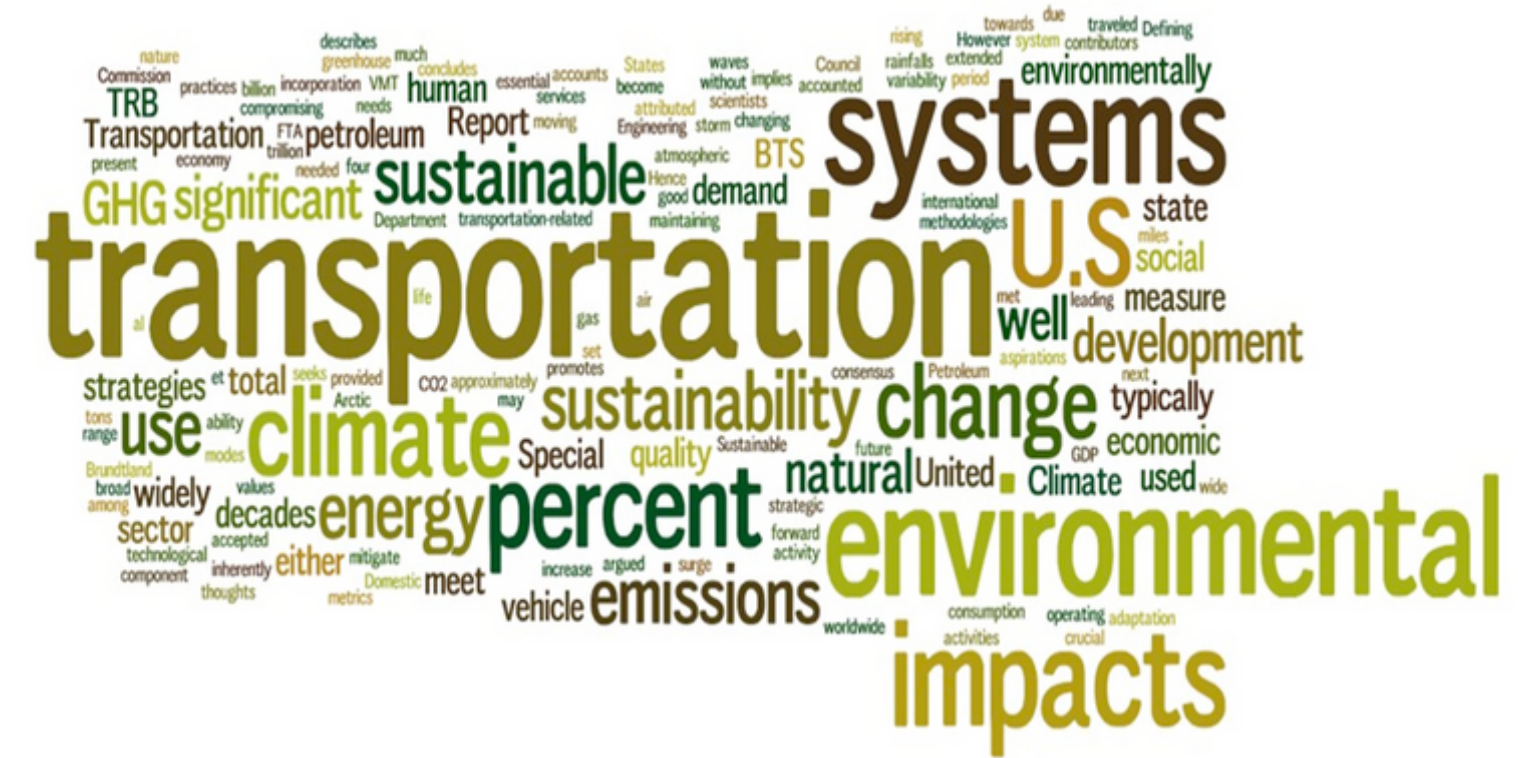
Disadvantaged areas in Chicago are scattered throughout the metropolitan area.

Non-transportation disadvantaged areas have higher access to transit stops and interstates, among other factors.

People residing in disadvantaged areas in Indianapolis tend to be late adopters, but not in Chicago.

# ACKNOWLEDGMENTS

**This work was supported as part of the Center for Connected and Automated Transportation (CCAT) Region V University Transportation Center funded by the U.S. Department of Transportation, Award #69A3551747105. Cost share was provided by INDOT in support of the CCAT UTC.**



<https://engineering.purdue.edu/STSRG>



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INNOVATORS	EARLY ADOPTERS	EARLY MAJORITY	LATE MAJORITY	LAGGARDS
Highest level of awareness on AVs	Higher than average level of awareness on AVs	Lower than average level of awareness on AVs	Higher than average level of awareness on AVs	Lowest level of awareness on AVs
25% use public transportation or walk to their commute trips as primary modes, 4% bike commute	15% use public transportation or walk to their commute trips as primary modes	80% use their personal vehicles for their commute trips	90% use their personal vehicles for trips regardless the trip purpose	90% use their personal vehicles for trips regardless the trip purpose, only 3% walk
10% do not own a vehicle. They drive about 12,000 mi/year (highest of any group)	10% do not own a vehicle. They drive about 10,000 mi/year on average	10% do not own a personal vehicle	2% do not own a personal vehicle	5% do not own a personal vehicle, though this group drives the least on (avg 9000 mi/year)
65% use ride-hailing services, 20% have a car-sharing service account	40% use ride-hailing services, 5% have a car-sharing service account	40% use ride-hailing services	20% use ride-hailing services and none of them use car-sharing services	10% use ride- hailing services, 0 respondents had a car sharing account.
64% are male	54% are female	58% are female	64% are female	52% are female
55% are Millennials (<34 y.o.)	Avg. age 29 y.o.	32% are Millennials (<34 y.o.)	35% are Millennials (<34 y.o.)	55% are people over 55 years old and 23% over 65 years old
60% work full time, 13% are students	38% work full time, 8% unemployed	44% work full time, 15% part time	24% have retired	22% have retired, 10% unemployed
Higher than average income – 52,000 on average	Higher than average income – around 50,000	Lowest average income – around 45,000	Average income around 48,000	Average income around 48,000
40% finished college degree, 10% did not graduate high school	32% finished undergraduate degree	21% are not high school graduates	17% are not high school graduates, 35% college graduates	41% finished college degree

INNOVATORS	EARLY ADOPTERS	EARLY MAJORITY	LATE MAJORITY	LAGGARDS
Highest level of awareness on AVs	Higher than average level of awareness on AVs	Lower than average level of awareness on AVs	Higher than average level of awareness on AVs	Lowest level of awareness on AVs
40% use public transportation and walk to their commute trips as primary modes	20% use public transportation to their commute trips as primary modes	60% use their personal vehicles for their commute trips	80% use their personal vehicles for trips regardless the trip purpose	70% use their personal vehicles for trips regardless the trip purpose
Half of them do not own a vehicle. 33% drove more than 15,000 miles last year (US average)	20% of them do not own a vehicle. 40% have 1 vehicle in their household	45% do not own a vehicle. 33% drove between 5k-10k miles last year	55% have at least one vehicle in their household	35% do not own a personal vehicle
60% use ride-hailing services for their trips (10% use ride-hailing services for social/recreational trips)	50% use ride-hailing services	40% use ride-hailing services	20% use ride-hailing services and none of them use car-sharing services	20% use ride-hailing services and 5% car-sharing services
60% are male	Equally split between male and female	60% are female	66% are male	75% are female
60% are Millennials (<34 y.o.)	Most dominant category people 25-34 years old	Most dominant category people 35-44 years old	Most dominant category people 45-54 years old	50% are people over 55 years old and 25% over 65 years old
82% work full time	60% work full time	10% are currently unemployed	25% have retired	33% have retired
Higher than average income – 40% earn below \$50k	Higher than average income - most dominant categories are \$25k-\$50k and \$100-\$150k	Lower than average income – 25% earn under \$25k	Highest average income – most dominant categories are \$75k-\$100k and \$100k-\$150k	Lowest average income – 50% earn \$25k-\$50k
75% college graduates or finished grad school	45% finished grad school	33% high school graduates	75% college graduates or finished grad school	45% college graduates
25% live in a household with 4 or more people	45% live in a household with 2 people	30% live in a household with 4 or more people. 40% have at least one child (under 18 y.o.) in their households	85% live in household with 2 or more people	66% do not have any children (under 18 y.o.) in their households

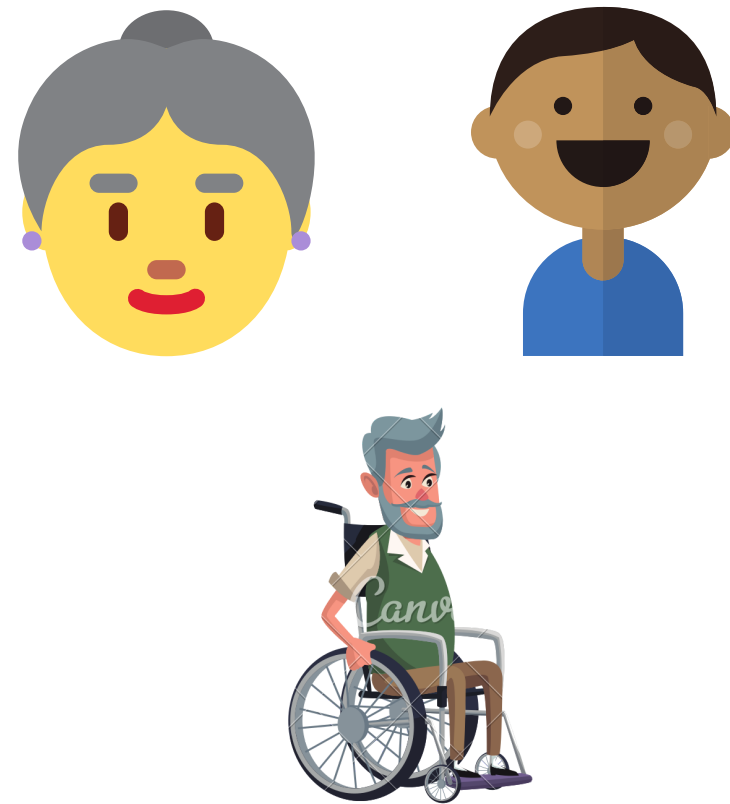
# ACCESSIBILITY-BASED APPROACH

	Distance (miles)	Travel time (min)			Accessibility levels		
		Walking	Transit	Driving	Low	Medium	High
Large hospital	1.19	24	8	3		✓	✓
Schools	0.09	2	1				✓
Recreational facilities	0.11	2	1				✓
Museums	2.05	41	14	5		✓	✓
Public libraries	1.56	31	10	4		✓	✓
Transportation Stations							
Bus Stop	0.03	1					✓
Rail Stop	1.03	21	7	3			
Airports	7.55			19			

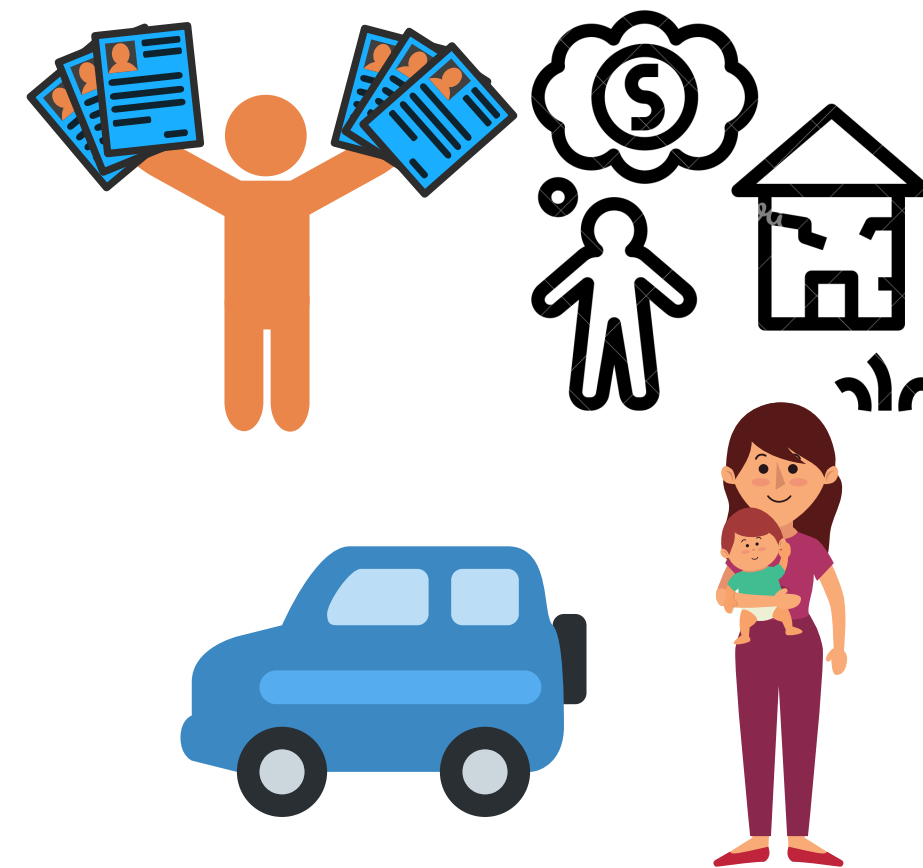




# MOBILITY-BASED APPROACH



Age or physical factors



High probability of lack of mobility choices



# OUTCOME-BASED APPROACH

