

# NBAA BUSINESS AVIATION FACT BOOK 2003 

## BUSINESS AVIATION FACTS

- Business aircraft have access to almost 5,300 public-use airports in the United States, compared to the 558 served by the scheduled air carriers. (page 27)
- Approximately 70 percent of all airline passengers travel to or from the top 30 air carrier hubs. (page 27)
- General aviation accounts for less than 8 percent of the total traffic at the top 30 major hub-carrier airports in the country. (page 29)
- Civil aviation contributed more than $\$ 900$ billion and 11.3 million jobs to the U.S. economy in the year 2000, at least 9 percent of the U.S. GDP of $\$ 9.9$ trillion. (DRIWEFA, Campbell-Hill, 2002, page 16)
- Corporate/executive and business aircraft operators have compiled the best safety records of any segment of general aviation. (NTSB/Breiling Associates, 2003; page 31)
- Corporate/executive aviation has one of the safest records in all widely used forms of transportation, including the scheduled airlines. (page 30)
- The number of companies operating business aircraft in the United States has grown more than 50 percent from 6,584 companies operating 9,504 business aircraft in 1991 to 10,191 companies operating 15,569 aircraft in 2002. (AvDataInc., 2003; page 21)
- During 2002, 13,958 operators flew 22,576 turbinepowered business aircraft worldwide. (AvDataInc., 2003; page 21)
- More than 75 percent of the operators $(10,502)$ and 72 percent of the aircraft $(16,319)$ were located in North America. (AvDataInc., 2003; page 21)
- Air charter activity in the United States increased by 30 percent in 2001. (Air Charter Guide, 2003; page 26)
- From 2000 to 2002, the number of companies and individuals using fractional ownership grew by 52 percent, from 3,834 to 5,827 shares. (AvDataInc., 2003; page 26)
- Of company employees traveling on board business aircraft, only 14 percent were top management. (Louis Harris Poll, 1997; page 4)
- Of the remaining 86 percent of passengers using business aircraft, 14 percent were senior managers, 49 percent were middle managers and 19 percent were professional staff. (Louis Harris Poll, 1997; page 4)
- Business aircraft passengers felt they were significantly more productive aboard business aircraft than they would be even in their own offices. (Louis Harris Poll, 1997; page 4)
- A closer examination of 32 S\&P 500 companies commencing business aircraft operations after 1995's brief economic slowdown revealed that, on a return to shareholder basis, new business aircraft operators returned 343 percent to their shareholders between 1995 and 1999, versus 177 percent for non-operators. (page 17)
- Among S\&P 500 company peer groups from 1992 through 1999, business aircraft operators earned 146 percent more in cumulative returns than nonoperators. (Business Aviation in Today's Economy, 2001; page 17)
- Interviews of CFOs and other financial executives of the S\&P 500 peer groups found a strong correlation between the benefits of business aircraft and success drivers.
(page 17)
- A 2001 study concluded that "use of business aircraft can and does contribute directly to shareholder value by improving performance at every level." (page 18)
- NBAA represents the interests of more than 7,300 Member Companies that own, operate, or support over 9,300 general aviation aircraft used as an aid to the conduct of their business. (page 5)
- NBAA Member Companies employ 19 million people worldwide and earn annual revenues of approximately $\$ 5$ trillion - a figure that is more than half of the U.S. gross domestic product. (page 5)
- The number of NBAA Member Companies has more than doubled since 1990. The Membership has grown from 6,355 companies in 2000 to 7,306 at the end of 2002, a growth of 15 percent. (page 12)
- NBAA Member Companies spend over \$11 billion annually on commercial airline tickets. (page 13)


## SECTION 1 - BUSINESS AVIATION AND NBAA

What Is Business Aviation? . . . . . . . . . . . . . . . . . . . . . . . . . . . 2
Business vs. Corporate Aircraft . . . . . . . . . . . . . . . . . . . . . . . . 2
Why Business Aircraft? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3
Superior Productivity and Efficiency . . . . . . . . . . . . . . . . . . . . 4
NBAA's Role in Business Aviation . . . . . . . . . . . . . . . . . . . . . . . 5
Safety First . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 6
Who Are NBAA's Members? . . . . . . . . . . . . . . . . . . . . . . . . . . . 7
NBAA Annual Meeting \& Convention . . . . . . . . . . . . . . . . . . . . 8
EBACE . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 9
LABACE . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 9
Seminar Series . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 9
Business Aviation Forum \& Static Display . . . . . . . . . . . . . . . . 10
NBAA's Web Site: NBAA.org . . . . . . . . . . . . . . . . . . . . . . . . . . . 10
AvKids.com . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 11
SECTION 2 - NBAA MEMBER STATISTICS
The Diversity of NBAA Members . . . . . . . . . . . . . . . . . . . . . . . 12
NBAA Members and Airline Use . . . . . . . . . . . . . . . . . . . . . . . . 13
The NBAA Fleet . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 13
NBAA Aircraft Utilization . . . . . . . . . . . . . . . . . . . . . . . . . . . . 14
SECTION 3 - BUSINESS AVIATION AND ECONOMIC VITALITY
Catalyst for Economic Growth . . . . . . . . . . . . . . . . . . . . . . . . 16
Planes = Gains . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 17
NBAA Members and the Fortune 500 . . . . . . . . . . . . . . . . . . . 18
SECTION 4 - BUSINESS AVIATION INDUSTRY STATISTICS
September 11 ..... 20
Business Aviation Market Forecast .....  20
The Business Aviation Fleet ..... 21
Business Aircraft Sales ..... 23
Fractional 0wnership ..... 25
Air Charter ..... 26
Business Flying vs. Airline Flying ..... 27
Pilot Population and Flight Hours ..... 29
Business Aviation and Taxes ..... 30
Excellent Safety Record ..... 31
Flying Quietly ..... 33
Fuel Consumption: A Drop in the Bucket ..... 34
General Aviation and Air Traffic ..... 36
SECTION 5 - CONGRESSIONAL DIRECTORY
NBAA-Government Interaction and Congressional Oversightof Business Aviation38
U.S. Senate: Committee and Subcommittee Chairs and Ranking Minority Members ..... 38
U.S. House of Representatives: Committee and Subcommittee Chairs and Ranking Minority Members ..... 39
U.S. Senate Member Listing ..... 40
U.S. House of Representatives Member Listing ..... 41

## CHARIS, GRAPHS AND TABLES

SECTION 1 - BUSINESS AVIATION AND NBAA
Reasons for Using Business Aircraft .....  3
Passenger Activity Aboard Aircraft ..... 4
Passenger Productivity Aboard Aircraft .....
2002 NBAA Flying Safety Awards .....  6
NBAA Annual Meeting \& Convention Attendance, 1993-2003 .....  8
SECTION 2 - NBAA MEMBER STATISTIC
NBAA Member Companies by Category ..... 12
NBAA Member Companies by U.S. State/Possession, 2002 ..... 12
NBAA Membership, 1947-2002 ..... 13
NBAA Member Aircraft by Weight and Type ..... 14
Average Flight Hours Per Aircraft in 2002 ..... 15
Percent of Companies Flying to Selected International Regions ..... 15
SECTION 3 - BUSINESS AVIATION AND ECONOMIC VITALITY
U.S. Civil Aviation Impacts, 2000 ..... 16
S\&P 500:
Total Shareholder Return, 1992-1999 ..... 17
Average of Cumulative Sales Growth, 1992-1999 ..... 17
Total Shareholder Return, 1995-1999 ..... 17
Fortune 500 Industrials: .....  18Companies - 2001
Sales - 2001 ..... 18
Net Income - 2001 ..... 18
Assets - 2001 .....  18
Net Income Per Employee - 2001 ..... 18
Stockholder Equity - 2001 ..... 18
Fortune 5002001 Fleet by Type of Aircraft ..... 19
SECTION 4 - BUSINESS AVIATION INDUSTRY STATISTICS
U.S. Companies Operating Fixed-Wing Turbine Business Aircraft and Number of Aircraft, 1991-2002 ..... 20
Worldwide Fixed-Wing Turbine Business Aircraft Fleet by Region, 2002 .....  21
Worldwide Business Jet Fleet, 1987-2002 .....  22
Worldwide Business Turboprop Fleet, 1987-2002 .....  22
Average Age of Worldwide Business Aircraft by Type .....  23
U.S. Turbine Fixed-Wing Fleet by Type, 2002 ..... 23
U.S.-Operated Fixed-Wing Turbine Business Aircraft byU.S. State/Possession, 200223
New Business Jet Deliveries Worldwide, 1987-2002 ..... 24
New Business Turboprop Deliveries Worldwide, 1987-2002 ..... 24
2002 Sales of New Turbine-Powered Aircraft to Business Aircraft Operators by Manufacturer ..... 25
Total Number of Fractional Shares, 1986-2002 ..... 25
Number of Charter Aircraft by Category in United States ..... 26
Number of Charter Aircraft by Category Outside United States ..... 26
Top 50 U.S. Airports Based on Itinerant General Aviation Operations ..... 27
Top 30 U.S. Air Carrier Large Hub Airports in 2002 ..... 28
Total General Aviation Hours Flown by Primary Use Category, 2001 ..... 29
General Aviation Active Aircraft by Primary Use
Category, 2001 ..... 29
Active Pilots by Type of Certificate, 1998-2005 ..... 30
Active General Aviation and Air Taxi Hours Flown, 1998-2005 ..... 31
2002 Corporate/Executive Aircraft Accidents ..... 32
Aircraft Accident Rates, 1990-2002 ..... 32
Aircraft Noise Comparisons, Business Jets vs. Wide-Body Airliners ..... 33
General Aviation Aircraft Fuel Consumption ..... 34
Total Jet Fuel \& Aviation Gasoline Consumption,
U.S. Civil Aircraft ..... 34
Noise Levels for Business Jets ..... 35
Instrument Operations at FAA Facilities ..... 36
IFR Departures Handled at FAA Facilities ..... 36
IFR Aircraft Handled at ATC Centers .....  36
Total IFR Overs Handled at ATC Centers ..... 36
Total Combined Aircraft Operations at Airports with FAA and Contract Air Traffic Control Service, 1997-2005 ..... 37

## Business Aviation and NBAA

## What Is Business Aviation?

General aviation includes all aircraft not flown by the airlines or the military. Business aviation, one of the most important segments of general aviation, consists of companies and individuals using aircraft as tools in the conduct of their business.

Business aircraft are utilized by all types of people and companies, from individuals who often fly rented, single-engine, piston-powered airplanes, to sales or management teams from the largest multinational corporations, many of which own fleets of multiengine, turbine-powered aircraft and employ their own flightcrews, maintenance technicians and other aviation support personnel.

Many large companies use business aircraft to transport personnel and priority cargo to a variety of farflung company or customer locations, including sites overseas. Often business aircraft are used to bring customers to company facilities for factory tours and product demonstrations. Companies and individuals, such as salespeople and doctors, use business aircraft to cover regional territories within several hundred miles of their home bases. While the overwhelming majority of business aircraft missions are conducted on demand, some companies have scheduled operations, known as corporate shuttles, which essentially are in-house airlines. Most corporations that operate business aircraft use modern, multi-engine, turbinepowered jets, turboprops or turbine helicopters that are certified to the highest applicable transport-category standards. Aircraft built specifically for business use vary from four-seat, short-range, piston-powered airplanes to two- and three-engine corporate jets that can carry up to 19 passengers nearly 7,000 miles nonstop. Some companies even use airline-type jets. Helicopters also are often used for business transportation.

Business aircraft operated by companies usually are flown by two-person, professionally trained crews whose primary, if not exclusive, responsibility is to
fly company aircraft. Some smaller operators of business aircraft, especially business people who pilot their own aircraft, typically use one pilot to fly piston-powered machines.

Although the majority of business aircraft are owned by individuals or companies, businesses also utilize business aviation through arrangements such as chartering, leasing, fractional ownership, time-sharing agreements, interchange agreements, partnerships and aircraft management contracts.

Business aircraft generally are not flown for hire. Thus, the majority of U.S.-registered business aircraft are governed by Part 91 of the Federal Aviation Regulations (FARs). Most U.S.-registered business aircraft that can be flown for compensation are regulated by FAR Part 135, which covers on-demand commercial operations. Regardless of how business aircraft are utilized, companies choose them because they provide safe, efficient, flexible and reliable transportation.

## Business vs. Corporate Aircraft

The terms business aircraft and corporate aircraft often are used interchangeably because they both refer to an aircraft used to support a business enterprise. The terms are generic and do not refer to specific NBAA Membership categories.

The FAA defines business transportation as "any use of an aircraft (not for compensation or hire) by an individual for transportation required by the business in which the individual is engaged." The FAA defines corporate/executive transportation as "any use of an aircraft by a corporation, company or other organization (not for compensation or hire) for the purposes of transporting its employees and/or property, and employing professional pilots for the operation of the aircraft."

## Why Business Aircraft?

Of all the benefits of business aircraft, increased productivity of personnel is probably the most important. Companies that fly general aviation aircraft for business purposes can control virtually all aspects of their travel plans. Itineraries can be changed instantly, and business aircraft can be flown to thousands more destinations than are served by the scheduled airlines.

Business aircraft are engineered and built to the highest standards, and companies that maintain their own aircraft have complete control over the readiness of their fleets.

Business aircraft are productivity multipliers that allow passengers to conduct business enroute in complete privacy while reducing the stresses associated with travelling on commercial carriers. And in recent years, business aircraft have compiled an impressive safety record that is comparable to that of the major airlines. Benefits of business aircraft include:

1. Saving Employee Time. Efficient employee scheduling and employee time savings are key advantages of business aircraft use. Because business aircraft have the ability to fly nonstop between small close-in airports, highly efficient employee time management becomes a very real benefit.
2. Increasing Productivity Enroute. Employee productivity sustained enroute to a business destination - in a secure office environment, free from interruptions, distractions or eavesdropping - can have substantial value to an employer, including strategizing before meetings and debriefing afterwards or meeting with customers enroute.
3. Minimizing Nonbusiness Hours Away from Home. "Family time" before and after traditional business hours is critical to most employees and can have an acute effect on employee morale and productivity. Business aircraft allow flexible scheduling and quick and easy access to meeting locations, thereby minimizing time away from home and office.
4. Ensuring Industrial Security. Avoiding eavesdropping, reducing travel visibility, eliminating unwanted and unnecessary conversations and interruptions, all support the use of business aircraft to safeguard company employees and the sensitive information they carry.

## REASONS FOR USING BUSINESS AIRCRAFT



Source: NBAA, 1997
5. Maximizing Personal Safety and Peace of Mind. Turbine-powered business aircraft flown by two-person professional crews have a safety record comparable to that of the largest scheduled airlines. The peace of mind that results from complete company control over the aircraft flown, passenger and baggage manifests, pilot quality and training, aircraft maintenance, and operational safety standards is substantial.
6. Exercising Management Control Over Efficient, Reliable Scheduling. The near-total scheduling flexibility inherent in business aircraft - even changing itineraries enroute - can be a powerful asset. As aircraft can arrive and depart on the passengers' schedule, typically waiting for them in the ordinary course of business, meetings can be moved up, back, or extended without penalty, risk or unnecessary scheduling pressures. Overnight trips often can be avoided.
7. Projecting a Positive Corporate Image. For customers particularly, and often for vendors, the arrival and departure of company employees via business aircraft is the sign of

## Business Aviation and NBAA

a well-run company, signaling the progressive nature of an organization with a keen interest in efficient time management and high levels of productivity. If used for charitable purposes, significant public-service contributions, as well as possible public relations benefits, also can be realized.
8. Charging the Entrepreneurial Spirit. By minimizing or eliminating many of the barriers to travel, business aircraft allow business opportunities to be more readily considered and acted upon.

Business cultures and their strategies change as markets, facilities and customers in other, often-rural areas of the country - once practically unreachable and thus unconsidered - are newly accessible.

## Superior Productivity and Efficiency

A 1997 survey of chief pilots and business aircraft passengers conducted by Louis Harris \& Associates, Inc. showed that over 60 percent of those surveyed use business aircraft to support efficient schedules and more than 25 percent use them to reach remote locations not served by any scheduled airline.

In addition, of the company employees traveling on board business aircraft, only 14 percent were top management. Of the remaining 86 percent of passengers using business aircraft, 14 percent were senior managers, 49 percent were middle managers and 19 percent were professional staff.

As for productivity and efficiency, according to the survey, passengers felt they were significantly more productive aboard business aircraft than they would be even in their own offices.


PASSENGER ACTIVITY ABOARD AIRCRAFT

PASSENGER PRODUCTIVITY ABOARD AIRCRAFT


Productive collaboration among company employees aboard business aircraft occurred nearly eight times as often as when those same employees were aboard commercial aircraft. Productive collaboration with customers occurred nearly seven times more often than on commercial aircraft. Furthermore, employees aboard commercial aircraft were nearly three times more likely to be resting or reading nonwork-related materials.

Clearly, the environment aboard a business aircraft facilitates substantially higher productivity enroute for its passengers.

## NBAA's Role in Business Aviation

The National Business Aviation Association (NBAA), established in 1947, has served the business aviation community for over 50 years and is dedicated to enhancing the safety, efficiency and acceptance of business aviation. The Association fosters an environment in which general aviation aircraft flown in support of commerce are recognized as important business tools that contribute to economic growth.

NBAA represents the interests of more than 7,300 Member Companies that own, operate, or support over 9,300 general aviation aircraft used as an aid to the conduct of business. NBAA Member Companies employ 19 million people worldwide and earn annual revenues of approximately $\$ 5$ trillion - a figure that is more than half of the U.S. gross domestic product.

For nearly six decades, NBAA has been the primary representative of business aviation before Federal, state and local government. The interests and views of the business aviation community are conveyed to Congress, the Executive Branch, regulatory agencies (such as the Federal Aviation Administration, Transportation Security Administration, Internal Revenue Service and others), and state and local authorities by the NBAA Government \& Public Affairs Department in conjunction with the NBAA Operations Department.

Through its Operations Department and Standing Committees, composed of Staff and Member Company Representatives, NBAA also participates in major
aviation industry forums that evaluate air traffic procedures, aviation weather, air navigation, charting, airspace access, hazards to aviation, aeronautical frequency use, aircraft equipment specifications and performance standards.
Another duty of the NBAA Operations Department is to support the daily flying activities of Member Companies by providing technical expertise and up-to-date information on safety, air traffic, noise, maintenance, airports, international travel and other important issues and regulations that affect the use of Member Company aircraft.

Information is conveyed directly by NBAA Staff through a variety of publications, including the NBAA Update, NBAA Journal of Business Aviation Management, NBAA Journal of Business Aviation Safety, Alert Bulletins and the Association web site at www.nbaa.org.

NBAA also offers Seminars that focus on specific job functions of corporate flight departments. Tapping into the expertise of the NBAA Operations and Government \& Public Affairs Staffs, as well as that of NBAA Standing Committee Members and industry experts, the Association explores topics ranging from safety to taxes to management. NBAA Standing Committees include the following:
O Airports/Heliports
O Airspace/Air Traffic
O Associate Member Advisory Council (a forum for nonvoting Members that provide business aviation products or services)
O Corporate Aviation Management

- FAR Part 135

O Flight Attendants
O Government Affairs

- International Operators

O Local Business Aviation Organization
O Maintenance

- Operations
- Safety
- Schedulers \& Dispatchers
- Tax

O Technical

## Business Aviation and NBAA

In addition, in September of 2002, NBAA created a Security Council to maintain and protect airspace and airport access in today's environment of heightened security, to establish and communicate business aviation security best practices and to ensure the safety and security of business aviation aircraft and passengers.

As a result of the increasingly global nature of business, and therefore business aviation, NBAA's involvement extends beyond the United States to address emerging issues that transcend national boundaries. Along with other national business aviation organizations that are members of the International Business Aviation Council, Ltd. (IBAC), NBAA acts as a business aviation liaison to the International Civil Aviation Organization (ICAO) and other international aviation groups.

## Safety First

Maintaining the highest level of flight safety is the top priority of NBAA. The Association has actively promoted safety and professionalism among its Members for over five decades through various programs, publications and awards.

In addition, the Association's Safety Committee further promotes and enhances NBAA's safety efforts on behalf of business aviation.

Each year the Association recognizes superior operational performance on the part of Member Company flightcrews and maintenance and support personnel through its Flying Safety Awards Program, which was established in 1953 and is sanctioned by the National Safety Council.

## 2002 NBAA FLYING SAFETY AWARDS

Each year, NBAA recognizes the extraordinary business flying safety records compiled by NBAA Member Companies and their pilots, maintenance and support personnel. The cumulative records for the year ending December 31, 2001, are as follows:

50 Year Safe Flying Achievement Award goes to Members that have achieved the safety milestone of flying for 50 years or more without an aviation accident. In 2002, four companies received this award.

Corporate Business Flying Safety Award goes to Member Companies whose aircraft have flown in excess of three or more consecutive accident-free years. Some 283 corporations were cited for 8,996,245 cumulative hours of safe operations during 2001.

Commercial Business Flying Safety Award is given to Member Companies whose aircraft have flown in excess of three or more consecutive accident-free years in a nonscheduled, revenue-producing capacity. Receiving the award in 2002 for 2001 performance were 9 companies that compiled 249,929 hours.

Pilot Safety Award is presented to Member Companies' pilots who have flown business aircraft in excess of 1,500 accident-free hours. There were 692 recipients whose totals added up to 5,404,741 hours during 2001.

## Aviation Maintenance Department Safety Award

 goes to Member Companies that qualify for a Corporate or Commercial Safety Award and perform their own maintenance. Receiving the award in 2002 were 60 companies.
## Maintenance/Avionics Technician Safety Award

 is given to Member Companies' technicians who have been employed three or more years in support of safe corporate/business flight operations. In 2002, 450 individuals received this award.Aviation Support Services Safety Award goes to Member Company support services personnel who have been employed three or more years in support of safe corporate/business flight operations. In 2002, 371 individuals received this award.

The awards are acknowledged during the following year's NBAA Annual Meeting \& Convention.

The 2002 Corporate Business Flying Safety Awards, based upon 2001 results, were presented to 283 Corporate Member Companies, recognizing their accident-free operations for three or more consecutive years. These companies flew a total of about nine million accident-free hours. In addition, four companies achieved the safety milestone of flying for 50 years or more without an aviation accident.

Commercial Business Flying Safety Awards were given to nine companies in recognition of accident-free flight operations for three or more consecutive years of nonscheduled revenue flying. Together, these companies amassed nearly 250,000 hours of accident-free flying.
support specialists who provide service to business aircraft operators.

Among the safety-related publications produced by NBAA is the Business Aviation Safety Journal, an annual publication devoted exclusively to safety. Other important Association publications that provide safety information include NBAA Update, a weekly subscription-based e-mail newsletter and the Business Aviation Management Journal.

## Who Are NBAA's Members?

The Association's constituency consists of Corporate, Business and Associate Members and Affiliates.

Corporate Members are defined as any commercial or industrial enterprise engaged in business, commerce, trade or industry that owns or operates U.S.-registered aircraft, primarily not for hire, as an aid to the conduct of its business. Additionally, Corporate Members must: 1. own or operate a multi-engine or turbinepowered aircraft; 2. certify that an operations manual and maintenance program are employed; 3. fly each multi-engine aircraft with two professional pilots employed directly or through a contract/lessor operator when passengers are aboard. One pilot must have a valid air transport rating, and the other pilot must have at least a valid commercial license and a valid instrument rating;
4. certify that each pilot and/or crew member undergoes recurrent training and a proficiency check at least once per year;
5. have less than 50 percent of corporate sales, including that of all subsidiaries and affiliates, from products or services sold to business aviation clients.

## Business Aviation and NBAA

Business Members, like Corporate Members, are defined as any commercial or industrial enterprise engaged in business, commerce, trade or industry that owns or operates U.S.-registered aircraft, primarily not for hire, as an aid to the conduct of its business. However, the following criteria distinguish Business Members from Corporate Members. Business Members must:

1. not otherwise qualify for Corporate Membership
2. use pilot(s) who have a currently valid commercial license and a currently valid instrument rating
3. certify that each pilot and/or crew member undergoes a proficiency check at least once per year
4. achieve less than 50 percent of corporate sales from business aviation clients.

NBAA Corporate Members are typically firms with flight departments staffed by personnel whose primary jobs are associated with the management, operation and maintenance of company aircraft. Business Members are more commonly smaller firms or entrepreneurs. Only Corporate and Business Members are voting Members of the Association.

An NBAA Associate Member is any commercial or industrial enterprise that derives 50 percent or more of its dollar volume from the field of business aviation or owns or operates aircraft that are not flown by pilots meeting the criteria set forth for Corporate or Business Members. Associate Members include airframe, engine and avionics manufacturers or other companies associated with manufacturing, sales, service and support of business or corporate aircraft.

Companies that own or operate aircraft not registered in the United States - such as a business jet operator in


NBAA ANNUAL MEETING \& CONVENTION ATTENDANCE 1993-2003

Source: NBAA, March 2003

a Pacific Rim nation - are eligible to join NBAA as Affiliates.

## NBAA Annual Meeting \& Convention

NBAA's Annual Meeting \& Convention is the largest exhibition of purely civil aviation products and services in the world.

The large number of Attendees, Exhibitors and aircraft on display at the Convention reflects business aviation's importance as a transportation resource. This event is part of the Association's ongoing commitment to provide information that enhances the safety, efficiency and acceptance of business aviation.

At the NBAA 55th Annual Meeting \& Convention, held September 10 to 12, 2002, in Orlando, 27,785 Attendees viewed the products and services of a record 1,011 Exhibiting Companies occupying approximately 900,000 square feet of exhibit space at the Orange County Convention Center in Orlando.

In addition, NBAA hosted 152 aircraft on Static Display at Orlando Executive Airport, including a record six aircraft that had never before been displayed at a show.

Assisting in the success of the NBAA Annual Meeting \& Convention is the NBAA Local Committee, which is selected annually from the host location. In addition, NBAA has an Exhibitor Advisory Subcommittee to the Associate Member Advisory Council. The Subcommitee provides information, advice and guidance to ensure that the NBAA Annual Meeting \& Convention is the foremost showcase in the world for business aviation products and services.

The NBAA 56th Annual Meeting \& Convention will be held from October 7 to 9, 2003, at the Orange County Convention Center in Orlando, FL. For more information, visit www.nbaa.org/conventions.

## EBACE

In 2002,
NBAA and
the European
 Business
Aviation Association (EBAA) jointly sponsored EBACE2002, the 2nd Annual European Business Aviation Convention \& Exhibition, the only European event of its kind to focus totally on business aviation.

EBACE2002, held May 28 through 30, 2002, registered 4,824 Attendees - an increase of more than 30 percent over the 2001 total - and featured 219 Exhibitors occupying 533 three-meter by three-meter booth spaces in Palexpo Conference Center. In addition, 36 aircraft were featured on the Static Display of Aircraft on Geneva International Airport, an increase of 16 percent over the previous year. Attendees of this inaugural event included business aircraft operators, policymakers, regulators, opinion leaders, members of the media and technology leaders in the European business aviation industry.

EBACE2003 will be held May 7 to 9,2003 , and EBACE2004 will be held May 25 to 27, 2004,
both in Geneva, Switzerland. For more information, visit www.ebace.com.

## LABACE

In 2002 and early 2003, NBAA participated in the
 planning and debut of the Latin American Business Aviation Conference \& Exhibition (LABACE), the first Latin American exhibition of its kind to focus totally on business aviation. Sponsored jointly by NBAA and the Associação Brasileira de Aviação Geral (ABAG), LABACE is positioned to become the most efficient annual gathering of Latin American business aviation buyers and sellers.

LABACE2003 will be held March 13 to 15, 2003, in São Paulo, Brazil. As of press time, the event is scheduled to feature approximately 2,500 Attendees from the Latin American business aviation community, more than 80 Exhibitors at the Transamérica Expo Center and 16 aircraft on Static Display at Congonhas Airport. For more information, visit www.labace.org.

## Seminar Series

The NBAA Seminar Series provides forums for analysis and discussion of a wide variety of topics for all flight department personnel. Seminar topics include aviation safety and security, leadership issues, international and domestic operations, flight
department management,
flightcrew
scheduling,
aircraft dis-
patch poli-
cies, mainte-
nance management,
flight attendant issues,

## Business Aviation and NBAA

tax issues, flight operation and maintenance manuals, professional development and business aviation human factors. NBAA offers its Seminars at lower prices than those of comparable industry events in order to make them accessible to all within the business aviation community; some of these events are even unique within the industry.

At NBAA Seminars, business aircraft operators exchange information and perspectives on their daily operational, technical, legal and regulatory issues. Industry experts, NBAA Committee Members and NBAA Professional Staff provide the latest information and expertise, helping Attendees to operate their aircraft with optimum safety, efficiency and affordability. NBAA Seminars address current industry trends and issues as well as basic hands-on information for the successful day-to-day operation of the corporate flight department.

For more information about NBAA Seminars, visit www.nbaa.org/seminars.

## Business Aviation Forum \& Static Display

In June 2002, NBAA introduced the Business Aviation Forum \& Static Display to address the needs of local business aviation communities across the United States. These Forums bring a given region's corporate aviation operators and vendors together for learning, networking and business opportunities. Each day-long Forum features indoor vendor stations, aircraft on static display, informational sessions and briefings by NBAA Staff and key local officials. In 2002, NBAA held regional Forums in the Chicago and Dallas/Fort Worth areas, and at press time, 2003 events were planned for Southern California and the New York City metropolitan area.

## NBAA's Web Site: NBAA.org

NBAA's web site at www.nbaa.org was launched in 1995 at the 48th Annual Meeting \& Convention. Since that time, the web site has grown to include nearly 40,000 documents, becoming the best single source of information for business aircraft operators. The average number of visits per day to NBAA's web site is more than double the average number of phone calls made per day to NBAA Headquarters. More than 15,000 employees with NBAA Member Companies have passwords to access Member-only documents.

The Flight Department Operations section of NBAA's web site at www.nbaa.org/ops provides a wealth of resources for business aircraft operators. There is guidance in the areas of safety, security, flight department administration, finance, tax, maintenance, airport issues, airspace issues, international operations and more.

The web site's "Contact Congress" area at www.nbaa.org/congress includes detailed information about Congressional representatives, including contact information, a list of their key staff members and their voting record on aviation issues. Members can use the site to communicate directly with their Federal elected officials.

NBAA Air Mail at www.nbaa.org/airmail is a series of electronic mailing lists, or user groups, created for the collaboration and discussion of topics important to business aircraft operators. Any e-mail message sent to an Air Mail list address is broadcast to everyone on that list. Through Air Mail, NBAA Members can communicate their concerns, questions and insights to fellow Members on any topic relevant to the group. With more than 7,000 subscribers

## AvKids.com

The upcoming Centennial of Flight offers great opportunities to teach students about business aviation. NBAA's AvKids.com web site is the heart of the Association's AvKids (Aviation for Kids) Program, an effort designed to educate elementary school students about the benefits of business aviation to the community and the career opportunities available to them in the business aviation industry. The site contains challenging, fun activities for children and free resources for teachers and those interested in making career-day presentations at elementary schools. For more information, visit www.avkids.com. and over 30,000 messages posted since its launch in February 1997, Air Mail is NBAA's most popular online resource.

In November 2001, NBAA launched NBAA Update, a free weekly e-mail newsletter for Members and NonMembers that provides a synopsis of the latest operational, regulatory and political news for the business aviation community, as well as information about the Association and its upcoming events. As of March 2003, NBAA Update had more than 15,000 subscribers. NBAA Update archives are available for review at www.nbaa.org/update.


## NBAA Member Statistics

## The Diversity of NBAA Members

NBAA represents the interests of more than 7,300 Member Companies that own, operate or support over 9,300 aircraft used in the conduct of their business.

The number of NBAA Member Companies has more than doubled since 1990. The Membership has grown over the past three years from 6,355 Member Companies in 2000 to 7,306 at the end of 2002, a growth of 15 percent.

About one third of NBAA's Members are manufacturing firms. Another third are service-sector enterprises, such as banks, insurance companies and realestate developers. Other industry groups with significant Membership representation include mining and construction, transportation, utilities, communications and wholesale/retail trade sectors.

## NBAA MEMBER COMPANIES BY CATEGORY Total $=7,306$ *


*Total includes internationally based NBAA Members

NBAA represents a spectrum of flight departments, from single-aircraft operators to large corporations that fly sizable fleets of business aircraft.

The average number of aircraft per Operating Member Company is 2.03 . Of those companies operating two aircraft, the average number of flight department employees is 6.4. Almost two-thirds of NBAA Member Companies operate one aircraft and employ an average

NBAA MEMBER COMPANIES BY U.S. STATE/POSSESSION, 2002

*Total includes internationally based NBAA Members, which are not included in the individual state totals
of 3.5 flight department personnel. In fact, one quarter of NBAA's Membership is composed of smaller firms with comparatively regional air travel requirements.

NBAA Corporate Members - typically companies with flight departments staffed by personnel whose primary jobs are the management, operation and maintenance of company aircraft - constitute approximately 26 percent of the NBAA Membership.
As of January 2003, there were 1,880 Corporate Members and 1,585 Business Members in NBAA. Combined, Business and Corporate Members, which comprise the voting Membership of NBAA, constitute nearly 50 percent of the total Membership.

Associate Members those firms that support business flying, including airframe, engine and avionics manufacturers comprise nearly 50 percent of the Membership. A total of
3,780 companies asso-
ciated with manufacturing, sales, service and support of business aircraft or related components and services were NBAA Associate Members as of January 2003. NBAA's Associate Members operate more than 3,800 aircraft, which represents approximately 40 percent of the NBAA fleet.

The smallest segment of the NBAA constituency is composed of companies that own or operate aircraft not registered in the United States. There were 61 such Affiliate Companies as of January 2003.

NBAA Member Companies are located in all 50 states, with more than 40 percent concentrated in Texas

(698), California (686), Florida (676), Ohio (493) New York (296) and Illinois (262). South Dakota (9), Rhode Island (8), Hawaii (6) and Vermont (6) are the states with the fewest Members.

## NBAA Members and Airline Use

While NBAA Member Companies are among the world's most active operators of business aircraft, they also are significant users of scheduled airlines.

A survey conducted by the Association indicates that NBAA Member Companies spend over $\$ 11$ billion annually on commercial airline tickets. Combined with aviation fuel taxes paid at the pump, airline ticket purchases by NBAA Member Companies contribute over $\$ 1.2$ billion in taxes annually to the Aviation Trust Fund.

## The NBAA Fleet

Of the 9,352 aircraft operated by NBAA Members, jets weighing 29,999 pounds or less are the most popular. These 3,285 light and medium jets constitute 35 percent of the NBAA fleet.

Among the jets 29,999 pounds and under, the Cessna Citation and the Learjet series are the most prevalent among NBAA Member Companies. Another current manufacturer of business jets 29,999 pounds and under is Wichita, KS-based Raytheon Aircraft Company, which produces Hawkers and Beechjets.

The second largest group of NBAA Member aircraft is jet aircraft weighing 30,000 pounds or more.

## NBAA Member Statistics

Members operate 1,886 of these larger business jets, which make up 20 percent of the NBAA fleet. Popular "heavy iron" business jets currently are being built by Gulfstream; France's Dassault, which produces Falcon jets; and Canadian manufacturer Bombardier, which makes the Challenger and Global Express.

A few of the NBAA Member jets weighing 30,000 pounds or more are airline-type aircraft made by Boeing and Airbus.

NBAA Members operate 1,981 turboprop airplanes, 929 of which are under 12,500 pounds and 1,052 of which are 12,499 pounds or more. Lighter turboprops constitute 10 percent of the NBAA fleet, while heavier turboprops constitute 11 percent of the NBAA fleet.

The overwhelming majority of the turboprop aircraft operated by NBAA Members are Beech King Airs, which are manufactured by Raytheon. Makers of lighter, multi-engine turboprops include Cessna, Piaggio and Piper.

An increasing number of heavy turboprops entering the NBAA fleet are being produced by regional-airline aircraft manufacturers such as Embraer of Brazil and Canada's Bombardier.

In recent years, a new kind of jetprop, the singleengine turboprop, which is being produced by

## NBAA MEMBER AIRCRAFT BY WEIGHT AND TYPE

 Total $=9,352$

Cessna, Pilatus, Piper and Socata, is gaining popularity among business aircraft operators.

Some 597 helicopters are in service with NBAA Member Companies. These rotary wing aircraft account for approximately 6 percent of the NBAA fleet. Of these, only seven are helicopters that weigh 12,499 pounds or more.

Leading turbine-powered helicopter manufacturers include Texas-based Bell Helicopter Textron, Connecticut-based Sikorsky Aircraft and Eurocopter, a joint French-German firm.

NBAA Member Companies operate a total of 1,603 piston-powered (recip) aircraft, which constitute approximately 17 percent of the fleet. Nearly 50 percent of these are single-engine models; the others are multi-engine models. Virtually all of these reciprocating engine aircraft were produced in the United States by Raytheon, Cessna, or Piper.

## NBAA Aircraft Utilization

Based on statistics compiled from the 2002 NBAA Compensation \& Benchmark Survey, utilization of jet airplanes averaged 425 hours in 2001. The number of hours flown by each piston-powered aircraft averaged 292 hours. The number of hours flown by each turboprop aircraft averaged 328. The number of hours flown annually by each helicopter averaged 216 in 2002. Flight departments responding to the survey operated an average of 2.2 aircraft. More than 64 percent of respondents operate one or more jet aircraft. Of the 33 percent of companies that also chartered aircraft, they chartered on average 64 hours per year.

A significant number of Members also use their aircraft to transport customers and suppliers. Often sales presentations or product introductions are given to customers while they fly aboard business airplanes. Business aircraft also can be used to bring customers to the point of sale (i.e. to a factory or
a distribution center). To facilitate the conduct
of business, many aircraft are equipped with phones,
facsimile machines, computers with Internet access
and audio-visual equipment.
Business has become global in nature.
As trade barriers and political obstacles to conducting commerce overseas have fallen, NBAA Member Companies have been utilizing their aircraft to help them enter and expand international markets. More than 83 percent of NBAA Members responding to the survey say they fly outside the United States an average of 151.6 hours per year, and that activity is expected to continue.

Of operators that conduct international flights, more than 87 percent flew to Canada and over 62 percent flew to the Caribbean or Central America. More than 60 percent also flew to Mexico. Other prominent destinations included Europe (41.4 percent), South America (21.7 percent), the Pacific (17.7 percent), Asia (14.5 percent), the Middle East (10.7 percent) and Africa ( 8.8 percent).


Source: NBAA Compensation \& Benchmark Survey, 2002


Light Turboprop (under 6,000 lbs.)
Medium Turboprop (6,000-12,500 lbs.)


Light Jet (under 20,000 liss.)
Medium Jet (20,000-35,000 lbs.)


Details of this survey, including other information on NBAA Member flight operations, are available in the 2002 NBAA Compensation \& Benchmark Survey.


## Business Aviation and Economic Vitality

## Catalyst for Economic Growth

A recent study by DRI-WEFA, Inc., in collaboration with The Campbell-Hill Aviation Group, Inc., noted that over the last century, civil aviation has become an integral part of the U.S. economy, a key catalyst for economic growth and a profound influence on the quality of life in the United States. Civil aviation today touches nearly every aspect of our lives, and its success will, to a great degree, shape American society and the American economy over the next century.

The findings of this study can be summarized briefly as follows:
O Civil aviation contributed more than $\$ 900$ billion and 11.3 million jobs to the U.S economy in the year 2000, at least 9 percent of the total U.S. GDP of $\$ 9.9$ trillion; of this, one dollar in nine is contributed by general aviation.
O Aggressive investment in air transportation infrastructure would reduce projected 2012 passenger delays by 64 million hours or 25 percent. Critically, every dollar of investment would generate as much as $\$ 5$ in ecomonic benefits to the U.S. economy.

O As a result, business operations would become more efficient, costs would be reduced and U.S. international competitiveness would increase, particularly in aviation (including air cargo) and in tourism, increasing economic development.

In seeking to reduce costs, businesses are finding alternative ways to "stay in touch" with their customers by using technology instead of flying. Conferencing via the Internet, video, and telephone allow virtual contact with customers and suppliers. Some corporations even choose to consolidate satellite offices geographically to minimize travel expense.

Within civil aviation, business aircraft are now used more often, especially by sales and management teams from large corporations. Among the benefits of owning their own fleets and hiring their own flightcrews, maintenance technicians and other support personnel, corporations and individual businessmen see the following:
O Time-saving, through fewer unscheduled delays
O Increased productivity, as employees can work in complete privacy
U.S. Civil Aviation Impacts, 2000 (\$Billion and Thousand Employees)

Source: DRI-WEFA, Inc., July 2002

|  | Source: DRI-WEFA, Inc., July 2002 |  |  |
| :--- | :---: | :---: | :---: |
|  | GDP | \% GDP | Employment |
| Commercial Aviation | 437.1 | $4.4 \%$ | 5,345 |
| Expenditure Related to Commercial Aviation | 364.9 | $3.7 \%$ | 4,619 |
| Commericial Aviation Total | $\mathbf{8 0 2 . 0}$ | $\mathbf{8 . 1 \%}$ | $\mathbf{9 , 9 6 4}$ |
| General Aviation | 40.7 | $0.4 \%$ | 511 |
| Expenditure Related to General Aviation | 61.3 | $0.6 \%$ | 773 |
| General Aviation Total | $\mathbf{1 0 2 . 0}$ | $\mathbf{1 . 0 \%}$ | $\mathbf{1 , 2 8 4}$ |
| Grand Total | $\mathbf{9 0 3 . 5}$ | $\mathbf{9 . 2 \%}$ | $\mathbf{1 1 , 2 4 8}$ |

Note: In 2000, total U.S. GDP was $\$ 9,873$ billion. Due to rounding, totals and subtotals may not add precisely.

O Control of all aspects of the travel plan
O Accessibility to more remote destinations than airlines
O Full control of fleets and maintenance
O Enhanced company image.

## Planes = Gains

Business aircraft are productive tools that help companies grow faster and become more profitable.

That fact was confirmed by a study titled Business Aviation in Today's Economy, which was conducted in 2000-2001. Using financial data from the Standard \& Poors 500, the study suggested that among S\&P 500 company peer groups from 1992 through 1999, operators earned 146 percent more in cumulative returns than non-operators ( 609 percent versus 463 percent). According to the CFOs interviewed, aircraft help improve performance in the areas of greatest importance (e.g., identifying and executing strategic opportunities for new relationships/alliances; reaching critical meetings and closing transactions; expanding into new markets; and increasing contact with customers).

Operators also outperform non-operators by a sizeable margin in the growth of both EBITDA (Earnings Before Interest, Taxes, Depreciation,
and Amortization) and EBIT (Earnings Before Interest and Taxes). Increased productivity (as a result of resource deployment, process improvement, and knowledge sharing/integration) was strongly correlated to earnings growth among the study's participants.

A closer examination of 32 S\&P 500 companies commencing business aircraft operations after 1995's brief economic slowdown revealed that, on a return to shareholder basis, new business aircraft operators returned 343 percent to their shareholders between 1995 and 1999, versus 177 percent for non-operators. Moreover, the new operator group, which lagged behind non-operator return on equity (ROE) growth prior to 1995 , surpassed non-operators thereafter, increasing ROE by 3.6 percent overall.

Interviews of CFOs and other financial executives of the S\&P 500 peer groups found a strong correlation between benefits and success drivers. Senior executives in operator organizations can visit hundreds of locations (their own facilities or those of customers/suppliers) in a year because of the flexibility inherent in being able to control aircraft schedules and routes. In some cases, executives said they visit four or five sites in one day, reviewing operations, efficiency, quality and customer service. Also, the use of employee shuttles can help a company save

TOTAL SHAREHOLDER RETURN
1992-1999
Source: Business Aviation in Today's Economy, 2001


AVERAGE OF CUMULATIVE SALES GROWTH 1992-1999

Source: Business Aviation in Today's Economy, 2001


TOTAL SHAREHOLDER RETURN 1995-1999

Source: Business Aviation in Today's Economy, 2001


## Business Aviation and Economic Vitality

time and reduce costs, while enabling cost-effective growth.

The study concluded that "use of business aircraft can and does contribute directly to shareholder value by improving performance at every level:
O Shareholder (e.g. share price appreciation, return on equity, etc.)
O Enterprise (e.g. profitability, asset efficiency, market share growth, customer satisfaction, etc.)

O Executive or employee level (e.g. productivity, employee satisfaction, etc.)"

## NBAA Members and the Fortune 500

The Fortune 500 list of the largest U.S. industrial and service companies has long been regarded as the elite roster of American businesses.

Among the Fortune 500, 365 companies operate business aircraft, and approximately 80 percent of those

FORTUNE 500 INDUSTRIALS

operating companies are NBAA Members. Among the Fortune 100 companies, 95 have business aircraft.

Aircraft-operating companies in the Fortune 500 have enjoyed superior financial performance. Also, users of general aviation aircraft for business transportation dominate Fortune's list of the top 50 corporations in terms of dividends and capital gains returned to shareholders.

A detailed analysis of the financial performance of aircraft-operating Fortune 500 companies in 2001 revealed the specific financial advantages that these operators of business aircraft enjoyed over nonoperators. The study, performed by Aviation Data Service (AvDataInc) of Wichita, KS, showed:
O There were more than twice as many aircraftoperating companies as nonoperators among the Fortune 500.

- Sales of all Fortune 500 aircraft operators were $\$ 6.5$ trillion, while sales of nonoperators totaled just under $\$ 1.0$ trillion.
- The net income of all operators was more than $\$ 187$ billion in 2000; nonoperators' total income in that year was $\$ 19$ billion.
O Operators collectively had over $\$ 16$ trillion in assets; nonoperators' assets totaled $\$ 2.5$ trillion.

O Net income per employee for operating companies was more than $\$ 9,000$, whereas net income per employee only was a little more than $\$ 5,800$ for nonoperating companies.
O Stockholders' equity in operating companies was over $\$ 2.8$ trillion; equity in nonoperators was approximately $\$ 314$ billion.
The bottom line is that business aircraft are good for the bottom line. Business aircraft operators consistently outperform nonoperators in key economic performance measures, such as annual sales volume, number of employees, value of assets, stockholder's equity and annual income.

## Business Aviation Industry Statistics

## September 11

The tragic events of September 11, 2001, had a significant impact on the aviation industry. Although initially all U.S. air traffic was grounded, with business aircraft stranded all over the world, by the end of September well over 90 percent of the National Airspace System was accessible to most business aircraft operators. NBAA Member Companies immediately offered the use of their aircraft to assist the Federal Emergency Management Agency (FEMA).

As new security procedures at the nation's airports significantly increased ground time for airline travel, interest in business aviation also increased as companies were drawn to the productivity, efficiency, safety and security of business aircraft.

## Business Aviation Market Forecast

Honeywell Aerospace's 11th Annual Business Aviation Outlook projects continuing demand for new business aircraft with customers accepting more than 7,600 units, valued at over \$121 billion, for the period from 2003 to 2013.

The forecast also projects a sustained near-term market for traditional business aircraft (those with a gross takeoff weight of less than 100,000 lbs.). Based on
U.S. COMPANIES OPERATING FIXED-WING TURBINE BUSINESS AIRCRAFT AND NUMBER OF AIRCRAFT, 1991-2002

consistent and strong aircraft purchase plans recorded in Honeywell's 2001 and 2002 customer expectations survey, a collaborative assessment of manufacturer production forecast inputs, value analysis of future new aircraft introductions and a refined demand model that separates fractional from corporate operators, the survey indicates continued slow recovery in order levels over the next 12 to 18 months assuming the projected U.S. economic growth over the next four to six quarters is realized. Significant aircraft backlogs, bolstered by the appeal of new and derivative aircraft models entering service and continued growth in fractional ownership position the industry for a near-term period of sustained demand at current or slightly lower levels. After a record peak in 2001, deliveries will decline modestly in 2002 and 2003 and then resume growing. Later in the decade, new aircraft offerings will stimulate a steady climb toward nearly 900 aircraft deliveries per year.
"Solid backlog levels, introduction of new jet models and continued growth shown by new demand channels such as fractional ownership, virtual airlines and other innovative approaches to business aviation are key factors in the continued expansion of this business," according to Bob Johnson, president and


CEO, Honeywell Aerospace. "Businesses worldwide continue to recognize the value of business aircraft in providing time-saving and on-demand point-topoint transportation as a business productivity tool."

## The Business Aviation Fleet

The popularity of business aircraft has increased as more companies realize the efficiency and productivity of this powerful business tool. The number of companies operating business aircraft in the United States has grown more than 50 percent from 6,584 companies operating 9,504 aircraft in 1991 to 10,191 companies operating 15,569 aircraft in 2002.

During 2002, 13,958 operators flew 22,576 turbinepowered business aircraft worldwide. More than 75 percent of the operators $(10,502)$ and 72 percent of the aircraft $(16,319)$ were located in North America. Europe was home to the second largest concentration of operators $(1,196)$ and aircraft $(2,289)$, while South America ranked third in both categories, with 977 operators and 1,531 aircraft. The remaining 9 percent of the operators and 11 percent of the aircraft are scattered throughout Africa, Asia, Central

America, the Middle East and Oceania (which includes Australia and the Pacific islands).

The worldwide jet fleet as of the end of 2002 was 12,581 aircraft, more than double the fleet size in 1986. In fact, steady growth has occurred over the last 20 years. Since 1986, the worldwide turboprop fleet also has grown, reaching 9,995 aircraft by the end of 2002.

The fleet distribution among jets and turboprops varies greatly depending on geographic area. Operators in Asia have nearly equal proportions of jets and turboprops in their inventories. By contrast, operators in Africa, South America and Oceania utilize many more turboprops than jets, while in the United States, Europe and Central America, the fleet is more heavily weighted towards jets.

Texas is the state with the most turbine fixed-wing business aircraft $(1,453)$. The remainder of the top states in terms of number of based turbine-powered business aircraft are: California (1,232), Florida (1,067), Ohio (914), Delaware (600), Kansas (500), North Carolina (493), Illinois (484), Georgia (467) and Michigan (435). In addition, 771 aircraft are based in the District of Columbia.

## Business Aviation Industry Statistics



WORLDWIDE BUSINESS TURBOPROP FLEET, 1987-2002
2002 Total Worldwide Business Turboprop Fleet = 9,995


Approximately 120 U.S. aircraft are based outside the contiguous 48 states.

Of the 22,576 aircraft in the worldwide fleet of turbine-powered business aircraft, the most numerous type is the medium turboprop (which constitutes 41 percent of the worldwide fleet), with an average age of approximately 21 years.

The next most prevalent business aircraft is the light jet, with an average age of about 16 years. Light jets comprise 26 percent of the worldwide fleet.

In fact, the average age of turbine-powered business aircraft worldwide is more than 13 years for every category of business airplane except one, light turboprops. This longevity is due in part to the durability and mature designs of these aircraft.

## Business Aircraft Sales

In the anemic economic environment of 2002, new business aircraft sales slumped, with 901 units sold compared to 1,006 in 2001.

AVE. AGE OF WORLDWIDE BUSINESS AIRCRAFT BY TYPE
Source: AvDataInc, Wichita, KS, 2003

| TYPE | NO. AIRCRAFT | AVE. AGE (YRS.) |
| :--- | :---: | :---: |
| Heavy Jet | 2,926 | 13.72 |
| Medium Jet | 3,812 | 16.45 |
| Light Jet | 5,843 | 16.01 |
| Heavy Turboprop | 184 | 33.31 |
| Medium Turboprop | 9,332 | 21.15 |
| Light Turboprop | 479 | 6.74 |

## U.S. TURBINE FIXED-WING FLEET BY TYPE, 2002 Total U.S. Turbine Fleet $=15,569$



## U.S.-OPERATED FIXED-WING TURBINE BUSINESS AIRCRAFT BY U.S. STATE/POSSESSION, 2002


*Includes three U.S.-registered jets operated by the armed forces in Europe

## Business Aviation Industry Statistics

## NEW BUSINESS JET DELIVERIFS WORLDWIDE, 1987-2002

NEW BUSINESS TURBOPROP DFLIVERIES WORLDWIDE, 1987-2002


Worldwide deliveries of new turbine-powered business aircraft peaked in the early 1980s and then dropped substantially until the early 1990s, when a slight reversal in the trend occurred. After peaking at more than 500 units in 1981, annual deliveries of
new business jets had been fairly stable at between 200 and 250 units per year for more than a decade. However, jet deliveries began to increase in 1996 to 303 units and continue to increase, reaching 747 units in 2001. Deliveries of new business turboprops
declined steadily from the 1981 peak of over 800 units, but have increased since 1997, reaching 259 units in 2001.

Bombardier, Cessna and Raytheon led all manufacturers in turbine-powered business aircraft sales during 2002, accounting for approximately 68 percent of all new-aircraft transactions worldwide.

## Fractional Ownership

A growing option for business aircraft operators is fractional ownership, in which companies or individuals own a fraction of an aircraft and receive management and pilot services associated with the aircraft's operation.

Fractional ownership allows companies that have never before used business aircraft to experience many of the advantages of business aviation quickly and without many of the startup considerations typically associated with traditional flight departments. It also allows existing flight departments to supplement their current aircraft when needed. Executive Jet Aviation (NetJets), which began its fractional

2002 SALES OF NEW TURBINE-POWERED AIRCRAFT TO BUSINESS AIRCRAFT OPERATORS BY MANUFACTURER


Source: AvDataInc., Wichita, KS, 2003
program in 1986, and was followed several years later by Bombardier's Business Jet Solutions (FlexJet), has promoted the concept of fractional ownership the longest. Others, including Raytheon Travel Air, Flight Options and CitationShares, have since entered the marketplace. This segment of the industry has experienced substantial growth.

According to Honeywell Aerospace's Business Aviation Outlook, a major contributor to the

TOTAL NUMBER OF FRACTIONAL SHARES, 1986-2002


# Business Aviation Industry Statistics 

NUMBER OF CHARTER AIRCRAFT
BY CATEGORY IN UNITED STATES
NUMBER OF CHARTER AIRCRAFT
BY CATEGORY OUTSIDE UNITED STATHS

Source: Air Charter Guide, 2003

|  |  | Source: Air Charter Guide, 2003 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $11 / 2002$ | $12 / 2001$ | $12 / 1999$ | $12 / 1992$ |
| Helicopter | 772 | 835 | 954 | 1,397 |
| Piston Single | 864 | 945 | 1,350 | 2,183 |
| Piston Twin | 1,434 | 1,505 | 1,878 | 2,387 |
| Turboprop | 1,082 | 1,366 | 1,412 | 1,402 |
| Light Jet | 968 | 925 | 857 | 649 |
| Mid-Sized Jet | 546 | 497 | 538 | 119 |
| Heavy Jet | 436 | 381 | 304 | 111 |
| Airliner | 309 | 503 | 720 | 746 |
| Totals | 6,411 | 6,957 | 8,013 | 8,994 |

strength of the industry continues to be fractional ownership. The fractional segment continues to grow by extending the benefits of business aviation to new customers. Although fractional operations account for about 7 percent of the global business aircraft fleet and service nearly 4,000 shareholders, Honeywell estimates that roughly 45 percent of the current aircraft order backlog is from fractional operators. By 2012, the fractional ownership fleet will comprise 10 to 12 percent of the active business aircraft in the world. On a yearly basis, fractional demand in the near term contributes around 15 to 16 percent of annual deliveries but could increase into the 20 percent range by 2012.
In 1986, there were three owners of fractionally held aircraft. By 1993, there were 110. From 2000 to 2002, the number of companies and individuals using fractional ownership grew by 52 percent, from 3,834 to 5,827 shares; the growth from 1999 $(2,607)$ was 124 percent.
The number of airplanes in fractional programs grew 11 percent in 2002, from 696 to 776. "Honeywell Aerospace continues to believe that only a small portion of the potential fractional business has been developed, and we believe that continued growth in this segment is sustainable for years to come," noted Honeywell president and CEO Bob Johnson.

Source: Air Charter Guide, 2003; N/A = Not Available

|  | $11 / 2002$ | $12 / 2001$ | $12 / 1999$ | $12 / 1996$ |
| :--- | :---: | :---: | :---: | ---: |
| Helicopter | 1,402 | 1,505 | 1,558 | 1,564 |
| Piston Single | 588 | 623 | 733 | 733 |
| Piston Twin | 807 | 781 | 979 | 940 |
| Turboprop | 753 | 1,391 | 1,382 | 1,072 |
| Light Jet | 491 | 504 | 516 | 439 |
| Mid-Sized Jet | 278 | 283 | 360 | 243 |
| Heavy Jet | 196 | 169 | 172 | 113 |
| Airliner | $\mathrm{N} / \mathrm{A}$ | 1,364 | 1,514 | 968 |
| Totals | 4,515 | 6,620 | 7,214 | 6,072 |
|  |  |  |  |  |

## Air Charter

On-demand air charter provides companies with instant access to business aviation aircraft. Many customers are new to air charter. According to the Air Charter Guide, charter activity in the United States increased by 30 percent in 2001, particularly after September 11. Despite that activity, the number of aircraft has decreased in total, due to a dropoff in the number of piston aircraft. However, the number of jets has increased substantially.
The Air Charter Guide reports that charter activity experienced its seasonal slowdown at the end of 2002, which was made worse by the anemic economy and uncertainty about war. Air Charter Guide believes that one of the most significant trends is the imminent entry of on-demand, commercial, charter services into the mainstream of online travel procurement. As retail and corporate buyers have improved access to peruse and purchase charter services online, charter will grow and continue to act as the entry level engagement for all types of general aviation.

The end of 2002 was the slowest period for the Part 135 industry since September 11, 2001. The decline seems based upon the economy and, more significantly, suspended travel and business activity in anticipation of a possible war in the Middle East.

## Business Flying vs. Airline Flying

The continuing popularity of travel by general aviation aircraft is partly due to the fact that these aircraft have access to nearly 5,300 airports in the United States, compared to the 558 served by the scheduled air carriers. Furthermore, approximately 70 percent of all airline passengers travel to or from the top 30 air carrier hubs.

The ability to use smaller, less-congested airports located closer to one's final destination is a vital part of the utility and flexibility of general aviation aircraft. In fact, most operators of business aircraft prefer to use these so-called "reliever airports" in major metropolitan areas instead of airline hubs whenever possible. That is why general aviation operations at the busiest U.S. air carrier airports are usually a single-digit percentage of total operations at those aviation facilities.

Business aircraft operations in the New York City area are a good example of this phenomenon. At New York's major commercial service airports - Newark, LaGuardia and Kennedy general aviation comprises only about 3 percent of the total operations because most business aircraft

ITINERANT GENERAL AVIATION OPERATIONS*

TOP 50 U.S. AIRPORTS BASED ON

Fiscal Year 2002

| ID | FACILITY NAME | STATE | TOTAL AIRPORT OPS | $\begin{gathered} \text { ITINERANT } \\ \text { GA } \\ \text { OPS } \\ \hline \end{gathered}$ | $\begin{gathered} \text { AIR } \\ \text { CARRIER } \\ \text { OPS } \\ \hline \end{gathered}$ | $\begin{gathered} \text { AIR } \\ \text { CARRIER\% } \\ \text { TOTAL } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| VNY | Van Nuys | CA | 500,290 | 326,490 | 0 | 0.00\% |
| DAB | Daytona Beach Int'l | FL | 359,515 | 285,365 | 3,726 | 1.04\% |
| FXE | Fort Lauderdale Exec. Int'l | FL | 245,155 | 175,411 | , | 0.00\% |
| DVT | Phoenix/Deer Valley | AZ | 395,803 | 168,911 | 0 | 0.00\% |
| APA | Denver/Centennial | CO | 429,954 | 166,428 | 0 | 0.00\% |
| SFB | Orlando/Sanford | FL | 355,955 | 156,288 | 8,693 | 2.44\% |
| RVS | Tulsa/Riverside | OK | 323,913 | 151,704 | 1 | 0.00\% |
| LGB | Long Beach/Daugherty Field | CA | 350,974 | 151,040 | 12,273 | 3.50\% |
| PDK | Atlanta/DeKalb Peachtree | GA | 221,229 | 149,581 | 0 | 0.00\% |
| SNA | Santa Ana/John Wayne | CA | 377,073 | 149,072 | 84,087 | 22.30\% |
| MMU | Morristown | NJ | 239,299 | 149,030 | 2 | 0.00\% |
| TEB | Teterboro | NJ | 231,378 | 147,566 | 156 | 0.07\% |
| ORL | Orlando Executive | FL | 205,235 | 146,748 | 0 | 0.00\% |
| BFI | Seattle/Boeing Field | WA | 277,690 | 143,950 | 9,376 | 3.38\% |
| MYF | San Diego/Montgomery Field | CA | 240,991 | 137,971 | 5 | 0.00\% |
| POC | La Verne/Brackett Field | CA | 249,207 | 135,465 | 3 | 0.00\% |
| ADS | Dallas/Addison Field | TX | 158,954 | 130,775 | 150 | 0.09\% |
| FFZ | Mesa/Falcon Field | AZ | 272,099 | 130,614 | 364 | 0.13\% |
| CRQ | Carlsbad/McClellan Palomar | CA | 206,951 | 129,102 | 0 | 0.00\% |
| VRB | Vero Beach | FL | 236,172 | 123,185 | 2 | 0.00\% |
| PTK | Pontiac/Oakland Co. Int'l | MI | 276,318 | 118,383 | 703 | 0.25\% |
| PWK | Chicago/Palwaukee | IL | 161,665 | 115,933 | 0 | 0.00\% |
| OAK | Metropolitan Oakland Int'l | CA | 374,216 | 114,958 | 156,212 | 41.74\% |
| FPR | Fort Pierce | FL | 193,332 | 113,296 | 0 | 0.00\% |
| BED | Bedford Hanscom Field | MA | 214,789 | 112,084 | 185 | 0.09\% |
| DAL | Dallas/Love Field | TX | 239,732 | 110,251 | 84,566 | 35.28\% |
| FTW | Fort Worth/Meacham | TX | 232,615 | 110,004 | 580 | 0.25\% |
| PRC | Prescott | Az | 337,362 | 107,816 | 3 | 0.00\% |
| SDL | Scottsdale | Az | 189,391 | 106,604 | 1 | 0.00\% |
| ICT | Wichita/Mid Continent | KS | 214,341 | 105,688 | 19,464 | 9.08\% |
| SAT | San Antonio Int'l | TX | 236,189 | 103,978 | 67,374 | 28.53\% |
| HEF | Manassas Regional | VA | 135,816 | 103,915 | 0 | 0.00\% |
| CMA | Camarillo | CA | 197,911 | 103,341 | 0 | 0.00\% |
| GFK | Grand Forks | ND | 282,374 | 103,319 | 4,264 | 1.51\% |
| DPA | Chicago/DuPage | IL | 175,648 | 102,750 | 0 | 0.00\% |
| HPN | White Plains/Westchester | NY | 198,631 | 102,701 | 10,690 | 5.38\% |
| FRG | Farmingdale/Republic | NY | 207,153 | 98,845 | 155 | 0.07\% |
| PBI | Palm Beach Int'l | FL | 187,159 | 94,712 | 50,561 | 27.01\% |
| SRQ | Sarasota Bradenton | FL | 162,213 | 94,530 | 8,821 | 5.44\% |
| Hou | Houston Hobby | TX | 247,824 | 92,610 | 112,098 | 45.23\% |
| sus | Spirit of St. Louis Field | мо | 179,949 | 92,292 | 62 | 0.03\% |
| PIE | St. Petersburg-Clearwater | FL | 214,191 | 91,986 | 7,484 | 3.49\% |
| MLB | Melbourne/Kennedy | FL | 194,512 | 91,693 | 2,641 | 1.36\% |
| PAE | Everett Paine Field | WA | 198,501 | 91,429 | 3,553 | 1.79\% |
| BJC | Broomfield Jeffco | co | 182,279 | 90,455 |  | 0.00\% |
| PNE | Northeast Philadelphia | PA | 153,238 | 90,137 | 0 | 0.00\% |
| LVK | Livermore | CA | 219,377 | 89,992 | 0 | 0.00\% |
| FCM | Minneapolis/Flying Cloud | MN | 181,037 | 89,327 | 0 | 0.00\% |
| APF | Naples | FL | 135,917 | 88,887 |  | 0.00\% |
| RHV | San Jose Reid-Hillview | CA | 230,881 | 88,174 | 49 | 0.02 |

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## Business Aviation Industry Statistics

operators utilize alternative airports - Teterboro or Morristown in New Jersey or Westchester County and Islip in New York.

Similarly, many of the most popular U.S. airports, in terms of general aviation itinerant operations, have little or no airline service. Partly because so many general aviation aircraft are based in the populous states of California, Florida, Texas and

New Jersey, the list of top 50 airports by general aviation operations is dominated by airports located in those states. Eleven of the 50 airports with the most general aviation itinerant operations are located in Florida, 10 are in California and five are in Texas. The list of top 50 general aviation airports includes such centers of business aviation as Van Nuys Airport in California, Teterboro and Morristown airports in New Jersey, Westchester County Airport

## TOP 30 U.S. AIR CARRIER LARGE HUB AIRPORIS IN 2002

| FACILITY NAME | STATE | Source: FAA, 2003 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | TOTAL <br> AIRPORT OPS | $\begin{aligned} & \text { AIR } \\ & \text { CARRIER } \\ & \text { OPS } \end{aligned}$ | $\begin{gathered} \text { GA } \\ \text { OPS } \end{gathered}$ | GA <br> PERCENT <br> TOTAL |
| Atlanta Hartsfield Int'l | GA | 882,407 | 642,727 | 16,188 | 1.83\% |
| Chicago/0'Hare Int'l | IL | 901,703 | 612,553 | 24,290 | 2.69\% |
| Dallas/Ft. Worth Int'l | TX | 762,371 | 493,772 | 12,784 | 1.68\% |
| Los Angeles Int'l | CA | 637,588 | 447,170 | 15,306 | 2.40\% |
| Phoenix Sky Harbor Int'l | AZ | 577,820 | 370,247 | 51,708 | 8.95\% |
| Minneapolis-St. Paul Int'l | MN | 497,934 | 343,527 | 68,377 | 13.73\% |
| Detroit Metro Wayne County | MI | 490,663 | 337,816 | 19,282 | 3.93\% |
| Denver Int'l | CO | 495,104 | 330,825 | 12,961 | 2.62\% |
| Las Vegas/McCarran Int'l | NV | 491,205 | 317,700 | 72,181 | 14.69\% |
| Miami Int'l | FL | 442,358 | 304,863 | 61,577 | 13.92\% |
| Lambert-St. Louis Int'l | M0 | 453,302 | 295,148 | 24,001 | 5.29\% |
| Newark Int'l | NJ | 407,730 | 282,849 | 12,612 | 3.09\% |
| Philadelphia Int'l | PA | 467,160 | 267,402 | 72,198 | 15.45\% |
| George Bush/Houston Intercontinental | TX | 458,649 | 264,685 | 23,360 | 5.09\% |
| San Francisco Int'l | CA | 350,133 | 260,501 | 16,386 | 4.68\% |
| John F. Kennedy Int'l | NY | 291,021 | 245,475 | 7,166 | 2.46\% |
| Charlotte/Douglas Int'l | NC | 465,246 | 239,173 | 46,168 | 9.92\% |
| Memphis Int'l | TN | 393,858 | 237,385 | 46,033 | 11.69\% |
| Seattle-Tacoma Int'l | WA | 361,814 | 217,352 | 3,813 | 1.05\% |
| Baltimore-Washington Int'l | MD | 310,281 | 210,349 | 29,728 | 9.58\% |
| LaGuardia New York | NY | 354,218 | 207,915 | 9,100 | 2.57\% |
| Boston Logan Int'l General Edward Lawrence | e MA | 405,370 | 207,138 | 18,241 | 4.50\% |
| Orlando Int'l | FL | 303,328 | 201,203 | 27,727 | 9.14\% |
| Pittsburgh Int'l | PA | 439,360 | 188,154 | 23,698 | 5.39\% |
| Honolulu Int'l | HI | 316,089 | 174,544 | 76,157 | 24.09\% |
| Chicago/Midway | IL | 293,076 | 161,468 | 54,354 | 18.55\% |
| Oakland Int'l | CA | 374,216 | 156,212 | 114,958 | 30.72\% |
| Salt Lake City Int'l | UT | 401,491 | 151,121 | 66,144 | 16.47\% |
| Cincinnati/N. Kentucky Int'l | KY | 473,084 | 150,943 | 24,816 | 5.25\% |
| Kansas City Int'l | M0 | 195,110 | 149,983 | 8,027 | 4.11\% |



## Business Aviation Industry Statistics

hours flown for personal use (12.4 million). When other business-oriented purposes are taken into account - for example, air taxi and flight instruction - business flying actually is the most common use for general aviation aircraft. In fact, the General Aviation Manufacturers Association (GAMA) reports that approximately 70 percent of all the hours flown by general aviation aircraft are for business and commercial purposes.

Sixty-one percent of the more than 29 million hours flown in 2002 by general aviation aircraft in the United States were in single-engine, piston-powered airplanes, which are the most numerous type of aircraft in the fleet. Turbine airplanes accounted for more than 16 percent of the total flight hours in 2002, while multi-engine piston-powered aircraft flew about 10 percent of the total hours in 2002. Helicopters accounted for approximately 7 percent of the flight hours in 2002.

The total number of hours flown by all types of U.S. general aviation aircraft increased slightly from 2001 to 2002.

## Business Aviation and Taxes

All 50 states impose some tax on aviation, whether it is a fuel tax, aircraft registration fee, personal property tax or a sales and use tax. But each state differs in its assessment of the taxes. Some states use aircraft registration fees merely as a tracking method, while others derive substantial revenue from these fees and use the monies to fund aviation projects in the state. Personal property taxes that are assessed at the local and county level usually go into a county fund. Sales and use taxes vary greatly from state to state. Differences mainly stem from each state's definition of commercial transportation.

In addition to the state taxes on aviation, operators also are required to pay Federal taxes. For noncom-

ACTIVE PILOTS BY TYPE OF CERTIFICATE, 1998-2005



Scale Interruption

mercial aviation, there is a 21.9 cents per gallon excise tax on jet fuel and a 19.4 cents per gallon excise tax on aviation gasoline. Operators considered commercial for tax purposes are entitled to a refund on a portion of the fuel tax: 17.5 cents per gallon for jet fuel and 15 cents per gallon for aviation gasoline. Commercial operators also are subject to a 7.5 percent passenger transportation tax and a 6.25 percent property transportation tax for domestic transportation. Additionally, there is a $\$ 3$ segment fee charge for all commercial segments into nonrural airports (rural airports are exempt from the segment fee, but not from the transportation tax). Commercial transportation leaving the United States is subject to a $\$ 13.40$ per person "head tax," but no transportation tax. Commercial transportation to Alaska and Hawaii is subject to a $\$ 6.70$ "head tax" and the appropriate transportation tax and segment fees. For more information about business aviation taxes, visit www.nbaa.org/taxes.

## Excellent Safety Record

Traditionally, corporate/executive and business aircraft operators have compiled the best safety records of any segment of general aviation. Most of these operators have taken numerous steps to enhance safety, and many fly with two pilots. Regular recurrent training is provided for pilots and maintenance technicians. Some corporate/executive operators fly to FAR Part 121 standards (the rules that cover the major air carriers). The majority, however, operate in accordance with FAR Part 91.
Through such safety initiatives, corporate/executive aircraft, flown by two-person professional crews, have compiled in recent years a safety record that is comparable to that of FAR Part 121 airlines. In addition, on average since the mid-1980s, the accident rate among corporate/executive operators has been superior to that of commuter air carriers and air taxis operating under FAR Part 135.

The year 2002 shows one of the best corporate/ executive (professionally flown) accident records ever - 0.116 accidents and 0.029 fatal accidents

## Business Aviation Industry Statistics

per 100,000 flight hours. Business aviation (non-professionally flown) also compiled in 2002 a record of 1.08 accidents per 100,000 flight hours.

In 2002, all airplanes and helicopters, professionally flown for corporate/executive use under FAR Part 91, were involved in eight accidents including two fatal accidents resulting in six fatalities, according to the NTSB and Robert E. Breiling Associates, Inc.

Safety is the top priority of NBAA, and the Association actively continues to promote safety and professionalism among its Members through numerous endeavors, including its Flying Safety Awards Program, the Business Aviation Safety Journal, its Safety Committee and the NBAA web site at www.nbaa.org/safety.

## 2002 CORPORATE/EXECUTIVE AIRCRAFT ACCIDENTS

| DATE | AIRCRAFT TYPE | Source: National Transportation Safety Board (NTSB) and Robert E. Breiling Associates, Inc., 2003 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | LOCATION | FATAL | SERIOUS | MINOR | NONE | AIRCRAFT DAMAGE |
| January 4 | CL-604 | United Kingdom | 5 | 0 | 0 | 0 | DESTROYED |
| February 6 | BE-200 | Camden, AR | 0 | 0 | 0 | 8 | SUBSTANTIAL |
| February 4 | G-V | Palm Beach, FL | 0 | 0 | 0 | 2 | SUBSTANTIAL |
| October 6 | L-60 | Santa Cruz, Brazil | 1 | 1 | 3 | 0 | DESTROYED |
| October 16 | PC-12 | Trenton, NJ | 0 | 0 | 0 | 4 | SUBSTANTIAL |
| November 1 | AC-690B | New Braunfels, TX | 0 | 0 | 0 | 3 | SUBSTANTIAL |
| December 14 | BE-200 | Jacksonville, FL | 0 | 0 | 0 | 3 | SUBSTANTIAL |
| December 16 | DH-125-1F | Seattle, WA | 0 | 0 | 0 | 3 | SUBSTANTIAL |

## AIRCRAFT ACCIDENT RATES, 1990-2002 (per 100,000 flight hours)

| AIRCRAFT ACCIDENT RATBS, 1990-2002 (per 100,000 flight hours) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DATE | $\begin{gathered} \text { GENERAL } \\ \text { AVIATION* } \\ \text { TOTAL/FATAL } \end{gathered}$ | $\begin{gathered} \text { AIR TAXI** } \\ \text { TOTAL/FATAL } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { COMMUTER } \\ & \text { AIR CARRIERS+ } \\ & \text { TOTAL/FATAL } \\ & \hline \end{aligned}$ | AIRLINES++ TOTAL/FATAL | by Robert E. Breiling CORPORATE/ EXECUTIVE\# TOTAL/FATAL | Associates, Inc., 2003 <br> BUSINESS\#\# <br> TOTAL/FATAL |
| 1990 | 7.77/1.55 | 4.76/1.29 | 0.641/0.171 | 0.198/0.171 | 0.210/0.090 | 3.71/0.96 |
| 1991 | 7.85/1.56 | 3.93/1.25 | 1.004/0.349 | 0.221/0.034 | 0.230/0.080 | 3.08/0.82 |
| 1992 | 7.74/1.65 | 3.86/1.22 | 0.942/0.300 | 0.146/0.032 | 0.210/0.080 | 2.17/0.68 |
| 1993 | 8.92/1.73 | 4.16/1.15 | 0.606/0.152 | 0.181/0.008 | 0.230/0.070 | 2.02/0.52 |
| 1994 | 8.97/1.79 | 4.58/1.40 | 0.359/0.108 | 0.168/0.030 | 0.180/0.070 | 1.81/0.51 |
| 1995 | 8.20/1.64 | 4.39/1.41 | 0.457/0.076 | 0.267/0.022 | 0.250/0.110 | 2.04/0.67 |
| 1996 | 7.61/1.49 | 4.44/1.43 | 0.399/0.036 | 0.276/0.036 | 0.140/0.060 | 1.71/0.34 |
| 1997 | 7.20/1.37 | 2.65/0.48 | ***1.628/0.509 | 0.309/0.025 | 0.230/0.060 | 1.41/0.39 |
| 1998 | 7.47/1.41 | 2.08/0.45 | 2.262/0.000 | 0.297/0.006 | 0.091/0.000 | 1.14/0.30 |
| 1999 | 6.42/1.15 | 2.36/0.36 | 3.793/1.145 | 0.296/0.011 | 0.230/0.130 | 1.40/0.40 |
| 2000 | 6.32/1.18 | 2.25/0.62 | 3.247/0.271 | 0.311/0.016 | 0.125/0.060 | 1.28/0.37 |
| 2001 | 6.27/1.17 | 2.27/0.57 | 1.664/0.666 | 0.225/0.034 | 0.108/0.031 | 1.06/0.23 |
| 2002P | 6.53/1.31 | 1.93/0.56 | 2.919/0.000 | 0.217/0.000 | 0.116/0.029 | 1.08/0.36 |
| * = All U.S.-registered civil aircraft not operating under FAR Part 121 or 135 <br> ** = FAR Part 135 nonscheduled air carriers <br> + = FAR Part 135 scheduled air carriers <br> $++=$ FAR Part 121 scheduled and nonscheduled air carriers <br> \# = Aircraft owned or leased and operated by a corporation or business firm for the transportation of personnel or cargo in furtherance of the corporation's or firm's business and which are flown by professional pilots receiving a direct salary or compensation for piloting. <br> \#\# = The use of aircraft by pilots (those not receiving direct salary or compensation for piloting) in conjunction with their occupation or in the furtherance of a business. <br> *** Increased due to Part 135 scheduled carriers re-certifying under FAR Part 121. |  |  |  |  |  |  |

## Flying Quietly

All currently manufactured business jets meet FAR Part 36 Stage 3 requirements, the most stringent of the FAA's three-tier rating system for aircraft noise. Therefore, new-production business jets are among the quietest airplanes operating today.

Few of the noisiest Stage 1 business aircraft still remain in service; less than 1 percent of the NBAA fleet is composed of Stage 1 aircraft. NBAA worked with the FAA on a resolution that called for "all NBAA Members to refrain from adding Stage 1 aircraft to their fleets beginning in January 2000 and furthermore recommends ending operation of such aircraft by January 2005."
Current regulations banned Stage 2 operations by large aircraft over 75,000 pounds as of January 1, 2000. Stage 2 business aircraft under 75,000 pounds are not currently addressed by any Federal phaseout program.

Many Stage 2 business airplanes are being retired from the fleet as operators upgrade to newer models. Other Stage 2 aircraft, such as Gulfstream IIs and IIIs, can be fitted with hush kits so that they can be recertificated as Stage 3.

Because of the nature of the Effective Perceived Noise Level Decibel (EPNdB) system of measuring aircraft acoustical output, lighter-weight Stage 3 aircraft, such as business jets, are quieter than heavier, Stage 3 airline-type airplanes. The "Aircraft Noise Comparisons" chart shows that even some Stage 2 business jets have lower EPNdB ratings than Stage 3, wide-body, airline-type aircraft.

Furthermore, operators at many airports with major business aviation activity, such as Westchester County Airport just north of New York City, voluntarily limit their flying during nighttime and early morning hours in order to be good neighbors to the surrounding communities. Typically, Stage 3-only airport restrictions, which are relatively few, occur at night after 10:00 p.m. local time.

Finally, regardless of the time of day, many business jet operators practice quiet-flying techniques to reduce their noise footprint around airports. NBAA's noise procedures are recommended as a standard for all operations for which aircraft manufacturers have not recommended specific procedures.

> AIRCRAFT NOISE COMPARISONS BUSINESS JETS VS. WIDE-BODY AIRLINERS

Source: FAA Advisory Circular 36-1H


## Business Aviation Industry Statistics

## Fuel Consumption: A Drop in the

## Bucket

Although general aviation in the United States flies 166 million passengers each year, this segment of aviation consumes slightly more than 7 percent of all aviation fuel burned annually.

General aviation uses virtually all of the aviation gasoline (avgas) consumed each year; however, avgas represents only about 1.7 percent of all aviation fuel consumed.

Jet fuel is the predominant type of aviation fuel in civil aviation, but general aviation consumes just over 5 percent of this type of fuel each year. Domestic U.S. air carriers use nearly 70 percent of the jet fuel burned in the United States by nonmilitary operators, while U.S. international airlines consume about 26 percent of the jet fuel used annually by civil aircraft.

General aviation consumed approximately 1,333 million gallons of fuel in 2002. The breakdown by type of general aviation aircraft is shown as follows:
O Turbojet aircraft burned about 795 million gallons, or roughly 60 percent, of the total fuel consumed by general aviation in 2002.
O Turboprops consumed approximately 173 million

GENERAL AVIATION AIRCRAFT FUEL CONSUMPTION (Calendar Year 2002E) (Millions of Gallons)


Source: FAA, 2003

* Sum of the numbers does not add due to rounding.

TOTAL JET FUEL \& AVIATION GASOLINE CONSUMPTION, U.S. CIVIL AIRCRAFT (Fiscal Year 2002E)* (Millions of Gallons)

gallons, or 13 percent, of the general aviation fuel burned in 2002.

O Piston-powered aircraft consumed 297 million gallons, or approximately 22 percent, of general aviation fuel in 2002.

O Helicopters and other aircraft accounted for nearly 69 million gallons of fuel consumed in 2002, or about 5 percent of the total.

The fuel efficiency of the business aviation fleet will continue to improve in the coming years. Engine manufacturers, always mindful of the need to lower operating costs, are continually enhancing the fuel efficiency of the powerplants used on business aircraft. Likewise, airframe manufacturers have helped the push for greater fuel efficiency by designing new aircraft that incorporate advances in aerodynamics and lightweight structures that reduce weight and drag and thus lower fuel consumption.
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| 560 CITATION V |
| 560 CITATION V |
| 560 ENCORE |
| 560XL EXCEL |
| 650 CITATION III |
| 650 CITATION III |
| 650 CITATTON VI |
| 650 CITATION VII |
| 750 CITATION X |
| S550 CITATION S／II |
| S550 CITATION S／II |
| FALCON 10 |
| FALCON 20－Basic／D／E |
| FALCON 20－BasiC／D／E／F（M2851） |
| FALCON 20－C5／D5／E5（M3500） |
| FALCON 20－C5／D5／E5（M3530） |
| FALCON 20－C5／D5／E5（M3547） |
| FALCON 20－F（M1400） |
| FALCON 20－F5（M3500） |
| FALCON 20－F5（M3530） |
| FALCON 20－F5（M3547） |
| FALCON 20－G（M2500） |
| FALCON 50 |
| FALCON 50（M1810） |
| FALCON 50（M1230） |
| FALCON 50（M2193） |
| FALCON 200 |
| FALCON 200（M5634） |
| FALCON 900 |
| FALCON 900（M1196） |
| FALCON 900B（M1200） |
| FALCON 900EX（M3000） |
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## Business Aviation Industry Statistics

## General Aviation and Air Traffic

In 2002, total estimated operations at airports with FAA and contract air traffic control service was around 65 million. Air carrier hours were down more than 10 percent in 2002. Air taxi/commuter operations increased 1.4 percent in 2002, while the number of general aviation operations was virtually unchanged.
General aviation accounts for almost 40 percent of the 50 million instrument operations at FAA facilities each year, the largest share of any segment of aviation. By comparison, air carriers account for 29 percent of instrument operations, air taxis

## INSTRUMENT OPERATIONS (Millions) AT FAA FACILITIES

 by Aviation Category (Fiscal Year 2002E)

IFR AIRCRAFT (Millions) HANDLED AT ATC CENTERS* by Aviation Category (Fiscal Year 2002E)


24 percent, and military aviation less than 7 percent of the total.

In terms of aircraft under instrument flight rules (IFR) handled by FAA Air Route Traffic Control Centers (ARTCCs), air carriers account for more than half of the total. General aviation accounts for approximately 19 percent of the instrument aircraft handled by ARTCCs. Air taxis account for more than 20 percent of the instrument aircraft handled by ARTCCs. About 9 percent of the instrument aircraft handled by those facilities are military. Air carriers also perform nearly half the IFR departures each year, with general aviation accounting for approxi-

IFR DEPARTURES (Millions) HANDLED AT FAA FACILITIES by Aviation Category (Fiscal Year 2002E)


TOTAL IFR OVERS (Millions) HANDLED AT ATC CENTERS* by Aviation Category (Fiscal Year 2002E)



## Congressional Directory

## NBAA-Government Interaction and Congressional Oversight of Business Aviation

Since 1947, one of NBAA's key functions has been to promote and protect the interests of Member Companies and the entire business aviation community through effective interaction with Federal, state and local government.

Specifically, the Association serves as a liaison between NBAA Member Companies and the Executive Branch, including the White House and various Federal agencies, as well as governors, state legislatures and municipal authorities throughout the United States. The Association also represents business aviation before the U.S. Congress, with particular emphasis on committees that have jurisdiction over issues affecting business aviation.

As the Congress focuses on aviation security, system management, modernization and funding, and other measures important to the business aviation community, NBAA's role in the legislative process has never been more important. It is essential that those in the business aviation community participate in that process by communicating with their elected officials, especially members of Congress. This section contains a list of leaders of relevant legislative committees and subcommittees, as well as the entire Congressional membership, for quick reference.

For assistance in communicating with Federal, state and local officials, contact Pete West, NBAA senior vice president, government \& public affairs, at (202) 783-9262, via fax to (202) 331-8364, or via e-mail to pwest@nbaa.org.

## U.S. SENATE

## Committee and Subcommittee Chairs and Ranking Minority Members

## COMMITTEE ON APPROPRIATIONS

The Honorable Ted Stevens (R-AK), Chairman S-128 Capitol Building
Washington, DC 20510-6025
Tel: (202) 224-7363; Fax: (202) 224-8553
Web: www.senate.gov/~appropriations
The Honorable Robert Bryd (D-WV), Ranking Member S-146A Capitol Building
Washington, DC 20510
Tel: (202) 224-3471

## Subcommittee on Transportation \& Related Agencies

The Honorable Richard C. Shelby (R-AL), Chairman SD-142 Dirksen SOB
Washington, DC 20510
Tel: (202) 224-2175
Web: www.senate.gov/~appropriations/transportation
The Honorable Patt Murray (D-WA), Ranking Member
SD-135 Dirksen SOB
Washington, DC 20510
Tel: (202) 224-7281

## COMMITTEE ON COMMERCE, SCIENCE \& TRANSPORTATION

The Honorable John McCain (R-AZ), Chairman SD-254 Russell Dirkson SOB
Washington, DC 20510
Tel: (202) 224-1251
Fax: (202) 228-0303
Web: www.senate.gov/~commerce
The Honorable Ernest F. Hollings (D-SC),
Ranking Member
SD-560 Dirksen SOB
Washington, DC 20510
Tel: (202) 224-5115
Fax: (202) 224-1259

## Subcommittee on Aviation

The Honorable Chairman Trent Lott (R-MS)
SD-560 Dirkson SOB
Washington, DC 20510
Tel: (202) 224-4852
Fax: (202) 228-2339
The Honorable John D. "Jay" Rockefeller IV (D-WV)
Ranking Member
SH-428 Hart SOB
Washington, DC 20510
Tel: (202) 224-9000

## COMMITTEE ON FINANCE

The Honorable Chuck Grassley (R-IA), Chairman
SD-219 Dirksen SOB
Washington, DC 20510
Tel: (202) 224-4515
Fax: (202) 228-0554
The Honorable Max Baucus (D-MT), Ranking Member
SD-219 Dirksen SOB
Washington, DC 20510
Tel: (202) 224-5315
Fax: (202) 228-1703

## U.S. HOUSE OF REPRESENTATIVES

Committee and Subcommittee Chairs and Ranking Minority Members

## COMMITTEE ON APPROPRIATIONS

The Honorable C. W. "Bill" Young (R-FL), Chairman H-218 Capitol Building
Washington, DC 20515
Tel: (202) 225-2771
The Honorable David Obey (D-WI), Ranking Member 1016 Longworth HOB
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The Honorable John L. Mica (R-FL), Chairman 2251 Rayburn HOB
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## COMMITTEE ON WAYS \& MEANS

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## Congressional Directory

U.S. SENATE MEMBER LISTING

| Member | Party/ | Room/ | Phone | Fax |
| :---: | :---: | :---: | :---: | :---: |
| Name | State | Building | (202) | (202) |
| Akaka, Daniel K. | D-HI | SH-141 | 224-6361 | 224-2126 |
| Alexander, Lamar | R-TN | SD-B40-2 | 224-4944 | 228-3398 |
| Allard, Wayne | R-CO | SD-525 | 224-5941 | 224-6471 |
| Allen, George | R-VA | SR-204 | 224-4024 | 224-5432 |
| Baucus, Max | D-M0 | SH-511 | 224-2651 | 228-3687 |
| Bayh, Evan | D-IN | SR-463 | 224-5623 | 228-1377 |
| Bennett, Robert F. | R-UT | SD-431 | 224-5444 | 228-1168 |
| Biden, Joseph R. | D-DE | SR-221 | 224-5042 | 224-0139 |
| Bingaman, Jeff | D-NM | SH-703 | 224-5521 | 224-2852 |
| Bond, Christopher "Kit" | R-M0 | SR-274 | 224-5721 | 224-8149 |
| Boxer, Barbara | D-CA | SH-112 | 224-3553 |  |
| Breaux, John B. | D-LA | SH-503 | 224-4623 | 228-2577 |
| Brownback, Sam | R-KS | SH-303 | 224-6521 | 228-1265 |
| Bunning, Jim | R-KY | SH-316 | 224-4343 | 228-1373 |
| Burns, Conrad | R-M0 | SD-187 | 224-2644 | 224-8594 |
| Byrd, Robert C. | D-WV | SH-311 | 224-3954 | 228-0002 |
| Campbell, Ben Nighthorse | R-CO | SR-380 | 224-5852 | 224-1933 |
| Cantwell, Maria | D-WA | SH-717 | 224-3441 | 228-0514 |
| Carper, Thomas R. | D-DE | SH-513 | 224-2441 | 228-2190 |
| Chafee, Lincoln D. | R-RI | SR-141A | 224-2921 | 228-2853 |
| Chambliss, Saxby | R-GA | SR-Courtyard 2 | 224-3521 | 224-0072 |
| Clinton, Hillary Rodham | D-NY | SR-476 | 224-4451 | 228-0282 |
| Cochran, Thad | R-MS | SD-113 | 224-5054 | 224-9450 |
| Coleman, Norm | R-MN | SD-B40-3 | 224-5641 | 224-1152 |
| Collins, Susan M. | R-ME | SR-172 | 224-2523 | 224-2693 |
| Conrad, Kent | D-ND | SH-530 | 224-2043 | 224-7776 |
| Cornyn, John | R-TX | SR-Courtyard 5 | 224-293 | 228-2856 |
| Corzine, Jon S. | D-NJ | SH-502 | 224-4744 | 228-2197 |
| Craig, Larry E. | R-ID | SH-520 | 224-2752 | 228-1067 |
| Crapo, Michael D. | R-ID | SR-111 | 224-6142 |  |
| Daschle, Tom | D-SD | SH-509 | 224-2321 | 224-6603 |
| Dayton, Mark | D-MN | SR-346 | 224-3244 | 228-2186 |
| DeWine, Mike | $\mathrm{R}-\mathrm{OH}$ | SR-140 | 224-2315 | 224-6519 |
| Dodd, Christopher J. | D-CT | SR-448 | 224-2823 | 224-1083 |
| Dole, Elizabeth H. | R-NC | SD-B34 | 224-6342 | 224-1100 |
| Domenici, Pete V. | R-NM | SH-328 | 224-6621 |  |
| Dorgan, Byron L. | D-ND | SH-713 | 224-2551 | 224-1193 |
| Durbin, Richard J. | D-IL | SD-332 | 224-2152 | 228-0400 |
| Edwards, John | D-NC | SD-225 | 224-3154 | 228-1374 |
| Ensign, John | R-NV | SR-364 | 224-6244 | 228-2193 |
| Enzi, Michael B. | R-WY | SR-290 | 224-3424 | 228-0359 |
| Feingold, Russell D. | D-WI | SH-506 | 224-5323 | 224-2725 |
| Feinstein, Dianne | D-CA | SH-331 | 224-3841 | 228-3954 |
| Fitzgerald, Peter G. | R-IL | SD-555 | 224-2854 | 228-1372 |
| Frist, Bill | R-TN | SR-416 | 224-3344 | 228-1264 |
| Graham, Bob | D-FL | SH-524 | 224-3041 | 224-2237 |
| Graham, Lindsey | R-SC | SR-Courtyard 1 | 224-5972 | 224-1189 |
| Grassley, Charles E. | R-IA | SH-135 | 224-3744 | 224-6020 |
| Gregg, Judd | R-NH | SR-393 | 224-3324 | 224-4952 |
| Hagel, Chuck | R-NE | SR-248 | 224-4224 | 224-5213 |
| Harkin, Tom | D-IA | SH-731 | 224-3254 | 224-9369 |
| Hatch, Orrin G. | R-UT | SH-104 | 224-5251 | 224-6331 |
| Hollings, Ernest F. | D-SC | SR-125 | 224-6121 | 224-4293 |
| Hutchison, Kay Bailey | R-TX | SR-284 | 224-5922 | 224-0776 |
| Inhofe, James M. | R-OK | SR-453 | 224-4721 | 228-0380 |
| Inouye, Daniel K. | D-HI | SH-722 | 224-3934 |  |
| Jeffords, James M. | I-VT | SD-413 | 224-5141 | 228-0776 |


| Member <br> Name | Party/ State | Room/ Building | Phone <br> (202) | Fax <br> (202) |
| :---: | :---: | :---: | :---: | :---: |
| Johnson, Tim | D-SD | SH-324 | 224-5842 | 228-5765 |
| Kennedy, Edward M. | D-MA | SR-317 | 224-4543 | 224-2417 |
| Kerry, John F. | D-MA | SR-304 | 224-2742 | 224-8525 |
| Kohl, Herb | D-WI | SH-330 | 224-5653 | 224-9787 |
| Kyl, Jon | R-AZ | SH-730 | 224-4521 | 224-2207 |
| Landrieu, Mary L. | D-LA | SH-724 | 224-5824 | 224-9735 |
| Lautenberg, Frank R. | D-NJ | SH-825A | 224-3224 | 228-4054 |
| Leahy, Patrick J. | D-VT | SR-433 | 224-4242 | 224-3479 |
| Levin, Carl | D-MI | SR-269 | 224-6221 | 224-1388 |
| Lieberman, Joseph I. | D-CT | SH-706 | 224-4041 | 224-9750 |
| Lincoln, Blanche Lambert | D-AK | SD-355 | 224-4843 | 228-1371 |
| Lott, Trent | R-MS | SR-487 | 224-6253 | 224-2262 |
| Lugar, Richard G. | R-IN | SH-306 | 224-4814 | 228-0360 |
| McCain, John | R-AZ | SR-241 | 224-2235 | 228-2862 |
| McConnell, Mitch | R-KY | SR-361A | 224-2541 | 224-2499 |
| Mikulski, Barbara A. | D-MD | SH-709 | 224-4654 | 224-8858 |
| Miller, Zell | D-GA | SD-257 | 224-3643 | 228-2090 |
| Murkowski, Lisa | R-AK | SH-322 | 224-6665 | 224-5301 |
| Murray, Patty | D-WA | SR-173 | 224-2621 | 224-0238 |
| Nelson, Bill | D-FL | SH-716 | 224-5274 | 228-2183 |
| Nelson, Ben | D-NE | SH-720 | 224-6551 | 228-0012 |
| Nickles, Don | R-OK | SH-133 | 224-5754 | 224-6008 |
| Pryor, Mark | D-AK | SH-825 | 224-2353 | 228-0908 |
| Reed, Jack | D-RI | SH-320 | 224-4642 | 224-4680 |
| Reid, Harry | D-NV | SH-528 | 224-3542 | 224-7327 |
| Roberts, Pat | R-KS | SH-302 | 224-4774 | 224-3514 |
| Rockefeller, John D. "Jay" | D-WV | SH-531 | 224-6472 | 224-7665 |
| Santorum, Rick | R-PA | SR-120 | 224-6324 | 228-0604 |
| Sarbanes, Paul S. | D-MD | SH-309 | 224-4524 | 224-1651 |
| Schumer, Charles E. | D-NY | SH-313 | 224-6542 | 228-3027 |
| Sessions, Jeff | R-AL | SR-493 | 224-4124 | 224-3149 |
| Shelby, Richard C. | R-AL | SH-110 | 224-5744 | 224-3416 |
| Smith, Gordon H. | R-OR | SR-404 | 224-3753 | 228-3997 |
| Snowe, Olympia J. | R-ME | SR-154 | 224-5344 | 224-1946 |
| Specter, Arlen | R-PA | SH-711 | 224-4254 | 228-1229 |
| Stabenow, Debbie | D-MI | SH-702 | 224-4822 | 228-0325 |
| Stevens, Ted | R-AL | SH-522 | 224-3004 | 224-2354 |
| Sununu, John E. | R-NH | SR-Courtyard 4 | 224-2841 | 228-4131 |
| Talent, James M. | R-M0 | SH-517 | 224-6154 | 228-1518 |
| Thomas, Craig | R-WY | SH-109 | 224-6441 | 224-1724 |
| Voinovich, George V. | R-OH | SH-317 | 224-3353 | 228-1382 |
| Warner, John | R-VA | SR-225 | 224-2023 | 224-6295 |
| Wyden, Ron | D-OR | SH-516 | 224-5244 | 228-2717 |


| U.S. HOUSE OF REPRESENTATIVES |  |  |  |  |  | Member <br> Name |  | State <br> Dist. | Room/ Building | Phone (202) | Fax <br> (202) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MEMBER LISTING |  |  |  |  |  | Cardin, Benjamin L. | D | MD03 | 2207 RHOB | 225-4016 | 225-9219 |
| Member |  | State | Room/ | Phone | Fax | Cardoza, Dennis | D | CA18 | 503 СНОВ | 225-6131 | 225-0819 |
| Name | Party | Dist. | Building | (202) | (202) | Carson, Julia M. | D | IN07 | 1535 LHOB | 225-4011 | 225-5633 |
|  |  |  |  |  |  | Carson, Brad | D | 0K02 | 317 CHOB | 225-2701 | 225-3038 |
| Abercrombie, Neil | D | HIO1 | 1502 LHOB | 225-2726 | 225-4580 | Carter, John R. | R | TX31 | 408 СНОВ | 225-3864 | 225-5886 |
| Acevedo-Vilá, Aníbal | D | PR01 | 126 CHOB | 225-2615 | 225-2154 | Case, Ed | D | HIO2 | 128 СНОВ | 225-4906 | 225-4987 |
| Ackerman, Gary L. | D | NY05 | 2243 RHOB | 225-2601 | 225-1589 | Castle, Michael N. | R | DE01 | 1233 LHOB | 225-4165 | 225-2291 |
| Aderholt, Robert B. | R | AL04 | 1433 LHOB | 225-4876 | 225-5587 | Chabot, Steve | R | OH01 | 129 CHOB | 225-2216 | 225-3012 |
| Akin, W. Todd | R | M002 | 117 CHOB | 225-2561 | 225-2563 | Chocola, Chris | R | INO2 | 510 СНОВ | 225-3915 | 225-6798 |
| Alexander, Rodney M |  | LA05 | 316 CHOB | 225-8490 | 225-5639 | Christian-Christensen, |  |  |  |  |  |
| Allen, Thomas H. | D | ME01 | 1717 LHOB | 225-6116 | 225-5590 | Donna M. | D | VIO1 | 1510 LHOB | 225-1790 | 225-5517 |
| Andrews, Robert E. | D | NJ01 | 2439 RHOB | 225-6501 | 225-6583 | Clay, William Lacy | D | M001 | 131 СНОВ | 225-2406 | 225-1725 |
| Baca, Joe | D | CA43 | 328 CHOB | 225-6161 | 225-8671 | Clyburn, James E. | D | SC06 | 2135 RHOB | 225-3315 | 225-2313 |
| Bachus, Spencer | R | AL06 | 442 СНОВ | 225-4921 | 225-2082 | Coble, Howard | R | NC06 | 2468 RHOB | 225-3065 | 225-8611 |
| Baird, Brian | D | WA03 | 1421 LHOB | 225-3536 | 225-3478 | Cole, Tom | R | 0K04 | 501 СНОВ | 225-6165 | 225-3512 |
| Baker, Richard | R | LA06 | 341 CHOB | 225-3901 | 225-7313 | Collins, Mac | R | GA08 | 1131 LHOB | 225-5901 | 225-2515 |
| Baldwin, Tammy | D | WIO2 | 1022 LHOB | 225-2906 | 225-6942 | Combest, Larry | R | TX19 | 1026 LHOB | 225-4005 | 225-9615 |
| Ballance, Frank W. | D | NCO1 | 413 CHOB | 225-3101 | 225-3354 | Conyers, John | D | MI14 | 2426 RHOB | 225-5126 | 225-0072 |
| Ballenger, Cass | R | NC10 | 2182 RHOB | 225-2576 | 225-0316 | Cooper, Jim | D | TN05 | 1536 LHOB | 225-4311 | 226-1035 |
| Barrett, James G. | R | SCO3 | 1523 LHOB | 225-5301 | 225-3216 | Costello, Jerry F. | D | IL12 | 2454 RHOB | 225-5661 | 225-0285 |
| Bartlett, Roscoe G. | R | MD06 | 2412 RHOB | 225-2721 | 225-2193 | Cox, Christopher | R | CA48 | 2402 RHOB | 225-5611 | 225-9177 |
| Barton, Joe | R | TX06 | 2109 RHOB | 225-2002 | 225-3052 | Cramer, Bud | D | AL05 | 2368 RHOB | 225-4801 | 225-4392 |
| Bass, Charles F. | R | NH02 | 2421 RHOB | 225-5206 | 225-2946 | Crane, Philip M. | R | IL08 | 233 СНОВ | 225-3711 | 225-7830 |
| Beauprez, Bob | R | C007 | 511 CHOB | 225-2645 | 225-5278 | Crenshaw, Ander | R | FL04 | 127 СНОВ | 225-2501 | 225-2504 |
| Becerra, Xavier | D | CA31 | 1119 LHOB | 225-6235 | 225-2202 | Crowley, Joseph | D | NY07 | 312 CHOB | 225-3965 | 225-1909 |
| Bell, Chris | D | TX25 | 216 CHOB | 225-7508 | 225-2947 | Cubin, Barbara | R | WY01 | 1114 LHOB | 225-2311 | 225-3057 |
| Bereuter, Doug | R | NE01 | 2184 RHOB | 225-4806 |  | Culberson, John | R | TX07 | 1728 LHOB | 225-2571 | 225-4381 |
| Berkley, Shelley | D | NV01 | 439 CHOB | 225-5965 | 225-3119 | Cummings, Elijah E. | D | MD07 | 1632 LHOB | 225-4741 | 225-3178 |
| Berman, Howard L. | D | CA28 | 2221 RHOB | 225-4695 | 225-3196 | Cunningham, |  |  |  |  |  |
| Berry, Marion | D | AR01 | 1113 LHOB | 225-4076 | 225-5602 | Randy "Duke" | R | CA50 | 2350 RHOB | 225-5452 | 225-2558 |
| Biggert, Judy | R | IL13 | 1213 LHOB | 225-3515 | 225-9420 | Davis, Artur | D | AL07 | 208 CHOB | 225-2665 | 226-0772 |
| Bilirakis, Michael | R | FL09 | 2269 RHOB | 225-5755 | 225-4085 | Davis, Danny K. | D | IL07 | 1222 LHOB | 225-5006 | 225-5641 |
| Bishop, Rob | R | UT01 | 124 СНОВ | 225-0453 | 225-5857 | Davis, Jim | D | FL11 | 409 СНОВ | 225-3376 | 225-5652 |
| Bishop, Sanford D. | D | GA02 | 2429 RHOB | 225-3631 | 225-2203 | Davis, Jo Ann S. | R | VA01 | 1123 LHOB | 225-4261 | 225-4382 |
| Bishop, Timothy | D | NY01 | 1133 LHOB | 225-3826 | 225-3143 | Davis, Lincoln | D | TN04 | 504 СНОВ | 225-6831 | 226-5172 |
| Blackburn, Marsha | R | TN07 | 509 CHOB | 225-2811 | 225-2989 | Davis, Susan A. | D | CA53 | 1224 LHOB | 225-2040 | 225-2948 |
| Blumenauer, Earl | D | 0R03 | 2446 RHOB | 225-4811 | 225-8941 | Davis, Tom | R | VA11 | 2348 RHOB | 225-1492 | 225-3071 |
| Blunt, Roy | R | M007 | 217 CHOB | 225-6536 | 225-5604 | Deal, Nathan | R | GA10 | 2437 RHOB | 225-5211 | 225-8272 |
| Boehlert, Sherwood | R | NY24 | 2246 RHOB | 225-3665 | 225-1891 | DeFazio, Peter A. | D | OR04 | 2134 RHOB | 225-6416 | 225-0032 |
| Boehner, John A. | R | OH08 | 1011 LHOB | 225-6205 | 225-0704 | DeGette, Diana | D | C001 | 1530 LHOB | 225-4431 | 225-5657 |
| Bonilla, Henry | R | TX23 | 2458 RHOB | 225-4511 | 225-2237 | Delahunt, William D. | D | MA10 | 1317 LHOB | 225-3111 | 225-5658 |
| Bonner, Jo | R | AL01 | 315 CHOB | 225-4931 | 225-0562 | DeLauro, Rosa | D | СT03 | 2262 RHOB | 225-3661 | 225-4890 |
| Bono, Mary | R | CA45 | 404 СНОВ | 225-5330 | 225-2961 | DeLay, Tom | R | TX22 | 242 CHOB | 225-5951 | 225-5241 |
| Boozman, John | R | AK03 | 1708 LHOB | 225-4301 | 225-5713 | DeMint, Jim | R | SC04 | 432 СНОВ | 225-6030 | 226-1177 |
| Bordallo, Madeleine | D | GU01 | 427 CHOB | 225-1188 | 226-0341 | Deutsch, Peter | D | FL20 | 2303 RHOB | 225-7931 | 225-8456 |
| Boswell, Leonard L. | D | IA03 | 1427 LHOB | 225-3806 | 225-5608 | Diaz-Balart, Lincoln | R | FL21 | 2244 RHOB | 225-4211 | 225-8576 |
| Boucher, Rick | D | VA09 | 2187 RHOB | 225-3861 | 225-0442 | Diaz-Balart, Mario | R | FL25 | 313 СНОВ | 225-2778 | 226-0346 |
| Boyd, Allen | D | FLO2 | 107 CHOB | 225-5235 | 225-5615 | Dicks, Norman D. | D | WA06 | 2467 RHOB | 225-5916 | 226-1176 |
| Bradley, Jeb | R | NH01 | 1218 LHOB | 225-5456 | 225-5822 | Dingell, John D. | D | MI15 | 2328 RHOB | 225-4071 | 226-0371 |
| Brady, Kevin | R | TX08 | 428 CHOB | 225-4901 | 225-5524 | Doggett, Lloyd | D | TX10 | 201 CHOB | 225-4865 | 225-3073 |
| Brady, Robert A. | D | PA01 | 206 CHOB | 225-4731 | 225-0088 | Dooley, Calvin M. | D | CA20 | 1201 LHOB | 225-3341 | 225-9308 |
| Brown, Corrine | D | FL03 | 2444 RHOB | 225-0123 | 225-2256 | Doolittle, John T. | R | CA04 | 2410 RHOB | 225-2511 | 225-5444 |
| Brown, Henry | R | SC01 | 1124 LHOB | 225-3176 | 225-3407 | Doyle, Mike | D | PA14 | 401 СНОВ | 225-2135 | 225-3084 |
| Brown, Sherrod | D | 0H13 | 2332 RHOB | 225-3401 | 225-2266 | Dreier, David | R | CA26 | 237 СНОВ | 225-2305 | 225-7018 |
| Brown-Waite, VA | R | FL05 | 1516 LHOB | 225-1002 | 226-6559 | Duncan, John J. | R | TN02 | 2267 RHOB | 225-5435 | 225-6440 |
| Burgess, Michael C. | R | TX26 | 1721 LHOB | 225-7772 | 225-2919 | Dunn, Jennifer | R | WA08 | 1501 LHOB | 225-7761 | 225-8673 |
| Burns, Max | R | GA12 | 512 CHOB | 225-2823 | 225-3377 | Edwards, Chet | D | TX11 | 2459 RHOB | 225-6105 | 225-0350 |
| Burr, Richard | R | NC05 | 1526 LHOB | 225-2071 | 225-2995 | Ehlers, Vernon J. | R | MI03 | 1714 LHOB | 225-3831 | 225-5144 |
| Burton, Dan | R | IN05 | 2185 RHOB | 225-2276 | 225-0016 | Emanuel, Rahm | D | IL05 | 1319 LHOB | 225-4061 | 225-5603 |
| Buyer, Steve | R | IN04 | 2230 RHOB | 225-5037 | 225-2267 | Emerson, Jo Ann | R | M008 | 2440 RHOB | 225-4404 |  |
| Calvert, Ken | R | CA44 | 2201 RHOB | 225-1986 | 225-2004 | Engel, Eliot L. | D | NY17 | 2264 RHOB | 225-2464 |  |
| Camp, Dave | R | MI04 | 137 CHOB | 225-3561 | 225-9679 | English, Phil | R | PA03 | 1410 LHOB | 225-5406 | 225-3103 |
| Cannon, Chris | R | UT03 | 118 СНОВ | 225-7751 | 225-5629 | Eshoo, Anna G. | D | CA14 | 205 СНОВ | 225-8104 | 225-8890 |
| Cantor, Eric I. | R | VA07 | 329 СНОВ | 225-2815 | 225-0011 | Etheridge, Bob | D | NCO2 | 1533 LHOB | 225-4531 | 225-5662 |
| Capito, Shelley Moore |  | WV02 | 1431 LHOB | 225-2711 | 225-7856 | Evans, Lane | D | IL17th | 2211 RHOB | 225-5905 | 225-5396 |
| Capps, Lois | D | CA23 | 1707 LHOB | 225-3601 | 225-5632 | Everett, Terry | R | AL02 | 2312 RHOB | 225-2901 | 225-8913 |
| Capuano, Michael E. |  | MA08 | 1232 LHOB | 225-5111 | 225-9322 | Faleomavaega, Eni | D | AS01 | 2422 RHOB | 225-8577 | 225-8757 |

## Congressional Directory

Member
Name

| Farr, Sam | D | CA17 | 1221 LHOB | 225-2861 | 225-6791 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fattah, Chaka | D | PA02 | 2301 RHOB | 225-4001 | 225-5392 |
| Feeney, Tom C. | R | FL24 | 323 CHOB | 225-2706 | 226-6299 |
| Ferguson, Mike | R | NJ07 | 214 CHOB | 225-5361 | 225-9460 |
| Filner, Bob | D | CA51 | 2428 RHOB | 225-8045 | 225-9073 |
| Flake, Jeff | R | AZ06 | 424 CHOB | 225-2635 | 226-4386 |
| Fletcher, Ernie | R | KY06 | 1117 LHOB | 225-4706 | 225-2122 |
| Foley, Mark | R | FL106 | 104 CHOB | 225-5792 | 225-3132 |
| Forbes, J. Randy | R | VA04 | 307 CHOB | 225-6365 | 226-1170 |
| Ford, Harold E. | D | TN09 | 325 СНОВ | 225-3265 | 225-5663 |
| Fossella, Vito J. | R | NY13 | 1239 LHOB | 225-3371 | 226-1272 |
| Frank, Barney | D | MA04 | 2252 RHOB | 225-5931 | 225-0182 |
| Franks, Trent | R | AZ02 | 1237 LHOB | 225-4576 | 225-6378 |
| Frelinghuysen, Rodney | R | NJ11 | 2442 RHOB | 225-5034 | 225-3186 |
| Frost, Martin | D | TX24 | 2256 RHOB | 225-3605 | 225-4951 |
| Gallegly, Elton | R | CA24 | 2427 RHOB | 225-5811 | 225-1100 |
| Garrett, Scott | R | NJ05 | 1641 LHOB | 225-4465 | 225-9048 |
| Gephardt, Richard A. | D | M003 | 1236 LHOB | 225-2671 | 225-7452 |
| Gerlach, Jim | R | PA06 | 1541 LHOB | 225-4315 | 225-8440 |
| Gibbons, Jim | R | NV02 | 100 CHOB | 225-6155 | 225-5679 |
| Gilchrest, Wayne T. | R | MD01 | 2245 RHOB | 225-5311 | 225-0254 |
| Gillmor, Paul E. | R | OH05 | 1203 LHOB | 225-6405 |  |
| Gingrey, John P. | R | GA11 | 1118 LHOB | 225-2931 | 225-2944 |
| Gonzalez, Charles A. | D | TX20 | 327 CHOB | 225-3236 | 225-1915 |
| Goode, Virgil H. | R | VA05 | 1520 LHOB | 225-4711 | 225-5681 |
| Goodlatte, Robert W. | R | VA06 | 2240 RHOB | 225-5431 | 225-9681 |
| Gordon, Bart | D | TN06 | 2304 RHOB | 225-4231 | 225-6887 |
| Goss, Porter J. | R | FL14 | 108 CHOB | 225-2536 | 225-6820 |
| Granger, Kay | R | TX12 | 435 СНОВ | 225-5071 | 225-5683 |
| Graves, Sam | R | M006 | 1513 LHOB | 225-7041 | 225-8221 |
| Green, Gene | D | TX29 | 2335 RHOB | 225-1688 | 225-9903 |
| Green, Mark | R | WI08 | 1314 LHOB | 225-5665 | 225-5729 |
| Greenwood, Jim | R | PA08 | 2436 RHOB | 225-4276 | 225-9511 |
| Grijalva, Raul M. | D | AZ07 | 1440 LHOB | 225-2435 | 226-6846 |
| Gutierrez, Luis V. | D | IL04 | 2367 RHOB | 225-8203 | 225-7810 |
| Gutknecht, Gil | R | MN01 | 425 СНОВ | 225-2472 | 225-3246 |
| Hall, Ralph M. | D | TX04 | 2405 RHOB | 225-6673 | 225-3332 |
| Harman, Jane | D | CA36 | 2400 RHOB | 225-8220 | 226-7290 |
| Harris, Katherine | R | FL13 | 116 CHOB | 225-5015 | 226-0828 |
| Hart, Melissa | R | PA04 | 1508 LHOB | 225-2565 | 226-2274 |
| Hastert, J. Dennis | R | IL14 | 235 CHOB | 225-2976 | 225-0697 |
| Hastings, Alcee L. | D | FL23 | 2235 RHOB | 225-1313 | 225-1171 |
| Hastings, Doc | R | WA04 | 1323 LHOB | 225-5816 | 225-3251 |
| Hayes, Robin | R | NCO8 | 130 CHOB | 225-3715 | 225-4036 |
| Hayworth, J.D. | R | AZ05 | 2434 RHOB | 225-2190 | 225-3263 |
| Hefley, Joel | R | C005 | 2372 RHOB | 225-4422 | 225-1942 |
| Hensarling, Jeb | R | TX05 | 423 СНОВ | 225-3484 | 226-4888 |
| Herger, Wally | R | CA02 | 2268 RHOB | 225-3076 | 226-0852 |
| Hill, Baron P. | D | IN09 | 1024 LHOB | 225-5315 | 226-6866 |
| Hinchey, Maurice D. | D | NY22 | 2431 RHOB | 225-6335 | 226-0774 |
| Hinojosa, Rubén | D | TX15 | 2463 RHOB | 225-2531 | 225-5688 |
| Hobson, David L. | R | OHh | 2346 RHOB | 225-4324 |  |
| Hoeffel, Joseph M. | D | PA13 | 426 CHOB | 225-6111 | 226-0611 |
| Hoekstra, Peter | R | MI02 | 2234 RHOB | 225-4401 | 226-0779 |
| Holden, Tim | D | PA17 | 2417 RHOB | 225-5546 | 226-0996 |
| Holt, Rush | D | NJ12 | 1019 LHOB | 225-5801 | 225-6025 |
| Honda, Michael M. | D | CA15 | 1713 LHOB | 225-2631 | 225-2699 |
| Hooley, Darlene | D | OR05 | 2430 RHOB | 225-5711 | 225-5699 |
| Hostettler, John N. | R | IN08 | 1214 LHOB | 225-4636 | 225-3284 |
| Houghton, Amo | R | NY29 | 1111 LHOB | 225-3161 | 225-5574 |
| Hoyer, Steny H. | D | MD05 | 1705 LHOB | 225-4131 | 225-4300 |


| Member |  | State | Room/ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Party | Dist. | Building | (202) | (202) |
| Hulshof, Kenny | R | M009 | 412 CHOB | 225-2956 | 225-5712 |
| Hunter, Duncan L. | R | CA52 | 2265 RHOB | 225-5672 | 225-0235 |
| Hyde, Henry J. | R | IL06 | 2110 RHOB | 225-4561 | 225-1166 |
| Inslee, Jay | D | WA01 | 308 CHOB | 225-6311 | 226-1606 |
| Isakson, Johnny | R | GA06 | 132 CHOB | 225-4501 | 225-4656 |
| Israel, Steve | D | NYO2 | 429 CHOB | 225-3335 | 225-4669 |
| Issa, Darrell | R | CA409 | 211 CHOB | 225-3906 | 225-3303 |
| Istook, Ernest J. | R | 0K05 | 2404 RHOB | 225-2132 | 226-1463 |
| Jackson, Jesse | D | IL02 | 2419 RHOB | 225-0773 | 225-0899 |
| Janklow, William | R | SD01 | 1504 LHOB | 225-2801 | 225-5823 |
| Jefferson, William J. | D | LA02 | 240 CHOB | 225-6636 | 225-1988 |
| Jenkins, William L. | R | TN01 | 1207 LHOB | 225-6356 | 225-5714 |
| John, Chris | D | LA07 | 403 CHOB | 225-2031 | 225-5724 |
| Johnson, Eddie |  |  |  |  |  |
| Bernice | D | TX30 | 1511 LHOB | 225-8885 | 226-1477 |
| Johnson, Nancy L. | R | CT05 | 2113 RHOB | 225-4476 | 225-4488 |
| Johnson, Sam | R | TX03 | 1211 LHOB | 225-4201 | 225-1485 |
| Johnson, Timothy V. | R | IL15 | 1229 LHOB | 225-2371 | 226-0791 |
| Jones, Stephanie |  |  |  |  |  |
| Tubbs | D | 0H11 | 1009 LHOB | 225-7032 | 225-1339 |
| Jones, Walter B. | R | NCO3 | 422 CHOB | 225-3415 | 225-3286 |
| Kanjorski, Paul E. | D | PA11 | 2353 RHOB | 225-6511 | 225-0764 |
| Kaptur, Marcy | D | OH09 | 2366 RHOB | 225-4146 | 225-7711 |
| Keller, Ric | R | FL08 | 419 СНОВ | 225-2176 | 225-0999 |
| Kelly, Sue | R | NY19 | 1127 LHOB | 225-5441 | 225-3289 |
| Kennedy, Mark | R | MN06 | 1415 LHOB | 225-2331 | 225-6475 |
| Kennedy, Patrick | D | RI01 | 407 СНОВ | 225-4911 | 225-3290 |
| Kildee, Dale E. | D | MI05 | 2107 RHOB | 225-3611 | 225-6393 |
| Kilpatrick, Carolyn |  |  |  |  |  |
| Cheeks | D | MI13 | 1610 LHOB | 225-2261 | 225-5730 |
| Kind, Ron | D | WI03 | 1406 LHOB | 225-5506 | 225-5739 |
| King, Peter T. | R | NY03 | 436 CHOB | 225-7896 | 226-2279 |
| King, Steve | R | IA05 | 1432 LHOB | 225-4426 | 225-3193 |
| Kingston, Jack | R | GA01 | 2242 RHOB | 225-5831 | 226-2269 |
| Kirk, Mark Steven | R | IL10 | 1531 LHOB | 225-4835 | 225-0837 |
| Kleczka, Jerry | D | WI04 | 2217 RHOB | 225-4572 | 225-8135 |
| Kline, John P. | R | MN02 | 1429 LHOB | 225-2271 | 225-2595 |
| Knollenberg, Joe | R | MI09 | 2349 RHOB | 225-5802 | 226-2356 |
| Kolbe, Jim | R | AZ08 | 2266 RHOB | 225-2542 | 225-0378 |
| Kucinich, Dennis J. | D | 0H10 | 1730 LHOB | 225-5871 | 225-5745 |
| LaHood, Ray | R | IL18 | 1424 LHOB | 225-6201 | 225-9249 |
| Lampson, Nick | D | TX09 | 405 CHOB | 225-6565 | 225-5547 |
| Langevin, Jim | D | RI02 | 109 CHOB | 225-2735 | 225-5976 |
| Lantos, Tom | D | CA12 | 2413 RHOB | 225-3531 |  |
| Larsen, Rick | D | WA02 | 1529 LHOB | 225-2605 | 225-4420 |
| Larson, John B. | D | CT01 | 1005 LHOB | 225-2265 | 225-1031 |
| Latham, Tom | R | IA04 | 440 CHOB | 225-5476 | 225-3301 |
| LaTourette, Steven C. | R | 0H14 | 2453 RHOB | 225-5731 | 225-3307 |
| Leach, Jim | R | IA02 | 2186 RHOB | 225-6576 | 226-1278 |
| Lee, Barbara | D | CA09 | 1724 LHOB | 225-2661 | 225-9817 |
| Lee, Sheila Jackson | D | TX18 | 2435 RHOB | 225-3816 | 225-3317 |
| Levin, Sander M. | D | MI12 | 2300 RHOB | 225-4961 | 226-1033 |
| Lewis, Jerry | R | CA41 | 2112 RHOB | 225-5861 | 225-6498 |
| Lewis, John | D | GA05 | 343 CHOB | 225-3801 | 225-0351 |
| Lewis, Ron | R | KYO2 | 2418 RHOB | 225-3501 |  |
| Linder, John | R | GA07 | 1727 LHOB | 225-4272 | 225-4696 |
| Lipinski, William 0. | D | IL03 | 2188 RHOB | 225-5701 | 225-1012 |
| LoBiondo, Frank A. | R | NJO2 | 225 CHOB | 225-6572 | 225-3318 |
| Lofgren, Zoe | D | CA16 | 102 CHOB | 225-3072 | 225-3336 |
| Lowey, Nita M. | D | NY18 | 2329 RHOB | 225-6506 | 225-0546 |
| Lucas, Frank D. | R | OK03 | 2342 RHOB | 225-5565 | 225-8698 |
| Lucas, Ken | D | KY04 | 1205 LHOB | 225-3465 | 225-0003 |

NBAA 2003 FACT BOOK

| Member Name | Party | State <br> Dist. | Room/ Building | Phone (202) | Fax <br> (202) | Member <br> Name | Party | State <br> Dist. | Room/ Building | Phone <br> (202) | Fax <br> (202) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lynch, Stephen F. | D | MA09 | 319 CHOB | 225-8273 | 225-3984 | Payne, Donald M. | D | NJ10 | 2209 RHOB | 225-3436 | 225-4160 |
| Majette, Denise | D | GA04 | 1517 LHOB | 225-1605 | 226-0691 | Pearce, Steve | R | NM02 | 1408 LHOB | 225-2365 | 225-9599 |
| Maloney, Carolyn B. | D | NY14 | 2331 RHOB | 225-7944 | 225-4709 | Pelosi, Nancy | D | CA08 | 2371 RHOB | 225-4965 | 225-8259 |
| Manzullo, Donald | R | IL16 | 2228 RHOB | 225-5676 | 225-5284 | Pence, Mike | R | IN06 | 1605 LHOB | 225-3021 | 225-3382 |
| Markey, Edward J. | D | MA07 | 2108 RHOB | 225-2836 |  | Peterson, Collin C. | D | MN07 | 2159 RHOB | 225-2165 | 225-1593 |
| Marshall, Jim | D | GA03 | 502 CHOB | 225-6531 | 225-3013 | Peterson, John E. | R | PA05 | 123 СНОВ | 225-5121 | 225-5796 |
| Matheson, Jim | D | UT02 | 410 СНОВ | 225-3011 | 225-5638 | Petri, Thomas E. | R | WI06 | 2462 RHOB | 225-2476 | 225-2356 |
| Matsui, Robert T. | D | CA05 | 2310 RHOB | 225-7163 | 225-0566 | Pickering, Charles W. | R | MS03 | 229 CHOB | 225-5031 | 225-5797 |
| McCarthy, Carolyn | D | NY04 | 106 CHOB | 225-5516 | 225-5758 | Pitts, Joseph R. | R | PA16 | 204 CHOB | 225-2411 | 225-2013 |
| McCarthy, Karen | D | M005 | 1436 LHOB | 225-4535 | 225-4403 | Platts, Todd | R | PA19 | 1032 LHOB | 225-5836 | 226-1000 |
| McCollum, Betty | D | MN04 | 1029 LHOB | 225-6631 | 225-1968 | Pombo, Richard W. | R | CA11 | 2411 RHOB | 225-1947 | 226-0861 |
| McCotter, Thaddeus | R | MI11 | 415 СНОВ | 225-8171 | 225-2667 | Pomeroy, Earl | D | ND01 | 1110 LHOB | 225-2611 | 226-0893 |
| McCrery, Jim | R | LA04 | 2104 RHOB | 225-2777 | 225-8039 | Porter, Jon |  |  |  |  |  |
| McDermott, Jim | D | WA07 | 1035 LHOB | 225-3106 | 225-6197 | Christopher | R | NV03 | 218 CHOB | 225-3252 | 225-2185 |
| McGovern, James P. | D | MA03 | 430 СНОВ | 225-6101 | 225-5759 | Portman, Rob | R | OH02 | 238 CHOB | 225-3164 | 225-1992 |
| McHugh, John M. | R | NY23 | 2333 RHOB | 225-4611 | 226-0621 | Price, David E. | D | NCO4 | 2162 RHOB | 225-1784 | 225-2014 |
| McInnis, Scott | R | C003 | 320 CHOB | 225-4761 | 226-0622 | Pryce, Deborah | R | OH15 | 221 CHOB | 225-2015 |  |
| McIntyre, Mike | D | NC07 | 228 СНОВ | 225-2731 | 225-5773 | Putnam, Adam | R | FL12 | 506 СНОВ | 225-1252 | 226-0585 |
| McKeon, Howard P. | R | CA25 | 2351 RHOB | 225-1956 | 226-0683 | Quinn, Jack | R | NY27 | 2448 RHOB | 225-3306 | 226-0347 |
| McNulty, Michael R. | D | NY21 | 2210 RHOB | 225-5076 | 225-5077 | Radanovich, George | R | CA19 | 438 CHOB | 225-4540 | 225-3402 |
| Meehan, Martin T. | D | MA05 | 2229 RHOB | 225-3411 | 226-0771 | Rahall, Nick | D | WV03 | 2307 RHOB | 225-3452 | 225-9061 |
| Meek, Kendrick | D | FL17 | 1039 LHOB | 225-4506 | 226-0777 | Ramstad, Jim | R | MN03 | 103 CHOB | 225-2871 | 225-6351 |
| Meeks, Gregory W. | D | NY06 | 1710 LHOB | 225-3461 | 226-4169 | Rangel, Charles B. | D | NY15 | 2354 RHOB | 225-4365 | 225-0816 |
| Menendez, Robert | D | NJ13 | 2238 RHOB | 225-7919 | 226-0792 | Regula, Ralph | R | OH06 | 2306 RHOB | 225-3876 | 225-3059 |
| Mica, John L. | R | FL07 | 2445 RHOB | 225-4035 | 226-0821 | Rehberg, Dennis | R | MT01 | 516 CHOB | 225-3211 | 225-5687 |
| Michaud, Mike | D | ME02 | 437 CHOB | 225-6306 | 225-2943 | Renzi, Rick | R | AZ01 | 418 CHOB | 225-2315 | 226-9739 |
| Millender-McDonald, |  |  |  |  |  | Reyes, Silvestre | D | TX16 | 1527 LHOB | 225-4831 | 225-2016 |
| Juanita | D | CA37 | 1514 LHOB | 225-7924 | 225-7926 | Reynolds, Thomas M. | R | NY26 | 332 СНОВ | 225-5265 | 225-5910 |
| Miller, Brad | D | NC13 | 1505 LHOB | 225-3032 | 225-0181 | Rodriguez, Ciro D. | D | TX28 | 1507 LHOB | 225-1640 | 225-1641 |
| Miller, Candice S. | R | MI10 | 508 CHOB | 225-2106 | 226-1169 | Rogers, Harold | R | KY05 | 2406 RHOB | 225-4601 | 225-0940 |
| Miller, Gary G. | R | CA42 | 1037 LHOB | 225-3201 | 226-6962 | Rogers, Mike | R | MI08 | 133 CHOB | 225-4872 | 225-5820 |
| Miller, George | D | CA07 | 2205 RHOB | 225-2095 | 225-5609 | Rogers, Mike D. | R | AL03 | 514 CHOB | 225-3261 | 226-8485 |
| Miller, Jeff | R | FL01 | 331 CHOB | 225-4136 | 225-3414 | Rohrabacher, Dana | R | CA46 | 2338 RHOB | 225-2415 | 225-0145 |
| Mollohan, Alan B. | D | WV01 | 2302 RHOB | 225-4172 | 225-7564 | Ros-Lehtinen, Ileana | R | FL18 | 2160 RHOB | 225-3931 | 225-5620 |
| Moore, Dennis | D | KS03 | 431 СНОВ | 225-2865 | 225-2807 | Ross, Mike | D | AR04 | 314 CHOB | 225-3772 | 225-1314 |
| Moran, James P. | D | VA08 | 2239 RHOB | 225-4376 | 225-0017 | Rothman, Steven R. | D | NJ09 | 1607 LHOB | 225-5061 | 225-5851 |
| Moran, Jerry | R | KS01 | 1519 LHOB | 225-2715 | 225-5124 | Roybal-Allard, Lucille | D | CA34 | 2330 RHOB | 225-1766 | 226-0350 |
| Murphy, Timothy F. | R | PA18 | 226 CHOB | 225-2301 | 225-1844 | Royce, Ed | R | CA40 | 2202 RHOB | 225-4111 | 226-0335 |
| Murtha, John P. | D | PA12 | 2423 RHOB | 225-2065 | 225-5709 | Ruppersberger, C.A. |  |  |  |  |  |
| Musgrave, Marilyn N. | R | C004 | 1208 LHOB | 225-4676 | 225-5870 | Dutch | D | MD02 | 1630 LHOB | 225-3061 | 225-3094 |
| Myrick, Sue | R | NCO9 | 230 CHOB | 225-1976 | 225-3389 | Rush, Bobby L. | D | IL01 | 2416 RHOB | 225-4372 | 226-0333 |
| Nadler, Jerrold | D | NY08 | 2334 RHOB | 225-5635 | 225-6923 | Ryan, Paul | R | WIO1 | 1217 LHOB | 225-3031 | 225-3393 |
| Napolitano, Grace |  |  |  |  |  | Ryan, Timothy J. | D | 0H17 | 222 CHOB | 225-5261 | 225-3719 |
| Flores | D | CA38 | 1609 LHOB | 225-5256 | 225-0027 | Ryun, Jim | R | KSO2 | 2433 RHOB | 225-6601 | 225-7986 |
| Neal, Richard E. | D | MA02 | 2133 RHOB | 225-5601 | 225-8112 | Sabo, Martin Olav | D | MN05 | 2336 RHOB | 225-4755 |  |
| Nethercutt, George R. |  | WA05 | 2443 RHOB | 225-2006 | 225-3392 | Sanchez, Linda | D | CA39 | 1007 LHOB | 225-6676 | 226-1012 |
| Ney, Bob | R | 0H18 | 2438 RHOB | 225-6265 | 225-3394 | Sanchez, Loretta | D | CA47 | 1230 LHOB | 225-2965 | 225-5859 |
| Northup, Anne |  |  |  |  |  | Sanders, Bernard | I | VT01 | 2233 RHOB | 225-4115 | 225-6790 |
| Meagher | R | KYO3 | 1004 LHOB | 225-5401 | 225-5776 | Sandlin, Max | D | TX01 | 324 CHOB | 225-3035 | 225-5866 |
| Norton, Eleanor |  |  |  |  |  | Saxton, Jim | R | NJO3 | 339 СНОВ | 225-4765 | 225-0778 |
| Holmes | D | DC01 | 2136 RHOB | 225-8050 | 225-3002 | Schakowsky, Janice | D | IL09 | 515 CHOB | 225-2111 | 226-6890 |
| Norwood, Charlie | R | GA09 | 2452 RHOB | 225-4101 | 226-5995 | Schiff, Adam | D | CA29 | 326 CHOB | 225-4176 | 225-5828 |
| Nunes, Devin | R | CA21 | 1017 LHOB | 225-2523 | 225-3404 | Schrock, Edward L. | R | VA02 | 322 CHOB | 225-4215 | 225-4218 |
| Nussle, Jim | R | IA01 | 303 CHOB | 225-2911 | 225-9129 | Scott, David | D | GA13 | 417 СНОВ | 225-2939 | 225-4628 |
| Oberstar, James L. | D | MN08 | 2365 RHOB | 225-6211 | 225-0699 | Scott, Robert C. | D | VA03 | 2464 RHOB | 225-8351 | 225-8354 |
| Obey, David | D | WI07 | 2314 RHOB | 225-3365 |  | Sensenbrenner, Jim | R | WI05 | 2449 RHOB | 225-5101 | 225-3190 |
| Olver, John W. | D | MA01 | 1027 LHOB | 225-5335 | 226-1224 | Serrano, José E. | D | NY16 | 2227 RHOB | 225-4361 | 225-6001 |
| Ortiz, Solomon P. | D | TX27 | 2470 RHOB | 225-7742 | 226-1134 | Sessions, Pete | R | TX32 | 1318 LHOB | 225-2231 | 225-5878 |
| Osborne, Tom | R | NE03 | 507 CHOB | 225-6435 | 226-1385 | Shadegg, John | R | AZ03 | 306 CHOB | 225-3361 | 225-3462 |
| Ose, Doug | R | CA03 | 236 СНОВ | 225-5716 | 226-1298 | Shaw, E. Clay | R | FL22 | 2408 RHOB | 225-3026 | 225-8398 |
| Otter, C.L. "Butch" | R | ID01 | 1711 LHOB | 225-6611 | 225-3029 | Shays, Christopher | R | CT04 | 1126 LHOB | 225-5541 | 225-9629 |
| Owens, Major R. | D | NY11 | 2309 RHOB | 225-6231 | 226-0112 | Sherman, Brad | D | CA27 | 1030 LHOB | 225-5911 | 225-5879 |
| Oxley, Michael G. | R | OH04 | 2308 RHOB | 225-2676 |  | Sherwood, Don | R | PA10 | 1223 LHOB | 225-3731 | 225-9594 |
| Pallone, Frank | D | NJ06 | 420 СНОВ | 225-4671 | 225-9665 | Shimkus, John M. | R | IL19 | 513 CHOB | 225-5271 | 225-5880 |
| Pascrell, William J. | D | NJ08 | 1722 LHOB | 225-5751 | 225-5782 | Shuster, Bill | R | PA09 | 1108 LHOB | 225-2431 | 225-2486 |
| Pastor, Ed | D | AZ04 | 2465 RHOB | 225-4065 | 225-1655 | Simmons, Rob | R | CT02 | 215 CHOB | 225-2076 | 225-4977 |
| Paul, Ron | R | TX14 | 203 CHOB | 225-2831 |  |  |  |  |  |  |  |

## Congressional Directory

| Member Name | Party | State Dist. | Room/ Building | Phone (202) | Fax <br> (202) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Simpson, Mike | R | ID02 | 1339 LHOB | 225-5531 | 225-8216 |
| Skelton, Ike | D | M004 | 2206 RHOB | 225-2876 | 225-2695 |
| Slaughter, Louise M. | D | NY28 | 2469 RHOB | 225-3615 | 225-7822 |
| Smith, Adam | D | WA09 | 227 CHOB | 225-8901 | 225-5893 |
| Smith, Christopher | R | NJ04 | 2373 RHOB | 225-3765 | 225-7768 |
| Smith, Lamar | R | TX21 | 2231 RHOB | 225-4236 | 225-8628 |
| Smith, Nick | R | MI07 | 2305 RHOB | 225-6276 | 225-6281 |
| Snyder, Vic | D | AK02 | 1330 LHOB | 225-2506 | 225-5903 |
| Solis, Hilda L. | D | CA32 | 1725 LHOB | 225-5464 | 225-5467 |
| Souder, Mark | R | IN03 | 1227 LHOB | 225-4436 | 225-3479 |
| Spratt, John M. | D | SC05 | 1401 LHOB | 225-5501 | 225-0464 |
| Stark, Pete | D | CA13 | 239 CHOB | 225-5065 | 226-3805 |
| Stearns, Cliff | R | FL06 | 2370 RHOB | 225-5744 | 225-3973 |
| Stenholm, Charles W. | D | TX17 | 2409 RHOB | 225-6605 | 225-2234 |
| Strickland, Ted | D | 0H06 | 336 СНОВ | 225-5705 | 225-5907 |
| Stupak, Bart | D | MI01 | 2352 RHOB | 225-4735 | 225-4744 |
| Sullivan, John | R | OK01 | 114 CHOB | 225-2211 | 225-9187 |
| Sweeney, John E. | R | NY20 | 416 CHOB | 225-5614 | 225-6234 |
| Tancredo, Tom | R | C006 | 1130 LHOB | 225-7882 | 226-4623 |
| Tanner, John | D | TN08 | 1226 LHOB | 225-4714 | 225-1765 |
| Tauscher, Ellen 0. | D | CA10 | 1034 LHOB | 225-1880 | 225-5914 |
| Tauzin, W.J. "Billy" | R | LA03 | 2183 RHOB | 225-4031 | 225-0563 |
| Taylor, Gene | D | MS04 | 2311 RHOB | 225-5772 | 225-7074 |
| Taylor, Charles H. | R | NC11 | 231 CHOB | 225-6401 | 226-6422 |
| Terry, Lee | R | NE02 | 1524 LHOB | 225-4155 | 226-5452 |
| Thomas, William M. | R | CA22 | 2208 RHOB | 225-2915 | 225-2908 |
| Thompson, Bennie | D | MS02 | 2432 RHOB | 225-5876 | 225-5898 |
| Thompson, Mike | D | CA01 | 119 СНОВ | 225-3311 | 225-4335 |
| Thornberry, Mac | R | TX13 | 2457 RHOB | 225-3706 | 225-3486 |
| Tiahrt, Todd | R | KSO4 | 2441 RHOB | 225-6216 | 225-3489 |
| Tiberi, Patrick J. | R | OH12 | 113 CHOB | 225-5355 | 226-4523 |
| Tierney, John F. | D | MA06 | 120 CHOB | 225-8020 | 225-5915 |
| Toomey, Pat | R | PA15 | 224 CHOB | 225-6411 | 226-0778 |


| Member Name | Party | State Dist. | Room/ Building | Phone (202) | Fax <br> (202) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Towns, Edolphus | D | NY10 | 2232 RHOB | 225-5936 | 225-1018 |
| Turner, Michael | R | OH03 | 1740 LHOB | 225-6465 | 225-6754 |
| Turner, Jim | D | TX02 | 330 CHOB | 225-2401 | 225-5955 |
| Udall, Mark | D | C002 | 115 CHOB | 225-2161 | 226-7840 |
| Udall, Tom | D | NM03 | 1414 LHOB | 225-6190 | 226-1331 |
| Upton, Fred | R | MI06 | 2161 RHOB | 225-3761 | 225-4986 |
| Van Hollen, Christopher | D | MD08 | 1419 LHOB | 225-5341 | 225-0375 |
| Velázquez, Nydia M. | D | NY12 | 2241 RHOB | 225-2361 | 226-0327 |
| Visclosky, Peter J. | D | IN01 | 2313 RHOB | 225-2461 | 225-2493 |
| Vitter, David | R | LA01 | 414 CHOB | 225-3015 | 225-0739 |
| Walden, Greg | R | OR02 | 1404 LHOB | 225-6730 | 225-5774 |
| Walsh, James T. | R | NY25 | 2369 RHOB | 225-3701 | 225-4042 |
| Wamp, Zach | R | TN03 | 2447 RHOB | 225-3271 | 225-3494 |
| Waters, Maxine | D | CA35 | 2344 RHOB | 225-2201 | 225-7854 |
| Watson, Diane E. | D | CA33 | 125 CHOB | 225-7084 | 225-2422 |
| Watt, Melvin L. | D | NC12 | 2236 RHOB | 225-1510 | 225-1512 |
| Waxman, Henry A. | D | CA30 | 2204 RHOB | 225-3976 | 225-4099 |
| Weiner, Anthony D. | D | NYO9 | 1122 LHOB | 225-6616 | 226-7253 |
| Weldon, Curt | R | PA07 | 2466 RHOB | 225-2011 | 225-8137 |
| Weldon, Dave | R | FL15 | 2347 RHOB | 225-3671 | 225-3516 |
| Weller, Jerry | R | IL11 | 1210 LHOB | 225-3635 | 225-3521 |
| Wexler, Robert | D | FL19 | 213 CHOB | 225-3001 | 225-5974 |
| Whitfield, Ed | R | KYO1 | 301 CHOB | 225-3115 | 225-3547 |
| Wicker, Roger F. | R | MS01 | 2455 RHOB | 225-4306 | 225-3549 |
| Wilson, Heather | R | NM01 | 318 CHOB | 225-6316 | 225-4975 |
| Wilson, Joe | R | SC02 | 212 CHOB | 225-2452 | 225-2455 |
| Wolf, Frank R. | R | VA10 | 241 CHOB | 225-5136 | 225-0437 |
| Woolsey, Lynn C. | D | CA06 | 2263 RHOB | 225-5161 | 225-5163 |
| Wu, David | D | OR01 | 1023 LHOB | 225-0855 | 225-9497 |
| Wynn, Albert R. | D | MD04 | 434 CHOB | 225-8699 | 225-8714 |
| Young, C.W. Bill | R | FL10 | 2407 RHOB | 225-5961 | 225-9764 |
| Young, Don | R | AL01 | 2111 RHOB | 225-5765 | 225-0425 |



## NATIONAL BUSINESS AVIATION ASSOCIATION, INC.

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[^0]:    * Ranked by itinerant general aviation (GA) operations. An itinerant flight operation originates at one airport and terminates at another airport located at least 25 miles from the origination point.

[^1]:    MODEL
    BEECHJET 400

