

**RED RIVER TRADE CORRIDOR  
LOGISTICS SERVICES**

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### **Disclaimer**

The data and information presented herein do not necessarily reflect the views or policies of the Red River Trade Corridor, Inc., and are the sole responsibility of the Upper Great Plains Transportation Institute and the authors.

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## Introduction

The United States and Canada have the worlds largest trading partnership. In 1992, \$184 billion dollars worth of goods was traded between the U.S. and Canada.<sup>1</sup> Trade occurs between regions because there is a surplus of product in one region and a deficit of the product and a demand for the product in another region. Trade is based on the theory of comparative advantage.

Comparative advantage is present when two groups exchange goods and both groups are better off for making the trade. For example, if Midwest farmers can raise 40 bushel wheat but they cannot raise or trade for oranges, consumers in the Midwest could only purchase or eat wheat products. On the other hand, if farmers in the southern U.S. could raise 20 bushel wheat and thousands of groves of oranges, trade may be able to occur. Necessities for the trade include an adequate transportation network, a logistics system, and a pricing system. Even though the southern U.S. could grow wheat, they could grow oranges more efficiently while the Midwestern U.S. could raise wheat more efficiently. For efficiency, the southern states would focus on production of oranges and the Midwest would focus on production of wheat. The two regions would reach an agreement on the number of oranges it would take to equal a bushel of wheat.

The trade which occurred between the U.S. and Canada took place between specific geographic regions of each country. The goods traded moved through specific routes referred to as trade corridors.<sup>2</sup> The transportation infrastructure plays an important role in the determination of where the goods will cross the border. Similarly, population

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<sup>1</sup>Statistics Canada. Estimates by the United States Department of Commerce indicate trade equaled \$189 billion dollars between the U.S. and Canada. Differences exist because the U.S. values include freight and insurance costs to the border and Canada calculates the values from the border.

<sup>2</sup>A trade corridor is a well-defined transportation route used to move goods, materials, and people.

plays a key role in determining where the goods will be moved to. Goods can literally travel any place within the U.S. and Canada within a three day time period.<sup>3</sup>

The focus of this report is the logistics system necessary to efficiently move goods through the Red River Trade Corridor (RRTC).<sup>4</sup> The logistics system required for an efficient movement of goods consists of:

- Rail carriers and motor carriers
- Rail track and highways
- Intermodal facilities
- Warehouses & distribution centers
- Packaging plants
- Truck brokers
- Customs brokers
- Freight forwarders
- Sea ports

In 1992, nearly 80 billion dollars worth of U.S. exports were traded with Canada. Meanwhile, Canada exported nearly 98 billion dollars worth of goods into the U.S. Cross border trade was highest between the eastern portions of both countries. Ontario, Quebec, and the Atlantic provinces accounted for 84 percent of the trade, while the remaining 16 percent occurred in the Pacific, Northern Rockies, and Northern Plains (Figure 1). The Manitoba, North Dakota, Minnesota regions ranked fifth for the highest dollar value worth of goods flowing through the seven corridors (Figure 1).

The logistics system aided Canadian exports of \$4.2 billion of goods through the Manitoba border into the U.S. The top three commodities were energy products; wood and paper products; and live animals, meat and fish (Table 1). Meanwhile, the U.S. shipped approximately half of this amount (\$2.4 billion) into Canada through the Manitoba

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<sup>3</sup>Based upon movement of 500 miles a day.

<sup>4</sup>The geographic region of the Red River Trade Corridor is approximately 100 miles on each side of the Red River from the South Dakota border north to Lake Winnipeg.



Figure 1. United States and Canadian Trade Flows, 1992



border.<sup>5</sup> The primary products were industrial equipment, consumer and household goods, and motor vehicles and parts (Table 1).

**Table 1. Trade Between U.S. and Canada Through the Manitoba Border, 1992**

<b>Canadian Exports</b>	<b>Dollar<sup>a</sup> Value (Millions)</b>	<b>U.S. Exports</b>	<b>Dollar<sup>a</sup> Value (Millions)</b>
Energy Products	\$2,173	Industrial Equipment	\$4492
Wood and Paper Products	479	Consumer/household goods	422
Live Animals, Meat & Fish	261	Motor Vehicles & Parts	354
Chemical Products	250	Electronics	352
Electronic Equipment & Industrial Machinery	213	Chemicals	181
Electronics & Instruments	201	Metals	165
Motor Vehicles & Parts	149	Other Agricultural goods	118
Other Agricultural Goods	140	Other Transportation Equipment	91
Consumer/Household Goods	122	Wood and Paper Products	70
Metals/Metal Products	79	Fruits & Vegetables	53
Grains and Milled Grains & Cereals	60	Nonfuel Nonmetal Minerals	47
Other Transportation Equipment	54	Textiles	32
Nonfuel, Nonmetal Minerals	30	Live Animals, Meat & Fish	27
Fruits & Vegetables	10	Grains and Milled Grains & Cereals	22
Textiles	<u>3</u>	Energy products	<u>8</u>
<b>TOTAL</b>	<b>4,224</b>		<b>2,434</b>

<sup>a</sup> U.S. dollars.

Source: Swanson, Bureau of Business and Economic Research, The University of Montana, Missoula, 1992, (Using Statistics Canada Data).

<sup>5</sup>Swanson, Bureau of Business and Economic Research, The University of Montana, Missoula (using Statistics Canada).

A key factor in determining the success of the RRTC in expanding its roles as a North American trade corridor will be the overall logistics system. There is an emphasis on the availability and costs of transportation services for non-bulk commodities or manufactured goods in and through the Corridor. Export of these products is dependent upon access to transportation services.

### **Organization**

The four objectives of this report are presented as follows. First, an inventory of shipping services in and through the Red River Trade Corridor by rail and motor carrier is presented. Second, rate fundamentals of shipping commodities by rail or truck are presented. Third, mileage radiuses within a one-day, two-day, and three-day shipping period by rail and truck from Fargo, North Dakota are presented. Finally, an inventory of shipping services and the most-used modes for shipping non-bulk commodities or manufactured goods to the European ports of Rotterdam, Hamburg, Antwerp, LaHavre, and Liverpool are listed.

## **Shipping Services through the Red River Trade Corridor**

One day shipping services vary by mode of transportation. The distance a rail car travels within a day depends upon factors such as loading time and whether a train is loading on a main line or branch line. Movements originating on a branch line are unlikely to travel as far in one day as movements originating on a main line. Branch lines require switching and yard time that are not necessary for mainlines.

According to the Uniform Rail Costing System (URCS) the average distance the Burlington Northern fleet cars traveled during 1986-1990 was 711 miles. However, this mileage did not reflect terminal time. Therefore, for this analysis, one-day travel distance for rail is considered to be 500 miles. Motor carrier distance is also 500 miles. This is based on the average travel speed of 50 miles an hour for the limitation of 10 hours of driving.

### **Rail**

Several rail facilities are in place within the Red River Trade Corridor area so no new rail facilities or infrastructure are needed (Figure 2). There are five rail carriers within the RRTC region. They are the Burlington Northern (BN), The Soo Line or Canadian Pacific (CP), Canadian National (CN), Red River Valley and Western (RRV&W), and the Dakota Missouri Valley & Western (DMV&W) (Table 2).<sup>6</sup> Although there are several railroads serving the region, most shippers have access to only one rail carrier. However, there is always the option of motor carriers, which is discussed in the next section.

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<sup>6</sup>Soo Line is owned by CP Rail. CP and CN are Canadian owned railroads and RRV&W and DMV&W are shortline railroads serving North Dakota.



**Figure 2.** Rail Network Serving the Red River Trade Corridor Area

Table 2. Railroad Companies Serving the Red River Trade Corridor Area.

Company	Phone Number	Contact Person
Burlington Northern	1-800-TOUCH BN (1-800-868-2426)	Audio menu prompter
Soo Line / Canadian Pacific	1-800-999-2111	Action team member will direct the call
Canadian National	204-988-8444	David Dear
Red River Valley & Western	701-642-8257	Dennis Mcleod
Dakota Missouri Valley & Western	701-223-9282	Jeff Ankenbauer

Railroads have a contact person for each commodity shipped. Burlington Northern has a one call access to several departments. Customers can dial 1-800-TOUCH BN (1-800-868-2426) and reach an automated menu (Table 2). The menu indicates the services available to customers. These services are 1) marketing & sales 2) pricing 3) car tracing and shipping information, 4) intermodal hub center information, 5) customer accounting, 6) freight claims, 7) freight equipment, and 8) electronic data interchange service. This is an easy method to contact the appropriate person to help with several needs. Similarly, the Soo Line or CP rail has an easy access number to reach the Customer Action Team. The number is 1-800-999-2111 (Table 2). A member of the Action Team will assist all calls to ensure customers are directed to the correct department. The telephone number and contact person for the CN, RRV&W, and DMV&W will assist all customer calls (Table 2).

### **Intermodal Facilities**

Today's railroads are specialists in transporting bulk freight. However, non-bulk and manufactured goods move on the railroad, but the movements are frequently combined with other modes of transportation. It was in the 1930s that Trailer-on-Flatcar (TOFC) or

piggyback practices began. The piggyback revolution continued to grow since this time and is a common method of transportation today. In the 1960s containerships began to proliferate and so did containers moving across the continent by rail. Railroads became known as the "micro bridge" as containers were transferred from a ship to a train at one port or hub center, then moved by rail to its destination.<sup>7</sup> New technology in the 1980s resulted in improved and increased intermodal transactions.

There are eight intermodal facilities or hub centers serving the Red River Trade Corridor area. The eight facilities are located in six cities. The cities are International Falls, Minnesota; St. Paul and Minneapolis, Minnesota; Thief River Falls, Minnesota; Dilworth, Minnesota; and Winnipeg, Manitoba. Location of the hub centers and their addresses, phone numbers, and contact people are listed in Table 3.

Table 3. Intermodal Facilities Serving the Red River Trade Corridor Area

Company	Address	Phone	Contact
Burlington Northern Railroad Co.	204 Highway 11 E. International Falls, MN 56649	(218) 285-7527 (800) 858-2626	
Burlington Northern Railroad Co.	1701 Pierce Butler Ave St. Paul, MN 55104	(612) 298-3216 (800) 858-2626	Douglas Rodel
CP Rail System	615 30th Ave. NE Minneapolis, MN 55418	(612) 782-4791 (800) 548-8445	Greg Jones
Chicago & North Western	756 Westminster St. St. Paul, MN 55101	(612) 221-9277	Brian Hampton
CP Rail System	8th St. & Atlantic Ave Thief River Falls, MN 56701	(218) 681-4123 (800) 548-8445	Jim Kalbakdalen
Burlington Northern Railroad Co.	311 2nd Ave. S.E. Dilworth, MN 56529	(701) 280-7290	Dennis Sherlock
CN North America	977 Kenston Blvd. Winnipeg, MB R3M 3V3	(204) 988-9171	I. Khoury
CP Rail	1420 Selkirk Ave. Winnipeg, MB R2X 2V3	(204) 934-4343	J.W. Kabaluk

Source: The Official Railway Guide, Freight Service Edition, April/May 1993

<sup>7</sup>Deboer, David J. *Piggyback and Containers: A History of Rail Intermodal on America's Steel Highway*. San Marino, California: Golden West Books, 1993.

## **Motor Carriers**

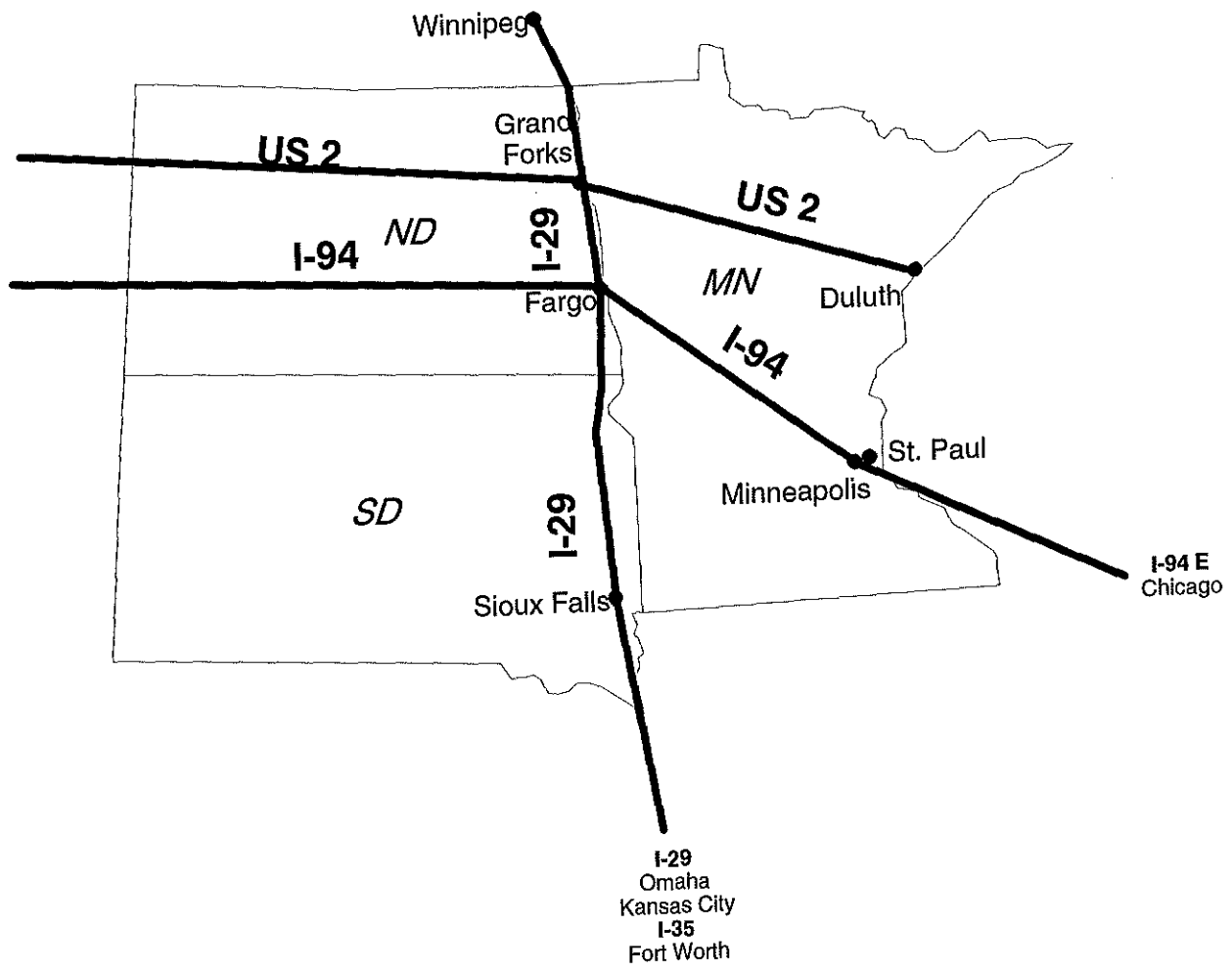
The RRTC area is served by an extensive roadway system with three major highways. One of the major highway systems flows north and south. Goods can move on I-29 from Winnipeg, Manitoba to Grand Forks and Fargo, North Dakota; Sioux Falls, South Dakota; Omaha, Nebraska; and to Kansas City, Kansas (Figure 3). At Kansas City, I-29 changes into I-35 and continues northward past Fort Worth, Texas and ends in Laredo, Texas at the Mexico border. The other two major highways flow east and west, connecting the RRTC area to major markets. U.S. Highway 2 connects Grand Forks, North Dakota, to the major port city of Duluth, Minnesota (Figure 3). The other east to west movement occurs via I-94. Goods originating or moving east through Bismarck, North Dakota can continue on to Fargo, North Dakota; Minneapolis, Minnesota; and to Chicago, Illinois.

Shippers located in the Red River Corridor are not captive to one mode of transportation. Aside from rail service, there are over 500 motor carriers available within the three major corridor cities. There are over 250 trucking companies in Fargo (plus 44 in West Fargo), over 120 companies in Grand Forks, and over 100 inter-state or provincial trucking companies in Winnipeg, Manitoba.<sup>8</sup> Furthermore, there are thousands of trucking companies within a 500 mile radius of these cities.<sup>9</sup>

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<sup>8</sup>A directory of these trucking companies are listed in the Appendix.

<sup>9</sup>For a listing of these companies contact the Upper Great Plains Transportation Institute.



**Figure 3.** Major Highways Serving the Red River Trade Corridor Area



### ***Truck Terminals***

Trucking companies all over the U.S. have access to terminals and truck brokers. Trucking companies choose to use terminals and truck brokers at their discretion. Terminals and truck brokers are an integral part of the motor carrier industry.

Truck terminals are valuable to the trucking industry. The majority of trucking companies have their own private terminals.<sup>10</sup> Less than truck load (LTL) carriers use terminals to combine freight from other LTL shipments moving to a similar geographic location. For example, a LTL shipment originating in Fargo with a final destination of Atlanta may stop through several terminals along the way. The truck may stop in Chicago and be combined with other freight destined for Atlanta. The load may also stop in Memphis to be combined once again before reaching the final Atlanta destination.

On the other hand, truckload carriers use terminals for other purposes than LTL carriers use them. Truckload carriers use terminals to store, drop, or trade trailers. A trucking company may have several terminals located throughout the U.S.

### **Warehouse/Distribution Centers**

Warehouses and distribution centers play an important role to the motor carrier industry. Essentially, warehouses are a place for the reception and storage of goods for an indefinite period of time while distribution centers are a warehouse for finished goods. They can work as a facility from which wholesale and retail orders may be filled. There are at least 15 warehouses and distribution centers in the principal trade corridor cities (Table 4).

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<sup>10</sup>Truck terminals can be found by contacting the trucking companies listed in the Appendix.

Table 4. Warehouse / Distribution Centers

<b>Company</b>	<b>Address</b>	<b>Phone</b>	<b>Contact</b>
Fargo Freight Terminal and Warehouse	2301 7 Ave. N. Fargo, ND 58102	(701) 232-3303	David Lundeen
Reile's Transfer Inc.	2700 Main Ave. Fargo, ND 58103	(701) 232-5109	Todd Price
Security Warehouse of Moorhead Inc.	1410 23 St South Moorhead, MN 56560	(218) 233-8812	Roger Larson
Simon Warehouse Corp.	8 North 10 Moorhead, MN 56560	(218) 233-1587	Gilbert Andel
Union Storage and Transfer Co.	4275 Main Av Fargo, ND 58102	(701) 282-4321	David Bertel
Keney Warehouse Co.	4700 DeMers Ave. Grand Forks, ND	(701) 772-6683	Todd Berge
Nordens	5118 Gateway Dr. Grand Forks, ND 58203	(701) 775-8191	Brad Norden
Advantage Freight Service	270 Hutchings Winnipeg, MB R2X 2Y2	(204) 694-9077	Bill Parr
Brookside Terminal	329 Oak Point Hwy. Winnipeg, MB R2R 1T9	(204) 633-8478	Ron Pennycuick
Canada Warehousing Services	1245 Border St. Winnipeg, MB R3H OX9	(204) 694-0090	Ted Kiesman
Dominion Storage Co. Ltd	902 King Edward Winnipeg, MB R3H OP4	(204) 774-1686	Charles Karvetsky
E.J. Kidd Terminal	1991 Brookside Blvd. Winnipeg, MB R3C 2E6	(204) 697-4749	Eileen Kidd

Table 4. Warehouse / Distribution Centers

Company	Address	Phone	Contact
Fargo Freight Terminal and Warehouse	2301 7 Ave. N. Fargo, ND 58102	(701) 232-3303	David Lundeen
GF Food Distribution Service Ltd.	1190 St. James Street Winnipeg, MB R2J 0T4	(204) 786-6449	Dennis Steele
Horizon International Distributors	350 Dupuy St. Winnipeg, MB R2J 0T4	(204) 231-2102	Gil Dube
Super Terminals Ltd.	1803 Hecla Ave. Winnipeg, MB R3H 0K7	(204) 694-2223	Ron Johnson

Sources: The Official 1993 Manitoba Ship-By Truck Directory and the 1992/93 Yellow pages

### Packaging Plants

Packaging refers to any kind of protective covering or container such as a barrel or wood crate. Packaging is important during a transportation movement to protect the product from damage. The proper method of packaging is vital because carriers have the right to refuse to carry a product that is improperly packaged. Packaged goods are frequently placed in pallets. Pallets are devices used for moving and storing freight. They are commonly a four foot square and constructed to facilitate placement of a lift truck between the levels of a platform to move it on a freight car or into a warehouse. There are about four packaging companies within the three major RRTC cities (Table 5).

Table 5. Packaging Plants serving the Red River Trade Corridor Area

Company	Address	Phone	Contact
A-action Moving & Storage	3451 University Dr. S. Fargo, ND 58103	(701) 235-3555	Dave Glaser
Centennial Shipping Products	302 NP Av. Fargo, ND 58102	(701) 293-1331	Jerome Gorden or Jerry Barbee
Kedney Warehouse Co.	4700 Demers Ave. Grand Forks, ND 58201	(701) 772-6683	Todd Berge
Forest Moving	94 Durand Road Winnipeg, MB R2J 3T2	(204) 661-6996	Wayne Kitchur

Source: The 1992/93 Yellow pages

### **Truck Brokers**

The function of truck brokers is to unite buyers and sellers. The broker coordinates the transportation of the shipper's goods by securing an owner operators or trucking firms for the shipment. The broker invoices the shipper and pays the owner operator or trucking firm.

Once a load has been brokered, the owner operator or trucking firm assumes full responsibility for the delivery of that load. In the event of a claim on the load, typically the owner operator or the trucking firm is held responsible. However, some truck brokerage firms take full responsibility for the load. A truck brokerage company must be licensed with the Interstate Commerce Commission (ICC) and have purchased a bond.<sup>11</sup>

According to the data available, there are 16 trucking brokerage firms located within the three principle cities of the RRTC (Table 6). Canadian truck brokers differ from

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<sup>11</sup>The ICC is the agent of Congress designated to regulate the rates, rules, and practices of rail transportation lines engaged in interstate traffic; regulates motor vehicles for hire; regulates common contract water carriers operating in domestic trade; and regulated freight forwarding companies.

U.S. truck brokers. Canadian trucking companies have incorporated the truck broker's role within their company and do not require outside assistance.

Table 6. Trucking Brokerage Companies

Company	Address	Phone
Anderson Trucking Brokerage Inc	3334 14 Ave. SW Fargo, ND 58103	(701) 237-0131
Bellerud Transport Inc	2727 1 Ave. NW Fargo, ND 58102	(701) 234-0302
Fargo Freight Terminal & Warehouse	2301 7 Ave. North Fargo, ND 58102	(701) 232-3303
Karriers Inc	830 48 St. South Fargo, ND 58103	(800) 437-4227
Magnum Brokerage Inc	1901 Great Northern Dr. Fargo, ND 58102	(701) 293-8946
Praire Lines Inc	445 27 St. SW Fargo, ND 58103	(701) 235-9926
S & S Transport	1602 6 Ave. North Fargo, ND 58102	(800) 726-8022
S & N Inc	125 11 St. West West Fargo, ND 58078	(701) 282-0476
Valley Dispatch Inc	3150 39 St. SW Fargo, ND 58103	(701) 281-0475
Walvatine Trucking Inc	717 21 St. North Fargo, ND 58102	(701) 293-8245
Wayward Wind Transportation	3150 39 St. SW Fargo, ND 58103	(701) 282-9467
West Fargo Dispatch	2111 Main Ave. East West Fargo, ND 58078	(701) 277-1660
Britton Transport Inc	1119 42 St. North Grand Forks, ND 58202	(701) 437-5306
Pro Transportation & Leasing Inc	830 48 St. South Grand Forks, ND 58202	(701) 775-5346
Red River Dispatch Inc	4720 Gateway Drive Grand Forks, ND 58203	(701) 780-9709
Scott's Inc	Hwy I-29 & 2 Grand Forks, ND 58203	(800) 437-5383

### ***Customs Brokers***

Customs brokers play an integral role in the importing and exporting of commercial goods. One of their key roles is to provide customs with the proper documentation for clearance of commercial goods. The customs broker acts as the importer's or exporter's agent and deals directly with customs, remitting any duties and taxes incurred on the shipment to the government. Furthermore, customs brokers are experts on the hundreds of rules and regulations that enable the clearance of goods into another country. Customs brokers also act as consultants to their clients, because they rate and classify clients' goods and inform them of changes in the rules and regulations for particular commodities.

Customs brokers must be licensed and bonded. They cannot release shipments through customs of greater value than their bond. After the shipment is cleared through customs, the broker's obligations to their client have been fulfilled. There are some customs brokerages that have an in-house freight forwarding division.<sup>12</sup> In this case, each division is responsible for specific duties. The customs broker presents the documentation to customs for clearance of the goods while the freight forwarder takes full responsibility for the physical movement of the goods from origin to final destination. There are 16 customs brokers serving the RRTC area (Table 7).

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<sup>12</sup>Freight forwarding is discussed in a later section.

Table 7. Custom Brokers Serving the Red River Trade Corridor Area.

Company	Address	Phone
Livingston International Inc.	8-361 Dallas St. Emerson, MB ROAOL0	(204) 373-2182
Geo. H. Young & Co. Ltd.	144 A Taylor St. Emerson, MB ROAOL0	(204) 373-2167
HA & JL Wood Inc.	Box 369 Pembina, ND 58271	(701) 825-6241 (204) 284-4887
Norman G. Jensen Inc.	Box 368 Pembina, ND 58271	(701) 825-6286 (204) 942-5080
Cole International Inc.	303-140 Barnatyne Ave Winnipeg, MB R3B 3C5	(204) 944-9200
Geo. Fairman Custom House Brokers & Consultants Ltd	210-1450 Mountain Ave. Winnipeg, MB R2X 248	(204) 632-8641
KN Customs Brokers	630 Kernaghan Winnipeg, MB R3C 251	(204) 224-0666
L & L Importing Services	102-1780 Wellington Ave Winnipeg, MB R3H 1B3	(204) 786-8505
Livingston International Inc.	Rm # 103, Unit 14 2019 Sargent Ave. Winnipeg, MB R3H OE5	(204) 775-1766
Mendelssohn-Commercial Division of Livingston Int'l, Inc.	13-1865 Sargent Ave. Winnipeg, MB R3H OE5	(204) 786-8816
Milne & Craighead Customs Brokers (Canada) Ltd.	Unit B 675 Berry St. Winnipeg, MB R3H 1A7	(204) 783-4228
Peace Bridge Brokerage Ltd.	208-2020 Sargent Ave. Winnipeg, MB R3H OE5	(204) 786-6511
A. D. Rutherford & Co. Ltd.	910 Ferry Rd. Winnipeg, MB R3H OY8	(204) 783-7096
Schenker of Canada Ltd.	205-one Wesley, Ave. Winnipeg, MB	(204) 957-5000
Unicity Customs Brokers Ltd	626-240 Graham Ave. Winnipeg, MB R3C OJ7	(204) 943-6451
Geo. H. Young & Co. Ltd.	809-167 Lombard Ave. Winnipeg, MB R3B 3H8	(204) 947-6851

Source: The 1992/93 Winnipeg Yellow Pages

## Shipping Fundamentals

Shipping resources, particularly infrastructure, within the RRTC area are phenomenal. Aside from the necessary logistical services for the movement of goods, there are thousands of miles of rail track and highway linking producers, shippers, and consumers together within the RRTC area. Furthermore, north - south and east - west regional access are exceptional. The infrastructure network allows goods to easily pass through the border between Canada and the U.S. In addition to the infrastructure network, the RRTC area has two major rail carriers, some shortline railroads, and thousands of motor carrier companies to serve the region.

Notable differences exist between the rail and motor carrier industries in their cost structure, rate structure, and service capabilities. First, the cost structure of the motor carrier industry is vastly different than the railroad industry. The motor carrier industry is not capital intensive and thus, start-up costs are low. However, their costs tend to be highly variable. Interstate common carrier costs are about 90 percent variable.<sup>13</sup> This large percentage of variable costs does not allow the motor carrier industry to enjoy the benefits of decreasing costs or increasing returns to the degree that railroads do. As greater volumes of traffic are carried variable costs will also be greater. Likewise, as distance moved by motor carriers increases, so do variable costs (Figure 4). Over a period of time (approximately 12 months), motor carrier companies can adjust their vehicles and other facilities used given the volume of business done. Entry and exit within the motor carrier industry are easy because of the many alternative uses for the capital resources, and due to recent deregulation of the industry.

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<sup>13</sup>Harper, Donald. *Transportation in America: Users, Carriers, Government*. 2nd ed. Prentice Hall: New Jersey, 1982.



The railroad industry cost structure differs significantly from motor carriers. Rail carriers experience high fixed start-up costs because of large capital expenditures on engines, cars, and track. Yet, once rail equipment is in place, variable costs are lower, relative to total costs, so decreasing costs and increasing returns are experienced with longer hauls (Figure 4).

Although railroads can experience lower costs in the long run, their investments are more permanent and therefore, more difficult to adjust to fit changes in the volume of traffic. Entry and exit to the railroad industry is difficult because of the few alternative uses for the capital.

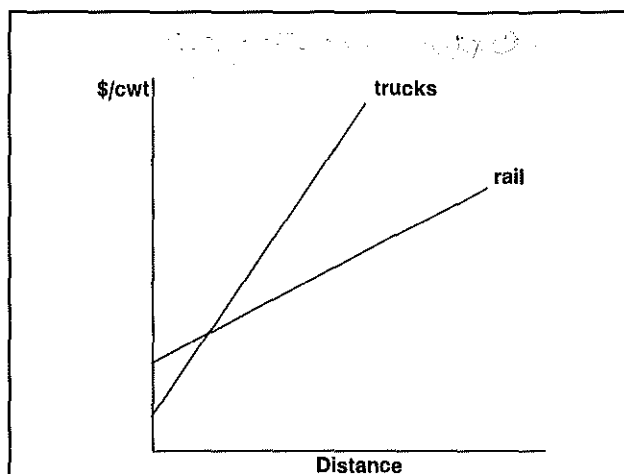


Figure 4. Transportation Mode Cost Structure

Second, closely related to the cost structure is the rate structure of rail carriers and motor carriers. The rate structures differ between modes. Prior to 1980 both industries were highly regulated from an economic perspective. It was the Staggers Act and the Motor Carriers Act of 1980, that loosened the regulations upon each industry. Deregulation has directly impacted rates. Rather than public policy and bureaucratic intervention governing the rates charged, cost structure and competition has had a large role in rate setting. Today, competition is a key factor for rates charged. Over the past decade, motor carrier rates have generally declined for certain commodities.<sup>14</sup> Meanwhile,

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<sup>14</sup>Fuller, Stephen and David Bessler. "Effect of Deregulating Motor Carriage of Agricultural Commodities in Texas: An Examination of the Rate Structure for Fresh Vegetables." *Logistics and Transportation Review*. 25(4), 1989.

rail rates have increased only modestly for some commodities and declined for other commodities.<sup>15</sup> To a certain extent, both rail and truck rates are negotiable.

Distance traveled is important for the cost of a shipment. Somewhere between 250 and 500 miles there is a breakeven point between shipments going by rail versus truck.<sup>16</sup> Below the breakeven point, truck is the more cost effective movement. Over longer distances, rail is the better alternative for commodities. However, certain goods may rarely travel by rail because of their fragility. For example, electronic components basically travel by truck and not by rail.

Third, as shippers select their mode of transportation, service may be an important factor which may influence their decision. Trucking companies have been successful in competing with railroads based on completeness of service. Motor carriers can provide door-to-door service while railroads typically cannot provide door-to-door service without levying extra charges for pickup and delivery.

Time and flexibility are also strengths for the motor carrier industry. Trucking companies have fairly high running speed and they can often avoid terminal delays because shipments can usually be quickly loaded. Also, motor carriers do not have to make up or break up trains. There is a tendency for railroads to do much better time-wise on longer hauls (over 500 miles) because they lose a lot of time in making up and breaking up trains in terminals.

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<sup>15</sup>Association of American Railroads. *Railroad Freight Rates in the Five Years Since Staggers*. Economics & Finance Department, Association of American Railroads. Washington, D.C., 1986.

<sup>16</sup>Tolliver, Denver. *The Effects of Local and Regional Railroads on Intermodal and Intramodal Competition*. UGPTI Report No. 77. Upper Great Plains Transportation Institute, North Dakota State University, Fargo, 1989.

### Population Totals

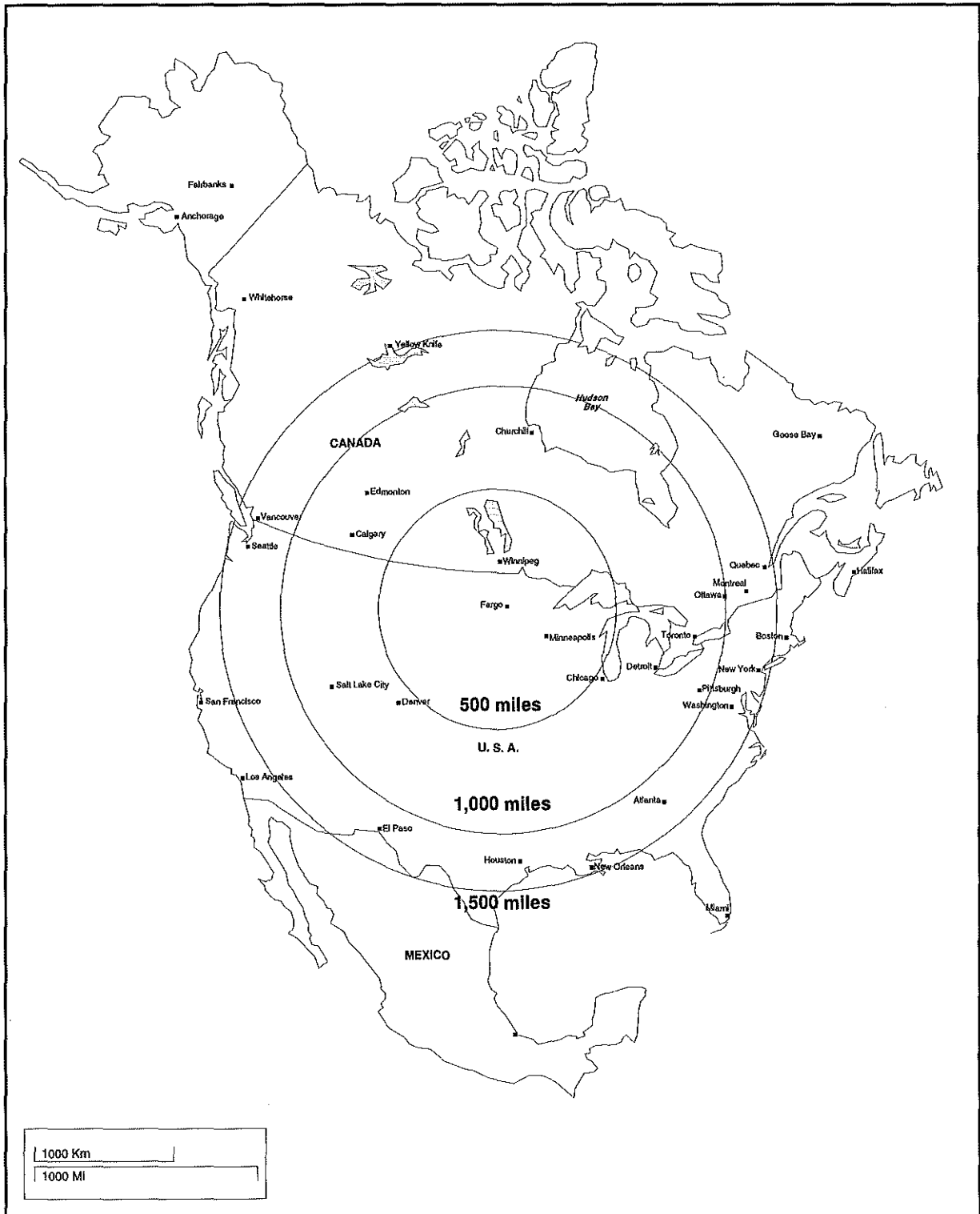
Population totals of areas within the one-day travel time from the RRTC are listed below (Table 8). There are 10 states and provincial areas easily serviced within this one-day travel time. Goods moving within these 10 states and provinces can reach a population of 38.6 million people.

Table 8. State and Province Populations Within One-day Travel Time from the RRTC.

State or Province	Population 1990	# of Cities with population of 25,000 and over
Illinois	11,430,602	16
Ontario, Canada	10,084,885	3
Wisconsin	4,891,769	23
Minnesota	4,375,099	26
Iowa	2,776,755	16
Nebraska	1,578,385	5
Manitoba, Canada	1,091,942	2
Saskatchewan, Canada	998,928	4
South Dakota	696,004	2
North Dakota	638,800	4
<b>TOTAL</b>	<b>38,563,169</b>	<b>101</b>

Source: Statistics Canada and U.S. Census Data.

Aside from the states and provinces that can be reached within the one-day travel time, nearly every state and province in the U.S. and Canada can be reached from the Red River Trade Corridor area within a three day travel period (Figure 5).



**Figure 5. United States and Canadian Mileage Radius from Fargo, North Dakota**

Note: 500 miles represents a 1 day travel time. The radiuses are based on highway miles rather than on straight line distances.

## **Shipping Services to European Ports**

Freight forwarders and sea port authorities play a vital role in the shipment of goods overseas. Essentially, they ensure the movement and the proper documentation of the goods.

### **Freight Forwarders**

Freight forwarder's services are sought after to insure the most efficient and economical movement of both domestic and international shipments. Freight forwarders take full responsibility for the physical movement of the goods from origin to final destination.

In their search for the most efficient and economical means of moving the goods, freight forwarders often utilize more than one mode of transportation. This is especially true of international shipments but domestic shipments also utilize more than one mode. The shipments often leave the origin by one mode of transportation and arrive at the final destination by a different mode of transportation. The freight forwarder completes all of the necessary paperwork and issues the invoices associated with the movement of the goods. In the event that more than one mode of transportation is used in transporting the goods, the shipper receives only one invoice and that is from the freight forwarder.

The freight forwarder's obligations to the shipper are completed as soon as the shipment reaches the final destination. In the event that the final destination requires going through Customs, the shipper needs to be forewarned that freight forwarders do not deal with Custom's officials and a custom broker is needed. There are some freight forwarders that have an in-house customs brokerage division. In this case, each division is responsible for their particular duties and the shipper needs to make separate arrangements with each division. The freight forwarder's primary function is to provide transportation for

the physical movement of the goods from origin to destination and the custom brokers will present the proper documentation to Customs for the clearance of the commercial goods. The freight forwarders and sea port authorities serving the RRTC area are listed in Tables 9 and 10.

Table 9. Freight Forwarders Serving the Red River Trade Corridor Area

<b>Company</b>	<b>Address</b>	<b>Phone</b>	<b>Contact</b>	<b>Mode*</b>
Svensson Shipping Agency Inc	802 Garfield Ave. Duluth, MN 55802	(218) 722-5853	Bob Buchanon	A,O, R,T
ABF Freight System Canada Ltd	2091 Brookside St. Winnipeg, MB R3C 2E6	(204) 694-8897	Moe Orlowski	O,T
Apollo Moving & Storage	6 Stevenson Street Winnipeg, MB R3H OH8	(204) 633-8288	Darryl Noseworthy	A,O, R,T
Baisley Richer Airfreight Inc.	2A- 2019 Sargent Ave Winnipeg, MB R3H OZ7	(204) 783-2299	Jules Labossiere	A,O,T
Burlington Air Express	4-2019 Sargent Ave. Winnipeg, MB R3H OZ7	(204) 786-5807	Norberg Boisjoli	A,O, R,T
Cole Freight Inc	2B-2019 Sargent Ave Winnipeg, MB R3H OZ7	(204) 783-6507	Jim Shields	A,O, R,T
Danzas Canada Ltd	1475 St. James street Winnipeg, MB R3H 1B5	(204) 775-2424	Maria Ball	A,O, R,T
Kuehne & Nagel International	630 Kernaghan Ave Winnipeg, MB R2C 5G1	(204) 224-0666	Claus Moeller	A,O, R,T

Table 9. Freight Forwarders Serving the Red River Trade Corridor Area

Company	Address	Phone	Contact	Mode*
LEP International Inc.	210-2019 Sargent Ave. Winnipeg, MB R3H 1Z7	(204) 786-8474	Freight Forwarding Department	A,O
Locher Evers International	115 Paramount Rd Winnipeg, MB R2X 2W6	(204) 632-4028	Linda Thomlinson	A,O, R,T
Maccosham International	2190 Notre Dame Ave. Winnipeg, MB R3H OK2	(204) 633-9225	Garry McLaughlin	A,O, R,T
PBB International Freight services	208- 2020 Sargent Ave. Winnipeg, MB R3H OZ7	(204) 786-6511	Louise Roulette	A,O, R,T
Panalpina	1761 Wellington Ave. Winnipeg, MB R3H OG1	(204) 783-2086	David Smith	A,O
R J Garroni Freight Services	698 Corydon Winnipeg, MB R3M OX9	(204) 982-4304	Bob Garroni	A,O, R,T
Rutherford A D & Co Ltd	910 Ferry Rd Winnipeg, MB R3C 3R5	(204) 783-7096	Iris Rodgers	A,O, R,T
Schenker of Canada Ltd	205- One Wesley Ave Winnipeg, MB R3C 4C6	(204) 957-5000	Mike Dobell	A,O, R,T
Secure Freight Systems Manitoba Ltd	14-104 2019 Sargent Ave Winnipeg, MB R3H OZ7	(204) 786-3135	Kim Saunders	A,O R,T
Yellow Freight System Inc	P.O. Box 165 Station L Winnipeg, MB R3H OZ5	(204) 633-5348	Ron Daneliuk	O,T

\* NOTE: A = Air, O = Ocean, R = Rail, and T = Truck

Table 10. Sea Ports

Company	Address	Phone Number	Contact Person
Greater Baton Rouge Port Commission	P.O. Box 380 Port Allen, LA 70767	(504) 387-4207	Gary K. Pruitt
Port of Beaumont	P.O. Drawer 2297 1255 Main St. Beaumont, TX 77704	(409) 835-5367	Bill Masters
Burnside Terminal (Leased from Baton Rouge Port Commission)	P.O. Box 25 Burnside, LA 70738	(504) 473-4245 or 473-0793	Dan F. Halesege
Port of Corpus Christi Authority	P.O. Box 1541 Corpus Christi, TX 78403	(512) 882-5633	H.G. Plomarity
Seaway Port Authority of Duluth	P.O. Box 16877 Duluth, MN 55816-0877	(218) 727-8525	Davis Helberg
Port of Galveston	P.O. Box 328, 123 Rosenberg, 8th floor Galveston, TX 77550	(409) 765-9321	Doug Marchand
Port of New Orleans	P.O. Box 60046 New Orleans, LA 70160	(504) 522-2551	David A. Wagner
Port of Orange	P.O. Box 516 Orange, TX 77630-0516	(409) 883-4363	W.S. Tilley
Port of Port Arthur	P.O. Box 1428 Port Arthur, TX 77641	(409) 983-2011	Ben Goldstein
Kaskasia Regional Port District	P.O. Box 128 Red Bud, IL. 62278	(618) 826-2015	Bruce Brown
Halifax Port Corporation	P.O. Box 336 Halifax, NS B3J 2P6	(902) 426-3643	D.F. Bellefontaine
Port of Montreal	Port of Montreal Bldg 11 Cite Du Havre, Montreal PQ H3C 3R5	(514) 283-7011	D.J. Taddeo
Saint John Port Corporation	P.O. Box 6429 Station A Saint John, NB E2L 4R8	(506) 648-4869	Kenneth Krauter
Canada Maritime Agencies LTD*	201 Portage Av. Winnipeg, Manitoba R3B 3K6	(204) 946-3426	Ron Eastman

\* Canada Maritime Agencies LTD is a steamship line serving European Ports

Source: *The Official Railway Guide: The Port Connection*. New York: K-III Directory Corporation. November/December 1990.



## **Conclusion**

The Red River Trade Corridor (RRTC) is a vital link for trade within the U.S. and Canada. The proper infrastructure is in place for the efficient movement of goods. Furthermore, the available rail carriers and numerous motor carriers are more than sufficient for the timely and economical movement of products. Any product originating within the RRTC area can be transported nearly anywhere within the U.S. and Canada within a three-day travel time. In addition, the RRTC area has all the necessary services including intermodal hub facilities, truck and custom brokers, warehouses, freight forwarders, and sea ports to successfully move goods in a timely manner.

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## **Appendix**

Name	Street	City	State	Zip	Phone	PwrUnits	Classification	Cargo Classes	Principal Cargo
Northern Improvement Company	P O Box 2846	Fargo	ND	58108-2846	(701)277-1225	210	Private	CDFGIKV	constr equip
E. W. Wylie Corp.	222 40th Street Sw	Fargo	ND	58103	(701)282-5550	136	Authorized	CFG	bdg. mat.
Raymond Cossette Trucking, Inc.	P.o. Box 8280	Fargo	ND	58109-8280	(701)282-9698	106	Authorized	ARWY	food products
Lewis Truck Lines, Inc.	P.o. Box 10157	Fargo	ND	58102	(701)282-5330	76	Authorized	A	general freight
Border States Paving, Inc.	Box 3162	Fargo	ND	58108	(701)237-4860	68	Private	IZ	road const
Can-am Express, Inc.	2719, 40th Ave N	Fargo	ND	58102-6202	(701)293-5670	67	Combination	AJRUWXY	unknown
Industrial Builders, Inc.	Box 406	Fargo	ND	58107	(701)282-4977	58	Private	I	construct equip
Dakota Fence Company	P.o. Box 1408	Fargo	ND	58107-1408	(701)237-6181	56	Private	Z	fencing mtl.
Robertson Companies, Inc.	P.o. Box 1021	Fargo	ND	58107-1021	(701)772-3443	54	Private	G	bdg matls
Tri-line Transportation, Inc.	Po Box 9769	Fargo	ND	58106-9769	(701)280-0332	42	Authorized	ACFGIP	lumbermaterials
Ames Sand & Gravel, Inc.	P.o. Box 2702	Fargo	ND	58108	(701)232-2594	41	Private	Z	sand & gravel
Richard Bellerud Trucking, Inc.	2727 1st Avenue N. W.	Fargo	ND	58102-4001	(701)234-0302	37	Authorized	AW	produce
Fargo Freight Terminal Inc.	P.o. Box 1828	Fargo	ND	58107	(701)232-3303	37	Combination	AGIPUWXY	grocery product
Sioux Line, Ltd.	24 S. 18th Street	Fargo	ND	58103	(701)237-6032	36	Combination	ACFGUPRV	potatoes
Berg Transport, Inc.	P.o. Box 1500	Fargo	ND	58107-1500	(701)234-9225	36	Combination	AIPRUWXY	general freight
Reile's Transfer & Delivery, Inc.	P.o. Box 9161	Fargo	ND	58106-9161	(701)232-5109	34	Authorized	ACU	
Cass Clay Creamery, Inc.	Box 2947	Fargo	ND	58102	(701)293-6455	33	Private	Z	dairy products
Traffic Marking & Striping Also Swa	P.o. Box 1963	Fargo	ND	58103	(701)293-7325	30	Private	ADIUZ	
Circle "e" Transportation, Inc.(circle E	2902 1st Ave N.	Fargo	ND	58102	(701)241-9562	26	Combination	AIPVX	grain
Ltp Enterprises Inc	P.o. Box 9035	Fargo	ND	58106	(701)232-8928	25	Private	Z	drilling equip.
Ramdo Transport, Inc. (melvin Wang	80 29th Avenue N.	Fargo	ND	58102	(701)280-1085	22	Authorized	K	liq fertilizer
Midnite Express, Inc.	P.o. Box 2353	Fargo	ND	58102	(701)237-0015	22	Combination	AGP	gen commodities
F-m Ready Mix, Inc.	P.o. Box 1406	Fargo	ND	58107-1406	(701)237-5315	22	Private	Z	concrete
Valley Express, Inc.	3150 39th Street Sw	Fargo	ND	58103	(701)281-0521	21	Authorized	A	general freight
Eberhart Moving & Storage Ltd.	P.o. Box 9159	Fargo	ND	58108	(701)235-6683	20	Combination	AZ	general freight
Traffic Safety Services, Inc.	P.o. Box 310	Fargo	ND	58107-0310	(701)282-2110	19	Private	Z	
Harold Miller Trucking	Box 2103	Fargo	ND	58103	(701)281-9588	18	Combination	AVX	food,products
Wanzek Construction, Inc.	P.o. Box 2019	Fargo	ND	58107	(701)282-6171	16	Private	IU	equipment
Dell Arneson, Inc.	P.o. Box 9581	Fargo	ND	58106	(701)277-1518	16	Combination	PV	grain

Cargo Classes: A=General Freight; B=Household Goods; C=Metal: Sheets, Coils, Rolls; D=Motor Vehicles; F=Logs, Poles, Beams, Lumber; G=Building Materials; I=Machinery, Large Objects; J=Fresh Produce; K=Liquids/Gases in Cargo Tanks; L=Intermodal; N=Oil Field Equipment; O=Livestock; P=Grain, Feed, Hay; Q=Coal, Coke; R=Meat; S=Garbage, Refuse, Trash; T=US Mail; U=Chemicals; V=Commodities Dry Bulk; W=Refrigerated Foods; X=Beverages; Y=Paper Products; Z=Other.

Name	Street	City	State	Zip	Phone	PwrUnits	Classification	Cargo Classes	Principal Cargo
Berg Grain & Produce, Inc.	2202 5th Avenue N.	Fargo	ND	58102	(701)293-3434	15	Authorized	J	potatoes
Dacota Paper Company	P.o. Box 2727	Fargo	ND	58108	(701)281-1734	14	Private	Y	paper products
Border States Electric Supply	P.o. Box 2767	Fargo	ND	58108	(701)293-5834	13	Private	Z	electrical matl
Ostlund Chemical Company	1230 40th Street Nw	Fargo	ND	58102	(701)282-7300	12	Private	U	agri. chemicals
M. T. E. Incorporated	Rte. 2, Box 83 B	Fargo	ND	58102	(201)239-4532	12	Combination	APZ	biomedical wast
North Central Construction, Inc.	P.o. Box 9283	Fargo	ND	58104	(701)232-0941	12	Private	I	forklifts
Western Products	P.o. Box 2426	Fargo	ND	58108	(701)293-5310	11	Private	GZ	bdg. matls
Anderson Trucking & Towing	Box 3131	Fargo	ND	58108	(701)235-3869	11	Combination	AGPZ	grain
Cold Country Express, Inc.	R.r. 2, Box 23	Fargo	ND	56547	(218)236-0362	11	Authorized	AJRVW	general comm.
Eid-co Building, Inc.	1701 32nd Ave. S.	Fargo	ND	58103	(701)237-0510	10	Private	DFG	constr. matls
Finishers Drywall Inc.	702 40th Street Nw	Fargo	ND	58102	(701)282-7021	10	Private	G	constr.matls
Trailer Transfer, Inc.	Box 1095	Fargo	ND	58103	(701)280-7901	10	Exempt	LP	grain
Fargo Electric Construction, Inc.	347 23rd Street N.	Fargo	ND	58102	(701)237-9601	10	Private	Z	equipt
Bergseth Bros. Co., Inc.	Box 1994	Fargo	ND	58107	(701)232-8818	10	Private	X	beer
Lako Drilling (alan J. Lako Dba)	3039 Main Ave	Fargo	ND	58103	(701)232-0258	10	Private	IUZ	
Krider Equipment Company, Inc.	2503 5th Ave S	Fargo	ND	58103	(701)237-3333	10	Private	Z	unknown
Union Storage & Transfer Company	P.o. Box 2787	Fargo	ND	58108	(701)282-4321	9	Authorized	B	household
Thompson Roofing Company	P.o. Box 9054	Fargo	ND	58106	(701)281-9013	9	Private	G	roofing mtls.
Prairiewood Inc	P O Box 7481	Fargo	ND	58109	(701)280-2049	9	Combination	JWZ	groceries
United Roofing, Inc.	P.o. Box 70	Fargo	ND	58107-0070	(701)235-7663	9	Private	CFGI	roofing prod.
Dakota Drivers, Inc.	P.o. Box 7310	Fargo	ND	58109	(701)281-0760	9	Authorized	AJVVXY	general freight
Johnson Brothers Northwest Beverages	1358 39th St Nw	Fargo	ND	58102	(701)282-4660	9	Private	X	beverages
Melvin Wang Trucking	80-29th Avenue N.	Fargo	ND	58102	(218)945-6122	8	Exempt	JPV	grain
Master Construction Company, Inc.	P.o. Box 788	Fargo	ND	58107 0788	(701)237-4950	8	Private	I	constr.equip.
Fargo Tank Company	P.o. Box 2044	Fargo	ND	58107-2044	(701)282-2345	8	Private	CGZ	steel tanks
Beverage Wholesalers, Inc.	P.o. Box 1864	Fargo	ND	58107	(701)293-7404	8	Private	X	beverages
Fargo Culvert Co.	P.o. Box 2044	Fargo	ND	58107-2044	(701)282-2345	7	Private	CGZ	steel culverts
S & S Landscaping Company Inc	P O Box 1778	Fargo	ND	58107	(701)235-1515	7	Private	Z	plants,matls
Pepsi Cola Bottling Company	3802 15th Avenue N.	Fargo	ND	58021	(701)282-5544	7	Private	PZ	bottles - pop

Cargo Classes: A=General Freight; B=Household Goods; C=Metal: Sheets, Coils, Rolls; D=Motor Vehicles; F=Logs, Poles, Beams, Lumber; G=Building Materials; I=Machinery, Large Objects; J=Fresh Produce; K=Liquids/Gases in Cargo Tanks; L=Intermodal; N=Oil Field Equipment; O=Livestock; P=Grain, Feed, Hay; Q=Coal, Coke; R=Meat; S=Garbage, Refuse, Trash; T=US Mail; U=Chemicals; V=Commodities Dry Bulk; W=Refrigerated Foods; X=Beverages; Y=Paper Products; Z=Other.

Name	Street	City	State	Zip	Phone	PwrUnits	Classification	Cargo Classes	Principal Cargo
Medical Operators And Management Corp.	2101 N. University	Fargo	ND	58102	(701)237-9094	7	Private	Z	medical equip.
F-m Forklift Sales & Service	P.o. Box 2192	Fargo	ND	58108	(701)237-5428	7	Private	I	forklifts
Cook Sign Company, Inc.	1418 Main Avenue	Fargo	ND	58102	(701)235-5323	7	Private	I	signs
Kegel Sign Company (david Kegel Db)	1446 1st Avenue N	Fargo	ND	58107	(701)293-1367	7	Private	Z	signs
Hubert Oye & Sons Inc	4370 52nd Ave North	Fargo	ND	58102	(701)232-2782	7	Private	IKZ	topsoil
Midwest Industrial Machinery, Inc.	Po Box 9438	Fargo	ND	58103	(701)282-8440	7	Exempt	ACEIKMU	unknown
Booth Delivery Service, Inc.	202 N. 15th Street	Fargo	ND	58107	(701)235-0096	6	Authorized	Z	food,meat prod
Nichelson Oil, Inc.	P.o. Box 8025	Fargo	ND	58102	(701)232-9215	6	Private	K	gasoline
Walvatne Trucking, Inc.	717 21st Street N.	Fargo	ND	58102	(701)293-8245	6	Authorized	X	meat & beer
Butler Machinery Company	P. O. Box 9559	Fargo	ND	58106	(701)232-0033	6	Private	I	machinery
T F Powers Construction Co.	P.o. Box 2088	Fargo	ND	58107	(701)293-1312	6	Private	G	const materials
Crane Johnson Company, Inc.	Po Box 9139	Fargo	ND	58106-9139	(701)237-0612	6	Private	FG	bdg materials
Chem Lawn (valley Chemical Lab Db)	2801 Main Avenue	Fargo	ND	58103	(701)232-9454	6	Private	KU	liquid fertiliz
John T. Jones Construction Company	P.o. Box 2424	Fargo	ND	58108	(701)232-3358	6	Private	FGI	machinery
Great Plains Tower Systems, Inc.	125 - 6th Street Sw	Fargo	ND	58078	(701)828-2236	6	Private	CFZ	commun componen
Gibb & Sons, Inc.	Box 10188	Fargo	ND	58107	(701)282-5900	6	Private	CFGI	
General Equipment & Supplies, Inc.	P.o. Box 2145	Fargo	ND	58107	(701)282-2662	6	Private	IZ	parts
Cordite Chemicals Inc	3911 37 Ave Sw	Fargo	ND	58104	(701)281-9605	6	Authorized	OPV	livestock
Gnoinsky Brothers Const., Inc.	2920 Southgate Dr.	Fargo	ND	58103-2920	(701)232-2531	6	Private	Z	aggregate
Rodney Oxtan Inc	1126 Westrac Drive	Fargo	ND	58103	(701)235-0749	5	Combination	K	unknown
Dittmer Transit(robert Dittmer Db)	445 27th Street S.	Fargo	ND	58103	(701)235-0781	5	Combination	AJPW	potatoes
Buhr Bros. Inc	2843 39th Ave S	Fargo	ND	58104-7010	(701)281-0684	5	Combination	AJWY	produce
Simonson Lumber Company	P O Box 2247	Fargo	ND	58102-2247	(701)232-3281	5	Private	FG	bdg material
K-s Transport Incorporated	P.o. Box 9281	Fargo	ND	58106-9281	(701)241-9121	5	Combination	JPRVWX	potatoes
Madsen Specialties, Inc.	P.o. Box 255	Fargo	ND	58107	(701)282-0175	5	Private	IZ	paint
Dakota Refrigeration, Inc.	515 19th Street N.	Fargo	ND	58102	(701)235-9698	5	Private	Z	tools & equip
David P. Geske	1518 S. River Road	Fargo	ND	58103	(701)232-6347	5	Private	Z	ice
Keith's Oil Company (keith Johnson Db)	P.o. Box 2504	Fargo	ND	58108 2504	(701)232-3226	5	Private	K	petroleum
Degerness Distributing (daniel G.	114 15th St No	Fargo	ND	58109-7278	(701)239-4529	5	Private	XZ	beverages

Cargo Classes: A=General Freight; B=Household Goods; C=Metal: Sheets, Coils, Rolls; D=Motor Vehicles; F=Logs, Poles, Beams, Lumber; G=Building Materials; I=Machinery, Large Objects; J=Fresh Produce; K=Liquids/Gases in Cargo Tanks; L=Intermodal; N=Oil Field Equipment; O=Livestock; P=Grain, Feed, Hay; Q=Coal, Coke; R=Meat; S=Garbage, Refuse, Trash; T=US Mail; U=Chemicals; V=Commodities Dry Bulk; W=Refrigerated Foods; X=Beverages; Y=Paper Products; Z=Other.

Name	Street	City	State	Zip	Phone	PwrUnits	Classification	Cargo Classes	Principal Cargo
Cole Papers Inc	P.o. Box 2967	Fargo	ND	58108	(701)282-5311	4	Private	AY	<i>paper prod</i>
Victor Leeby Company	2215 3rd Avenue N.	Fargo	ND	58107	(701)235-7361	4	Private	G	<i>bdg mtl</i>
Erbstoesser Trucking	826 25th Street N.	Fargo	ND	58102	(701)282-3759	4	Combination	A	<i>general freight</i>
Mac's, Inc.	P.o. Box 1919	Fargo	ND	58107	(701)293-1197	4	Private	Z	<i>hardware</i>
Rott-keller Supply Company, Inc.	P.o. Box 390	Fargo	ND	58107	(701)235-0563	4	Private	BZ	<i>appliances</i>
E & J Transport (emanuel Wiest DBA)	1114 18th Street S.	Fargo	ND	58103	(701)293-0799	4	Exempt	JW	<i>produce</i>
Mobile Imaging, Inc.	2201 N University Dr	Fargo	ND	58103-1817	(701)282-7990	4	Private	Z	<i>x-ray equipment</i>
Dennis Kraft Trucking (dennis Kraft DBA)	2320 25th Avenue S.	Fargo	ND	58100	(701)237-6237	4	Combination	AJWZ	<i>produce</i>
Lileks Oil Company (ralph Lileks DBA)	Po Box 1741	Fargo	ND	58102	(701)282-4450	4	Combination	K	
Northern Pipe Products	P.o. Box 1070	Fargo	ND	58103	(701)282-7655	4	Private	Z	<i>pipe</i>
Vanity Shop - Grand Forks, Inc.	Po Box 547	Fargo	ND	58107	(701)237-3330	4	Private	Z	<i>clothing</i>
Federal Beef Processors Inc	Stockyards Road	Fargo	ND	58078	(701)282-9570	4	Combination	RW	<i>beef</i>
Flatlands Express Inc	P.o. Box 9092	Fargo	ND	58109	(701)281-0991	4	Combination	AJWZ	<i>general comm.</i>
K & L Insulation, Inc.	P O Box 1794	Fargo	ND	58107	(701)232-2461	4	Private	Z	<i>equipment</i>
P & G Wholesale, Inc.	P.o. Box 1548	Fargo	ND	58107-1548	(701)293-1163	4	Private	Z	<i>paper products</i>
Twin City Construction Company Inc.	P.o. Box 2564	Fargo	ND	58108	(701)232-2561	4	Private	DFGI	<i>bdg. mtl.</i>
Service Oil, Inc.	P.o. Box 9	Fargo	ND	58107	(701)277-1050	4	Private	Z	<i>petroleum produ</i>
R & R Petroleum Equipment Sales, Inc.	Hwy 81 & 51st Ave N.	Fargo	ND	58102	(701)293-1707	4	Private	IZ	
Olaf Anderson & Son Construction	P O Box 2062	Fargo	ND	58107	(701)237-3605	4	Private	FGZ	<i>constr equipmen</i>
Santoyo Sand & Gravel	2114 28th Avenue S.	Fargo	ND	58103	(701)293-9727	4	Private	Z	<i>sand</i>
Northern Industries, Inc.	P.o. Box 1070	Fargo	ND	58108	(701)293-5511	4	Private	Z	<i>pipe</i>
Cashway Lumber, Inc.	2300 Main Avenue	Fargo	ND	58107	(701)232-1436	4	Private	G	<i>building materi</i>
Gar Thomas Trucking	1624 E. Gateway	Fargo	ND	58103	(701)235-6710	4	Private	Z	<i>clay</i>
Agassiz Seeds, Inc.	4121 1/2 S. University	Fargo	ND	58104	(701)241-9760	4	Private	Z	<i>seed</i>
Richard Ackerland	P.o. Box 968	Fargo	ND	58107	(701)282-5373	4	Private	Z	<i>u.s. mail</i>
Abc Seamless, Inc.	3001 Fiechtner Drive	Fargo	ND	58103	(701)293-5952	4	Combination	CGZ	<i>building materi</i>
Valley Movers, Inc.	108 S 24 St	Fargo	ND	58103	(701)232-4243	4	Exempt	I	<i>unknown</i>
Ken Michel Trucking (ken Michel DBA)	P.o. Box 8814	Fargo	ND	58109	(701)235-2984	3	Private	Z	<i>gravel</i>
Lavelle Company	P.o. Box 2583	Fargo	ND	58103	(701)293-6501	3	Private	GU	<i>building materi</i>

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Concrete Sectional Culvert Company	P.o. Box 1429	Fargo	ND	58107	(701)237-9800	3	Private	Z	concrete produ
Mid America Steel, Inc.	P.o. Box 2807	Fargo	ND	58108	(701)232-8831	3	Private	CZ	steel
Fettes Moving & Storage, Inc.	13 N. 16th Street	Fargo	ND	58102	(701)235-1641	3	Authorized	B	household goods
B & C Transport (bob Thompson DBA)	P.o. Box 9362	Fargo	ND	58106	(701)235-8908	3	Combination	J	produce
Starr Fireworks	Exit 60, I-29 S.	Fargo	ND	58103	(701)293-6388	3	Private	Z	fireworks
Heinisch Scale Service, Inc.	2801 1st Avenue N.	Fargo	ND	58102	(701)237-4028	3	Private	Z	repair equip.
Dakota Pallet Company, Inc.	402 14th St. N	Fargo	ND	58102	(701)232-6181	3	Private	Z	wood pallets
Sahr Oil Company, Inc.	P O Box 1046	Fargo	ND	58107	(701)232-4853	3	Private	K	gas & fuel
Fargo Iron & Metal Company Inc	Box 787	Fargo	ND	58107	(701)232-2429	3	Private	Z	scrap metal
Star Oil Company Inc	Po Box 3102	Fargo	ND	58108	(701)235-5367	3	Private	K	heating oil
Biteler's Tower Service, Inc.	P.o. Box 9451	Fargo	ND	58109-9451	(701)293-3583	3	Private	Z	own equipment
Midland Hospital Supply	P.o. Box 2685	Fargo	ND	58108-2685	(701)235-4451	3	Private	UYZ	medical supp.
Pierce Roofing And Sheet Metal, Inc.	P.o. Box 5233	Fargo	ND	58105	(701)232-7023	3	Private	FGZ	roofing mtl
Northern Electric Construction, Inc.	Po Box 867	Fargo	ND	58107	(701)282-9786	3	Private	Z	building materi
Fargo Tire Service, Inc.	Box 1293	Fargo	ND	58107	(701)232-7177	3	Private	Z	tires
Wtc Inc.	P.o. Box 3085	Fargo	ND	58108	(701)237-5401	3	Combination	P	wood chips
Dakota Bridge Builders, Inc.	Po Box 2512	Fargo	ND	58107	(701)282-8654	3	Private	I	equipment
Paragon Transportation, Inc.	1325 41st Street NW	Fargo	ND	58102	(800)726-8013	3	Authorized	W	refrig. food
Roadway Services, Inc.	Box 654	Fargo	ND	58107	(701)293-1555	3	Private	G	building materi
Gross Country Marketing, Inc.	P.o. Box 10252	Fargo	ND	58107	(701)277-1733	3	Private	Z	flowers
U-haul Company Of Fargo	1436 Main Ave	Fargo	ND	58103-9141	(701)235-9141	3	Private	DYZ	tools & equip.
Red River Service (michael Baumgardner)	2721 11th Avenue N.	Fargo	ND	58102	(701)232-5997	3	Private	Z	dirt
Schock Excavating ( Lyle Schock DBA)	Rr 2 Box 121	Fargo	ND	58102	(701)282-3752	3	Private	IZ	dirt,concrete
Starr Display Fireworks Inc.	P.o. Box 9966	Fargo	ND	58107-9966	(701)293-9730	3	Private	Z	fireworks
Dakota Monument Company	2414 South University	Fargo	ND	58103	(701)237-4343	3	Private	Z	monuments
Horn Plastics Inc	4207 12th Ave NW	Fargo	ND	58108-5312	(701)282-7447	3	Private	Z	plastic:sheets
Flatin Insulation Plus Inc	510 North 23nd Street	Fargo	ND	58102	(701)232-2020	3	Private	GZ	unknown
J E T (jon Engelhardt Trucking DBA)	P.o. Box 3045	Fargo	ND	58108-3045	(701)235-5606	3	US Mail	TZ	unknown
Charon Const	1519 1st Ave N	Fargo	ND	58102	(701)380-1813	3	Private	AGIZ	unknown

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Hurst Trucking (walter C. Hurst Dba)	P.o. Box 1602	Fargo	ND	58109	(701)232-1078	2	Combination	I Z	gravel
O'day Equipment, Inc.	P.o. Box 2706	Fargo	ND	58108	(701)282-9260	2	Private	I	storage tanks
Alloway Manufacturing, Inc.	P.o. Box 2825	Fargo	ND	58108	(701)282-7014	2	Combination	I	machinery
Fargo Glass & Paint Company	1801 7th Avenue N.	Fargo	ND	58102	(701)283-4441	2	Private	L	paint
Dakota Cartage Company, Inc.	P.o. Box 10157	Fargo	ND	58106	(701)282-5330	2	Authorized	A	gen.freight
Fm Insulation, Inc.	806 Northern Pacific	Fargo	ND	58102	(701)293-5700	2	Combination	GZ	insulation
J & B Casket Company (william G. Feigum	P.o. Box 1411	Fargo	ND	58107-1411	(701)232-7486	2	Private	Z	caskets
Port's Trucking Inc	7802 Forest River	Fargo	ND	58103	(701)293-1176	2	Private	Z	molasses
Dakota Electric Supply Company, Inc.	Po Box 2886	Fargo	ND	58108-2886	(701)237-9440	2	Private	Z	electrical
Roggensack Insulation & Solar Heating	20 N. 14 1/2 Street N	Fargo	ND	58102	(701)280-2904	2	Private	G	insulation
Palliser Furniture Corporation	Po Box 2931	Fargo	ND	58108	(701)280-2012	2	Private	Z	furniture
Ok Tire Store, Inc.	2224 Main Avenue	Fargo	ND	58103	(701)237-6525	2	Private	Z	tires
Waste Oil Service	1625 S. 17th Street	Fargo	ND	58103	(218)233-5446	2	Private	K	waste oil
David C. Klose	3701 38th Street Sw	Fargo	ND	58104	(701)277-1363	2	Authorized	D	new semi traile
Thermo-pak Manufacturing, Inc.	P.o. Box 1496	Fargo	ND	58107	(701)282-7701	2	Private	G	insulation
Structural Materials, Inc.	P.o. Box 2107	Fargo	ND	58107-2107	(701)282-7100	2	Private	G	bdg material
Centennial Shipping Products Company	302 Northern Pacific	Fargo	ND	58102	(701)293-1331	2	Private	FZ	wooden pallets
Barsness Concrete Construction (kim	1813 32nd Avenue S.	Fargo	ND	58103	(701)235-9909	2	Private	Z	concrete
D. C. Trautman Company, Inc.	P.o. Box 2961	Fargo	ND	58108-2961	(701)232-1334	2	Private	Z	building materi
Dmg Investments, Inc.	P.o. Box 9559	Fargo	ND	58106	(701)232-0033	2	Private	Z	ski bank
Marvin Lockwood Trucking	R.r. 5, Box 273	Fargo	ND	58102	(000)000-0701	2	Private	Z	gravel
Classic Transport, Inc.	2843 19th Ave S	Fargo	ND	58104-7010	(701)277-4140	2	Exempt	ANYZ	general freight
Edsr Insulating, Inc.	120 6th Avenue N.	Fargo	ND	58102	(701)232-3573	2	Private	G	building materi
B. S. North Trucking	P.o. Box 8836	Fargo	ND	58109	(701)232-1078	2	Exempt	Z	sand
Fargo Water Equipment Co	2410 5th Ave No	Fargo	ND	58102	(701)237-0222	2	Private	Z	water/sewer
D & M Industries	1426 40th St Nw	Fargo	ND	58108	(701)282-7440	2	Private	G	bdg materials
Valley Welder's Supply, Inc.	66 27th Street Sw	Fargo	ND	58103	(701)232-0338	2	Private	Z	welding supplie
Mobile M.r. Scanners, Inc.	2201 North University	Fargo	ND	58102	(701)235-1392	2	Private	Z	med. testing eq
Broadway Furniture (larry W. Bosma Dba)	413 Broadway	Fargo	ND	58102	(701)232-6603	2	Private	Z	unknown

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Four D's Movers (dale Grandbois Dba)	5203 25th Street S	Fargo	ND	58104	(701)232-9485	2	Exempt	B	unknown
Curtis Construction Co Inc	P O Box 2068	Fargo	ND	58107-2068	(701)282-8652	2	Authorized	G	unknown
A & D Trucking (arnie & Delane	P.o. Box 1780	Fargo	ND	58107	(701)293-7888	2	Exempt	P	unknown
Northern Water Works Supply Inc	1917 1st Ave N	Fargo	ND	58102	(701)293-5511	2	Private	A	unknown
Apartment Movers (bruce Pantzke Dba)	1019 N College St	Fargo	ND	58102	(701)235-8719	2	Exempt	B	unknown
Marvin White Trucking (marvin White Dba)	1348 13 1/2 Street S.	Fargo	ND	58102	(701)235-2815	1	Exempt	JPW	produce
Mathison Company	1213 N. P. Avenue	Fargo	ND	58102	(701)232-8971	1	Private	I	blueprint dev
Auto Glass Service, Inc.	P.o. Box 367	Fargo	ND	58107	(701)237-4018	1	Private	A	auto glass
E & B Trucking, Inc.	5208 17th St. S.	Fargo	ND	58104	(701)282-5014	1	Combination	PZ	molasses
Robert James Allen & Son	1909 S. 14 1/2 Street	Fargo	ND	58103	(701)232-7759	1	Exempt	P	grain
Fargo Implement, Inc.	Rt. 6, P.o. Box 28	Fargo	ND	58103	(701)237-6611	1	Private	I	farm machinery
Northern Plains Distributing, Inc.	P.o. Box 1921	Fargo	ND	58102	(701)282-7500	1	Combination	BZ	household goods
B & E Elliott Trucking	413 19th Avenue N.	Fargo	ND	58102	(701)235-1401	1	Exempt	PVZ	grain
Farm Builders, Inc.	3451 S. University	Fargo	ND	58103	(701)293-7202	1	Private	GZ	own equipment
Je-ri Trucking, Inc.	P.o. Box 1994	Fargo	ND	58107	(701)280-2643	1	Authorized	WXYZ	beverages
Bill Raethz Trucking	P.o. Box 6575	Fargo	ND	58109	(701)293-8871	1	Authorized	CDGIP	motor vehicles
Rapid Transport (douglas Reiswig Dba)	1621 12th Avenue S.	Fargo	ND	58103	(701)293-1406	1	Authorized	A	gen freight
Consolidated Building Supply Inc	P.o. Box 1288	Fargo	ND	58107-1288	(701)282-7011	1	Private	Z	windows & doors
Layton Lines, Inc.	3334 14th Avenue S.	Fargo	ND	58103	(701)232-2600	1	Authorized	J	potatoes
Horwick Manufacturing Co.	R.r. 2, Box 85a	Fargo	ND	58102	(701)280-2862	1	Private	I	farm machinery
Custom Fabricators, Inc.	P O Box 2171	Fargo	ND	58107	(701)282-2425	1	Private	Z	cabinets
Olander Contracting Company	P.o. Box 1026	Fargo	ND	58107-1026	(701)277-1648	1	Private	I	const equip.
Fargo Tire Trucking, Inc.	P.o. Box 1293	Fargo	ND	58107	(701)232-7177	1	Combination	KPZ	tires
Diagnostic Medical Systems, Inc.	2101 N. University	Fargo	ND	58102	(701)237-9073	1	Private	UZ	medical equip.
Colby Transport (pester Transport &	P.o. Box 486	Fargo	ND	58107	(701)282-0780	1	Authorized	K	asphalt
Shotwell Floral Co. Inc.	1302 8th St S	Fargo	ND	58103	(701)293-3030	1	Private	Z	flowers
American Gold Gymnastics	2001 17th Avenue S.	Fargo	ND	58103	(701)280-0400	1	Private	Z	gymnastics equi
Don's Fm Oil Company	P.o. Box 9977	Fargo	ND	58106-9977	(701)237-6666	1	Private	K	gasoline/fuel
Medical Specialties, Inc.	Po Box 10158	Fargo	ND	58106-0158	(701)280-2145	1	Private	Z	medical supplie

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Truck Equipment Of Fargo, Inc.	P.o. Box 1942	Fargo	ND	58107	(701)235-6451	1	Private	Z	truck equipment
Specialized Carrier Company, Inc.	P.o. Box 2145	Fargo	ND	58103-2145	(701)282-2662	1	Authorized	I	indus equip
Wholesale Tire And Wheel, Inc.	Box 291	Fargo	ND	58108	(701)293-8855	1	Private	Z	
Mr Scanners Limited Partnership	2201 N University Dr	Fargo	ND	58102-1817	(701)235-1392	1	Private	Z	x-ray equipment
A-1 Forklift, Inc.	2301 Main Avenue	Fargo	ND	58103	(701)235-2481	1	Private	I	machinery
Sweeney Brothers Tractor Co.	P.o. Box 3066	Fargo	ND	58103	(701)232-3305	1	Private	I	
Sullivan Trucking (sean Sullivan Db)	121 22nd Street S.	Fargo	ND	58103	(701)293-9572	1	Private	J	potatoes
Frank Mckone Cigar Company	742 19th Street N.	Fargo	ND	58102	(701)235-4261	1	Private	Z	tobacco
Thomas Auto Repair	825 27th Street Nw	Fargo	ND	58102	(701)235-6002	1	Private	Z	concrete
Jarick Products Company, Inc.	820 38th Street Nw	Fargo	ND	58102	(701)282-0470	1	Private	FG	lumber
Nerland Transport Inc.	P.o. Box 1350	Fargo	ND	58107-1350	(218)236-0052	1	Private	K	petroleum produ
F. M. H. Company	R.r. 1, Box 193	Fargo	ND	58104	(701)232-6846	1	Private	PZ	grain
Don Ringdahl	1807 28th Avenue S.	Fargo	ND	58103	(701)280-0281	1	Combination	J	produce
Stringer Trucking (don Stringer Db)	1106 4 St N	Fargo	ND	58102	(701)232-4993	1	Exempt	P	sunflowers
David T. North	R.r. 2, Box 78	Fargo	ND	58102	(701)237-6608	1	Private	O	horses
Ernie Brookins	R.r. 2, Box 219	Fargo	ND	58102	(701)282-7913	1	Private	I	large objects
Fargo Sash & Door, Inc.	210 N. 11th Street	Fargo	ND	58109	(701)235-7749	1	Private	Z	windows
Schur's Fumitures First	2810 South Univ. Dr.	Fargo	ND	58103	(701)232-7223	1	Other	B	household goods
Great Plains Food Bank (lutheran Social	1104 Np Avenue	Fargo	ND	58102	(701)232-6219	1	Private	WXZ	food
Martinson's Maintenance Systems (roy A.	522 14th Street N.	Fargo	ND	58102	(218)233-9186	1	Private	Z	asphalt
Big Sky Imaging, Inc.	2201 N University Dr	Fargo	ND	58102-1817	(701)282-7990	1	Private	Z	equipment
L.a.d. Trucking	937 44th St Sw	Fargo	ND	58103	(701)281-0365	1	Combination	KPZ	produce
Concord, Inc.	2800 7th Avenue N.	Fargo	ND	58102	(701)280-1260	1	Private	I	machinery
Mclaughlin Equipment Co	320 27th St S	Fargo	ND	58102	(701)237-4148	1	Private	K	liquids/gases
Metropolitan Federal Bank,fsb	215 N. 5th St,box	Fargo	ND	58108-2687	(701)293-2775	1	Private	ABY	general freight
Loran Oye	402-21st St So	Fargo	ND	58103	(701)293-3024	1	Private	Z	gravel-truck
Bar M7 Transport	4650 San Juan Drive	Fargo	ND	58103	(701)282-5742	1	US Mail	T	u.s. mail
Gypsum Floors	774 So 36th Street	Fargo	ND	58103	(701)239-4866	1	Private	Z	gypsum cement
Gateway Building Systems	3451 S University Dr	Fargo	ND	58103	(701)293-7202	1	Private	CG	building materi

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S/s Electronics, Inc.	Box 3067	Fargo	ND	58108	(701)237-5003	1	Private	Z	unknown
National Muffler Warehouse, Inc.	310 Np Avenue	Fargo	ND	58102	(701)235-7349	1	Private	A	unknown
Richard A Larson	4601 81st Street N	Fargo	ND	58102-7500	(701)282-6549	1	Private	I	unknown
Henry Hongerholt Jr	416 7th Avenue S	Fargo	ND	58103	(701)239-4261	1	Exempt	AJPW	unknown
Pallet & Crate Supply(warren James	3825 10th Ave Nw	Fargo	ND	58102	(701)277-1105	1	Private	F	unknown
Donald R Lawyer	3933 10th Street	Fargo	ND	58102	(701)293-3067	1	Private	Z	unknown
Minnkota Windows (romco Company Db)	Po Box 2044	Fargo	ND	58107	(701)282-2345	1	Private	Z	unknown
United Music (jim Rader Enterprises, Inc.	Po Box 3123	Fargo	ND	58108-3123	(701)235-2822	1	Private	XZ	unknown
Scanners Inc	2201 North University	Fargo	ND	58102	(701)235-1392	1	Private	Z	unknown
Verne B. Pladson	501 1st Street N.	Fargo	ND	58102	(701)232-8596	1	Private	SZ	unknown
Van Dam Trucking (john Van Dam Db)	615 11th Ave N	Fargo	ND	58102	(701)235-3547	1	Authorized	AFJLRWXY	unknown
M.p.m. Enterprises, Inc.	P.o. Box 9241	Fargo	ND	58108	(701)282-4571	1	Private	Z	unknown
Fargo Northwest Pipe Fittings, Inc.	Po Box 2786	Fargo	ND	58108-2786	(701)237-0055	1	Private	Z	unknown
Wild Rose Transport (wild Rose Transport (	5012 17th Street N	Fargo	ND	58102	(701)235-3817	1	Authorized	JZ	unknown
Clark Lien Trucking	Po Box 1065	Fargo	ND	58107	(218)233-4857	1	Exempt	P	unknown
International Falls Imaging Inc.	2201 North University	Fargo	ND	58102	(701)235-1392	1	Private	IZ	unknown
Advanced Imaging Systems Inc.	2201 North University	Fargo	ND	58102	(701)235-1392	1	Private	IZ	unknown
Cross Plumbing & Heating, Inc.	4414 47 St N	Fargo	ND	58102-9609	(701)282-6085	1	Private	Z	unknown
International Falls Imaging Inc.	2201 North University	Fargo	ND	58102	(701)235-1392	1	Private	IZ	unknown
Advanced Imaging Systems Inc.	2201 North University	Fargo	ND	58102	(701)235-1392	1	Private	IZ	unknown
Cross Plumbing & Heating, Inc.	4414 47 St N	Fargo	ND	58102-9609	(701)282-6085	1	Private	Z	unknown
Midwest Testing Laboratory, Inc.	Po Box 3042	Fargo,	ND	58108	(701)282-9633	3	Private	Z	unknown
Minnkota Power Cooperative, Inc.	Box 1318	Grand Forks	ND	58206	(701)795-4000	105	Private	FI	electr utility
Strata Corporation	P.o. Box 1676	Grand Forks	ND	58206	(701)746-7491	92	Private	Z	gravel
Karrier's, Inc.	Box 5157	Grand Forks	ND	58206-5157	(701)746-8307	58	Authorized	AJPRVWXY	grain
Pro Transport & Leasing Inc	830 S. 48th Street	Grand Forks	ND	58201	(701)775-5346	39	Authorized	JRW	produce
Glacier Transport, Inc.	P.o. Box 428	Grand Forks	ND	58201	(701)746-6496	31	Authorized	A	gencommodities
Concrete, Inc.	5000 Demers Avenue	Grand Forks	ND	58201	(701)772-6687	27	Private	Z	concrete
Pepsi Cola (dakota Beverage Co Inc. Db)	2118 N Columbia Rd	Grand Forks	ND	58203	(701)772-6644	24	Private	X	beverages

Cargo Classes: A=General Freight; B=Household Goods; C=Metal: Sheets, Coils, Rolls; D=Motor Vehicles; F=Logs, Poles, Beams, Lumber; G=Building Materials; I=Machinery, Large Objects; J=Fresh Produce; K=Liquids/Gases in Cargo Tanks; L=Intermodal; N=Oil Field Equipment; O=Livestock; P=Grain, Feed, Hay; Q=Coal, Coke; R=Meat; S=Garbage, Refuse, Trash; T=US Mail; U=Chemicals; V=Commodities Dry Bulk; W=Refrigerated Foods; X=Beverages; Y=Paper Products; Z=Other.

Name	Street	City	State	Zip	Phone	PwrUnits	Classification	Cargo Classes	Principal Cargo
S & S Transport, Inc.	P.o. Box 579	Grand Forks	ND	58206	(701)746-8484	23	Combination	AIXZ	potatoes
Senske & Sons Transfer Co	P.o. Box 1012	Grand Forks	ND	58206	(701)746-6472	22	Authorized	ACFIPRUV	lumber
Swingen Construction Company(walt	P.o. Box 126	Grand Forks	ND	58206	(701)775-5359	18	Private	FGI	machinery
Ayrcom Contractors, Inc.	802c N. 43rd Street	Grand Forks	ND	58203	(701)775-0843	14	Private	GI	machinery
Opp Construction Company (greg Opp	P.o. Box 1224	Grand Forks	ND	58206-1224	(701)775-3322	13	Private	GIZ	gravel
White Properties, Inc. (valley Contracting	P.o. Box 70	Grand Forks	ND	58206-0070	(701)772-5547	13	Private	IZ	blacktop
Itan, Inc.	4720 Gateway Drive	Grand Forks	ND	58203	(701)780-9709	12	Authorized	AJ	general freight
Spicer Trucking	4720 Gateway Drive	Grand Forks	ND	58201	(701)772-6900	11	Combination	Z	potato waste
Mckinnon Company, Inc.	1002 S. 48th Street	Grand Forks	ND	58201	(701)746-7344	10	Combination	Z	beer
Britton Transport, Inc.	1119 N. 42nd Street	Grand Forks	ND	58201	(701)772-6681	10	Authorized	CFI	bldg. materials
Gateway Transportation, Inc.	P.o. Box 1718	Grand Forks	ND	58206	(701)772-5995	10	Authorized	JPWZ	food products
Florian & Sons Excavating, Inc.	Box 337	Grand Forks	ND	58206-0337	(701)775-7011	10	Private	I	equipment
Valley Electric & Petroleum Equipment, Inc.	P.o. 1355	Grand Forks	ND	58206-1355	(800)727-5499	10	Private	Z	unknown
A & L Trucking (a & L Potato Co Inc, Dba)	Po Box 5270	Grand Forks	ND	58206-5270	(701)746-8232	9	Authorized	JW	food stuff
Skinner Roofing & Insulation, Inc.	Box 1091	Grand Forks	ND	58206-1091	(701)772-3636	9	Private	G	roofing mtl.
A & J Enterprises Inc	P.o. Box 1475	Grand Forks	ND	58206-1475	(701)775-4638	9	Private	Z	fertilizer
Laurel Wenstad Trucking	Rt. 2, Box 79w	Grand Forks	ND	58201	(701)746-5118	8	Combination	JPV	potatoes
Hanson Maves Company	P.o. Box 1273	Grand Forks	ND	58206	(701)772-7208	8	Authorized	B	household goods
Art Loyland Farms (art Loyland Jr. Dba)	407 Pakenham Ave	Grand Forks	ND	58201	(701)599-2490	8	Combination	JP	unknown
Art Loyland Farms (art Loyland Jr. Dba)	407 Pakenham Ave	Grand Forks	ND	58201	(701)599-2490	8	Combination	JP	unknown
Peterson Construction, Inc.	P.o. Box 339	Grand Forks	ND	58206	(701)746-6446	7	Private	IZ	constr. equip
Scotts Express, Inc.	Box 728	Grand Forks	ND	58206	(701)775-2577	6	Authorized	AW	gen freight
Verns Refuse Service (vern Gornowicz	P O Box 573	Grand Forks	ND	58206	(701)775-5880	6	Private	SZ	refuse
Northwest Piping, Inc.	1817 1st Avenue	Grand Forks	ND	58203	(701)746-1058	6	Private	FGI	building materi
Riske Roofing & Insulation, Inc.	1209 1st Ave N	Grand Forks	ND	58203-3401	(701)772-9256	6	Private	GIK	roofing mats
Bergstrom Electric, Inc.	Highway 81 N.	Grand Forks	ND	58206-1152	(701)775-8897	6	Private	GI	building materi
Whalen's, Inc.	P.o. Box 403	Grand Forks	ND	58206	(701)775-5557	5	Authorized	B	household goods
Home Of Economy, Inc.	P.o. Box 1057	Grand Forks	ND	58201	(701)772-6611	5	Combination	AZ	general freight
Agasco, Inc.	P.o. Box 458	Grand Forks	ND	58201	(701)775-5325	5	Private	IUZ	farm chemicals

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Terry Stadstad	R.r. 2, Box 98	Grand Forks	ND	58203	(701)775-5996	5	Private	PZ	<i>sugar beets</i>
Bateman Farm	R.r. 1, Box 222	Grand Forks	ND	58201	(701)772-1595	5	Private	PZ	<i>grain</i>
Projects Unlimited Corporation	P.o. Box 323	Grand Forks	ND	58206-0323	(701)775-5120	5	Private	ABCFGISVY	<i>unknown</i>
Bertheuson Bros. Farm	Rt. 1, Box 180	Grand Forks	ND	58201	(701)772-0763	5	Private	P	<i>unknown</i>
Terrance P. Aslakson	P.o. Box 105	Grand Forks	ND	58206	(218)893-2152	4	Combination	JWZ	<i>potatoes</i>
B & N Oil Company, Inc.	600 S. Washington	Grand Forks	ND	58201	(701)772-5565	4	Private	K	<i>gasoline</i>
Residual Materials, Inc.	222 Red Dot Place	Grand Forks	ND	58201	(701)746-9381	4	Combination	JP	<i>scrap computers</i>
Mutch Oil Co. Of Grand Forks(paul Mutch	P. O. Box 1373	Grand Forks	ND	58206	(701)775-6279	4	Private	K	<i>fuels</i>
Construction Engineers Ltd.	P.o. Box 1378	Grand Forks	ND	58206	(701)746-0472	4	Private	GI	<i>const equipment</i>
Production Specialties Corporation	P.o. Box 1654	Grand Forks	ND	58206-1654	(701)746-4518	4	Private	G	<i>doors</i>
Homstad Inc (homstad Inc. Dba)	P.o. Box 964	Grand Forks	ND	58206-0964	(701)775-5802	4	Private	I	
I.c.s., Inc.	P.o. Box 5159	Grand Forks	ND	58206-5159	(701)775-8480	4	Private	GI	<i>building materi</i>
Jim Hutton	2430 W Falcreek Ct	Grand Forks	ND	58201	(701)775-8566	4	Private	Z	<i>unknown</i>
Gkt Farms Joint Venture	Rt 1 Box 1210	Grand Forks	ND	58201	(218)773-1472	4	Private	PZ	<i>unknown</i>
P.s. Landis, Inc.	49 Parkview Cir	Grand Forks	ND	58201-6471	(701)594-5612	3	Exempt	V	<i>potatoes</i>
Grand Forks Equipment Inc	Box 1141	Grand Forks	ND	58206-1141	(701)746-4436	3	Private	I	<i>machinery</i>
Hobbs, Inc.	2009 13th Avenue N.	Grand Forks	ND	58203	(701)772-5579	3	Private	IUZ	<i>pipes/fittings</i>
Frank Swangler	P.o. Box 5171	Grand Forks	ND	58206	(701)772-1560	3	Combination	I	<i>buildings</i>
Burger & Sons Building Movers (larry	Rt. 2, Box 135a	Grand Forks	ND	58203	(701)775-0322	3	Exempt	IZ	<i>buildings</i>
White Seal Sales Company	1804 Gateway Drive	Grand Forks	ND	58203	(701)772-7148	3	Private	X	<i>beer</i>
R & R Contracting, Inc.	Ste 201,2121 Dyke	Grand Forks	ND	58201	(701)772-7667	3	Private	Z	<i>railroad equip</i>
H.e. Everson Co Welding Supply Inc	2808 Gateway Drive	Grand Forks	ND	58203	(701)775-8170	3	Private	AK	<i>unknown</i>
Ray's Trucking (robert, Gary, & Chad Ray	R.r. 1, Box 208	Grand Forks	ND	58201	(701)772-0676	3	Exempt	P	<i>grain</i>
Valley Markets Inc (hugo`s Dba)	1925 13th Ave No	Grand Forks	ND	58206-1675	(701)772-5531	3	Private	Z	<i>potatoes</i>
General Tobacco & Candy Company	Box 368	Grand Forks	ND	58206-0368	(701)775-6421	3	Private	BKRWXYZ	<i>unknown</i>
Robinson Excavating (dave Robinson Dba)	3352 Royal Circle	Grand Forks	ND	58201	(701)772-3118	3	Private	IZ	<i>unknown</i>
Don Drees & Sons, Inc.	R.r. 1, Box 165	Grand Forks	ND	58201	(701)772-8833	3	Exempt	PZ	<i>unknown</i>
Storbakken Trucking (clarence Storbakken	2315 N Washington	Grand Forks	ND	58201	(701)746-6253	3	Private	Z	<i>unknown</i>
Lunseth Plumbing & Heating Company	Box 909	Grand Forks	ND	58201	(701)772-6631	3	Private	GI	<i>unknown</i>

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Dennis Davidson	Box 5500	Grand Forks	ND	58206	(701)775-7721	3	Authorized	A	unknown
H. E. Everson Company	2808 Gateway Drive	Grand Forks	ND	58203	(701)775-8170	2	Private	Z	weldingsupplies
Conlin's Of Grand Forks, Inc.	1605 South	Grand Forks	ND	58201	(701)775-0475	2	Private	Z	furniture
Steven's Mattress Manufacturing, Inc.	2011 Gateway Drive	Grand Forks	ND	58203	(701)775-5461	2	Private	Z	mattresses
Dean W Anderson	1503 10th Avenue S	Grand Forks	ND	58201	(701)746-5081	2	Authorized	V	potatoes
Toco Lines, Inc.	P.o. Box 1515	Grand Forks	ND	58206-1515	(701)775-3948	2	Exempt	VW	potatoes
Northern Plumbing Supply, Inc.	P.o. Box 1656	Grand Forks	ND	58206	(701)775-3911	2	Private	Z	plumbing/heatin
Almen Enterprises, Inc.	P.o. Box 5158	Grand Forks	ND	58206	(701)772-5578	2	Exempt	V	potatoes
Dave's Apco Inc	1120 S Washington	Grand Forks	ND	58201	(701)772-9892	2	Private	K	fuel
Reiten & Young International, Inc.	Box 548	Grand Forks	ND	58206	(701)775-8111	2	Private	I	farm implements
Dakota Sales Company, Inc.	P.o. Box 209	Grand Forks	ND	58206	(701)746-0341	2	Private	XZ	beverages
Display Industries (jim Anderson Dba)	1118 N. 5th Street	Grand Forks	ND	58203	(701)772-3131	2	Private	IKZ	signs
Hampton Corporation	P.o. Box 1595	Grand Forks	ND	58206-1595	(701)775-5344	2	Private	GI	building mats
Westgate Sales & Leasing(westgate Motors	P.o. Box 1343	Grand Forks	ND	58206	(701)772-6605	2	Private	Z	boats
Grand Forks Welding & Machine Company,	1812 Gateway Drive	Grand Forks	ND	58203	(701)772-4866	2	Private	C	steel
Acme Electric, Inc.	Box 1716	Grand Forks	ND	58206	(701)746-2808	2	Private	Z	tools
Custom Millwork, Inc.	R.r. 2	Grand Forks	ND	58201	(701)772-1880	2	Private	G	bdg mats.
Hawkes Co Inc	1102 Taft Ave	Grand Forks	ND	58206	(701)775-5156	2	Private	IVZ	machinery
Agri Transport, Inc.	Box 1284	Grand Forks	ND	58206	(701)599-2161	2	Combination	JPW	produce
Midwest Mobile Home Repair (gerard M.	Rt. 2, Box 75	Grand Forks	ND	58203	(701)746-0185	2	Exempt	Z	unknown
Dan's Excavating	P.o. Box 72	Grand Forks	ND	58206-0072	(218)773-2677	2	Combination	I	unknown
Clare D. Carlson	201 Chestnut	Grand Forks	ND	58201	(701)775-4693	2	Private	PUZ	unknown
Minn-dak Growers Ltd.	Hwy 81 N	Grand Forks	ND	58201	(701)746-7453	2	Private	PV	unknown
Allen Buchner	Box 63	Grand Forks	ND	58206	(218)745-4679	2	Authorized	AWXYZ	unknown
Rydell Chevrolet Gmc Inc	P O Box 938	Grand Forks	ND	58201	(701)772-7211	1	Private	D	unknown
Earl Bridqman	366 East Circle Drive	Grand Forks	ND	58201	(701)775-3368	1	Exempt	P	grain
Lystads, Inc.	P.o. Box 6007	Grand Forks	ND	58206	(701)775-6283	1	Private	U	janitorial chem.
Ben Bro, Inc.	P.o. Box 1204	Grand Forks	ND	58206	(701)772-5221	1	Private	Z	culligan produc
Kenneth Platzkow	815 Duke Drive #323	Grand Forks	ND	58201	(701)772-4037	1	Exempt	PV	grain

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Ardell Korynta Trucking (ardell Korynta	Route 2, N. Columbia	Grand Forks	ND	58201	(701)772-5408	1	Exempt	PV	<i>produce</i>
Art Johnson Trucking	1511 Kuster Court	Grand Forks	ND	58201	(701)775-9806	1	Exempt	AP	<i>grain</i>
New Vision Fiberglass, Inc.	P.o. Box 1173	Grand Forks	ND	58206	(701)746-0083	1	Private	Z	<i>toppers</i>
Surplus Center, Inc.	P.o. Box 1552	Grand Forks	ND	58206	(701)772-6471	1	Private	A	<i>surplus goods</i>
Kristys, Inc.	P.o. Box 156	Grand Forks	ND	58206-0156	(701)775-4229	1	Private	I	<i>farm machinery</i>
Grand Forks Bean Company, Inc.	P.o. Box 1157	Grand Forks	ND	58201	(701)775-3984	1	Private	V	<i>beans</i>
Dave Martinson	1108 S. 22nd Street	Grand Forks	ND	58201	(701)772-1139	1	Exempt	JP	<i>grain</i>
The Cycle Shack (John Mitchell & William	5201 Gateway Drive	Grand Forks	ND	58203	(701)746-6444	1	Private	Z	<i>golf cars</i>
Anachemia Science (ken Neeser DbA)	P.o. Box 1652	Grand Forks	ND	58206-1652	(701)746-4165	1	Private	UZ	<i>chemicals</i>
Triple B Trucking	P.o. Box 574	Grand Forks	ND	58206	(701)746-7954	1	Exempt	PZ	<i>grain</i>
Garry Novak	815 North 4th St	Grand Forks	ND	58203	(701)746-8291	1	Authorized	PVZ	<i>potatoes</i>
Wayne Egeland	P.o. Box 281	Grand Forks	ND	58206		1	Exempt	J	<i>fresh produce</i>
American Woods Inc	1002 S 46th St	Grand Forks	ND	58201-1097	(701)775-7388	1	Combination	ACDFGI	<i>gen freight</i>
John A. Tweten	820 S 11th St	Grand Forks	ND	58201	(701)775-9412	1	Private	Z	<i>unknown</i>
Scotts Music Stores,inc.	Box 155 Columbia Mall	Grand Forks	ND	58201	(701)775-6265	1	Private	Z	<i>unknown</i>
Rayco Sales & Service	1811 11th Ave N	Grand Forks	ND	58203	(701)772-0110	1	Exempt	GZ	<i>unknown</i>
V & J Trucking	815 Duke Dr #207	Grand Forks	ND	58201		1	Exempt	JP	<i>unknown</i>
G.f. Truss, Inc.	P.o. Box 1544	Grand Forks	ND	58206-1544	(701)775-3173	1	Private	Z	<i>unknown</i>
Crossroads Furniture	5205 Gateway Dr	Grand Forks	ND	58203	(701)772-7128	1	Private	B	<i>unknown</i>
Marshall Anderson	1115 18th Ave S #20	Grand Forks	ND	58201	(701)772-0918	1	Exempt	P	<i>unknown</i>
Rick Erickson	4912 6th Avenue A	Grand Forks	ND	58203-4912	(701)746-4944	1	Exempt	PZ	<i>unknown</i>
Mark Bertheuson	Rt. 1, Box 180	Grand Forks	ND	58201	(701)772-0763	1	Private	P	<i>unknown</i>
Lilke Sandling (vernon Lilke DbA)	1611 Library Circle	Grand Forks	ND	58201	(701)775-6539	1	Private	Z	<i>unknown</i>
Rosinski Trucking (rosinski, Patrick G. DbA)	Rr #2 Box #53c	Grand Forks	ND	58203	(701)772-8787	1	Exempt	P	<i>unknown</i>
Wilson Landscaping (dennis Wilson DbA)	Rr 1 Box 152	Grand Forks	ND	58201	(701)775-9704	1	Private	Z	<i>unknown</i>
Hurt Trucking ( Mike Hurt DbA)	Rr2 Box 131c	Grand Forks	ND	58201	(701)795-1514	1	Exempt	KP	<i>unknown</i>
Sevigny Trucking (arnold J. Sevigny DbA)	825 4 Ave S	Grand Forks	ND	58201	(701)775-7875	1	Exempt	P	<i>unknown</i>
Lindberg Trucking, Inc.	514 Chestnut St	Grand Forks	ND	58201	(701)746-1629	1	Exempt	Z	<i>unknown</i>
Jerry Oakland Trucking (jerry Oakland DbA)	4721 Silvergate Dr.	Grand Forks	ND	58203	(701)775-8755	1	Authorized	AJPVWXY	<i>unknown</i>

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Lindberg Trucking, Inc.	514 Chestnut St	Grand Forks	ND	58201	(701)746-1629	1	Exempt	Z	unknown
Jerry Oakland Trucking (jerry Oakland DBA)	4721 Silvergate Dr.	Grand Forks	ND	58203	(701)775-8755	1	Authorized	AJPVWXY	unknown
Aerial Contractors, Inc.	Box 678	West Fargo	ND	58078	(701)277-1737	17	Private	FIZ	backhoes
Quality Boneless Beef Co	P.o. Box 337	West Fargo	ND	58078-0337	(701)282-0202	10	Private	W	refrig.meat
Dakota Freight Systems, Inc.	623 Main Ave	West Fargo	ND	58078-2008	(701)281-1021	7	Authorized	A	gen freight
Oland, Inc.	Union Stockyards	West Fargo	ND	58078	(701)282-3757	7	Exempt	O	livestock
Tri State Striping, Inc.	P.o. Box 693	West Fargo	ND	58078	(701)293-1881	7	Private	Z	paint
Sherman, Inc.	Box 658	West Fargo	ND	58078	(701)282-3659	6	Private	IZ	pipe
Fargo Truss Systems, Inc.	701 Main Ave W	West Fargo	ND	58078	(701)281-0871	5	Private	G	wood components
Collie Equipment And Manufacturing, Inc	Po Box 455	West Fargo	ND	58078	(701)282-3906	4	Authorized	C	
M. J. Dalsin Company, Inc.	930 Armour Street N	West Fargo	ND	58078	(701)282-0509	4	Private	G	roofing mat.
Dakota Machine Tool, Inc.	420 E. Main Avenue	West Fargo	ND	58078	(701)282-6959	4	Private	CZ	steel products
Tri-state Auction Company, Inc.	P.o. Box 772	West Fargo	ND	58078	(701)282-8203	4	Combination	D	automobiles
Water Smith, Inc.	1740 E. Main Avenue	West Fargo	ND	58078	(701)282-3856	4	Private	Z	unknown
Craig Richards	2220 Main Ave E	West Fargo	ND	58078	(218)236-9469	4	Combination	Z	unknown
Interstate Seed Company	P.o. Box 338	West Fargo	ND	58078	(701)282-3373	3	Private	P	grain
Peterson Products Inc	P. O. Box 724	West Fargo	ND	58078	(701)282-4502	3	Private	Z	concrete prod
Hogenson Construction, Inc.	P.o. Box 777	West Fargo	ND	58078	(701)281-1742	3	Private	CGZ	equipment
Shiprite, Inc.	Po Box 544	West Fargo	ND	58078	(701)238-1919	3	Authorized	AVX	general freight
Lenzmeier Trucking	P.o. Box 794	West Fargo	ND	58078	(701)282-2251	2	Combination	Z	gravel-clay
P. J.'s Trucking (byron & Jean Espenson	1015 3 1/2 Avenue E.	West Fargo	ND	58078	(701)277-1406	2	Authorized	PY	sugar
Dan's Oil & Service, Inc.	P.o. Box 615	West Fargo	ND	58078	(701)282-3201	2	Combination	KZ	petroleum prod
World Wide Imports And Floral (marvin A.	429 E. Main	West Fargo	ND	58078	(701)282-7793	2	Private	Z	floral supply
Dakotah Truck Equipment, Inc.	P.o. Box 758	West Fargo	ND	58078-0758	(701)282-2022	2	Private	Z	truck equipment
Fargo Harley Davison Sales & Service, Inc.	600 W Main Ave	West Fargo	ND	58078	(701)277-1000	2	Private	Z	golf cars
Custom Marketing Co., Inc.	1126 West Main Ave	West Fargo	ND	58078	(701)281-0493	2	Combination	Z	equipment
Miller & Sons Drywall	2007 E Main	West Fargo	ND	58078	(701)282-4365	2	Private	G	unknown
Mark Wilke Trucking, Inc.	915 3rd Ave East	West Fargo	ND	58078-2105	(701)282-7235	2	Exempt	PV	unknown
Farmers & Feeders, Inc.	340 W. 8th Street	West Fargo	ND	58078	(701)282-4489	1	Private	I	farm machinery

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Midland Garage Door Manufacturing	701 12th Avenue N.	West Fargo	ND	58078	(701)282-8136	1	Private	G	doors
Erik Transport	P.o. Box 722	West Fargo	ND	58078	(701)282-5014	1	Combination	JPRWY	paper products
Webb Enterprises Inc	320 W. 8th Street	West Fargo	ND	58078	(701)281-0002	1	Combination	Z	in process item
Ford Tractor Of Fargo, Inc,	P. O. Box 366	West Fargo	ND	58078	(701)282-5290	1	Private	I	farm tractors
Red River Manufacturing, Inc.	P.o. Box 732	West Fargo	ND	58078-0732	(701)282-3013	1	Private	Z	trailer
Premier Technology (gil Pollock And Bob	P.o. Box 796	West Fargo	ND	58078	(701)282-5220	1	Private	Z	unknown
Galvanizers, Inc.	P.o. Box 573	West Fargo	ND	58078	(701)282-3906	1	Private	C	steel
Donahue Products Ltd. (gary Vliem Db)	224 12th St Nw	West Fargo	ND	58078	(701)282-4989	1	Private	Z	
B & B Trucking	2189 4th Avenue	West Fargo	ND	58078	(701)282-8015	1	Exempt	PZ	grain
Dakota Express (gebhardt, Lowell Db)	362 Cedar Lane	West Fargo	ND	58078	(701)282-5846	1	Combination	CFGIPV	lumber
Neil Thompson Trucking	813 5th Avenue E.	West Fargo	ND	58078	(701)282-7734	1	Combination	JPV	grain
Prairie Scale Systems (verden Anderson	1740 E. Main Avenue	West Fargo	ND	58078	(701)281-9591	1	Private	Z	equipment
Steffen Trucking (dwight & Shawn Steffen	513 21st Street E.	West Fargo	ND	58078	(701)282-5308	1	Exempt	P	grain
Sandhill Trucking	508 Garden Avenue	West Fargo	ND	58078	(701)281-0988	1	Exempt	P	unknown
Don Kramer Trucking(donnie Kramer Db)	1901 5th Ave E	West Fargo	ND	58078	(701)282-8582	1	Authorized	AJPRW	unknown
Emergency Care Network	526 3rd Avenue Nw	West Fargo	ND	58078	(701)282-6220	1	Authorized	Z	unknown
Fredrick Jerald Reber	813 7 Avenue East	West Fargo	ND	58078	(701)282-2589	1	Authorized	A	unknown
Arnold Brothers Transport Ltd.	739 Lagimodiere Blvd.	Winnipeg	MB	CANADA	(204)257-6666	445	Authorized	CGZ	machinery
Kleysen Transport Ltd.	2100 Mcgillivray Blvd	Winnipeg	MB	R3T3N5	(204)488-3431	293	Combination	ACFGIPUY	general freight
Trans X Ltd.	Box 36 Rr 2 Group	Winnipeg	MB	R3C2E6	(204)632-6694	223	Authorized	AJWY	gen. freight
Motorways (1980) Limited (cougar Freight	P.o. Box 738	Winnipeg	MB	R3C2L8	(204)631-5577	160	Combination	ACFGULNP	general freight
S & S Transport Ltd.	59 Beghin Avenue	Winnipeg	MB	R2J3S8	(204)661-9200	65	Exempt	F	lumber
Gershman Transport International Ltd.	2126 Logan Ave	Winnipeg	MB	R2R0J2	(204)632-4464	55	Authorized	AJP	groceries
Reimer Express Lines Ltd.	1400 Inkster Blvd.	Winnipeg	MB	R2X1R1	(204)958-5031	50	Combination	A	gen. freight
R. K. F Truck Lines Ltd.	50 Omands Creek Blvd	Winnipeg	MB	RZR1V7	(204)694-2466	50	Authorized	A	food products
Canada Safeway Ltd.	313 Pacific Avenue	Winnipeg	MB	R3H0R2	(204)633-7297	42	Private	JW	produce
Paul's Hauling Ltd.	250 Oak Point Road	Winnipeg	MB	CANADA	(204)633-4330	40	Authorized	K	petroleum prod.
Bison Transport Inc	1051 Sherwin Road	Winnipeg	MB	R2R0J1	(800)665-0262	32	Authorized	A	general freight
Ja-sha Trucking & Leasing Ltd.	2091 Logan Avenue W.	Winnipeg	MB	R2R0J1	(204)694-2073	30	Authorized	A	general freight

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D R Hook Towing Services Ltd.	341 Stanley St	Winnipeg	MB	R3A0X3	(204)956-4665	30	Exempt	DEZ	<i>unknown</i>
Canada Packers, Inc.	249 Oak Point	Winnipeg	MB	R3E1T0	(204)694-2073	27	Private	R	<i>meat</i>
Feed-rite Ltd.	17 Speers Road	Winnipeg	MB	R2J1M1	(204)233-8418	24	Private	P	<i>feed</i>
Liskeard Transport, Inc.	149 Oak Point Road	Winnipeg	MB	R2R1T7	(204)632-7175	22	Authorized	F	<i>lumber</i>
George Smith Trucking Ltd.	1975 Brookside Blvd.	Winnipeg	MB	CANADA	(204)633-1945	21	Authorized	JRZ	<i>frozen food</i>
Canadian National Railways	Room 350, 123 Main	Winnipeg	MB	R3C2P8	(204)988-8915	21	Private	Z	<i>rails</i>
Trappers Transport Ltd.	3139 Henderson	Winnipeg	MB	R3C2E7	(204)661-4659	18	Authorized	AJRW	<i>meat,peat moss</i>
Atomic Interprovincial Transport Eastern	2070 Logan Avenue	Winnipeg	MB	CANADA	(204)633-9320	17	Other	A	<i>general freight</i>
Sunrise Distributors, Ltd.	2091 Logan Ave.	Winnipeg	MB	R2R0J1	(204)694-1618	16	Authorized	AJPRWXYZ	
Custom Transport Ltd.	P.o. Box 277 (st. Vital	Winnipeg	MB	R2M5C8	(204)255-1296	15	Combination	Z	<i>machinery</i>
Stefanchuk Concrete Mobile Service	2445 Ferrier St	Winnipeg	MB	R2P0G8	(204)338-4691	14	Private	ABCFGILV	<i>unknown</i>
New Hope Transport Ltd.	233 Foxmeadow Dr	Winnipeg	MB	R3P1T4	(204)897-1083	14	Combination	APV	<i>unknown</i>
Ram Messenger Service Ltd.	1180 Fife Street	Winnipeg	MB	R2X2N6	(204)632-0762	12	Exempt	AOP	<i>general freight</i>
Merit Transport Ltd.	1579 Dugald Road	Winnipeg	MB	R2J0H3	(204)661-6427	11	Authorized	FI	<i>lumber</i>
Crestliner Transport	1530 Gamble Place	Winnipeg	MB	R3T1N6	(204)453-9501	11	Private	Z	<i>hardware</i>
Jade Transport Ltd.	963 Dugald Road	Winnipeg	MB	R2J0G8	(204)233-3566	9	Authorized	OU	<i>bulk liquids</i>
Rae-lynn Transport Ltd.	6-400 Dover Court	Winnipeg	MB	R3Y1L7	(204)261-7829	8	Combination	AFP	<i>general freight</i>
Fearcy Trucking Ltd.	1470 Chevrier Blvd.	Winnipeg	MB	R3T1Y6	(204)475-8411	8	Authorized	FGI	<i>lumber</i>
Wildwood Transport Inc.	P O Box 66100	Winnipeg	MB	R3K 2E7	(204)897-1032	8	Authorized	ACFGI	
Canus Trucking Ltd.	782 Main Street	Winnipeg	MB	R2W3Z4	(204)586-8001	7	Authorized	Y	<i>paper</i>
Motor Coach Industries Ltd.	St. Matthews Avenue	Winnipeg	MB	R360J8	(204)786-3566	7	Private	IZ	<i>bus parts</i>
R.s. Harris Ltd.	P.o. Box 299	Winnipeg	MB	R3V117	(204)261-6000	6	Combination	FG	<i>lumber</i>
Atl Transport, Inc.	432 Ralph Avenue	Winnipeg	MB	R2C2E7	(204)224-2172	6	Authorized	CFGI	<i>lumber</i>
Canadian Scrap Metal Recyclers, Inc.	Box 204, R.r. 5	Winnipeg	MB	R2C2Z2	(204)222-3227	6	Private	GZ	<i>building materi</i>
R W Baskerville Ltd.	971 Dugald Road	Winnipeg	MB	CANADA	(204)247-9370	5	Exempt	J	<i>produce</i>
Palliser Furniture Ltd.	50 Vulcan Avenue	Winnipeg	MB	R261B7	(204)667-2059	5	Private	Z	<i>furniture</i>
Frank Feeney Trucking (michael Frank	26 Willow Walk	Winnipeg	MB	RZV3Y3	(204)339-6389	5	Combination	JZ	<i>peat moss</i>
Fuzzy Bear Transport, Inc.	59 Beghin Avenue	Winnipeg	MB	R2J3S8	(204)661-9024	5	Exempt	J	<i>produce</i>
Sundale Eggs Ltd.	1710 Wellington	Winnipeg	MB	R3H0E6	(204)786-1393	5	Private	Z	<i>eggs</i>

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R. Litz & Sons Co. Ltd.	277 McPhillips St	Winnipeg	MB	R3E2K7	(204)783-7979	5	Authorized	ACFGIN	unknown
Monarch Industries Ltd.	889 Erin Street	Winnipeg	MB	CANADA	(204)786-7921	4	Private	I	machinery
Liquid Carbonic, Inc.	635 McPhillips Street	Winnipeg	MB	R2X2H1	(204)589-7363	4	Private	Z	oxygen
Rousseau Transport Ltd.	808 Wallace Avenue	Winnipeg	MB	R2E0B2	(204)661-1208	4	Authorized	FZ	lumber
Allmar Distributors Ltd.	P.o. Box 10, Station F	Winnipeg	MB	R2L2A5	(204)668-3000	4	Private	F	lumber
2182671 Manitoba Ltd.	Box 58	Winnipeg	MB	R2C2Z9	(204)224-5392	3	Exempt	P	grain
Horizon International Distributors	395 Barry Street	Winnipeg	MB	R3J1N5	(204)831-1304	3	Exempt	A	general
Portage Cartage & Storage Ltd.w3	170 Eagle Drive	Winnipeg	MB	R2R1V5	(204)633-8059	3	Authorized	B	household goods
Penner Brothers (l.p. Enterprises Inc DbA)	577 Academy Road	Winnipeg	MB	R3N0E4	(204)989-4300	3	Private	KVZ	gasoline
Wilson Auto Electric	600 Golspie St	Winnipeg	MB	R2K2V1	(204)667-5535	3	Private	Z	auto parts
Springhill Lumber Wholesale Ltd.	1820 Devries St	Winnipeg	MB	R2G3S8	(204)667-2059	3	Private	G	building materi
Garden Grove Produce Imports Ltd	305 Mckay Ave	Winnipeg	MB	R2G0NS	(204)661-6484	3	Private	JVW	fresh produce
Dominion Tanners Ltd.	1601 Church Avenue	Winnipeg	MB	RZX169	(204)633-7042	2	Combination	UZ	leather
Fiat Products Of Canada Ltd.	255 Hutchings St	Winnipeg	MB	R2X2R4	(204)633-6122	2	Private	DZ	shower cabs.
Viking Storage & Distributors Ltd.	44 Higgins Avenue	Winnipeg	MB	R3B0H5	(204)942-4361	2	Private	JV	produce
Styx International	605 Roseberry	Winnipeg	MB	R2V2P6	(204)786-6165	2	Private	Z	comics
Ron Defoort	249 Jefferson Avenue	Winnipeg	MB	CANADA	(204)334-5906	2	Exempt	JW	produce
Boeing Of Canada	99 Murray Park Road	Winnipeg	MB	R3J3M6	(204)694-0146	2	Exempt	Z	unknown
Holiday Holdings Ltd.	1240 Sherwin Road	Winnipeg	MB	R3H0V3	(204)694-0187	2	Private	W	frozen products
Paramount Truck Lines Ltd.	199 Oak Point Road	Winnipeg	MB	R2B1Z7	(204)694-2213	2	Exempt	FP	grain
Big M Transport Ltd.	271 Oakpoint Hwy	Winnipeg	MB	R2R1T9	(204)233-6044	2	Exempt	J	produce
Canada Messenger Transportation	47 Gomez St	Winnipeg	MB	R3B0G4	(204)943-8905	2	Authorized	ACFGIY	general freight
Royal Marine Industries (154756 Canada	D-5, Grp 62, Ss 5	Winnipeg	MB	R2M4A3	(204)254-6369	2	Private	Z	unknown
Browning Ferris Industries	P.o. Box 1590	Winnipeg	MB	R3C2Z6	(204)633-9730	2	Private	Z	unknown
Gateway Papers Ltd.	1095 Winnipeg Avenue	Winnipeg	MB	R3E0S2	(204)772-2487	1	Private	Y	paper products
Oystreck Trucking	54 Newcroft Road	Winnipeg	MB	R2J2X8	(204)257-6429	1	Exempt	P	ag. products
Grainmaster Manufacturing Ltd.	Box 9, Station F	Winnipeg	MB	R2L2A5	(204)224-1697	1	Private	Z	truck bodies
Al-roy Trucking Ltd.	780 Marion Street,	Winnipeg	MB	R2J0K5	(204)233-1042	1	Authorized	AJZ	gen commodities
Danway Transportation Ltd.	33 Aster Crescent	Winnipeg	MB	R3K2E5	(204)452-0972	1	Authorized	J	unknown

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Roman Transport Ltd.	R.r. 3, Box 8, Group	Winnipeg	MB	R3C2E7	(204)669-1865	1	Exempt	JWX	produce
T & W Trucking Ltd.	799 S. Drive	Winnipeg	MB	R3T0C4	(204)284-4571	1	Exempt	J	produce
Jim Dolinski (James Dolinski DBA)	Box 10, Group 60, S.S.	Winnipeg	MB	R3C2E8	(204)338-8108	1	Exempt	XZ	pelt moss
Nardai Enterprises Ltd. (Vern Nardai DBA)	Box 19, Group 364,	Winnipeg	MB	R2J0K5	(204)757-2906	1	Private	O	livestock
F. Archibald Brokerage Ltd.	1155 Sherwin Road	Winnipeg	MB	R3H0V1	(204)775-8144	1	Exempt	A	general
Griffin Storage & Distributing Ltd.	133 Paramount Road	Winnipeg	MB	R2X2W6	(204)694-5555	1	Private	F	lumber
B & H Salvage, Inc.	123 Ryan Street	Winnipeg	MB	R2R0N9	(204)633-7244	1	Private	CF	poles
Isabel Sobey	Box 13, Grp 220, R.r.	Winnipeg	MB	R3C2E6	(204)694-8363	1	Private	Z	trailers
L. J. Concessions	25-148a Valhalla Drive	Winnipeg	MB	CANADA	(204)338-0954	1	Private	Z	carnival games
M & D Trucking Ltd.	799 Isbister Street	Winnipeg	MB	R2Y1R5	(204)832-1284	1	Private	F	lumber
Western Utilities Equipment Company Ltd.	2021 Dugald Road	Winnipeg	MB	R2J0H3	(204)224-2281	1	Private	Z	truck parts
Pacific Motors Ltd.	1121 Ellice Avenue	Winnipeg	MB	R3G0E2	(204)783-1774	1	Private	Z	automobiles
N.M. Paterson & Sons Ltd.	609 - 167 Lombard	Winnipeg	MB	R3B0V5	(204)956-2090	1	Exempt	P	grain
Kotelinski Overhead Doors Ltd.	439 Kensington Street	Winnipeg	MB	R3J1J8	(204)888-2447	1	Private	Z	garage doors
Cabbage Enterprises Ltd.	31 Hemlock Place	Winnipeg	MB	R2H1L8	(204)237-1677	1	Private	Z	musical instrum
Northwest Holdings (Normand Preteau)	19 Westham Place	Winnipeg	MB	R2N2M5	(204)256-4986	1	Private	JZ	fruit/produce
Carren Wedge	Box 33	Winnipeg	MB	R3C2E6	(204)633-8487	1	Private	O	horses
Frank Loewen Ltd.	P.O. Box 20001	Winnipeg	MB	R3K2E5	(204)888-6727	1	Authorized	A	general freight
Blackwood Beverages Sales, Inc.	1850 Ellice Avenue	Winnipeg	MB	R3H0B8	(204)784-0600	1	Private	Z	plastic bottles
Raymond Degagne	46 Coral Crescent	Winnipeg	MB	R2J 1V7	(204)256-4108	1	Exempt	PZ	grain,wheat
Winneco Equipment Distributors Ltd.	1835 Heckla Avenue	Winnipeg	MB	R2R0K3	(204)633-1058	1	Private	I	farm equipment
Macdon Industries Ltd.	680 Moray Street	Winnipeg	MB	R3J3S3	(204)885-5590	1	Private	I	machinery
Warbon Transport (Warren Sawka, DBA)	Box 10, Group 11, Rr	Winnipeg	MB	R3C2E4	(204)757-4629	1	Private	P	hay
Hi Qual Manufacturing Ltd	Box 158 St Bonifale	Winnipeg	MB	R2H3BH	(204)224-3269	1	Private	Z	equipment
Rakowski Cartage & Wrecking Ltd.	775 Plinquet St	Winnipeg	MB	R2J0G3	(204)233-0402	1	Private	I	equipment
R.B. Cartage (Reuben Banman DBA)	317 - 60 Whellams	Winnipeg	MB	R2G2G7	(204)334-2693	1	Exempt	P	grain
El Mingo Stables Ltd.	P.O. Box 10, Station A	Winnipeg	MB	R3K2C7	(204)633-5269	1	Private	O	livestock
Koski Truckyn Ltd.	Box 14, Grp 529, R.r.	Winnipeg	MB	R2C2Z2	(204)224-0142	1	Exempt	O	unknown
Pace Aviation Ltd.	3-910 Ferry Rd	Winnipeg	MB	R3N0Y8	(204)783-2322	1	Private	Z	unknown

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Durand Transport (real Durand Dba)	30 Elsbury Bay	Winnipeg	MB	R2N2H7	(204)256-6771	1	Private	Z	<i>unknown</i>

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