# Kansas City, MO-KS MSA (MO Part)

1997

Issued February 2000

EC97TCF-MA-MO(1)

# 1997 Economic Census **Transportation** 1997 Commodity Flow Survey







#### ACKNOWLEDGMENTS

This report was prepared in the Service Sector Statistics Division under the direction of Thomas E. Zabelsky, Assistant Chief for Current Service and Transportation Programs. Planning, implementation, and compiling of this report were under the supervision of John L. Fowler, Chief, Commodity Flow Survey Branch, assisted by Wanda Dougherty, Debra Corbett, Bruce Dembroski, Shirley Gray, Michael Jones, Stephanie Kelley, Mabel Ocasio, Bonnie Opalko, Joyce Price, Barbara Selinske, Eli Serrano, and Michael Sprung. Sample design and statistical methodology were developed under the general direction of **Howard** Hogan and Carl A. Konschnik, former Assistant Chiefs, and Ruth E. Detlefsen, current Assistant Chief, Research and Methodology. Sample design and estimation were under the supervision of Patrick Cantwell, former Chief, and Jock Black, current Chief, Program Research and Development Branch, assisted by William C. Davie Jr., David L. Kinyon, Jacklyn R. Jonas, and M. Cristina Cruz. Frame construction, sample control, imputation, and quality control procedures were developed under the supervision of **Carol King,** Chief, Statistical Methods Branch, assisted by James Hunt.

The processing system and computer programs were developed and implemented by the OAO programming group, led by Jacques Wilmore and assisted by Harold N. Bobbitt and Robert J. Jeffrey. Steve G. McCraith, Chief, Quinquennial Surveys Branch, Economic Statistical Methods and Programming Division and Joseph F. Keehan provided general support.

Coordination of data collection efforts was under the direction of **Judith N. Petty**, Chief, National Processing Center, assisted by **Matthew Aulbach**, **Linda Broadus**, **Grant Goodwin**, **Carlene Bottorff**, **Teresa Branstetter**, and **Jack Miller**.

The staff of the Administrative and Customer Services Division, **Walter C. Odom,** Chief, performed planning, design, composition, editorial review, and printing planning and procurement for the publications, Internet products, and report forms. **Margaret A. Smith** provided publication coordination and editing.

We also acknowledge the contributions of the following Department of Transportation (DOT) representatives in the overall planning and design of the survey: **Rolf Schmitt,** Associate Director for Transportation Studies, Bureau of Transportation Statistics, assisted by **Susan Lapham, Russ Capelle, Ronald J. Duych,** and **Felix Ammah-Tagoe.** 

The Oak Ridge National Laboratory's Center for Transportation Analysis, under the former and current direction of Mike

Bronzini and David Greene, respectively, provided all mileage data for this report, using its transportation network modeling system, under the supervision of Frank Southworth and assisted by Shih-Miao Chin, Bruce Peterson, Jane Rollow, and Angela Gibson.

Special acknowledgment is also due to the many businesses whose cooperation was essential to the publication of these data.

# Kansas City, MO-KS MSA (MO Part)

1997

EC97TCF-MA-MO(1)

Issued February 2000

#### 1997 Economic Census

*Transportation* 1997 Commodity Flow Survey





U.S. Department of Transportation Rodney E. Slater, Secretary

Mortimer L. Downey, Deputy Secretary

BUREAU OF TRANSPORTATION
STATISTICS
Dr. Ashish Sen,
Director
Rick Kowalewski,
Deputy Director

**Rolf R. Schmitt,** Associate Director for Transportation Studies



U.S. Department of Commerce William M. Daley,

Secretary

**Robert L. Mallett,** Deputy Secretary

Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs

U.S. CENSUS BUREAU Kenneth Prewitt,

Director



Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs



U.S. CENSUS BUREAU Kenneth Prewitt, Director

**William G. Barron,** Deputy Director

**Paula J. Schneider,** Principal Associate Director for Programs

**Frederick T. Knickerbocker,** Associate Director for Economic Programs

**Thomas L. Mesenbourg,** Assistant Director for Economic Programs

**Carole A. Ambler,** Chief, Service Sector Statistics Division



# **BUREAU OF TRANSPORTATION STATISTICS**

Dr. Ashish Sen,
Director
Rick Kowalewski,
Deputy Director
Rolf R. Schmitt,
Associate Director for
Transportation Studies

#### CONTENTS

	oduction to the Economic Census	1 3
TAE	BLES	
1.	Shipment Characteristics by Mode of Transportation for Metropolitan Area of Origin: 1997	9
2.	Inbound Shipment Characteristics by Mode of Transportation	_
3.	for Metropolitan Area of Destination: 1997 Shipment Characteristics by Mode of Transportation and	9
4.	Distance Shipped for Metropolitan Area of Origin: 1997 Shipment Characteristics by Mode of Transportation and	10
5.	Shipment Size for Metropolitan Area of Origin: 1997 Shipment Characteristics by Commodity Group for Metropolitan	12
6.	Area of Origin: 1997	14
	Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997	15
7.	Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997	18
8.	Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997	20
ΛDI	PENDIXES	_0
API	PENDIXES	
A. B.	Comparability With the 1993 Commodity Flow Survey Reliability of the Estimates	A–1 B–1
C. D.	Sample Design, Data Collection, and Estimation Standard Classification of Transported Goods Code	C-1
	Information	<u>D</u> –1
F	Sample Report Forms and Instructions	F_1

# Introduction to the Economic Census

#### **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### AVAILABILITY OF ADDITIONAL DATA

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are

published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

# 1997 Commodity Flow Survey

#### **GENERAL**

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data on Metropolitan Area (MA) and Remainder of State (ROS) shipment characteristics. Additional reports include data for the United States, Census Regions, Divisions, states, hazardous material shipments, as well as selected data on exports.

#### METROPOLITAN AREA AND REMAINDER OF STATE

Data are provided for 86 selected Metropolitan Areas (MA) and Remainder of States (ROS). The Census Bureau and Bureau of Transportation Statistics (BTS) selected these MAs based on population counts from the 1996 Current Population Survey (CPS). For the purposes of the Commodity Flow Survey (CFS), these MAs are confined within state boundaries.

#### Please note:

This report presents data for selected major metropolitan areas (MAs) confined within state boundaries. Data are also presented for Remainder of State (ROS). ROS is defined as the portion of a state not included in any of the selected major MAs. A list of counties comprising each MA and ROS is provided on the CFS Internet site at: www.census.gov/econ/www/cfsmain.html.

#### **METROPOLITAN AREA DEFINITIONS**

The general concept of a MA is that of a core area containing a large population nucleus, together with adjacent communities that have a high degree of economic and

social integration with that core. The Federal Office of Management and Budget (OMB), designates and defines MAs following a set of official standards. (The MA standards for the 1990s were published in the Federal Register on March 30, 1990 B Vol. 55, No. 62, pp. 12154-12160.) The MA classification is provided for use by Federal agencies in the production, analysis, and publication of data.

Included among MAs are metropolitan statistical areas (MSAs), consolidated metropolitan statistical areas (CMSAs), and primary metropolitan statistical areas (PMSAs). In additional, New England county metropolitan areas (NECMAs) are an alternative set of areas defined for the six New England states.

#### **METROPOLITAN STATISTICAL AREAS**

An MSA consists of one or more counties that contain a city of 50,000 or more inhabitants, or contain a Census Bureau defined urbanized area (UA) and have a total population of at least 100,000 (75,000 in New England). Counties containing the principal concentration of population the largest city and surrounding densely settled area are components of the MSA. Additional counties qualify to be included by meeting a specified level of commuting to the counties containing the population concentration and by meeting certain other requirements of metropolitan character, such as a specified minimum population density or percentage of the population that is urban. MSAs in New England are defined in terms of cities and towns, following rules concerning commuting and population density.

#### CONSOLIDATED METROPOLITAN STATISTICAL **AREAS**

An area that meets the requirements to qualify as an MSA and also has a population of 1 million or more becomes a CMSA if component parts of the area are recognized as PMSAs.

#### PRIMARY METROPOLITAN STATISTICAL AREAS

Subareas may be defined within an area that meets the requirements to qualify as an MSA and also has a population of 1 million or more. The definition of these subareas called PMSAs requires meeting specified statistical criteria and have the support of local opinion. A PMSA consists of

a large urbanized county or a cluster of counties (cities and towns in New England) that demonstrate strong internal economic and social links in addition to close ties with the central core of the larger area. Upon the recognition of PMSAs, the entire area of which they are parts becomes a CMSA. All territory within a CMSA is also within some PMSA.

#### **NEW ENGLAND COUNTY METROPOLITAN AREAS**

NECMAs are county based alternatives to the city- and town-based MSAs and CMSAs in the six New England states. The county composition of a NECMA reflects the geographic extent of the corresponding MSAs or CMSAs. NECMAs are not defined for individual PMSAs.

#### **MODES**

Single modes for these reports are aggregated as follows:

Truck (includes shipments which went by private truck, for-hire truck only, or a combination of private truck and for-hire truck).

Rail.

All other single modes (includes water, air, and pipeline).

# STANDARD CLASSIFICATION OF TRANSPORTED GOODS (SCTG) CODES

The SCTG codes for the Metropolitan Area and Remainder of State Reports are aggregated into nine commodity groupings. The following describes the two-digit SCTGs included in each commodity grouping:

SCTG group	SCTG title and two-digit codes	SCTG group	SCTG title and two-digit codes
01-05 01 02	Agricultural products and fish Live animals and live fish Cereal grains	22 23 24	Fertilizer and fertilizer materials Chemical products and preparations, n.e.c. Plastics and rubber
03 04	Agricultural products, except live animals, cereal grains and forage products  Animal feed and feed ingredients, cereal, straw, and eggs and other products of animal origin, n.e.c.	25-30 25 26	Wood products and textiles and leather Logs and other wood in the rough Wood products
05	Meat, fish, seafood, and preparations	27 28	Pulp, newsprint, paper, and paperboard Paper or paperboard articles
06-09 06	Grains, alcohol, and tobacco products  Milled grain products and preparations and bakery products	29 30	Printed products Textiles, leather, and articles
07 08	Prepared foodstuffs, n.e.c. and fats and oils Alcoholic beverages	31-34 31 32	Base metal and machinery Nonmetallic mineral products Base metal in primary or semifinished forms
09 10-14	Tobacco products  Stone, nonmetallic minerals, and metallic ores	33 34	and in finished basic shapes Articles of base metal Machinery
10 11	Monumental or building stone Natural sands	35-38	Electronics, motorized vehicles, and precision instruments
12 13 14	Gravel and crushed stone Nonmetallic minerals, n.e.c. Metallic ores	35	Electronic and other electrical equipment and components, and office equipment
15-20	Coal and petroleum products	36 37 38	Vehicles Transportation equipment, n.e.c. Precision instruments and apparatus
15 17 18	Coal Gasoline and aviation turbine fuel Fuel oils	39-43	Furniture and miscellaneous manufactured products
19	Products of petroleum refining, n.e.c. and coal products	39	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs
20 21-24	Basic chemical  Pharmaceutical and chemical products	40 41	Miscellaneous manufactured products Waste and scrap
21	Pharmaceutical products	43	Mixed freight

#### INDUSTRY COVERAGE

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108	Metal mining (excluding metal mining services)
12, ex. 124	Coal mining (excluding coal mining services)
13	Oil and gas extraction <sup>1</sup>
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade—durable goods
51	Wholesale trade—nondurable goods
596	Catalog and mail-order houses

<sup>1</sup>We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

#### SHIPMENT COVERAGE

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators onward.

#### MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origindestination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origindestination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

#### Mileage Data for Pipeline Shipments

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

#### **DISCLOSURE RULES**

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

#### **EXPLANATION OF TERMS**

Average miles per shipment. For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term "shipment."

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

Commodity. Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment's operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

**Distance shipped.** In some tables, shipment data are presented for various "distance shipped" intervals. Shipments were categorized into these "distance shipped" intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., tonmiles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the "Mileage Calculations" section for more details.)

**Great circle distance.** The shortest distance between two points on the earth's surface.

**Mode of transportation.** The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

#### **Mode Definitions**

In the instructions to the respondent, we defined the possible modes as follows:

- 1. Parcel delivery/courier/U.S. Postal Service. Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
- 2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
- 3. For-hire truck. Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
- 4. **Railroad.** Any common carrier or private railroad.
- 5. Shallow draft vessels. Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
- 6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
- 7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.
- 8. Air. Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
- 9. Other mode. Any mode not listed above.
- 10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

- 1. Air (includes truck and air). Shipments that used air or a combination of truck and air.
- 2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
- 3. Multiple modes. Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:

Private truck For-hire truck Shallow draft vessel Deep draft vessel Pipeline

We did not allow for multiple modes in combination with "parcel, U.S. Postal Service or courier," "unknown," or "other." By their nature, these shipments may already include various kinds of multiplemode activity. For example, if the respondent reported a shipment's mode of transportation as parcel and air, we treated the shipment as parcel only.

- 4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
- 5. Other and unknown modes. Shipments for which modes were not reported, or were reported by the respondent as "Other" or "Unknown."
- 6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
- 7. **Water.** Shipments using shallow draft vessel only, deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as "Other multiple modes."
- 8. **Great Lakes.** In the tables in this publication, "Great Lakes" appears as a single mode. ORNL's transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the "Mileage Calculations" section for more details).

#### Other Definitions and Terms

**Shipment.** A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

# **Standard Classification of Transported Goods** (SCTG). The commodities shown in this report are classi-

fied using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

**Ton-miles.** The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

exclude any mileages through Canada (see the "Mileage Calculations" section for more details). Aggregated poundmiles were converted to ton-miles. The ton-miles data are displayed in millions.

**Tons shipped.** The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

**Total modal activity.** The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

Value of shipments. The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables for this publication:

D	Denotes figures withheld to avoid disclosing
	data for individual companies.

- Represents zero or less than 1 unit of measure.
- S Data do not meet publication standards due to high sampling variability or other reasons.

**CFS** Commodity Flow Survey.

lb Pounds.

Not elsewhere classified. n.e.c.

Not applicable. NA

n.o.s. Not otherwise specified.

#### OTHER TRANSPORTATION DATA

Users of transportation data may be especially interested in the following reports:

**Economic Census: Transportation Sector** covers establishments that provide passenger and freight transportation to the general public, government, or other busi-

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation's truck, van, minivan, and sport utility vehicle population. Some of the types of data collected include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

Transportation Annual Survey covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site http://www.census.gov and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

#### Table 1. Shipment Characteristics by Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valu	ne	To	ons	Ton-	miles	
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	36 137	100.0	33 349	100.0	8 578	100.0	459
Single modes	29 219	80.9	32 527	97.5	8 312	96.9	247
Truck <sup>1</sup> Rail All other single modes	17 685 S 258	48.9 S .7	27 502 5 019 6	82.5 15.1 —	3 739 4 566 7	43.6 53.2 –	180 975 1 393
Multiple modes	5 697	15.8	228	.7	161	1.9	599
Parcel, U.S. Postal Service or courier	5 627 70	15.6 .2	198 30	.6 -	124 37	1.4 .4	599 1 556
Other and unknown modes	1 221	3.4	s	s	105	1.2	98

#### Table 2. Inbound Shipment Characteristics by Mode of Transportation for Metropolitan Area of **Destination: 1997**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[res explanation of terms and meaning of abbreviations and symbols, see introduction	ory toxic Botan ma	y mor add to total	Decade of reality	agj			
	Value		Tons		Ton-miles		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	35 590	100.0	45 312	100.0	12 998	100.0	446
Single modes	31 040	87.2	44 008	97.1	12 454	95.8	213
Truck <sup>1</sup> Rail All other single modes	23 076 7 331 633	64.8 20.6 1.8	33 195 10 389 425	73.3 22.9 .9	5 368 6 642 443	41.3 51.1 3.4	183 685 1 242
Multiple modes	3 759	10.6	457	1.0	417	3.2	640
Parcel, U.S. Postal Service or courier	3 198 562	9.0 1.6	102 355	.2 .8	60 357	.5 2.7	640 892
Other and unknown modes	790	2.2	847	1.9	127	1.0	s

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

To explanation of terms and meaning of abbreviations and symbol	1	lue		ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	36 137	100.0	33 349	100.0	8 578	100.0	
Less than 50 miles	7 854 1 118	21.7 3.1	21 211 1 205	63.6 3.6	474 98	5.5 1.1	
100 to 249 miles	4 257 7 146	11.8 19.8	2 598 2 852	7.8 8.6	549 1 279	6.4 14.9	
500 to 749 miles	6 228	17.2	1 636	4.9	1 238	14.4	
750 to 999 miles	4 627 4 660	12.8 12.9	2 246 1 481	6.7 4.4	2 383 2 319	27.8 27.0	
1,500 to 1,999 miles	236 10	.7	116 S	.3 S	231 S	2.7 S	
Single modes	29 219	100.0	32 527	100.0	8 312	100.0	
Less than 50 miles	6 928 874	23.7 3.0	20 726 1 194	63.7 3.7	471 98	5.7 1.2	
100 to 249 miles	2 840 5 562	9.7 19.0	2 534 2 754	7.8 8.5	535 1 230	6.4 14.8	
500 to 749 miles	5 030	17.2	1 570	4.8	1 186	14.3	
750 to 999 miles	4 157 3 660	14.2 12.5	2 229 1 427	6.9 4.4	2 365 2 236	28.5 26.9	
1,500 to 1,999 miles	163 4	.6	92 S	.3 S	189 S	2.3 S	
Truck <sup>1</sup>	17 685	100.0	27 502	100.0	3 739	100.0	
Less than 50 miles	6 869 874	38.8 4.9	20 407 1 194	74.2 4.3	461 98	12.3 2.6	
100 to 249 miles	2 727 2 766	15.4 15.6	2 092 1 941	7.6 7.1	410 832	11.0 22.2	
500 to 749 miles	1 739	9.8	801	2.9	571	15.3	
750 to 999 miles	1 079 1 517	6.1 8.6	420 623	1.5 2.3	433 892	11.6 23.8	
1,500 to 1,999 miles	S S	S S	23 S	s	43 S	1.1 S	
Rail	s	s	5 019	100.0	4 566	100.0	
Less than 50 miles	60	.5	319 —	6.3	10	.2	
100 to 249 miles	S S	S S	442 812	8.8 16.2	S 398	S 8.7	
500 to 749 miles	S	S	766	15.3	613	13.4	
750 to 999 miles	S	S	1 809 803	36.0 16.0	1 931 1 343	42.3 29.4	
1,500 to 1,999 miles	S -	S -	S -	S -	S -	S -	
All other single modes	258	100.0	6	100.0	7	100.0	
Less than 50 miles	S S	S S	S	SS	S S	S S	
100 to 249 miles	S 50	S 19.4	_ 1	1.9 18.0	1	.5 15.3	
500 to 749 miles	54	20.8	S 1	S	S	S	
750 to 999 miles	S 78 20	S 30.1 7.8	1	10.0 16.2 6.2	1 1	11.1 21.3 11.0	
2,000 miles or more	s	Š	S	S	Ś	Š	
Multiple modes	5 697	100.0	228	100.0	161	100.0	
Less than 50 miles	530 186	9.3 3.3	27 7	12.1 3.1	_ 1	.3 .4	
100 to 249 miles	1 098 1 464	19.3 25.7	34 49	14.7 21.4	23	4.4 14.5	
500 to 749 miles	1 138 388	20.0	52 16	7.0	41	25.5 10.4	
1,000 to 1,499 miles 1,500 to 1,999 miles	847 41	14.9 .7	40	17.7 17.7	63	39.0 2.3	
2,000 miles or more	s	s.	2 S	s s	Š	s s	
Parcel, U.S. Postal Service or courier	5 627	100.0	198	100.0	124	100.0	
Less than 50 miles	530 186	9.4 3.3	27 7	13.8 3.6	<u></u>	.3 .5	
100 to 249 miles	1 098 1 456	19.5 25.9	34 46	16.9 23.3	7 22 26	5.7 17.9	
500 to 749 miles	1 100	19.6 6.9	35 16	17.6	17	21.2 13.6	
1,000 to 1,499 miles 1,500 to 1,999 miles	826 41	14.7 .7	31 2	15.8 1.0	46 4	37.6 3.0	
2,000 miles or more	s	s. S	_		<u>-</u>	.2	
All other multiple modes	70	100.0	30	100.0	37	100.0	
Less than 50 miles				_ _ _			
100 to 249 miles 250 to 499 miles 500 to 749 miles	S 38	S 54.4	- S 17	S 56.8	S 15	S 39.6	
750 to 999 miles	_	J4.4 _	-	-	-	35.0	
1,000 to 1,499 miles 1,500 to 1,999 miles	21	29.8	9	30.7	16	43.5	
2,000 miles or more	S	s	S	S	s	s	

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Made of transportation and distance objected	Value		To	ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Other and unknown modes	1 221	100.0	s	s	105	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	395 58 S 120 S	32.3 4.8 S 9.8 S	S 4 31 S S	S .7 5.2 S S	2 - 7 S S	2.2 .3 6.5 S	
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	8888	8888	S 14 S S	\$ 2.4 \$ \$	\$ 20 \$ \$	S 18.9 S S	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[1 of explanation of terms and meaning of abbreviations and symbols, see introduction	Valu			ons	Ton-miles		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	36 137	100.0	33 349	100.0	8 578	100.0	459
Less than 50 lb	5 544 1 438 2 839 989 527	15.3 4.0 7.9 2.7 1.5	153 75 283 141 93	.5 .2 .8 .4 .3	76 34 93 32 22	.9 .4 1.1 .4 .3	498 443 337 226 229
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	4 278 14 805 S 1 086	11.8 41.0 S 3.0	1 633 15 561 11 347 4 062	4.9 46.7 34.0 12.2	439 3 400 982 3 501	5.1 39.6 11.4 40.8	261 192 S 835
Single modes	29 219	100.0	32 527	100.0	8 312	100.0	247
Less than 50 lb	1 350 496 1 938 917 357	4.6 1.7 6.6 3.1 1.2	33 23 231 127 83	.1 - .7 .4 .3	7 4 69 30 20	- .8 .4 .2	257 174 296 230 237
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	3 920 14 536 S 1 082	13.4 49.7 S 3.7	1 582 15 404 10 984 4 059	4.9 47.4 33.8 12.5	429 3 277 978 3 499	5.2 39.4 11.8 42.1	266 187 S 835
Truck <sup>1</sup>	17 685	100.0	27 502	100.0	3 739	100.0	180
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	1 160 464 1 915 913 356	6.6 2.6 10.8 5.2 2.0	31 22 230 127 83	.1 - .8 .5 .3	4 4 68 29 20	1.8 8 .8	118 151 292 229 233
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	3 907 7 892 1 032 S	22.1 44.6 5.8 S	1 580 14 801 10 508 121	5.7 53.8 38.2 .4	426 2 614 554 S	11.4 69.9 14.8 S	264 158 56 174
Rail	s	s	5 019	100.0	4 566	100.0	975
Less than 50 lb	- - S - -	- - S - -	- S -	- - S - -	- S - -	- S -	1 463 - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ \$	S S S S	S S S 3 939	S S S 78.5	S S S 3 478	\$ \$ \$ 76.2	1 094 1 130 914 863
All other single modes	258	100.0	6	100.0	7	100.0	1 393
Less than 50 lb	190 S S S S	73.9 S S S S	2 - 1 S S	42.3 7.0 9.3 S S	3 1 1 S S	49.9 8.4 9.9 S S	1 396 1 499 1 307 837 1 073
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S - - -	S - - -	\$ - - -	S - - -	\$ - - -	S - - -	896 - - -
Multiple modes	5 697	100.0	228	100.0	161	100.0	599
Less than 50 lb	3 767 880 801 S	66.1 15.4 14.1 S S	106 45 39 S S	46.7 19.6 17.0 S S	68 29 23 S S	42.3 18.1 14.5 S S	596 654 604 722 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 63 S S	S 1.1 S S	S 25 S S	S 10.8 S S	S 33 S S	\$ 20.4 \$ \$	1 461 1 363 910 831
Parcel, U.S. Postal Service or courier	5 627	100.0	198	100.0	124	100.0	599
Less than 50 lb	3 767 880 800 S S	66.9 15.6 14.2 S	106 45 39 S S	53.6 22.6 19.6 S	68 29 23 S S	54.9 23.5 18.8 S	596 654 604 717 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- - - -	- - - -	- - -	- - - -	- - - -		_ _ _ _
All other multiple modes	70	100.0	30	100.0	37	100.0	1 556
Less than 50 lb	S - S S	\$ \$ \$ -	s - s -	S - S - S -	\$ - \$ -	S - S S -	1 618 - 4 401 4 406 -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 63 \$ \$	S 89.3 S S	S 25 S S	S 83.7 S S	\$ 33 \$ \$	S 88.5 S S	1 461 1 363 910 831

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		То	ons	Ton-		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Other and unknown modes	1 221	100.0	s	s	105	100.0	98
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 500 to 749 lb 750 to 999 lb	100	\$ 5.2 8.2 \$ \$	13 S 14 11 S	2.2 S 2.3 1.9 S	1 - 1 1 S	1.4 .5 .7 .6 S	S 61 S 57 18
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	206	S 16.9 S -	51 S S -	8.6 S S	10 S S	9.1 S S	S 693 S -

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 5. Shipment Characteristics by Commodity Group for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	· · · · · · · · · · · · · · · · · · ·		•		<u> </u>			
SCTG		Valu	ue	To	ons	Ton-	miles	
codes	Commodity code group description	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
	Total	36 137	100.0	33 349	100.0	8 578	100.0	459
01-05 06-09 10-14 15-20 21-24 25-30	Agricultural products and fish Grains, alcohol, and tobacco products. Stone, Nonmetallic minerals, and metallic ores Coal and petroleum products Pharmaceutical and chemical products Wood products, and textiles and leather	44 786 3 432	3.5 7.6 .1 2.2 9.5 10.9	\$ 4 525 \$ 3 284 395 1 029	\$ 13.6 \$ 9.8 1.2 3.1	1 946 2 181 S 146 173 399	22.7 25.4 S 1.7 2.0 4.7	\$ 185 22 42 420 700
31-34 35-38 39-43	Base metal and machinery Electronics, motorized vehicles, and precision instruments Furniture and miscellaneous manufactured products Commodity unknown	3 800 14 308 5 756 S	10.5 39.6 15.9 S	9 138 1 433 1 898 S	27.4 4.3 5.7 S	1 514 S 888 -	17.7 S 10.3	195 376 606 805

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of abbreviations and symbols, si	Value		Tor		Ton-miles		
Commodity code group, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
ALL COMMODITIES							
All modes	36 137	100.0	33 349	100.0	8 578	100.0	459
Single modes	29 219	80.9	32 527	97.5	8 312	96.9	247
Truck <sup>1</sup>	17 685 S 258	48.9 S .7	27 502 5 019 6	82.5 15.1 –	3 739 4 566 7	43.6 53.2 -	180 975 1 393
Multiple modes	5 697	15.8	228	.7	161	1.9	599
Parcel, U.S. Postal Service or courier	5 627 70	15.6 .2	198 30	.6	124 37	1.4	599 1 556
Other and unknown modes	1 221	3.4	s	s	105	1.2	98
SCTG 01-05, AGRICULTURAL PRODUCTS AND FISH							
All modes	1 281	100.0	s	s	1 946	100.0	s
Single modes	1 248	97.4	s	s	1 907	98.0	s
Truck <sup>1</sup>	962 286 S	75.1 22.3 S	S S S	S S S	S S S	S S S	S 704 770
Multiple modes	s	s	s	s	s	s	s
Parcel, U.S. Postal Service or courier	S _	s -	S -	S -	S -	S _	S _
Other and unknown modes	s	s	s	s	s	s	1 798
SCTG 06-09, GRAINS, ALCOHOL, AND TOBACCO PRODUCTS							
All modes	2 762	100.0	4 525	100.0	2 181	100.0	185
Single modes	2 664	96.5	4 491	99.3	2 158	98.9	155
Truck¹	2 333 331 -	84.5 12.0 –	3 267 1 224 -	72.2 27.1 –	1 086 1 072	49.8 49.1 —	139 892 —
Multiple modes	s	s	16	.4	19	.9	866
Parcel, U.S. Postal Service or courier	2 S	- S	_ 15	.3	_ 19	_   .9	858 1 251
Other and unknown modes	s	s	s	s	s	s	s
SCTG 10-14, STONE, NONMETALLIC MINERALS, AND METALLIC ORES							
All modes	44	100.0	s	s	s	s	22
Single modes	42	94.6	s	s	s	s	23
Truck¹	42 - -	94.6 - -	S - -	S - -	S - -	S	23 - -
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier		-	-			_ _	
Other and unknown modes	s	s	s	s	s	s	s
SCTG 15-20, COAL AND PETROLEUM PRODUCTS							
All modes	786	100.0	3 284	100.0	146	100.0	42
Single modes	766	97.4	3 277	99.8	146	99.8	44
Truck <sup>1</sup>	766	97.4	3 277	99.8	146	99.8	44 _
All other single modes	_	-	-	_	_	_	386
Parcel, U.S. Postal Service or courier	_	-	-	_	-	_	386
All other multiple modes	s s	- s	- s	- s	- e	-   s	-
Other and unknown modes	5	<b>5</b> I	SI	SI	S	· <b>S</b> I	39

Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

For explanation of terms and meaning of appreviations and symbols, s	1 1			<del></del>			
Commodity code group, description, and mode of transportation	Number (million dollars)	ue Percent	Number (thousands)	Percent	Number (millions)	miles Percent	Average miles per shipment
SCTG 21-24, PHARMACEUTICAL AND CHEMICAL PRODUCTS	(**************************************		(		(		por empreson
All modes	3 432	100.0	395	100.0	173	100.0	420
Single modes	2 327	67.8	353	89.3	155	89.6	251
Truck <sup>1</sup>	2 263 S 2	65.9 S -	348 S S	88.1 S S	151 S S	87.3 S S	244 799 1 382
Multiple modes	863	25.1	29	7.3	12	7.2	466
Parcel, U.S. Postal Service or courier	862 S	25.1 S	29 S	7.3 S	12 S	7.1 S	466 1 461
Other and unknown modes	s	s	13	3.4	6	3.2	s
SCTG 25-30, WOOD PRODUCTS, AND TEXTILES AND LEATHER							
All modes	3 945	100.0	1 029	100.0	399	100.0	700
Single modes	2 143	54.3	934	90.7	325	81.3	374
Truck <sup>1</sup> RailAll other single modes	2 110 S S	53.5 S S	924 8 S	89.8 .8 S	319 4 S	79.9 1.0 S	252 432 1 314
Multiple modes	1 770	44.9	92	8.9	71	17.7	773
Parcel, U.S. Postal Service or courier	1 759 S	44.6 S	85 S	8.3 S	65 S	16.3 S	773 914
Other and unknown modes	32	.8	s	s	s	s	376
SCTG 31-34, BASE METAL AND MACHINERY							
All modes	3 800	100.0	9 138	100.0	1 514	100.0	195
Single modes	3 321	87.4	9 080	99.4	1 492	98.5	139
Truck¹	3 105 S S	81.7 S S	8 579 S S	93.9 S S	780 S S	51.5 S S	126 1 358 1 277
Multiple modes	352	9.3	24	.3	19	1.2	343
Parcel, U.S. Postal Service or courier	341 S	9.0 S	17 S	.2 S	7 S	.5 S	343 2 158
Other and unknown modes	s	s	34	.4	s	s	s
SCTG 35-38, ELECTRONICS, MOTORIZED VEHICLES, AND PRECISION INSTRUMENTS							
All modes	14 308	100.0	1 433	100.0	s	s	376
Single modes	s	s	s	s	s	s	388
Truck <sup>1</sup> Rail All other single modes	2 424 S 187	16.9 S 1.3	296 S 2	20.6 S .2	115 S 3	9.8 S .2	213 1 048 1 369
Multiple modes	977	6.8	37	2.5	15	1.3	440
Parcel, U.S. Postal Service or courier	977	6.8	37 _	2.5	15 -	1.3	440
Other and unknown modes	658	4.6	s	s	s	s	132
SCTG 39-43, FURNITURE AND MISCELLANEOUS MANUFACTURED PRODUCTS							
All modes	5 756	100.0	1 898	100.0	888	100.0	606
Single modes	4 028	70.0	1 860	98.0	859	96.8	290
Truck <sup>1</sup> Rail All other single modes	3 675 S S	63.8 S S	1 418 S S	74.7 S S	595 S S	67.0 S S	265 877 2 087
Multiple modes	1 673	29.1	30	1.6	24	2.7	705
Parcel, U.S. Postal Service or courier	1 673 S	29.1 S	30 S	1.6 S	24 S	2.7 S	704 1 638
Other and unknown modes	54	.9	8	.4	s	s	174

# Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
Commodity code group, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
COMMODITY UNKNOWN							
All modes	s	s	s	s	-	100.0	805
Single modes	s	s	s	s	s	s	1 033
Truck <sup>1</sup> . Rail All other single modes	\$ - \$	S - S	S - S	S - S	S - S	S - S	S - 4 468
Multiple modes	s	s	s	s	s	s	902
Parcel, U.S. Postal Service or courier	s -	S -	s -	s -	S -	s -	902
Other and unknown modes	s	s	s	s	s	s	35

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

<sup>-</sup> Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 7. Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

State metropolitan area and remainder of state destination	Value		Tons		Ton-miles	
State, metropolitan area, and remainder of state destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Perce
Total	36 137	100.0	33 349	100.0	8 578	100
ılabama	121	.3	s	s	s	
ılaska	4	_	s	s	s	
urizona	519	1.4	130	.4	173	2
Phoenix-Mesa, AZ MSA	409 S	1.1 S	67 S	.2 S	88   S	1
ırkansas	395	1.1	1 014	3.0	371	4
California	2 396	6.6	486	1.5	900	10
Sacramento-Yolo, CA CMSA	543 61	1.5 .2	123 18	.4	208 33	2
San Diego, CA MSA San Francisco-Oakland-San Jose, CA CMSA	30 S	S	S 194	S   .6   S	S 377	4
Remainder of California	222 <b>S</b>	.6	\$ <b>\$</b>	s	\$ <b>\$</b>	
Denver-Boulder-Greeley, CO CMSA Remainder of Colorado	S   135	<b>S</b> S .4	S 20	Š	S   13	
onnecticut	38	.1	s	s	s	
Hartford, CT NECMA Remainder of Connecticut	S   23	S	S 7	S	S   9	
elaware	38	.1	s	s	s	
istrict of Columbia	s	I .	s	s	s	
Washington, DC-MD-VA-WV PMSA (DC part)	S	S S	S	S	S	
lorida	<b>S</b> 21	S -	<b>241</b> 3	.7	336 4	
Miami-Fort Lauderdale, FL CMSA	S   29	S _	79 S	.2 S	125 S	
Tampa-St Petersburg-Clearwater, FL MSA	S   5	S _	39	.1	S   -	
Remainder of Florida	96	.3	S	S	S	
eorgia	<b>S</b>   S	<b>S</b>   S	<b>147</b> 58	. <b>4</b> .2	<b>S</b> 52	
Remainder of Georgia	132	.4	S	S	S	
awaii	6	-	S	S	S	
aho	36	.1	8	_	12	
inois Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part)	<b>3 585</b> 3 272	<b>9.9</b> 9.1	<b>800</b> 692	<b>2.4</b> 2.1	<b>381</b> 343	
St Louis, MO-IL MSA (IL part)	61 252	.2 .7	36 72	.1 .2	10 28	
diana	454	1.3	242	.7	133	
Gary, IN PMSA	S 93	S .3	S 14	S   -	\$ 7	
Remainder of Indiana	352 <b>996</b>	1.0 2.8	196 <b>523</b>	.6	110 S	
ansas	4 143	11.5	4 118	1.6 12.3	197	
Kansas City, MO-KS MSA (KS part) Remainder of Kansas	2 240 1 903	6.2 5.3	3 166 952	9.5 2.9	78 118	
entucky	182	I .	37	.1	20	
Louisville, KY-IN MSA (KY part) Remainder of Kentucky	55 127	. <b>5</b> .2 .4	5 S	- s	3 8	
puisiana	265	.7	137	.4	99	
New Orleans, LA MSA. Remainder of Louisiana	116 S	.3 S	44 93	.1	37 62	
aine	24	_	s	s	s	
aryland	s	- -	79	.2	s	
Baltimore, MD PMSA Remainder of Maryland	S   63	<b>S</b> S .2	S S	S S	S	
assachusetts	113	.3	24	_	35	
Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA part)	105	.3	15		22	
Remainder of Massachusetts	8	.5	Š	S	Š	
ichigan	<b>824</b> 643	<b>2.3</b> 1.8	<b>109</b> 96	. <b>3</b> .3	<b>84</b> 75	
Grand Rapids-Muskegon-Holland, MI MSA	54 127	.1	8 6	.5	75 5 4	
innesota.	613	1.7	217	.6	s	
Minneapolis-St Paul, MN-WI MSA (MN part)	461	1.3	S S	. <b>6</b> S S	\$ \$ \$	
Remainder of Minnesota	152	.4		8		
ssissippi	S 7 292	S 20.4	30	-	S 677	
Kansas City, MO-KS MSA (MO part)	<b>7 383</b> 4 963	20.4 13.7	<b>19 869</b> 16 171	<b>59.6</b> 48.5	<b>677</b> 294	
St Louis, MO-IL MSA (MO part)	456 1 965	1.3 5.4	176 3 522	.5 10.6	43 340	
ontana	40	.1	s	s	s	
ebraska	796	2.2	375	1.1	88	
evada	52	.1	s	s	s	
Las Vegas, NV-AZ MSA (NV part)	14 38	.1	5 S	s	7 S	
ew Hampshire	7		s	s	s	

## Table 7. Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valu	ie	Tons Ton-miles			
State, metropolitan area, and remainder of state destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ	285	.8	s	s	s	s
part)	191	.5	S	S	s	S
Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	S S	.5 S S	\$ \$ \$	S S	S S	S
New Mexico	40	.1	s	s	s	s
New York  Buffalo-Niagara Falls, NY MSA  New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY	<b>259</b> 30	. <b>7</b> -	<b>169</b> S	. <b>5</b> S	<b>182</b> S	<b>2.1</b> S
part)	117	.3	S S	S	s	9
Rochester, NY MSA Remainder of New York	S 80	.3 S .2	S	S S	S S	
North Carolina	S	s	S	s	s	5
Charlotte-Gastonia-Rock Hill, NC-SC MSA (NC part)	26   S	S	8 S S	S	8 S	
Raleigh-Durham-Chapel Hill, NČ MSA	S 180	S .5	S 23	S -	S 25	
North Dakota	66	.2	11	_	9	.1
Ohio	S	S	321	1.0	249	2.9
Cincinnati-Hamilton, OH-KY-IN CMSA (OH part)	S   S	<b>8</b>	S	S S	S	5
Columbus, OH MSA	118   S	.3	24 S	_ S	18 S	99.2
Remainder of Ohio	102	.3	42	.1	30	.2
Oklahoma	371	1.0	341	1.0	101	1.2
Oklahoma City, OK MSA Remainder of Oklahoma	96 275	.3 .8	77 263	.2 .8	28 74	.9
Oregon	77	.2	s	s	s	s
Portland-Salem, OR-WA CMSA (OR part)	43 33	.1 -	7 S	S	13 S	.2
Banandani		4.7	447			-
Pennsylvania	<b>602</b> 122	<b>1.7</b> .3	<b>447</b> S	<b>1.3</b> S	<b>509</b>	<b>5.9</b>
Pittsburgh, PA MSA Remainder of Pennsylvania	27 453	1.3	4 341	1.0	3 373	4.0
Rhode Island	s	s	s	s	s	s
South Carolina	123	.3	23	-	23	.3
South Dakota	30	-	10	-	4	-
Tennessee	s	s	145	.4	83	1.0
Memphis TN-AR-MS MSA (TN part)	S S	<b>s</b> S S	S	S S	S S	99
Remainder of Tennessee	146	.4	85	.3	49	.6
Texas	1 283 41	<b>3.6</b> .1	<b>S</b> 2	S	S 1	9
Dallas-Fort Worth, TX CMSA	543	1.5	180	.5	95	1.5
Houston-Galveston-Brazoria, TX CMSA	238 89	.7 .2	97 52	.3 .2	73 41	
Remainder of Texas.	371	1.0	S	.2 S	S	S
Utah	<b>S</b> S S	<b>s</b> s	<b>158</b> 145	. <b>5</b> .4	<b>185</b>	2.2 S
Remainder of Utah	S	S	S	S	S	S
Vermont	s	s	-	-	_	-
Virginia	155	.4	20	_	23	.3
Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	S   S   77	.4 S S .2	S S 8	S S -	S S 8	9
Washington	248	7	174	-	240	
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	184 64	. <b>7</b> .5 .2	<b>174</b> S S	. <b>5</b> S S	348 S S	<b>4.1</b> S S
West Virginia	74	.2	13	_	10	.1
Wisconsin	513	1.4	152	.5	84	1.0
Milwaukee-Racine, WI CMSA Remainder of Wisconsin	103 410	.3 1.1	61 91	.2 .3	34 50	.4 .6
Wyoming	25	_	9	_	7	_

Note: Exports are included in the geographic destination containing the port of exit or border crossing (final domestic destination).

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Table 8. Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

State, metropolitan area, remainder of state of origin	Value		Tons		Ton-miles	
Giale, menopolitan area, remainter of State of Origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percer
Total	35 590	100.0	45 312	100.0	12 998	100.
ılabama	350	1.0	225	.5	181	1.
llaska	s	s	s	s	s	
arizona	81	.2	17	-	22	.2
Phoenix-Mesa, AZ MSA	71 10	.2	8 S	s	11   S	
rkansas	353	1.0	409	.9	191	1.
alifornia	1 393	3.9	249	.5	451	3.
Los Angeles-Riverside-Orange County, CA CMSA	505 S	1.4 S	99 S	.2 S	164   S	1.
San Diego, CA MSA	S 159	S .4	S 33	S   -	S   61	
Remainder of California	119	.3	104	.2	203	1
Denver-Boulder-Greeley, CO CMSA	<b>374</b> 232	1.1 .7	<b>S</b> 94	<b>S</b> .2	<b>668</b> 58	5
Remainder of Colorado	143	.4	S	S	S	
Connecticut	<b>169</b> 58	. <b>5</b> .2 .3	<b>12</b> 3	=	15 4	-
Remainder of Connecticut	111		9	-	12	
lelaware	S	S	s	S	s	
Vashington, DC-MD-VA-WV PMSA (DC part)	_	_	_	-		-
Florida	245	.7	45	.1	59	
Jacksonville, FL MSA	22 52	.1	S S S 7	S   S	S   S   S	
Orlando, FL MSA	S   45	S .1		S -	S   9	
West Palm Beach-Boca Raton, FL MSA	16 54	.2	S 5	S	S   6	
ieorgia	2 012	5.7	299	.7	297	2
Atlanta, GA MSA Remainder of Georgia	1 782 230	5.0	167 132	.4	156 140	1
lawaii	s	s	s	s	s	
daho	19	_	16	_	25	.:
linois	2 967	8.3	1 385	3.1	612	4
Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part)	2 408 113	6.8	634 277	1.4	317 S	2
Remainder of Illinois	446	1.3	474	1.0	212	1
Idiana	1 099 S	<b>3.1</b> S	<b>638</b>	<b>1.4</b>	328 S	2
Indianapolis, IN MSA Remainder of Indiana	324 607	.9 1.7	S 195	S .4	S   104	
owa	1 004	2.8	1 036	2.3	284	2
ansas	4 660	13.1	10 394	22.9	1 249	9
Kansas City, MO-KS MSA (KS part)	2 601 2 059	7.3 5.8	6 064 4 330	13.4	127 1 122	1
entucky	530	1.5	143	.3	74	·
Louisville, KY-IN MSA (KY part) Remainder of Kentucky	190 340	.5 1.0	16 127	.3	8 66	
ouisiana	282	.8	463	1.0	488	3
New Orleans, LA MSA	122 160	.3	298 165	.7 .4	385 103	3
Remainder of Louisiana					s	
!aine	82	.2	S	S		
Maryland	<b>S</b> S	<b>S</b> S	<b>s</b> S	<b>S</b> S	<b>s</b> S	
Remainder of Maryland	22	-	S	S	S	
Massachusetts	185	.5	15	-	21	
part)	160 S	.4 S	8 7	-	12	
lichigan	3 913	11.0	852	1.9	650	5
Detroit-Ann Arbor-Flint, MI CMSA Grand Rapids-Muskegon-Holland, MI MSA	3 484 142	9.8	692 31	1.5	532 21	4
Remainder of Michigan	287	.8	129	.3	97	
innesota	342	1.0	154	.3	76	
Minneapolis-St Paul, MN-WI MSA (MN part)	180 162	.5 .5	42 112	.2	19 58	
ississippi	131	.4	114	.3	78	
issouri	7 085	19.9	19 251	42.5	635	4
Kansas City, MO-KS MSA (MO part)	4 963 807	13.9 2.3	16 171 251	35.7 .6	294 63	2
Remainder of Missouri	1 315	3.7	2 829	6.2	278	2
ontana	29	-	63	.1	90	
ebraska	494	1.4	915	2.0	s	
evada	s	s	s	s	s	
Las Vegas, NV-AZ MSA (NV part)	S S	S S	SS	S   S	S   S	
lew Hampshire	52	.1	11	_	15	

## Table 8. Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of abbreviations and symbols, see intro	Value			ins	Ton-miles		
State, metropolitan area, remainder of state of origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
New Jersey	402	1.1	(11005a1105)	- Fercent	26	.2	
New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ part)	348	1.0	20	_	24		
Philadelphia, PA-NJ PMSA (NJ part)	12 S	S	S S	S S	S S	.2 S S	
New Mexico	53	.1	s	s	s	s	
New York	592	1.7	111	.2	123	.9	
Buffalo-Niagara Falls, NY MSA New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY part)	145 264	.4	49	.1	49	.1	
Rochester, NY MSA. Remainder of New York	102 81	.7 .3 .2	16 35	_ _ _	17 43	.1	
North Carolina	<b>474</b> 28	1.3	S	s	<b>S</b>	s	
Greensboro-Winston-Salem-High Point, NC MSA	87	.2 S	6 10		10	-	
Raleigh-Durham-Chapel Hill, NČ MSA	S 292	.8 .8	S 101	S .2	S 106	S .8	
North Dakota	s	s	s	s	s	s	
Ohio	<b>1 492</b> 345	<b>4.2</b> 1.0	<b>426</b> 71	<b>.9</b> .2	<b>303</b> 43	2.3	
Cleveland-Akron, OH CMSA	499	1.4	100	.2	82	.3	
Columbus, OH MSA	71 31	.2	21 8		14	.1   -	
Remainder of Ohio	545	1.5	226	.5	159	1.2	
Oklahoma City, OK MSA Remainder of Oklahoma	<b>S</b> S 145	<b>S</b> S .4	<b>456</b> 42 415	1.0 - .9	160 15 145	1.2 .1 1.1	
Oregon	179		94	.2	184	1.4	
Portland-Salem, OR-WA CMSA (OR part). Remainder of Oregon	116 63	<b>.5</b> .3 .2	12 82	.2	23 162	.2	
Pennsylvania	580	1.6	161	.4	171	1.3	
Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part)	212	.6 .2	53		59	.5	
Pittsburgh, PA MSA Remainder of Pennsylvania	59 309	.2 .9	34 75	.2	29 83	.2 .6	
Rhode Island	s	s	s	s	s	s	
South Carolina	225	.6	s	s	s	s	
South Dakota	S	s	S	s	s	s	
Tennessee  Memphis TN-AR-MS MSA (TN part)	<b>494</b> 95	<b>1.4</b> .3	<b>165</b> 48	.4 .1	100 24	<b>.8</b> .2	
Nashville, TN MSA Remainder of Tennessee	108 291	.3 .8	29 88	.2	16 60	.1	
Texas	799	2.2	643	1.4	444	3.4	
Austin-San Marcos, TX MSA	11 439	- 1.2	S 164	S .4	S 86	S .7	
Houston-Galveston-Brazoria, TX CMSA	128 24	.4	S	S S	S	3.4 S .7 S S	
Remainder of Texas.	198	.6	207	.5	146	1.1	
Utah	<b>49</b> 45	.1 .1	<b>s</b> s	<b>s</b> S	<b>s</b> S	<b>S</b> S S	
Remainder of Utah	4		Š	Š	Š	Š	
Vermont	36	.1	3	-	4	-	
Virginia	339	1.0	62	.1	63	.5	
Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	S   S   275	S S .8	11 S 50	- S .1	13 S 49	.1 S .4	
Washington	131	<u>,</u>	40		80	.6	
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	121 10	.4 .3 -	26 14	_ _ _	51 28	. <b>6</b> .4 .2	
West Virginia	s	s	s	s	s	s	
Wisconsin. Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>654</b> S 264	<b>1.8</b> S .7	<b>331</b> S 126	.7 S .3	193 S 78	1.5 S .6	
	41		3 308	7.3	2 706	20.8	
Wyoming	41	.1	3 308	7.3	2 /06	20.8	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: Exports are included in the geographic destination containing the port of exit or border crossing (final domestic destination).

# Appendix A. Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in

1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions)	Manufacturers (minor exceptions)
	Mining (except mining services and oil and gas extraction)	Mining (except mining services)
	All wholesale	All wholesale
	Video tape distributers	
	Catalog mail-order houses	Catalog mail-order houses
	Auxiliaries (e.g., warehouses)	Auxiliaries (e.g., warehouses)
Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997.
	Respondents reported key characteristics for each sampled shipment.	Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail	Rail
·	For-hire truck	For-hire truck
	Private truck	Private truck
	Air	Air
	Inland water and/or Great Lakes	Shallow draft vessel
	Deep sea water	Deep draft vessel
	Pipeline	Pipeline
	Parcel, U.S. Postal Service, or courier	Parcel, U.S. Postal Service, or courier
	Other	Other
	Unknown	Unknown

Item	1993	1997
Data items requested on questionnaire	For <b>each</b> shipment:	For <b>each</b> shipment:
40.00	Total value	Total value
	Total weight	Total weight
	Major commodity (STCC)	Major commodity (SCTG)
	All modes of transportation	All modes of transportation
	Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).	Single origin (assumed to be the mailing address unless the respondent provided a different physical location address).
	Destination	Destination
	Containerized (Y/N)	Containerized (Y/N)
	Hazardous material (Y/N)	Hazardous material (UN/NA codes)
	Export (Y/N)	Export (Y/N)
	If export, mode of export, foreign country, and city of destination.	If export, mode of export, foreign country, and city of destination.

# Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

#### **SAMPLING ERROR**

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the

sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

- 1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
- 2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

#### **NONSAMPLING ERROR**

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse

occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire quarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

## Table B-1. Measures of Reliability for Shipment Characteristics by Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-miles		A	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
All modes	18.5	-	14.7	_	16.1	_	7.1	
Single modes	23.9	4.0	14.8	1.0	16.7	1.0	12.6	
Truck Rail All other single modes	6.8 S 32.8	6.7 S .4	15.9 25.1 32.8	4.3 4.3 —	9.1 27.9 30.8	7.5 8.0 —	11.2 9.2 9.4	
Multiple modes	10.2	3.2	13.1	.2	15.1	.5	7.4	
Parcel, U.S. Postal Service or courier	10.3 33.2	3.2	14.3 29.5	.1	15.2 29.1	.4 .2	7.4 23.5	
Other and unknown modes	24.2	1.2	s	s	44.9	.7	43.2	

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-2. Measures of Reliability for Inbound Shipment Characteristics by Mode of Transportation for Metropolitan Area of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]									
	Val	Value		Tons		Ton-miles			
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation		
All modes	5.1	-	8.2	-	10.1	-	6.2		
Single modes	5.4	.8	8.9	1.1	10.6	1.4	5.8		
Truck Rail All other single modes	4.7 19.5 39.0	2.4 3.3 .7	11.6 15.6 48.6	4.0 4.5 .3	9.1 17.4 46.7	4.5 4.9 1.4	6.3 7.2 4.9		
Multiple modes	10.2	.8	36.6	.4	40.3	1.4	8.3		
Parcel, U.S. Postal Service or courier	12.6 19.4	.9 .4	12.7 48.1	.4	10.8 47.5	.1 1.4	8.3 8.9		
Other and unknown modes	12.6	.3	47.8	1.1	32.8	.3	s		

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

To explanation of terms and meaning of abbreviations and symbols	Val	lue	То	ns	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
All modes	18.5	-	14.7	-	16.1	-	
Less than 50 miles	8.2 18.3 11.2 24.9 31.1	3.4 1.0 2.9 1.8 2.1	20.5 14.0 12.9 14.3 20.2	6.1 1.1 1.9 1.7 1.8	22.5 13.9 13.2 13.0 21.5	1.8 .3 1.6 2.2 2.3	
750 to 999 miles	42.6 27.0 34.7 39.1	2.2 1.8 .3 -	38.1 18.0 35.2 S	1.5 .7 .2 S	34.4 17.5 36.4 S	3.9 2.4 1.5 S	
Single modes	23.9	-	14.8	-	16.7	-	
Less than 50 miles	9.4 21.7 9.7 32.3 40.1	4.6 1.2 2.4 2.0 2.9	20.6 14.1 13.4 15.4 21.3	6.1 1.1 1.9 1.8 1.8	22.6 14.0 13.8 14.2 22.7	1.9 .4 1.6 2.3 2.3	
750 to 999 miles	47.4 33.7 39.5 38.2	2.4 2.1 .3 -	38.4 18.5 42.0 S	1.5 .7 .2 S	34.7 18.0 43.5 S	4.0 2.5 1.6 S	
Truck	6.8	-	15.9	-	9.1	-	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	9.5 21.7 11.2 16.7 24.6	3.5 1.1 1.8 2.0 1.7	21.1 14.1 16.2 25.7 13.8	5.4 1.4 1.9 2.1 1.0	23.2 14.0 13.0 23.5 13.0	2.4 .4 1.3 3.7 2.8	
750 to 999 miles	30.1 23.5 S S	1.4 1.8 S S	19.3 16.9 35.1 S	.3 .6 - S	18.8 17.0 34.8 S	2.3 3.6 .3 S	
Rail	s	s	25.1	-	27.9	-	
Less than 50 miles	39.0 - S S S	5.1 - S S S	49.9 - 46.3 32.1 40.3	5.9 - 4.9 5.1 4.1	36.0 - S 35.0 40.7	.3 - S 4.0 3.4	
750 to 999 miles	\$ \$ \$ -	\$ \$ \$ -	45.6 29.3 S –	6.9 7.9 S	41.1 28.8 S -	7.2 8.2 S	
All other single modes	32.8	-	32.8	-	30.8	-	
Less than 50 miles	S S S 37.7 35.5	S S 9.2 5.5	S S 40.7 48.1 S	S S 1.6 6.8 S	S S 41.6 49.5 S	S S .7 6.1 S	
750 to 999 miles	\$ 30.7 47.6 \$	\$ 4.3 1.8 \$	44.9 23.4 49.3 S	5.4 5.5 1.8 S	46.1 24.1 49.0 S	5.4 6.0 3.0 S	
Multiple modes	10.2	-	13.1	-	15.1	-	
Less than 50 miles	17.8 18.5 25.7 12.2 16.8	1.3 .6 3.3 3.4 2.4	33.5 24.5 24.2 17.0 19.0	2.8 .9 2.9 3.0 5.7	21.1 23.9 24.4 17.1 20.4	.1 1.2 2.7 6.7	
750 to 999 miles	18.6 10.0 45.6 S	1.2 1.1 .4 S	23.6 16.8 49.8 S	1.2 2.3 .6 S	24.0 17.0 49.7 S	1.7 4.2 1.5 S	
Parcel, U.S. Postal Service or courier	10.3	-	14.3	-	15.2	-	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	17.8 18.5 25.7 12.3 17.5	1.3 .6 3.3 3.6 2.3	33.5 24.5 24.2 17.8 20.2	2.9 1.0 3.3 3.0 1.6	21.1 23.9 24.4 18.0 21.2	.2 1.5 2.3 1.9	
750 to 999 miles	18.6 9.7 45.6 S	1.2 1.1 .4 S	23.6 16.3 49.8 33.4	1.2 1.7 .5	24.0 16.3 49.7 39.2	1.8 2.6 1.4 .1	
All other multiple modes	33.2	-	29.5	-	29.1	-	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- - - S 44.4	- - - S 10.5	- - - S 38.9	- - - S 11.0	- - - S 37.6	- - - S 12.0	
750 to 999 miles	47.5 - S	6.5 - S	45.1 - S	7.2 S	44.6 - S	9.2 - S	

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Made of transportation and distance chimned	Va	lue	To	ns	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Other and unknown modes	24.2	-	s	s	44.9	_	
Less than 50 miles	S	8.4 2.3 S 4.1 S	\$ 41.3 31.0 \$ \$	\$ .8 10.7 \$ \$	44.2 43.7 30.0 S S	1.6 .3 10.5 S S	
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	S S	\$ \$ \$ \$ \$ \$ \$	\$ 30.5 \$ \$	\$ 4.2 \$ \$	\$ 31.4 \$ \$	S 12.2 S S	

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

To explanation of terms and meaning of abbreviations and symbols, see introduc	Value		Tons		Ton-miles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	18.5	-	14.7	-	16.1	-	7.1
Less than 50 lb	10.3 15.7 13.8 36.5 29.7	2.9 .7 1.8 .6	17.1 12.0 12.7 14.3 16.6	- - .3 .1 -	15.7 20.9 14.4 23.0 16.1	.2 .1 .2 .1	7.2 10.4 11.1 12.0 17.5
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	10.9 30.1 S 20.9	2.7 5.4 S .9	9.9 19.2 25.2 29.3	.9 5.0 5.6 2.4	21.1 13.5 43.1 33.5	1.7 4.2 5.4 6.9	16.4 26.1 S 7.6
Single modes	23.9	_	14.8	_	16.7	_	12.6
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	16.3 26.3 15.9 40.0 15.8	.9 .6 1.5 .6 .3	16.2 14.0 15.1 14.5 16.3	- .2 .1	26.8 21.4 17.9 23.5 18.5	- .2 .1	21.8 14.4 14.8 11.0 16.9
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	11.5 30.9 S 20.9	3.9 5.4 S 1.3	10.0 19.4 26.6 29.3	.9 5.3 5.9 2.5	21.7 14.4 43.3 33.5	1.9 4.4 5.5 7.1	16.2 26.7 S 7.6
Truck	6.8	-	15.9	_	9.1	_	11.2
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	17.3 24.7 15.7 40.2 15.8	1.1 .5 1.2 1.8 .3	16.5 14.0 15.1 14.6 16.4	- .4 .3 .1	20.7 24.6 18.1 23.8 18.7	- .3 .3 .2	26.7 18.2 15.2 11.1 16.9
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	11.5 12.2 24.7 S	2.8 3.4 1.4 S	10.0 19.3 28.8 45.6	1.1 5.9 6.3 .1	21.9 11.0 40.0 S	1.8 4.8 5.1 S	16.3 25.0 16.4 27.4
Rail	s	s	25.1	-	27.9	-	9.2
Less than 50 lb	- S - -	- S - -	- S -	- S - -	- S - -	- S - -	31.6 - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$	S S S 30.6	S S S 8.8	S S S 33.7	S S S 9.3	31.5 25.5 27.3 10.5
All other single modes	32.8	-	32.8	-	30.8	-	9.4
Less than 50 lb	30.6 S S S S	7.8 S S S	42.5 37.0 27.8 S S	9.8 2.4 8.9 S S	41.6 39.9 28.1 S S	9.3 2.3 8.6 S	10.0 15.3 5.7 28.5 31.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S	S - - -	S - - -	S - - -	\$ - - -	S - - -	25.6 - - -
Multiple modes	10.2	-	13.1	-	15.1	-	7.4
Less than 50 lb	15.7 23.5 26.2 S	6.3 3.1 3.9 S	20.0 21.0 20.0 S S	5.7 2.7 3.1 S S	16.7 22.8 19.4 S	6.0 2.7 2.4 S S	8.2 6.0 9.3 18.7 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 36.8 \$ \$	S .6 S S	\$ 34.9 \$ \$	\$ 4.7 \$ \$	\$ 34.2 \$ \$	S 6.2 S	31.6 26.1 31.6 31.6
Parcel, U.S. Postal Service or courier	10.3	-	14.3	-	15.2	_	7.4
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	15.7 23.5 26.2 S	6.4 3.1 4.1 S S	20.0 21.0 20.0 S S	5.2 2.6 3.1 S	16.7 22.8 19.4 S	4.6 2.6 2.3 S	8.2 6.0 9.3 19.6 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- - - -	- - - -		- - - -	- - - -	- - - -	- - - -
All other multiple modes	33.2	-	29.5	-	29.1	-	23.5
Less than 50 lb	S - S S -	S - S S	S - S S -	S - S S -	S - S -	S - S S -	31.6 - 31.6 31.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 36.8 \$ \$	S 9.7 S S	S 34.9 S S	S 9.7 S S	\$ 34.2 \$ \$	\$ 10.0 \$ \$	31.6 26.1 31.6 31.6

# Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	, ,						
	Value		Tons		Ton-miles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
Other and unknown modes	24.2	-	s	s	44.9	-	43.2
Less than 50 lb	29.9 36.2	\$ 5.6 3.8 \$ \$	46.8 S 43.0 40.4 S	3.1 S 2.7 5.8 S	31.0 35.4 31.8 46.2 S	1.8 .4 .8 .4 S	\$ 40.5 \$ 33.9 29.7
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	35.6 S	S 6.7 S -	30.8 S S	12.2 S S	29.4 S S	11.9 S S	\$ 27.1 \$ -

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Table B-5. Measures of Reliability for Shipment Characteristics by Commodity Group for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG codes	Commodity code group description	Value		Tons		Ton-miles		
		Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
	Total	18.5	-	14.7	-	16.1	-	7.1
01-05 06-09 10-14 15-20 21-24 25-30	Agricultural products and fish Grains, alcohol, and tobacco products. Stone, Nonmetallic minerals, and metallic ores Coal and petroleum products Pharmaceutical and chemical products Wood products, and textiles and leather	18.7	1.9 1.7 - .6 2.9 2.0	\$ 19.0 \$ 21.6 22.2 12.2	\$ 3.8 \$ 3.9 .2 .8	48.7 26.7 S 30.0 32.3 22.0	7.4 5.1 S .7 .6	\$ 27.9 43.0 10.4 11.6 11.1
31-34 35-38 39-43	Base metal and machinery Electronics, motorized vehicles, and precision instruments Furniture and miscellaneous manufactured products Commodity unknown	12.9 45.5 23.3 S	2.0 8.5 4.3 S	32.8 47.6 33.5 S	6.0 3.5 2.9 S	43.8 S 35.2 49.2	7.3 S 3.2	28.2 9.5 12.7 28.6

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997

eror explanation of terms and meaning of appreviations and symbols, se	Value		То	ns	Ton-r	Average miles	
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
ALL COMMODITIES							
All modes	18.5	-	14.7	_	16.1	-	7.1
Single modes	23.9	4.0	14.8	1.0	16.7	1.0	12.6
Truck <sup>1</sup> RailAll other single modes	6.8 S 32.8	6.7 S .4	15.9 25.1 32.8	4.3 4.3 –	9.1 27.9 30.8	7.5 8.0 -	11.2 9.2 9.4
Multiple modes	10.2	3.2	13.1	.2	15.1	.5	7.4
Parcel, U.S. Postal Service or courier	10.3 33.2	3.2	14.3 29.5	.1	15.2 29.1	.4 .2	7.4 23.5
Other and unknown modes	24.2	1.2	s	s	44.9	.7	43.2
SCTG 01-05, AGRICULTURAL PRODUCTS AND FISH							
All modes	33.1	-	s	s	48.7	-	s
Single modes	33.2	3.5	s	s	49.5	2.0	s
Truck <sup>1</sup>	36.6 49.0 S	6.1 6.3 S	S S S	S S S	S S S	S S S	S 26.2 27.0
Multiple modes	s	s	s	s	s	s	s
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	s -	S -
Other and unknown modes	s	s	s	s	s	s	31.6
SCTG 06-09, GRAINS, ALCOHOL, AND TOBACCO PRODUCTS							
All modes	8.1	-	19.0	_	26.7	-	27.9
Single modes	7.8	2.0	19.3	1.0	27.1	1.2	30.1
Truck <sup>1</sup> RailAll other single modes	7.6 26.1 -	2.7 2.7 —	23.6 24.6 —	6.7 6.7 —	27.9 30.6 -	6.8 6.8 -	29.7 15.8 -
Multiple modes	s	s	45.3	.3	46.1	1.1	20.0
Parcel, U.S. Postal Service or courier	48.5 S	- S	49.7 45.7	.2	49.3 46.5	_ 1.1	20.9 26.4
Other and unknown modes	s	s	s	s	s	s	s
SCTG 10-14, STONE, NONMETALLIC MINERALS, AND METALLIC ORES							
All modes	45.6	-	s	s	s	s	43.0
Single modes	48.1	4.0	s	s	s	s	41.1
Truck <sup>1</sup>	48.1 - -	4.0 _ _	S - -	S -	S - -	S - -	41.1 - -
Multiple modes	-	-	_	_	-	-	-
Parcel, U.S. Postal Service or courier	_ _		_ _	_ _	_ _	_ _	- -
Other and unknown modes	s	s	s	s	s	s	s
SCTG 15-20, COAL AND PETROLEUM PRODUCTS							
All modes	18.7	-	21.6	_	30.0	-	10.4
Single modes	20.1	5.0	21.7	.8	30.1	1.1	9.2
Truck <sup>1</sup> Rail All other single modes	20.1 - -	5.0 _ _	21.7 - -	.8 - -	30.1 - -	1.1 - -	9.2 - -
Multiple modes	32.6	-	33.3	_	38.5	-	22.8
Parcel, U.S. Postal Service or courier	32.6 -	- -	33.3 -	_ _	38.5 -	_ _	22.8 -
Other and unknown modes	s	s	s	s	s	s	30.0

See footnotes at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, se	l littledddolory textj							
	Val	ue	To	ns	Ton-r	niles	Average miles	
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 21-24, PHARMACEUTICAL AND CHEMICAL PRODUCTS								
All modes	16.7	_	22.2	_	32.3	_	11.6	
Single modes	19.0	9.6	24.7	4.6	35.9	5.7	14.7	
Truck <sup>1</sup>	19.2	9.6	25.3	4.5	36.9	5.7	15.4	
Rail All other single modes	S 41.4	S -	S S	S S	S S	S S	30.1 19.3	
Multiple modes	45.4	8.2	38.0	2.9	28.8	3.4	10.9	
Parcel, U.S. Postal Service or courier	45.5 S	8.2 S	38.2 S	2.9 S	28.8 S	3.4 S	10.9 31.6	
Other and unknown modes	s	s	47.1	1.8	46.9	2.4	s	
SCTG 25-30, WOOD PRODUCTS, AND TEXTILES AND LEATHER								
All modes	19.3	-	12.2	-	22.0	-	11.1	
Single modes	19.8	6.6	12.9	2.2	22.8	6.1	20.0	
Truck <sup>1</sup>	19.8 S	6.8 S	13.0 45.5	2.1 .5	23.3 42.8	5.9 .6	24.0 28.3	
All other single modes	Š	Š	\$ S	.5 S	S	Š	22.3	
Multiple modes	24.8	6.5	23.5	2.2	23.8	6.1	7.2	
Parcel, U.S. Postal Service or courier	24.7 S	6.4 S	21.3 S	1.7 S	21.5 S	4.7 S	7.2 29.8	
Other and unknown modes	49.8	.3	s	s	s	s	35.7	
SCTG 31-34, BASE METAL AND MACHINERY								
All modes	12.9	-	32.8	-	43.8	-	28.2	
Single modes	13.1	3.8	33.1	.5	44.5	1.3	19.1	
Truck <sup>1</sup> Rail All other single modes	13.8 S S	4.3 S S	35.6 S S	4.9 S S	21.2 S S	11.5 S S	20.5 22.8 21.5	
Multiple modes	33.1	3.1	28.6	.2	40.5	1.3	16.6	
Parcel, U.S. Postal Service or courier	34.3 S	3.0 S	39.2 S	.2 S	40.1 S	.3 S	16.6 29.7	
Other and unknown modes	s	s	42.8	.3	s	s	s	
SCTG 35-38, ELECTRONICS, MOTORIZED VEHICLES, AND PRECISION INSTRUMENTS								
All modes	45.5	_	47.6	_	s	s	9.5	
Single modes	s	s	s	s	s	s	13.7	
Truck¹	23.6 S	13.5 S	24.3 S	15.9 S	23.1 S	20.0 S	25.4 29.8	
All other single modes	45.0	1.5	31.1	.3	29.4	1.1	7.6	
Multiple modes	<b>21.6</b> 21.6	<b>4.6</b> 4.6	<b>43.1</b> 43.1	<b>3.1</b> 3.1	<b>45.6</b> 45.6	<b>4.5</b> 4.5	<b>18.4</b> 18.4	
All other multiple modes.	21.0	4.6	43.1	3.1 -	45.6	4.5	10.4	
Other and unknown modes	40.7	5.6	s	s	s	s	35.6	
SCTG 39-43, FURNITURE AND MISCELLANEOUS MANUFACTURED PRODUCTS								
All modes	23.3	-	33.5	-	35.2	-	12.7	
Single modes	32.9	9.5	34.3	6.3	36.5	8.8	15.3	
Truck <sup>1</sup> RailAll other single modes	34.7 S S	8.3 S S	30.8 S S	6.4 S S	30.6 S S	10.0 S S	16.9 31.1 20.7	
Multiple modes	33.9	9.3	29.1	5.2	27.6	7.2	11.1	
Parcel, U.S. Postal Service or courier	33.9 S	9.3 S	29.1 S	5.1 S	27.6 S	7.1 S	11.1 34.7	
Other and unknown modes	33.9	.8	31.9	1.3	s	s	38.4	

See footnotes at end of table.

#### Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-i	Average miles	
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
COMMODITY UNKNOWN							
All modes	s	s	s	s	49.2	-	28.6
Single modes	s	s	s	s	s	s	45.8
Truck <sup>1</sup>	S	S	s	S	S	S	s
All other single modes	S	S	S	S	S	S	31.6
Multiple modes	s	s	s	s	s	s	29.0
Parcel, U.S. Postal Service or courier	S _	S -	S -	S -	S -	S -	29.0
Other and unknown modes	S	s	s	s	s	s	31.5

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table B-7. **Measures of Reliability for Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997** 

_	Val	ue	То	ns	Ton-miles		
State, metropolitan area, and remainder of state destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	18.5	-	14.7	-	16.1	-	
Alabama	24.6	-	S	S	s	s	
Alaska	46.7	-	s	s	s	s	
Arizona Phoenix-Mesa, AZ MSA Remainder of Arizona	<b>31.7</b> 37.3 S	.6 .5 S	<b>42.7</b> 43.2 S	<b>.2</b> .2 S	<b>42.4</b> 42.2 S	<b>1.3</b> .9 S	
Arkansas	22.4	.4	42.2	1.5	41.3	3.0	
California	35.0	1.1	25.4	.6	26.4	2.3	
Los Angeles-Riverside-Orange County, CA CMSA	22.6 48.3	.4	32.3 48.3	.2 - S	33.1 49.7	.9 .1 S	
San Diego, CA MSA San Francisco-Oakland-San Jose, CA CMSA Remainder of California.	32.8 S 36.8	- S .3	\$ 47.6 \$	.4 S	\$   48.6   \$	1.8 9	
Colorado	<b>S</b> S 42.8	<b>S</b> S .2	<b>S</b> S 34.7	<b>s</b> S	<b>S</b> S 34.1	<b>9</b> 9	
Connecticut	40.2	- S	s	s	s	<b>S</b>	
Hartford, CT NECMA	S 44.4	-	S 49.8	S -	S 49.5	-	
Delaware	44.4	-	s	s	s	s	
District of Columbia Washington, DC-MD-VA-WV PMSA (DC part)	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>9</b>	
Florida	<b>S</b> 28.3	s	<b>35.6</b> 42.9	.3	<b>34.7</b> 42.8	1.2	
Miami-Fort Lauderdale, FL CMSA	s	s	40.2 S	.2 S	38.8	.7 S S	
Orlando, FL MSA Tampa-St Petersburg-Clearwater, FL MSA	18.4   S	S	49.1	-	S S	S	
West Palm Beach-Boca Raton, FL MSA Remainder of Florida	39.2 43.4	.1	41.8 S	S	41.6 S	S	
Georgia Atlanta, GA MSA Remainder of Georgia	<b>S</b> S 33.8	<b>S</b> S .2	<b>46.2</b> 39.7 S	<b>.2</b> - S	<b>S</b> 43.9 S	.3 .3 S	
Hawaii	46.0	-	s	s	s	s	
ldaho	28.6	-	43.4	_	45.4	_	
Illinois Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part) St Louis, MO-IL MSA (IL part) Remainder of Illinois	<b>37.9</b> 41.6 25.3	<b>1.8</b> 1.9	<b>28.6</b> 34.2 34.4	.7 - .1	<b>31.0</b> 35.2 37.6	.7 .8 -	
	24.1 <b>26.0</b>	.2 .3	35.8 <b>26.3</b>	.1	38.4 <b>28.1</b>	.1 <b>.</b> 7	
Gary, IN PMSA	37.3 28.0	S .1 .3	\$ 21.0 29.8	S - .2	20.1 S 21.3 31.4	., S - .6	
Remainder of Indiana	21.3	1.1	44.3	.9	S1.4	 S	
Kansas Kansas City, MO-KS MSA (KS part) Remainder of Kansas	<b>8.8</b> 9.8 14.2	<b>2.4</b> 1.2 1.4	<b>12.4</b> 18.4 13.8	<b>2.2</b> 2.0 .7	<b>10.3</b> 23.0 17.7	.5 .4 .4	
Kentucky.  Louisville, KY-IN MSA (KY part)  Remainder of Kentucky.	<b>18.9</b> 44.1 25.4	.1 	<b>48.8</b> 38.4 S	- - S	<b>48.5</b> 38.3 S	_ _ S	
Louisiana New Orleans, LA MSA. Remainder of Louisiana	<b>38.9</b> 49.3 S	.3 .2 .5	<b>27.5</b> 25.0 40.5	.2 - .2	<b>25.0</b> 23.8 39.6	. <b>3</b> .2 .3	
Maine	48.6	-	\$	S	S	S	
Maryland Baltimore, MD PMSA	<b>S</b> S 39.9	<b>S</b> S .1	<b>49.8</b> S S	. <b>2</b> S S	<b>s</b> s s	<b>S</b> S S	
Massachusetts	27.8	.1	36.8	-	38.1	.2	
Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA part)	29.8 49.7	.1	41.0 S	- S	40.7 S	- S	
Michigan	28.1	.4	24.2	.1	24.2	.4	
Detroit-Ann Arbor-Flint, MI CMSA Grand Rapids-Muskegon-Holland, MI MSA Remainder of Michigan	35.2 28.3 36.6	.4 _ .2	25.5 41.4 23.3	- - -	25.4 41.3 23.5	.3 - -	
Minnesota Minneapolis-St Paul, MN-WI MSA (MN part) Remainder of Minnesota	<b>26.7</b> 34.9 37.1	. <b>4</b> .4 .2	<b>47.7</b> S S	. <b>5</b> S S	<b>s</b> s s	<b>S</b> S	
Mississippi	s	s	44.6	_	s	s	
Missouri Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part) Remainder of Missouri.	<b>9.2</b> 11.9 15.4 15.3	3.4 2.6 .3 1.4	<b>20.7</b> 24.4 35.0 37.6	<b>5.8</b> 6.2 .2 3.1	<b>18.7</b> 29.1 34.1 26.2	<b>2.6</b> 1.7 .2 1.4	
Montana	27.1	-	s,	S. 1	s	S	
Nebraska	18.7	.6	23.8	.2	28.2	.2	
Nevada Las Vegas, NV-AZ MSA (NV part)	<b>31.1</b> 40.1 43.8	<u>-</u> -	<b>S</b> 41.6 S	<b>s</b> - s	<b>S</b> 41.5 S	<b>s</b> - s	

See footnotes at end of table.

Table B-7. Measures of Reliability for Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997—Con.

[1 of explanation of terms and meaning of approviations and symbols, see int			_		Ton-miles		
State, metropolitan area, and remainder of state destination	Coefficient of	lue	Coefficient of		Coefficient of		
	variation of number	Standard error of percentage	variation of number	Standard error of percentage	variation of number	Standard error of percentage	
New Hampshire	21.9	_	s	s	s	s	
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ	26.0	.3	s	s	s	s	
part) Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	26.7 S S	.2 S S	S S S	S S S	SSS	S S S	
New Mexico	38.7	_	s	s	s	s	
New York	17.7	.2	48.3	.3	47.2	1.2	
Buffalo-Niagara Falls, NY MSA New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY part)	43.3 25.5	<u> </u>	S	s	S	S	
Rochester, NY MSA Remainder of New York	S 31.2	S -	S S S	SS	S	\$ \$ \$	
North Carolina	<b>S</b> 44.4	s -	<b>S</b> 42.2	s -	<b>S</b> 42.3	s -	
Greensboro-Winston-Salem-High Point, NC MSA	S	S S	S	S	S	<b>S</b> - S S	
Remainder of North Carolina	39.4	.2	36.5	-	35.8	.1	
North Dakota	33.2	-	36.4	-	38.6	-	
Ohio	<b>S</b> S S	<b>\$</b> \$ \$ \$ \$ 2 \$	<b>40.9</b> S	. <b>7</b> S S	<b>42.3</b> S	. <b>9</b> S	
Cleveland-Akron, OH CMSA Columbus, OH MSA	47.0	S .2	S 33.9	_	S 36.6	.9 8 8 2 8 2 2	
Dayton-Springfield, OH MSA Remainder of Ohio	S 18.1	S .1	S 34.7	S -	36.0	S .2	
Oklahoma Oklahoma City, OK MSA	<b>10.2</b> 21.4	.2	<b>23.4</b> 42.8	<b>.4</b> .2	22.7	. <b>4</b> .2	
Remainder of Oklahoma	13.1	.2	33.2	.4	42.3 33.8	.4	
Oregon Portland-Salem, OR-WA CMSA (OR part), Remainder of Oregon	<b>34.3</b> 37.5 40.2	<u>-</u>	\$ 38.5 S	<b>s</b> - s	<b>S</b> 39.7 S	<b>S</b> - S	
Pennsylvania	25.6	.6	32.4		33.6	1.4	
Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part) Pittsburgh, PA MSA	41.6 21.5	.2	S 42.0	. <b>3</b> S	S 41.8	S -	
Remainder of Pennsylvania	35.7	.6	35.8	.3	36.4	1.5	
Rhode Island	S	s	S	S	s	s	
South Carolina	26.4	.1	21.6	-	21.4	-	
South Dakota	18.2	-	46.5	-	43.6	-	
Tennessee	<b>s</b> S	<b>S</b> S S	<b>33.3</b> S	<b>.2</b> S S	<b>33.6</b> S	. <b>3</b> S S .2	
Nashville, TN MSA Remainder of Tennessee	S 37.2	S .2	S 37.5	S -	S 36.3	S .2	
Texas	<b>21.9</b> 42.5	1.0	<b>S</b> 46.0	s	<b>S</b> 45.5	s	
Dallas-Fort Worth, TX CMSA Houston-Galveston-Brazoria, TX CMSA	29.9 30.5	.6 .2	39.4 31.6	.4 .2	39.6 31.2	- .6 .2 .2	
San Antonio, TX MSA Remainder of Texas.	30.6 28.7	.4	34.5 S	- S	34.7 S	.2 S	
Utah	s	s	47.4	.3	48.7	<b>.9</b> S	
Salt Lake City-Ogden, UT MSA Remainder of Utah	S S	S S	48.7 S	.3 S	S S	S S	
Vermont	s	s	49.5	-	49.9	-	
Virginia Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	<b>41.4</b> S S 38.0	.2 S S .1	<b>43.5</b> S S 36.5	- - -	<b>48.4</b> S S 36.3	.2 S S	
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	<b>37.4</b> 47.2 38.7	. <b>3</b> .3 -	<b>48.3</b> S S	. <b>3</b> 8 8	<b>49.7</b> S S	<b>2.1</b> S S	
West Virginia	34.5	-	45.8	-	46.0	.1	
Wisconsin. Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>29.4</b> 34.0 39.4	.3 .1 .4	<b>29.0</b> 42.2 38.1	.1 - -	<b>28.9</b> 42.4 39.4	. <b>3</b> .2 .2	
Wyoming	36.0	_	32.2	_	31.1		

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Table B-8. Measures of Reliability for Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997

	Va	lue	То	ns	Ton-miles		
State, metropolitan area, remainder of state	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	5.1	-	8.2	-	10.1	-	
Alabama	18.8	.2	23.0	.2	23.2	.4	
Alaska	S	S	S	S	S	S	
Arizona	<b>42.7</b> 47.4	.1 .1	<b>46.3</b> 43.4	- -	<b>43.6</b> 43.0	.2	
Remainder of Arizona	29.8	_	S	S	S	S	
ArkansasCalifornia	11.7 26.7	.2 .9	15.9 22.6	.2 .1	22.6 23.1	.2	
Los Angeles-Riverside-Orange County, CA CMSA. Sacramento-Yolo, CA CMSA.		.9. .9. .9. .9. .9. .9. .9. .9. .9. .9.	21.3	_	21.1 S	<b>.8</b> .3 .5 .2 .5	
San Diego, CA MSA San Francisco-Oakland-San Jose, CA CMSA	S 18.0	S .1	S S 40.1	S S	S 40.3	S 2	
Remainder of California	38.3	.i	41.8	-	41.5		
Colorado.  Denver-Boulder-Greeley, CO CMSA Remainder of Colorado	<b>27.4</b> 41.7 46.1	.3 .2 .2	<b>S</b> 47.5 S	<b>S</b> - S	<b>45.5</b> 46.8 S	<b>2.2</b> .2 S	
Connecticut	<b>17.5</b> 25.1	_	<b>34.3</b> 40.2	_	<b>34.1</b> 40.2	-	
Remainder of Connecticut	28.8	Ξ.	46.2	Ξ	46.2	Ξ	
Delaware	s	s	s	s	s	s	
District of Columbia	_	<del>-</del> -	<del>-</del> -		<b>-</b> -		
Florida Jacksonville, FL MSA	<b>19.3</b> 23.7	.1	31.0 S	- 5	<b>32.1</b> S	. <b>2</b> S	
Miami-Fort Lauderdale, FL CMSAOrlando, FL MSA	33.1 S	_ S	S S S	S S S	S S	. <b>2</b> S S S	
Tampa-St Petersburg-Clearwater, FL MSA	46.3 38.8	=	49.0 S	- S	48.6 S	S	
Remainder of Florida	28.3	-	26.7	_	26.5	-	
Georgia	<b>35.9</b> 41.8	<b>2.0</b> 2.1	<b>24.9</b> 38.5	. <b>1</b> .1	<b>24.9</b> 39.1	<b>.6</b> .5	
Remainder of Georgia	25.7	.2	33.8	-	36.7	.4	
Hawaii	\$ 41.5	S	S 37.3	S	S   39.6	.1	
Illinois	38.7	2.5	18.7	.5	20.3	1.0	
Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part)	48.2 27.6	2.6	19.6 46.4	.4 .2	19.6 S	.7 S .8	
Remainder of Illinois	21.6	.3	42.4	.4	47.0		
Indiana Gary, IN PMSA	<b>22.9</b> S	. <b>9</b> S	<b>43.1</b> S	. <b>6</b> S	<b>42.1</b> S	. <b>8</b> S S .3	
Indianapolis, IN MSA	33.6 22.0	.3 .4	S 18.8	S .1	S 20.0	.3	
lowa	15.7	.5	13.3	.3	15.1	.4	
Kansas	<b>8.6</b> 11.7	<b>1.1</b> 1.0	<b>9.9</b> 18.7	<b>2.6</b> 3.0	<b>29.6</b> 22.6	<b>2.3</b> .3	
Remainder of Kansas	12.6	.5	22.3	2.3	34.1	2.4	
KentuckyLouisville, KY-IN MSA (KY part)	<b>30.1</b> 41.0	<b>.4</b> .2	<b>33.9</b> 29.8	.1	<b>30.1</b> 29.8	.3 -	
Remainder of Kentucky	35.6	.3	35.6	.1	31.5	.3	
Louisiana New Orleans, LA MSA Remainder of Louisiana	<b>22.0</b> 28.9 31.8	<b>.2</b> .1 2	<b>28.6</b> 48.1 27.8	.2 .2	<b>37.2</b> 49.7 27.7	<b>1.2</b> 1.3	
Maine	29.7	.2	27.8 <b>S</b>	s	s	. <u>.</u> S	
Maryland	s	s	s	s	s	s	
Baltimore, MD PMSA Remainder of Maryland	\$ 46.3	S -	S S	S S	S S	S S	
Massachusetts	26.5	.2	28.3	_	28.1	_	
Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA parl)  Remainder of Massachusetts.	25.2 S	.1 S	33.3 48.4		33.2 48.4	_	
Michigan	21.7	2.2	13.4	.3	13.1	.6	
Detroit-Ann Arbor-Flint, MI CMSA	25.0 26.8	2.2 .1	13.6 30.1	.2	13.3 30.8	.6	
Remainder of Michigan	26.6	.3	33.5	.1	32.7	.2	
Minnesota Minneapolis-St Paul, MN-WI MSA (MN part)	<b>10.4</b> 16.8	.1	<b>22.1</b> 23.6	.1	<b>22.7</b> 23.3	.3	
Remainder of Minnesota	19.9 <b>18.4</b>	_	26.5 <b>18.2</b>	_	26.7 <b>18.2</b>	.2 . <b>2</b>	
Missouri	9.7	1.8	19.8	6.0	18.7	1.1	
Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part)	11.9	1.7 .7	24.4 20.4	6.7 .1	29.1 20.2	1.0	
Remainder of Missouri	16.8	.5	38.1	2.2	35.4	.6	
Montana	32.8	-	35.5	-	35.2	.4	
Nebraska	26.0	.3	46.0	1.0	S	S	
Nevada	<b>S</b> S	<b>s</b> s s	<b>s</b> ss	<b>S</b> S S	<b>S</b>   S	<b>S</b> S	

See footnotes at end of table.

Measures of Reliability for Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997—Con.

eror explanation or terms and meaning of abbreviations and symbols, see intro		lue	То	ns	Ton-	miles
State, metropolitan area, remainder of state	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
New Hampshire	20.1	-	34.7	-	35.4	-
New Jersey.  New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ part) Philadelphia, PA-NJ PMSA (NJ part)	<b>33.8</b> 37.9 41.0	. <b>3</b> .3	<b>20.7</b> 21.4 S	- - s	<b>20.6</b> 21.2 S	- - S
Remainder of New Jersey	S <b>34.0</b>	S	s <b>s</b>	s <b>s</b>	s s	s <b>s</b>
		_	_	3		
New York Buffalo-Niagara Falls, NY MSA New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY part)	<b>14.4</b> 37.0 23.6	. <b>2</b> .2 .2	<b>22.6</b> 33.4 43.7	Ξ	23.7 33.6 44.1	. <b>2</b> .2
Rochester, NY MSA Remainder of New York	43.7 25.4	.1	47.6 44.9	_ _	47.9 46.3	.1
North Carolina . Charlotte-Gastonia-Rock Hill, NC-SC MSA (NC part) Greensboro-Winston-Salem-High Point, NC MSA Raleigh-Durham-Chapel Hill, NC MSA Remainder of North Carolina	<b>19.4</b> 26.6 39.3 S 22.6	.3 - - S .2	\$ 42.5 27.2 S 29.8	<b>S</b> - S -	\$ 42.7 27.2 S 31.5	<b>s</b> - - S .2
North Dakota	s	s	s	s	s	s
Ohio Cincinnati-Hamilton, OH-KY-IN CMSA (OH part) Cleveland-Akron, OH CMSA Columbus, OH MSA Dayton-Springfield, OH MSA Remainder of Ohio	16.2 24.2 32.4 24.4 34.4 16.7	.7 .2 .5 - - .2	12.3 17.0 21.7 32.6 42.1 15.4	.1    	12.5 17.3 22.2 32.5 42.1 15.2	.6 - - 2 - - - .3
Oklahoma Oklahoma City, OK MSA Remainder of Oklahoma	<b>S</b> S 18.3	<b>s</b> s -	<b>23.9</b> 26.6 27.2	.3 - .3	<b>20.9</b> 26.5 24.0	.4 _ .4
Oregon Portland-Salem, OR-WA CMSA (OR part) Remainder of Oregon	<b>42.3</b> 46.3 39.4	. <b>2</b> .1 –	<b>26.0</b> 36.8 28.5	- - -	<b>24.0</b> 37.1 26.1	.4 _ .4
Pennsylvania Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part) Pittsburgh, PA MSA Remainder of Pennsylvania	<b>19.6</b> 49.1 45.3 16.1	.3 .2 - .1	<b>18.7</b> 44.3 48.3 17.9	- - -	<b>19.3</b> 44.4 48.5 20.6	.4 .3 .1 .3
Rhode Island	s	s	s	s	s	s
South Carolina	31.0	.2	s	s	s	s
South Dakota	s	s	s	s	s	s
Tennessee Memphis TN-AR-MS MSA (TN part) Nashville, TN MSA Remainder of Tennessee	<b>19.5</b> 25.9 49.9 30.5	.4 - .1 .4	<b>21.0</b> 41.1 39.2 20.1	.1 - - -	<b>21.5</b> 42.7 39.2 21.0	.4 .1 _ .2
Texas  Austin-San Marcos, TX MSA  Dallas-Fort Worth, TX CMSA Houston-Galveston-Brazoria, TX CMSA San Antonio, TX MSA Remainder of Texas	18.7 32.6 30.4 32.4 29.4 21.0	.4 - .3 .1 - .1	<b>21.4</b>	.3 S - S S .1	<b>26.5</b> S 16.6 S S 29.5	.7 S.1 S.5 S.3
Utah	<b>34.7</b> 38.9 44.0	- - -	<b>s</b> s s	<b>s</b> S S	<b>s</b> S S	<b>s</b> 8 8
Vermont	40.4	-	44.1	-	44.4	-
Virginia Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	28.9 S S 35.1	<b>.3</b>	<b>40.0</b> 43.1 S 48.3	- - S -	<b>38.5</b> 42.8 S 47.5	.1 - S .1
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	<b>28.7</b> 31.0 39.5	.1 .1 -	<b>30.5</b> 36.2 46.3	<u>-</u>	<b>31.6</b> 37.5 46.3	<b>.2</b> .1 .2
West Virginia	s	s	s	s	s	s
Wisconsin. Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>43.0</b> S 15.0	. <b>7</b> S .1	<b>49.9</b> S 33.5	. <b>3</b> S .1	<b>48.1</b> S 36.4	. <b>7</b> S .2
Wyoming	34.9	-	41.5	3.4	41.4	6.9

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Appendix C. Sample Design, Data Collection, and Estimation

#### INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

#### SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

#### First Stage

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit

SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty makeup the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

#### **Second Stage**

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

#### **Third Stage**

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

#### **DATA COLLECTION**

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

#### **ESTIMATION**

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The quarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The quarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent.

The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

# Appendix D. Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although

it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at <a href="http://www.bts.gov">http://www.bts.gov</a>. Comments or questions on the SCTG should be directed to <a href="http://cfs@bts.gov">http://cfs@bts.gov</a>.

# Appendix E. Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

**Note:** The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

FORM **CFS-1000** (11-1-96)

## 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Reporting period:	
Please return by:	
RETURN TO	
BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001	Please correct any error in name, address, and ZIP Code)
BEFORE COMPLETING YOUR REPORT, please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851.  Through this survey, we are requesting data on a representative sample of your outbound shipments, to help	Item C Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)  1 Yes 2 No — Enter physical location below.
us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.  tem A Is the establishment name shown in the mailing address correct?	Number and street  City, town, village, etc.  State ZIP Code
1 ☐ Yes 2 ☐ No — Enter correct name. ⊋	NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.  If you entered a different address in item C — Please complete the form for shipments originating from the location listed in item C.
tem B Mark (X) the <b>ONE</b> box which best describes this	Please enter the <b>total number</b> of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.
establishment during the one-week period shown above.  1 In operation	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of "shipment."
2 ☐ Temporarily or seasonally inactive 3 ☐ Ceased operation — Give date — → ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐	DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.
YOUR RESPONSE IS REQUIRED BY LAW. Title 13, Unit that receive this questionnaire to answer the questions and YOUR CENSUS REPORT IS CONFIDENTIAL. It may be only for statistical purposes. Further, copies retained in res	seen only by Census Bureau employees and may be used

#### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

#### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection raté>	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

CONTINUE ON NEXT PAGE. -

**SHIPMENT CHARACTERISTICS** Item F If a Shipment Shipment value hazardous Shipment date (excluding Commodity material, Shipment weight shipping costs) code from Commodity description enter the in pounds SCTG Manual Number in whole "UN" or (c) Line dollars "NA" Month number Da) (a) (b) (d) (e) (f) (h) (g) 123-5 4 26 4,235 140 3<sub>1</sub>5<sub>1</sub>1<sub>2</sub>0 Electrical transformers 402H 125,300 00 4 26 626,500 1 | 2 | 0 | 3 Gasoline 1 2 3 4 5 6 7 8 Mode of transport codes Parcel delivery, courier, or U.S. 2 — Private truck 4 - Railroad for columns (k) and (n) Postal Service 3 - For-hire truck Continued

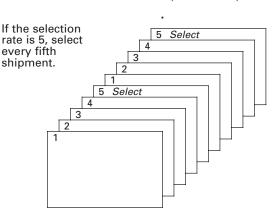
Page 2

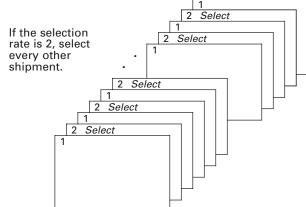
FORM CFS-1000 (11-1-96)

#### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

Containerized? (Y/N)				Mode(s) of transport to U.S. destination Enter all that apply in order used. Use codes below.	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.
(i)				(k)	(1)			(n)	(o)
N	Los Angeles	$C_{\mid}A$	$9_{1}0_{1}0_{1}4_{1}0$	2, 4, 3	N				0
N	New York	$N_1Y$	$ _{1 0 4 5 4}$	5	Y	London	England	6	00
									1
									+•
									2
									3
									4
									5
		١,							6
									<u> </u>
									7
									8
									9
<u> </u>	<ul><li>5 — Shallow draft vessel</li><li>6 — Deep draft vessel</li></ul>	1 1	<b>7</b> — Pipeline <b>8</b> — Air	9 — C 0 — U			1		

FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 4.

Page :

lte	em F SHIP	MEN	т сн	ARACTERISTICS — Con	tinued			
Eine No.	Shipment ID Number	Shipr da (c	te	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)			(d)	(e)	(f)	(g)	(h)
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								
30								
31								
32								
33								
34	NA - J. C.			1 Darral	delivery, courier, or U.S.	2 Deite	rate truck <b>4</b> — Railro	
	Mode of tra for columns	nspor	t code		Service	3 — For-	-hire truck 4 — hallow -hire truck Continued	

Page 4

FORM CFS-1000 (11-1-96)

U.S. destination (Complete for all shows (j)		nation I <b>shipment</b>	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order	Export? (Y/N)	airport, or border o	oments only) ) enter the U.S. port,	Export mode	Line No.
(i)	City	State	ZIP Code	apply in order used. Use codes below.	⊕ Exp	City	Country	(n)	(o
(1)				(K)	(1)			(n)	Т
									10
									1
								_	1
									1
			1 1 1 1						1
									1
									1
									t
									1
_									1
									1
									2
									2
									2
									2
									T
-								+	2
								-	12
									12
									2
									2
									2
									T
+								+	3
									3
									3
									3
			1 1 1 1						3
	— Shallow draft vessel — Deep draft vessel		<b>7</b> — Pipe <b>8</b> — Air	eline 9 –	- Othe - Unkn	r mode	•	•	_

FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 6.

Page 5

lte	m F SHII	PMEN	т сн	ARACTERISTICS — Con	tinued					
e Line No.	Shipment ID Number (b)	Shipi da () ()	ite	Shipment value (excluding shipping costs) in whole dollars	Shipment weigh in pounds (e)	t	Commodity code from SCTG Manual	Commodity de	escription	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)			(u)	(6)		(1)	(9)		(11)
35										
36										
37										
38										
39							1 1 1 1			
40										
Мо	de of trans columns (k	port c	odes	1 — Parcel o	lelivery, courier, or U	J.S.		Private truck For-hire truck	<b>4</b> — Railroad	<u> </u>
	2. / 1 3. \	Are the rom to f seperate of site) as Would	ents this es  e rec his lo arate comm t this  d it be onna ent s	ords for outbound ships outbound leave more than one sit physical location?  ords for outbound ships outbound maintained in a files (e.g., separate file nodity, or for each shipp location?	ments number s for ving	Iten	one-wee should restablish An estima Total val	e total value of shipm k reporting period. Tepresent all products ment for the one-we tate is acceptable.  ue in whole dollars  et three months did to individual shipment er \$2,000,000?	his figure steaving this sek period.	
lton	n I CED	TIEIC	ATIO:	M						
<b>Ite</b> r Nar		n to c		<b>N</b> t regarding this report – <i>Pla</i>	ease print	Tele	phone number	– Include area code	Date	
. • • • •	- 3. poioc									
Sig	nature					Title			1	

Page 6 FORM CFS-1000 (11-1-96)

Containerized? (Y/N)	U.S. destina <b>(Complete for all s</b> (j)	tion <b>hipmen</b> t	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign de: (for export ship <b>Note:</b> In column (j) airport, or border cr	ments only) enter the U.S. port, rossing of exit.	Export mode	Line No.
(i)	City	State	ZIP Code	codes below.	(I)	City	Country	(n)	(0)
(1)				(II)	(1)			1,	
									35
									36
									37
									38
									39
									40
	<ul><li>5 — Shallow draft vessel</li><li>6 — Deep draft vessel</li></ul>		<b>7</b> — Pipeli <b>8</b> — Air	ne <b>9</b> —	Othei Unkn	r mode			140
		THA	ANK YOU FO	R COMPLETII	NG Y	OUR REPORT			

FORM CFS-1000 (11-1-96) Page 7

FORM (6-9-97) CFS-2000

Reporting period:

## 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:	
RETURN TO  BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001	
BEFORE COMPLETING YOUR REPORT, please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851.	Item C Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)  1 Yes
Through this survey, we are requesting data on a representative sample of your outbound shipments, to help us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.	2 □ No ─ Enter physical location below.   Number and street
Item A Is the establishment name shown in the mailing address correct?	City, town, village, etc. State ZIP Code
1 ☐ Yes 2 ☐ No — Enter correct name. ⊋	NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.  If you entered a different address in item C — Please complete the form for shipments originating from the location listed in item C.
Item B Mark (X) the <b>ONE</b> box which best describes this	Please enter the <b>total number</b> of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.
establishment during the one-week period shown above.  1  In operation 2  Temporarily or seasonally inactive  Month Day Year	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of "shipment."
3 ☐ Ceased operation — Give date →	DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.
YOUR RESPONSE IS REQUIRED BY LAW. Title 13, Unit that receive this questionnaire to answer the questions and YOUR CENSUS REPORT IS CONFIDENTIAL. It may be only for statistical purposes. Further, copies retained in res	seen only by Census Bureau employees and may be used

#### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

#### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

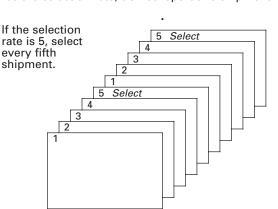
**CONTINUE ON NEXT PAGE.** –

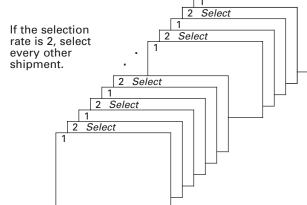
Iten	n F SHIPM	ИENT	СНА	RACTERISTICS				
Line No.	Shipment ID Number	Shipi da (d	ite	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardo materia enter th "UN" o "NA"
. <u>:</u> (a)	(b)	(p) M on (q)		(d)	(e)	(f)	(g)	numbe (h)
0	123-5	4	26	4,235			Electrical transformers	(,
00	402H	4	26	125,300		1,7,1,0,0		1 2 0
1								
2								
3								
4								
5								
6								
7								
8								
9								
	Mode of tra for columns	nspor (k) a	t code nd (n)	es 1 — Parcel de Postal S	elivery, courier, or U.S. ervice		vate truck 4 — Railroad Continued —	<b>→</b>

#### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

Containerized? (Y/N)		(j)		Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Foreign destination (for export shipments only) <b>Note:</b> In column (j) enter the U.S. port, airport, or border crossing of exit.			Line No.						
(i)	City	State		ZIP Code			ode		codes below. (k)	(I)	City	Country	© Export mode	(0)
N	Los Angeles	$C_{\mid}A$	9	) <sub> </sub> (	0_	0	4 (	0	2, 4, 3	N				0
N	New York	N <sub> </sub> Y	1	L <sub>1</sub> (	0_	4	<sub>1</sub> 5 <sub>1</sub> 4	1	5	Y	London	England	6	00
				L										1
														2
														3
				1	1									4
				1	1		1 1							5
							1 1							6
					_									7
								1						8
								1						9

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 4.

Page 3

Line No.	Shipment ID Number	Shipr da (d	te :)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA"
ー (a)	(b)	Month	Day	(d)	(e)	(f)	(g)	number (h)
10								
11								
12								
13								
14								
15			_					$\overline{}$
16								
17								
18								
19								
20			_					
21								
22								
23								
24								
25								$\overline{}$
26								
27								
28								
			$\dashv$					
29			+					
30			$\perp$					
31								
32								
			$\dashv$					
33			$\dashv$					
34								1, , ,

(N/A)	(Complete for all s	tion <b>hipment</b>	s.)	Mode(s) of transport to U.S. destination Enter all that apply in order	Export? (Y/N)	Foreign de (for export ship <b>Note:</b> In column (j) airport, or border c	oments only) ) enter the U.S. port, rossing of exit. m)	Export mode	Line No.
i)	City	State	ZIP Code	apply in order used. Use codes below.	⊕ Exp	City	Country	(n)	(o)
1)				(K)	(1)			(n)	
									10
								+	11
								_	12
									13
									14
			1 1 1 1						15
			1 1 1 1						16
									17
									18
									19
+									$\top$
+								+	20
								-	2
									2
									2
									2
			1 1 1 1						2
			1 1 1 1						2
									2
									2
+									$\top$
+									29
+									30
+									3
									3
$\perp$									3
									3

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 6.

Shipment   date   Shipping costs   Shipping costs   Shipping code   Shipping costs   Shipping code   Shippin								
Line No.	İD	da (	c)	(excluding shipping costs) in whole		code from	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Mor	Бау	(d)	(e)	(f)	(g)	(h)
35								
36								
37								
38								
39								
40								
	repre the o	esent one-v	all p	roducts leaving this period. An estimate	establishment for	\$2,000,00	ridual shipments with a value o 00?	ver
In exi	column (b)	), che i <b>te</b> di	ck "Y uring	es" or "No" for each 1997. For each "Ye	type of shipping facility t s" in column (b), check "Y	o indicate whet es" or "No" in c	her or not this type of facility column (c) to indicate whether o	or
	Туре	e of s	hippi	ng facility			premises for outbound	on your shipments
_			(a)					
	<b>1.</b> Rail sid	ing				<b>→</b>		
	<b>2.</b> Dock or	f transport codes mns (k) and (n)  Enter the total dollar value of one-week reporting period. represent all products leaving the one-week period. An est Total value in whole dollars  AVAILABILITY AND USE (a)  Type of shipping facility (a)  ail siding		t Lakes		<b>→</b>		
	<b>3.</b> Dock or	n inla	nd w	ater		<b>→</b>		
	<b>4.</b> Dock or	n dee	p sea	water	1 ☐ Yes ── 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>5.</b> Airport/ handlin	landi g you	ng st ur shi	rip capable of pments	1 ☐ Yes ── 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>6.</b> Pipeline	e tern	ninal		1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	

Page 6

FORM CFS-2000 (6-9-97)

Containerized? (Y/N)		estination or all shipment	ts.)	trans U desti Enter apply	e(s) of port to l.S. nation all that in order d. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.
(i)	City	State	ZIP Code	codes	below. (k)	(I)	City	Country	(n)	(0)
(1)					(K)	(1)			(11)	
										35
										36
										37
										38
										20
										39
										40
	<ul><li>5 — Shallow draft vesse</li><li>6 — Deep draft vessel</li></ul>	el	<b>7</b> — Pipel <b>8</b> — Air	ine		Othe Unkn	r mode lown			
Item	J USE OF OFF-SITE	SHIPPING FA	CILITIES							
faci	olumn (b), check "Yes" o lity of that type for <b>outb</b> umn (c), and the mode of	ound shipme	nts during 19	97. Fo	or each "	Yes",	enter the miles to that	t off-site facility in		
Ту	pe of shipping facility	Did you use facility for ou shipments	this type of c <b>utbound</b> during 1997?	off-site	type th	at yo	the off-site facility of tl ou used most in 1997 niles – estimates are	nis Mode of transpo to reach that faci (Enter a code fro list below)	lity	
	(a)		(b)		<u> </u>		(c)	(d)		
<b>1.</b> F	Rail siding	1 □ Y 2 □ N	'es → lo							
2. 0	ock on the Great Lakes	1 □ Y 2 □ N	′es <del>→</del> lo							
<b>3.</b> [	Oock on inland water	1 □ Y 2 □ N	′es <del>→</del>							
4. 🗆	Oock on deep sea water	1 □ Y 2 □ N	′es →							
l c	Airport/landing strip apable of handling our shipments	1 □ Y 2 □ N	′es →							
<b>6.</b> P	ripeline terminal	1 □ Y 2 □ N	′es →							
	<b>1 –</b> Trailer on Flat Car (TC <b>2</b> – Private Truck	•	<b>3 –</b> For-Hire Tru <b>1 –</b> Rail	ıck			<b>5 –</b> Water <b>6 –</b> Pipeline	<b>7</b> – Air <b>8</b> – Other		
			PLEASE	CONT	INUE (	ON P	PAGE 8.			

FORM CFS-2000 (6-9-97) Page 7

#### During 1997, did this location use any of the following types of equipment for outbound shipments? Please check "Yes" or "No." For rail cars reported in number 1 below, enter the approximate percentage of your total outbound rail shipments that used that type of rail car. These percentages should add to 100%. If you had no rail shipments, leave the percentages blank. Was this type of equipment Percentage of total Equipment used for outbound shipments rail shipments during 1993? (a) (b) (c) 1. Rail cars that: 1 ☐ Yes 2 No a. Your company owned/leased 1 ☐ Yes 2 No b. A common carrier owned/leased 1 ☐ Yes -2 ☐ No c. Another party owned/leased (e.g. receiver) 2. Trucks with 6 or more tires or 1 ☐ Yes truck-tractors that: 2 □ No a. Your company owned 1 ☐ Yes **b.** Your company leased, with driver 2 No 1 ☐ Yes 2 ☐ No c. Your company leased, without driver 1 ☐ Yes 2 □ No 3. Truck trailers that your company owned or leased 1 ☐ Yes 4. Aircraft that your company owned or leased 2 No 1 ☐ Yes 5. Barges that your company owned or leased 2 □ No 6. Other equipment that your company owned or leased – Specify ✓ 1 ☐ Yes 2 ☐ No Item L TRANSPORTATION DECISIONS During 1997, who generally decided on the mode of transportation for your outbound shipments? Check the appropriate box. 1 ☐ Your company 2 Receiver of shipment з 🗌 Other Remarks **CERTIFICATION** Item M Name of person to contact regarding this report - Please print Telephone number - Include area code Date

**USE AND AVAILABILITY OF TRANSPORTATION EQUIPMENT** 

Page 8 FORM CFS-2000 (6-9-97)

Title

Signature

Item K

# Instructions for Completing the Commodity Flow Survey

#### TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

#### **PART I – GENERAL INFORMATION**

## Frequently Asked Questions About the Commodity Flow Survey (CFS)

#### Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

#### Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

#### Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

#### Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

#### Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

#### **How often must I report?**

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

Page 2 CFS-1100 (11-7-96)

#### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE

#### Items A - C

Please enter the information requested on your establishment's name, operational status, and physical location.

#### Item D

Enter in the space provided your total number of outbound shipments for the one week reporting period on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

#### What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

#### What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

#### A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, please count each stop as one shipment.

#### Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

**We're here to answer your questions!** If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

CFS-1100 (11-7-96)

### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

#### Item F: Shipment Characteristics

- Shipment ID Number (column b) Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report.
- **Shipment Date (column c)** Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only.
- Shipment Value (column d) Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate.
- **Shipment Weight (column e)** Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate.
- Commodity Code (column f) Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight.
- **Commodity Description (column g)** Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business.

	7	1		×		<b>\</b>		
le No.	Shipment ID Number	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	
(a)	(b)	Month	Dау	(d)	(e)	(f)	(g)	
0	123-5	4	26	4,235	140	3 <sub>1</sub> 6 <sub>1</sub> 1 <sub>1</sub> 2 <sub>1</sub> 0	Electrical transformers	
00	123-6	4	26	125,300	626,500	1,7,1,0,0	Gasoline	
1								
2								
3								
4								
	Mode of tra	anspoi s (k) a	rt code	es 1 — Parcel deli	very, courier, or U.S.	2 — Private true 3 — For-hire true		

Page 4 CFS-1100 (11-7-96)

#### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- For Hazardous Materials (column h) If shipment is a hazardous material, enter the 4-digit United Nations or North American number.
- Containerized (column i) Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment left your establishment in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- U.S. Destination: City, State, and ZIP Code (column j) For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the "ship to" address. Use the two letter state abbreviation shown in Part IV.

For **export shipments,** report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.

● Mode(s) of Transport (column k) – Enter the code(s) for all modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.

**For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).

**For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

If a hazardous material, enter the "UN" or "NA"	Containerized? (Y/N)	U.S. destination			Mode(s) of transport to U.S. destination Enter all that apply using codes shown		
number (h)	(i)	City	State	ZIP Code	below. (k)		
	N	Los Angeles	$C_{\parallel}A$	9,0,0,4,0	2, 4, 3		
	N	New York	N <sub> </sub> Y	1,0,4,5,4	5		
			ı				

CFS-1100 (11-7-96)

#### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- Export Shipment (column I) Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports.
  - Foreign Destination: City and Country (column m) If the shipment is an export, enter the foreign city and country of destination. For U.S. Destination (column j), enter the U.S. port, airport, or border crossing of exit. In column (k), enter the mode of transport used to the U.S. destination.
  - ◆ Export Mode (column n) If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire.

			•	•	
•	⊕ Export? (Y/N)	Foreign de (for export ship <b>Note:</b> In column (j) airport, or border co (r	Export mode	<ul><li>C Line No.</li></ul>	
	N			. ,	0
	Y	London	England	6	00
					1
					2
					3
					4
					5

#### Items G - I

Please enter the information requested.

#### Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

Page 6 CFS-1100 (11-7-96)

#### **PART III - MODE DEFINITIONS**

**Parcel delivery/Courier/U.S. Postal Service** – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

**Private truck** – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

**For-hire truck** – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad - Any common carrier or private railroad.

**Shallow draft vessel** – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

**Deep draft vessel** – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vesels.

**Pipeline** – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

**Air** – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode - Any mode not listed above.

**Unknown** – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

**Note:** Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other" mode.** 

CFS-1100 (11-7-96) Page 7

#### **PART IV -- STATE ABBREVIATION LIST**

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	СО	New Mexico	NM
Connecticut	СТ	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	ОН
Georgia	GA	Oklahoma	OK
Hawaii	HI	Oregon	OR
ldaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
lowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	TX
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

Page 8 FORM CFS-1100 (11-4-96)